

### **4Q22 Results**

FEBRUARY 2023

### **Agenda**



- 4Q22 Highlights
- Financial Overview







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### FORWARD-LOOKING STATEMENT

This presentation contains forward-looking information based on numerous variables and assumptions that are inherently uncertain. They involve judgments with respect to, among other things, future economic, competitive and financial market conditions and future business decisions, all of which are difficult or impossible to predict accurately. Accordingly, actual results are likely to vary from those set forth in this presentation.

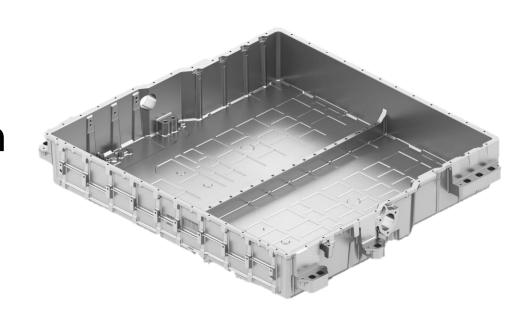
### Positive top-line trend



New product launches

Increased customer production

 Gradual easing of semiconductor supply constraints



# We made progress in our efforts to address extraordinary inflationary pressures



Commercial negotiations aimed at mitigating such effects



### Delivered 18% top-line improvement vs. 2021



Higher volume

- Aluminum prices



### EBITDA finished 8% higher vs. guidance





### **Prudent financial management**



Flexible cost structure

- Stable leverage



### Ramping up production of parts for electric vehicles





Revenue was 24% higher y-o-y across e-mobility, structure and chassis applications

