



4Q23 Results

FEBRUARY 2024



Agenda

- 4Q23 Highlights
- Financial Overview



Armando Tamez
CEO



Alberto Sada
CFO



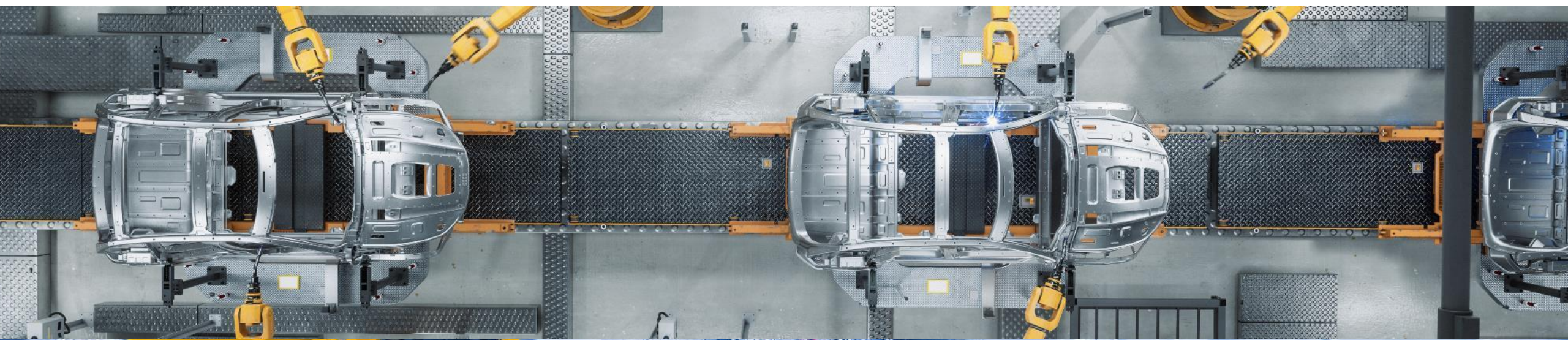
Denise Reyes
IR Officer

FORWARD- LOOKING STATEMENT

This presentation contains forward-looking information based on numerous variables and assumptions that are inherently uncertain. They involve judgments with respect to, among other things, future economic, competitive and financial market conditions and future business decisions, all of which are difficult or impossible to predict accurately. Accordingly, actual results are likely to vary from those set forth in this presentation.

During 2023, we saw an overall recovery in light-vehicles sales and production

- New product launches
- Solid strides in customer negotiations



Volume improvement drove a 7% y-o-y increase in EBITDA

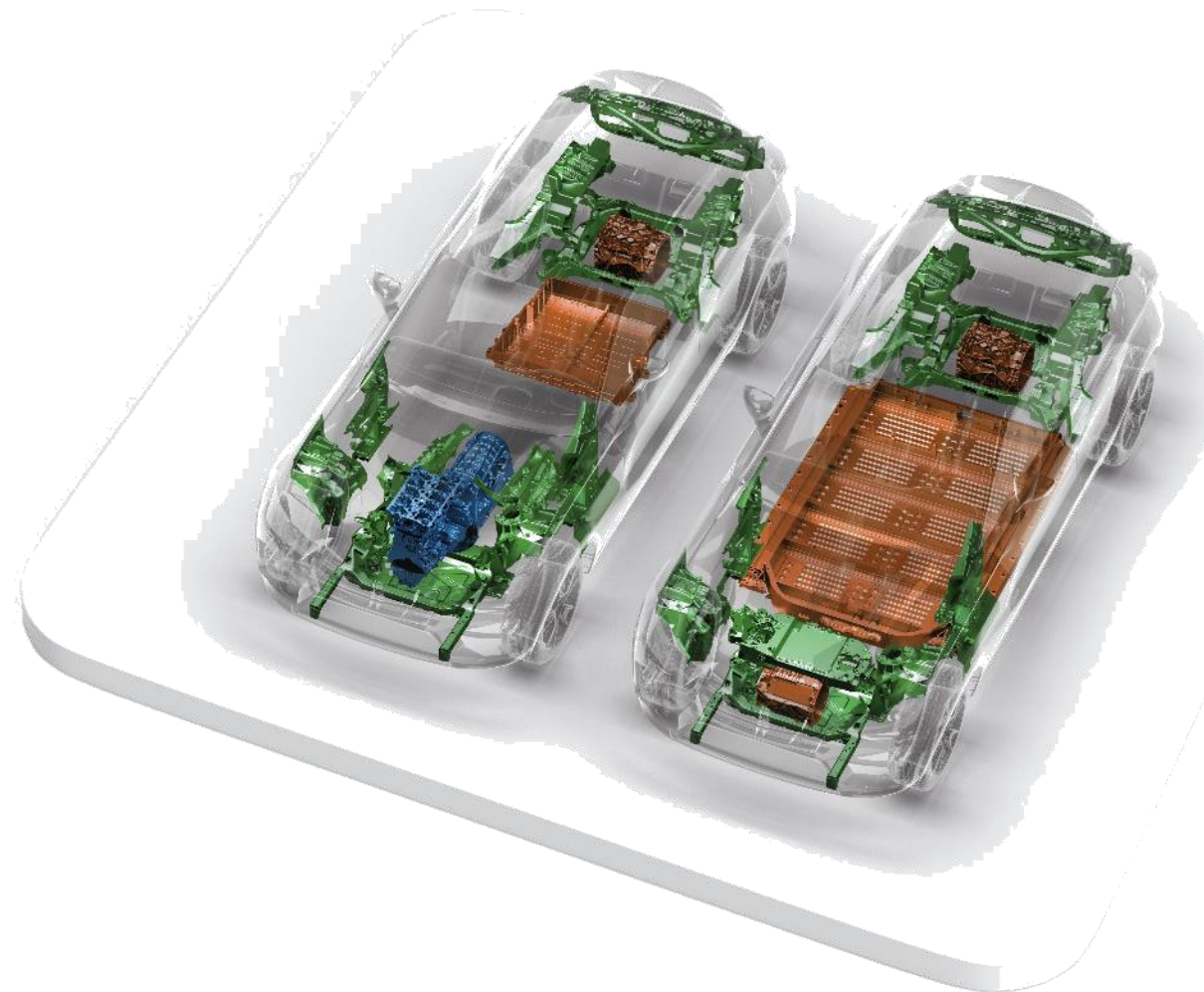
- We achieved this result despite inflation and the Mexican peso appreciation against the US dollar
- Commercial negotiations contribution



Revenue in the e-mobility, structure, and chassis applications segment reached **US\$575 M**



Awarded contracts worth
~US\$440 M across our
different product lines
with the EV/SC segment
accounting for 40% of this
amount