### a total of ~US\$790 M annually





Order book for e-mobility, structure, and chassis applications grew >50%



## Order book reached ~US\$1.6 B annually

Advancing faster toward target of US\$2 B

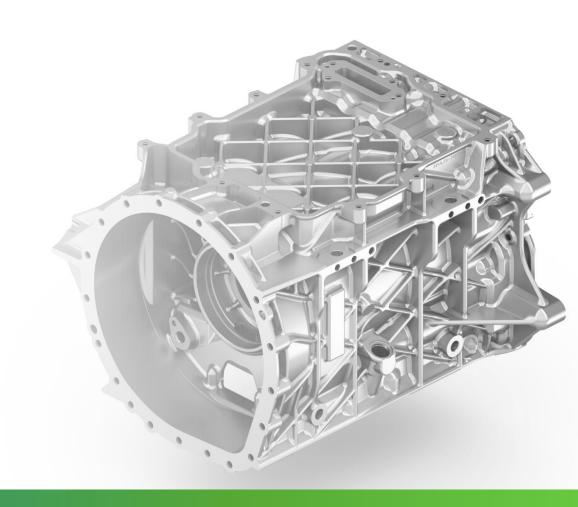


# We finished the year with several strategic business wins in the fourth quarter

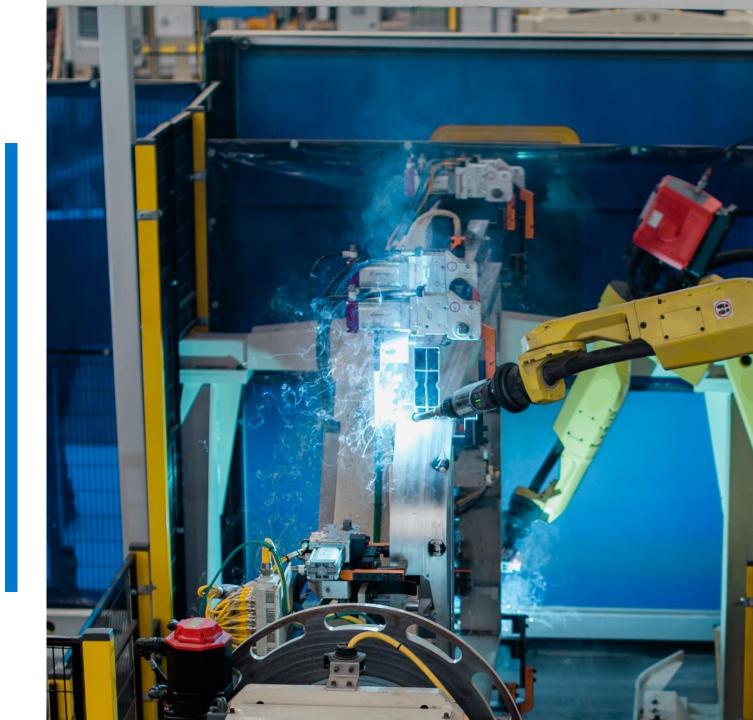


 Subframes for BEV sedans of an OEM customer in China

 E-motor housings for BEV SUVs of an OEM customer in Europe



New, state-of-the-art **Engineering Center in Germany focused on** cutting-edge joining and assembly processes for e-mobility, structure, and chassis applications



### Nemak: Top Employer 2023





CERTIFIED EXCELLENCE IN EMPLOYEE CONDITIONS







## We maintained a "B" rating in CDP's Climate Change assessment, above sector average



Member of

### Dow Jones Sustainability Indices

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### **Financial Results**

### Positive top-line trend over the year



 Ramping up production of recently awarded business to supply electric vehicles

Industry recovery



# A combination of efforts delivered EBITDA higher than Guidance



 Commercial negotiations aimed to mitigate effects of inflation

- Richer product mix

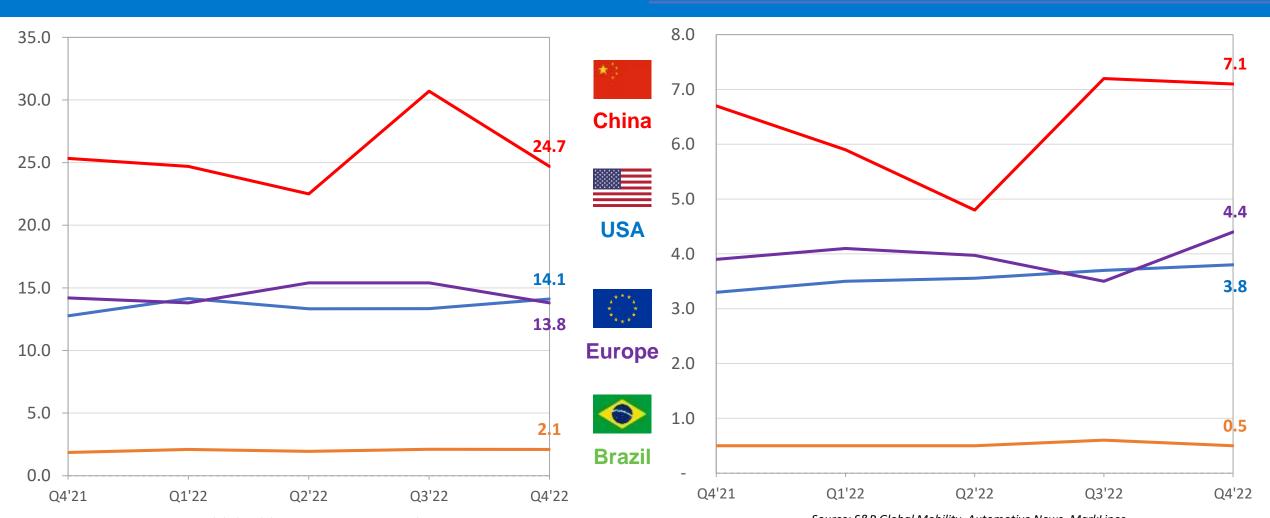


## Production recovery in certain regions amidst ongoing supply chain issues



Vehicle SAAR (M Units)