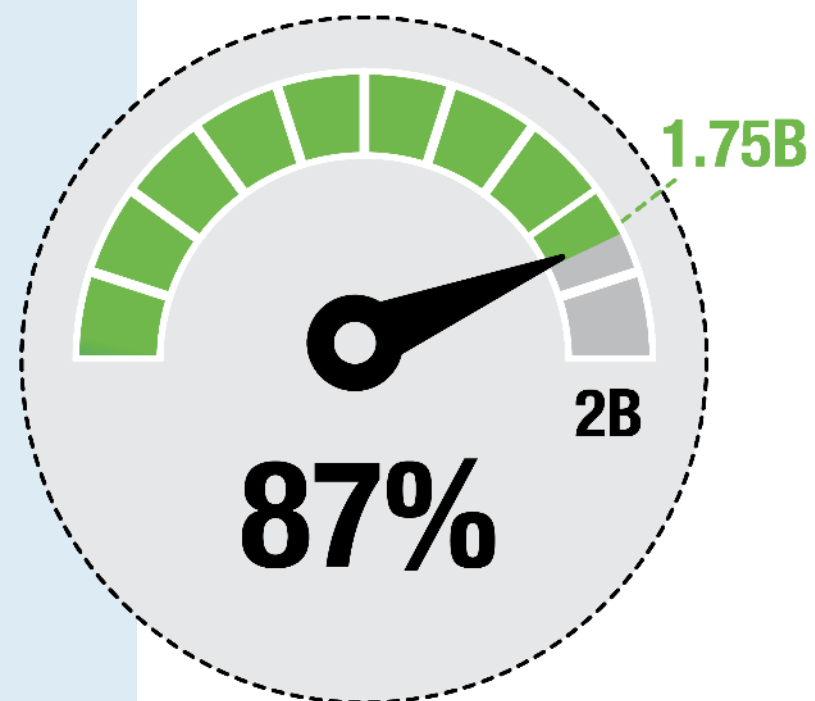


New awarded contract to produce **subframes** for a premium OEM, using **existing capacity** and leverage our expertise in low-pressure die-casting

New contract awarded during 2023 to provide battery housings for a heavy commercial fully-electric vehicle; our second awarded contract in this segment



EV/SC order book has expanded to ~US\$1.75 B annually, on track to reach US\$2 B target for 2025



We remain well positioned to weather different electrification scenarios, leveraging our flexibility and innovation



New plants dedicated to manufacturing battery housings for electric vehicles expected to start operations in 2024



Nemak was included in the Dow Jones MILA Pacific Sustainability Index for the fifth consecutive year

Additionally, CDP score of “B” for climate change was reaffirmed

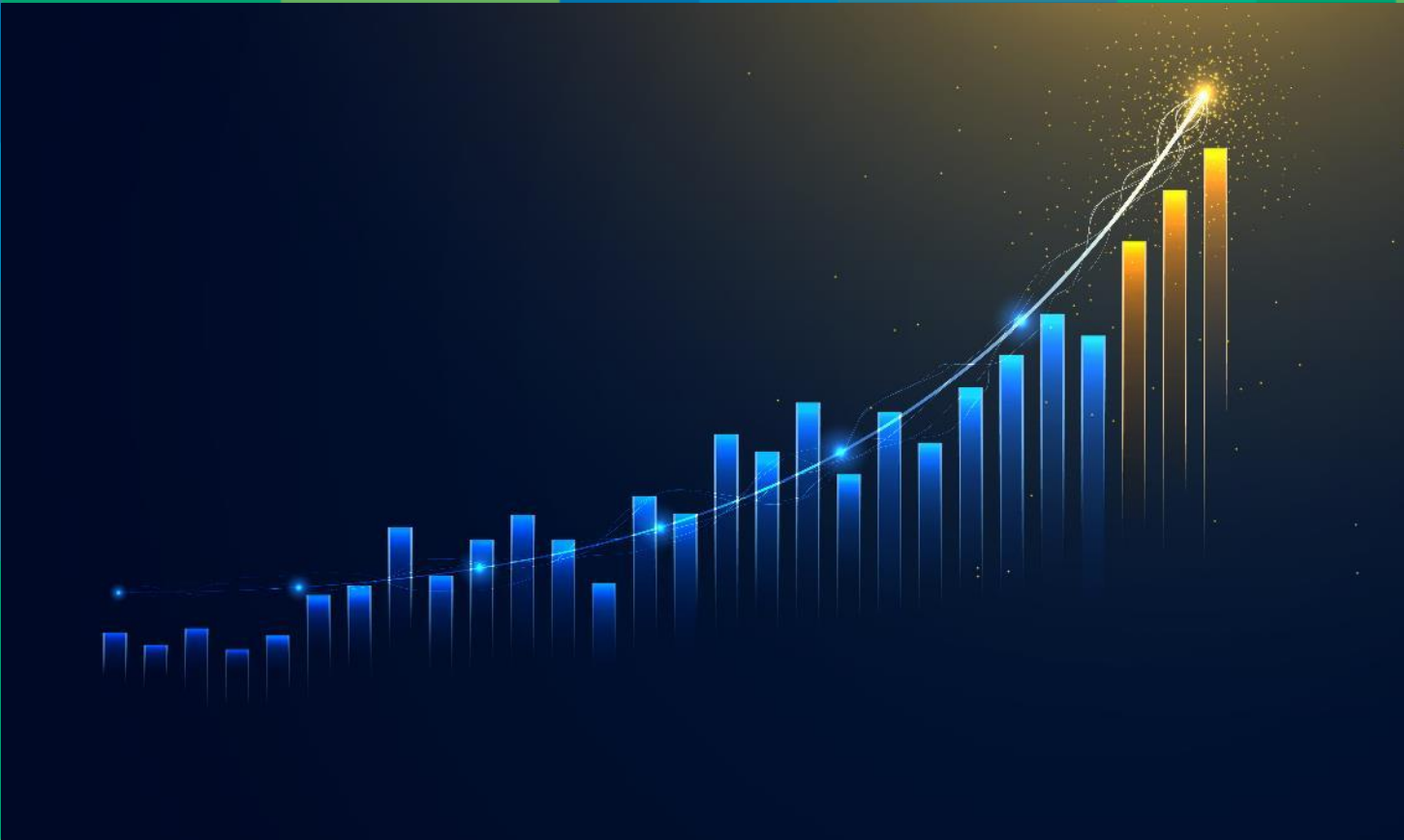


Member of
**Dow Jones
Sustainability Indices**
Powered by the S&P Global CSA

We are
Top
Employers



Nemak received the Top Employer certification in Poland, adding to certified facilities in Brazil, Germany, Mexico, and the United States



Financial Results

Positive top-line trend over the year

- Top-line growth across all our regions
- Ramp up production of e-mobility components