**Vehicle Production** (M Units)



#### Continued low inventory levels in the US

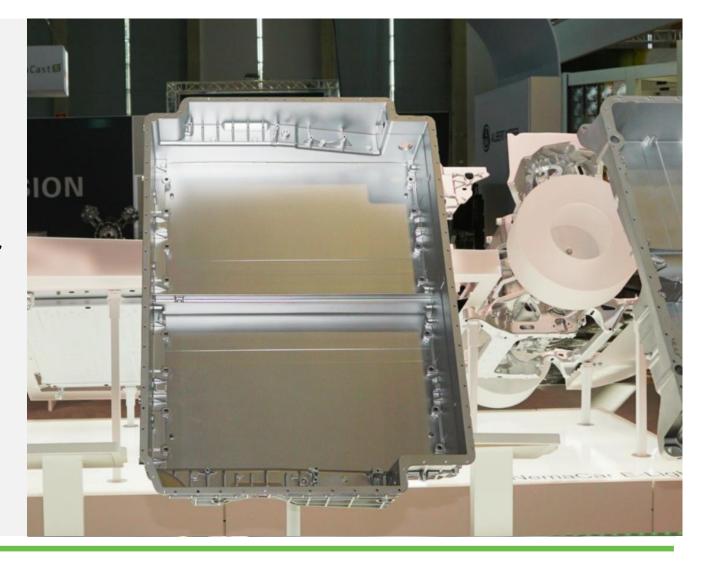


Still low inventory levels support production recovery as supply chain constraints gradually ease



#### Volume increased by 18% in 4Q22

New launches in our e-mobility, structure and chassis segment and higher production among OEMs favored all regions

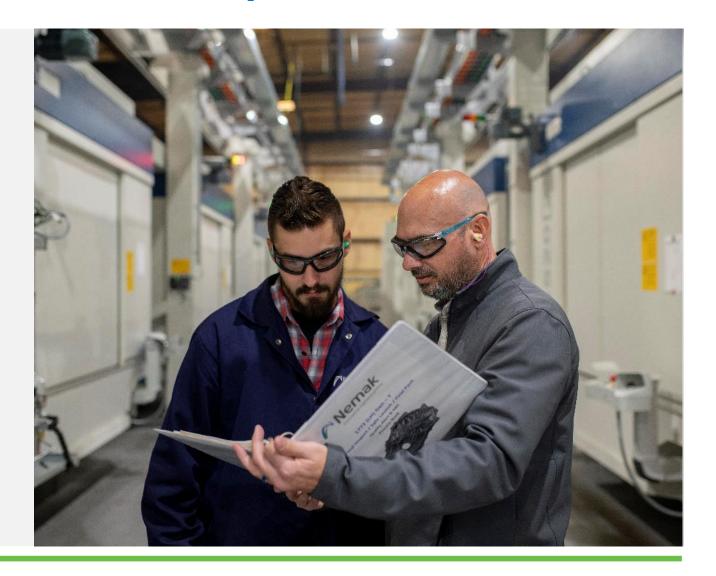


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## Nemak volume benefited from customer vehicle production and introduction of new products

 2022 volume of 39.5 M equivalent units, 11% above 2021

Growth above industry

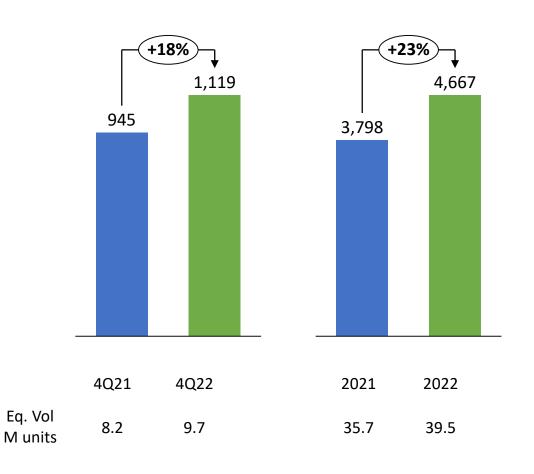


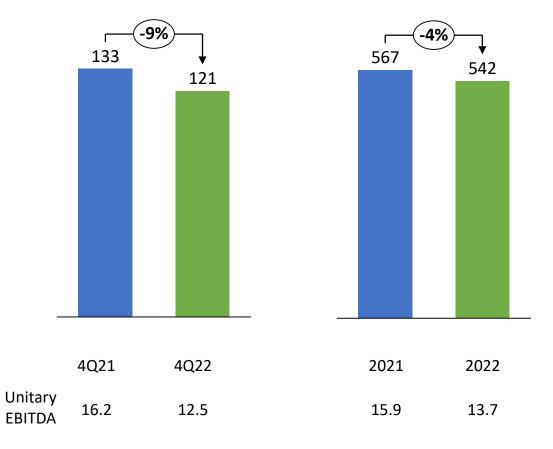
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### For the full year, revenue was 23% higher than in 2021