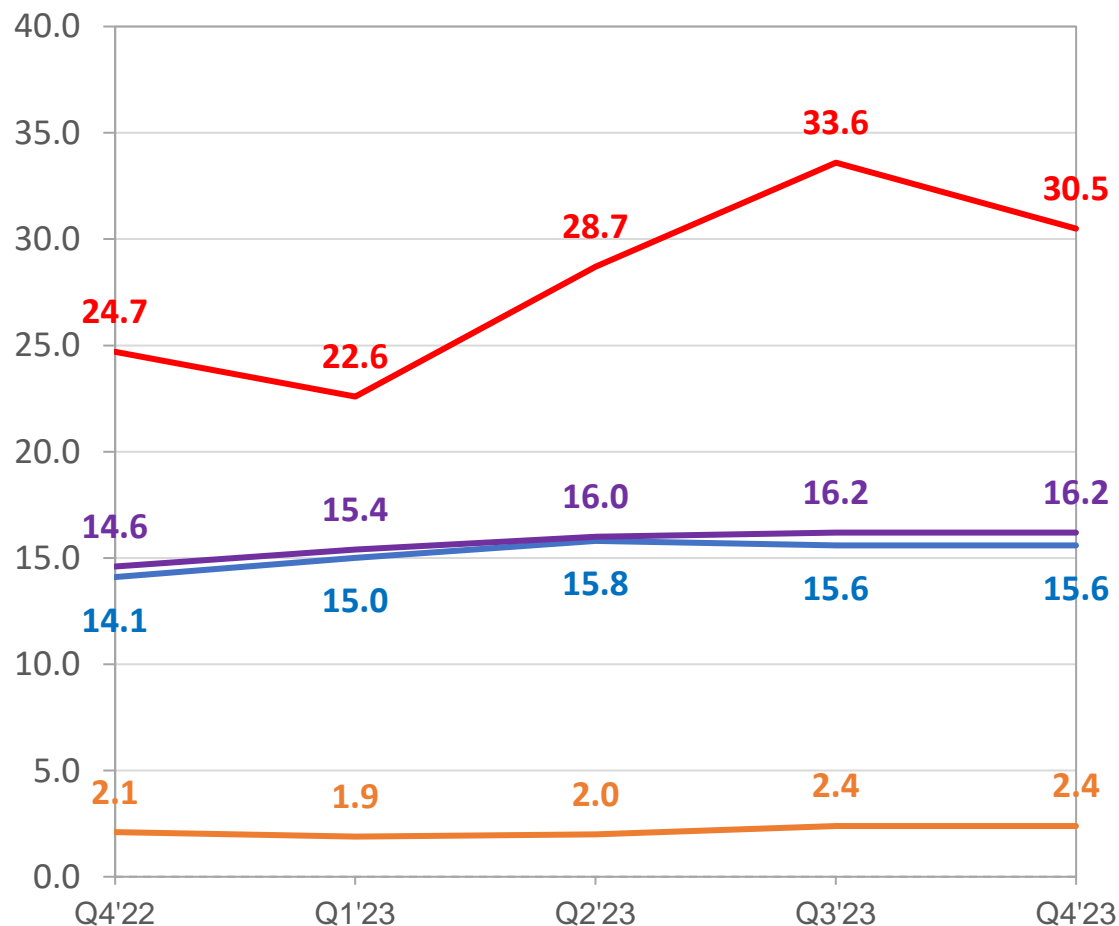


Commercial negotiations to address inflationary pressures

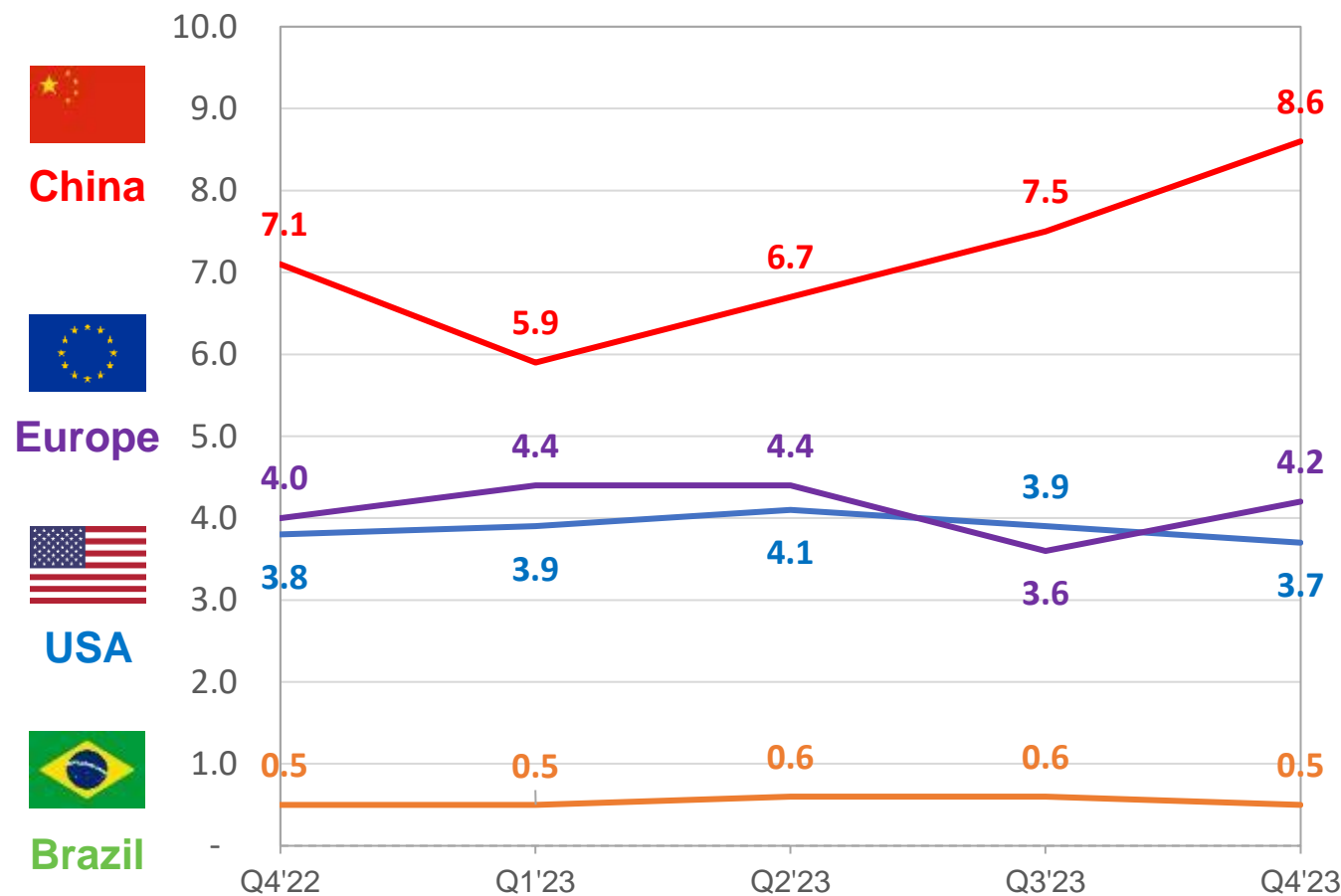


Overall full-year increase in light-vehicle sales and production

Vehicle SAAR (M Units)