Revenue (US\$ B)

EBITDA (US\$ M)





#### EBITDA was US\$121 million for 4Q22



#### **Tailwinds**

- Higher volume
- Improved product mix

#### **Headwinds**

- Energy and inflation
- Launching expenses
- Euro exchange rate

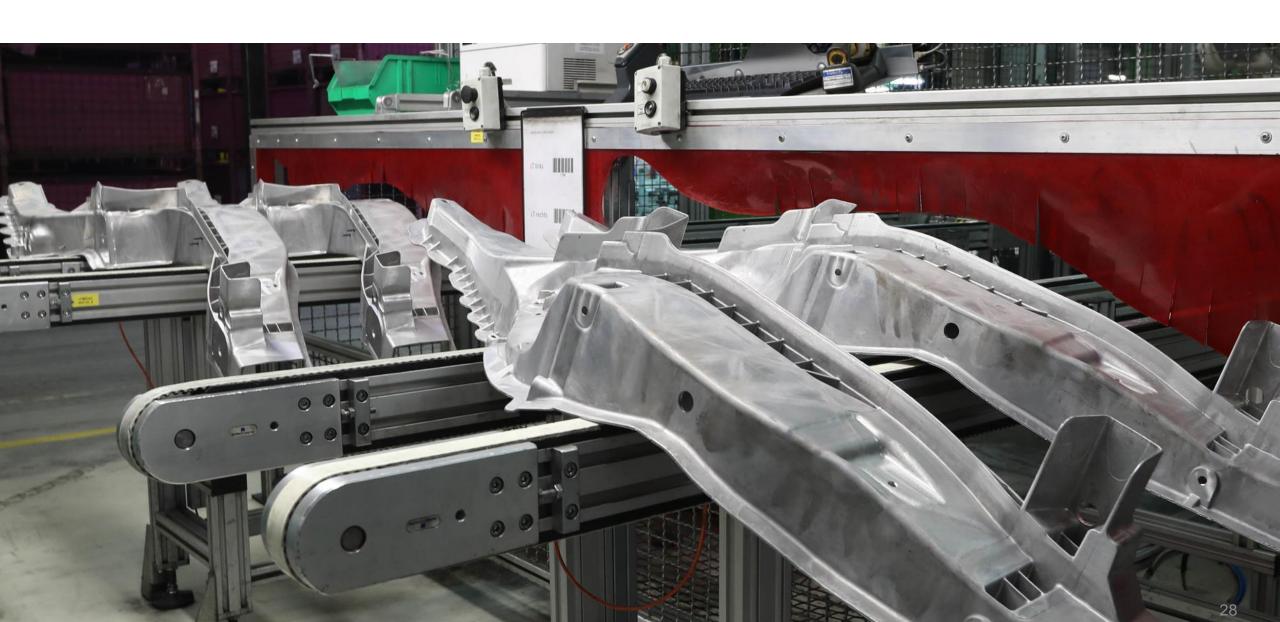
### **Unitary EBITDA during 2022 was US\$13.7**



## Operating Income affected by non-cash adjustments. In 4Q22 was -US\$3 M and US\$186 M for the full year



### **Net Income for the year was US\$51 M**



#### We finished 2022 with Net Debt of US\$1.2 B



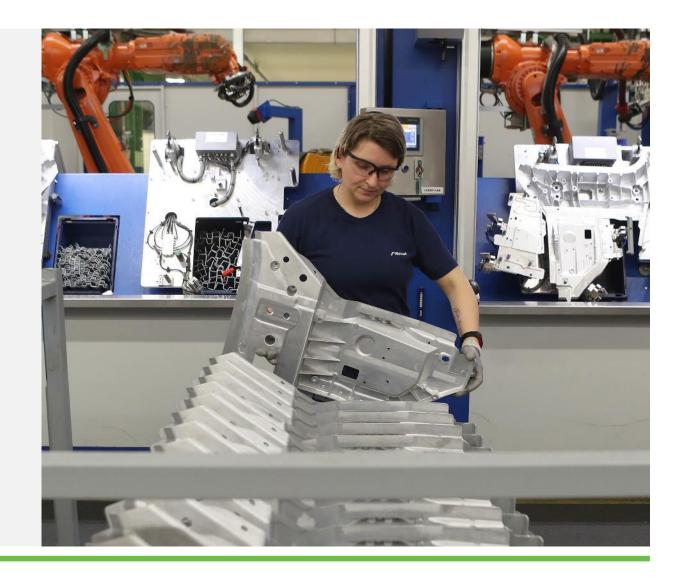
Decrease of US\$70 M

Maintained leverage ratio at 2.3x



#### **CAPEX** was **US\$468** M in 2022

Capex higher than
Guidance to support newly
awarded business in
e-mobility, structure and
chassis segment



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### **Summary of regional results**

Revenues	4Q22	4Q21	% Var.
North America	623	485	29
Europe	366	339	8
Rest of World	130	121	8
Total	1,119	945	18

2022	2021	% Var.
2,589	1,932	34
1,515	1,405	8
563	461	22
4,667	3,798	23

EBITDA	4Q22	4Q21	% Var.
North America	69	61	15
Europe	44	57	(23)
Rest of World	8	16	(51)
Total	121	133	(9)

2022	2021	% Var.
312	272	15
192	248	(23)
39	47	(28)
542	567	(4)



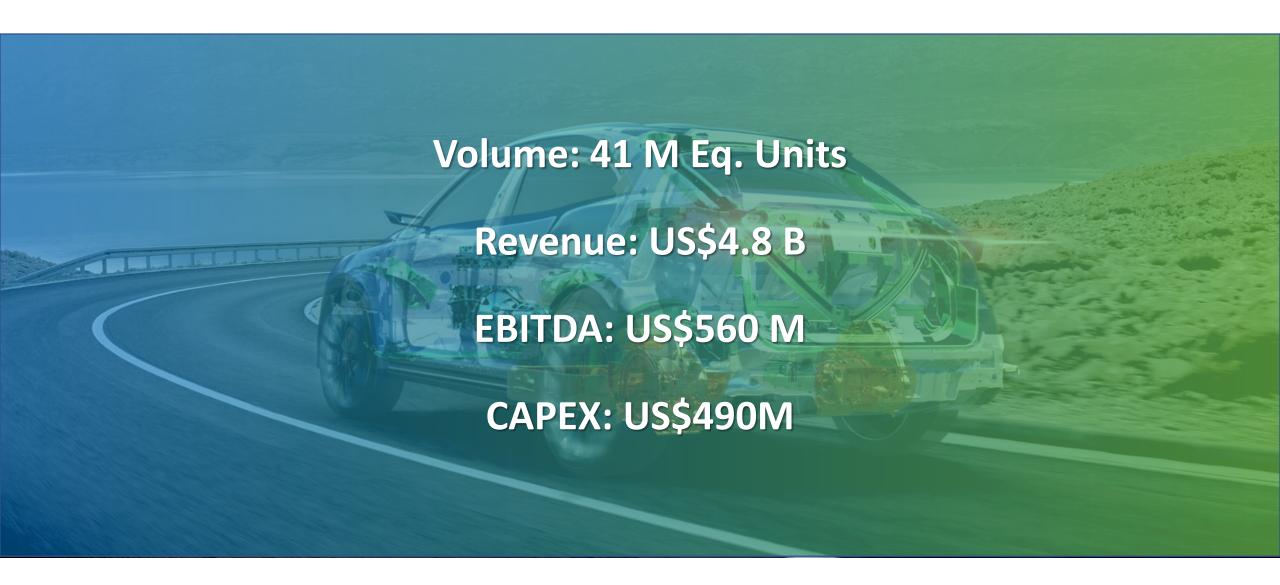
### Top-line growth drivers to support 2023 outlook

Volume growth driven by products for electric vehicles

Continued efforts to mitigate effects of inflation

**Expect positive trend for results** 

#### 2023 Guidance



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