Vehicle Production (M Units)



We exceeded the volume, revenue, and EBITDA targets set in our 2023 Guidance



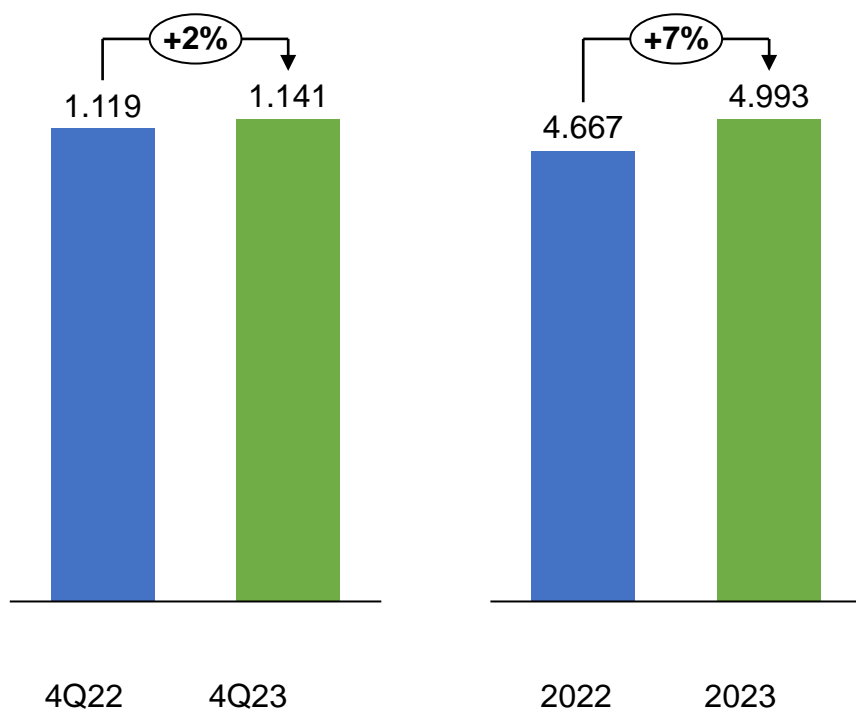
**Volume increased 6%
vis-à-vis 2022**

Industry recovery and
continued ramp-up of
EV/SC segment

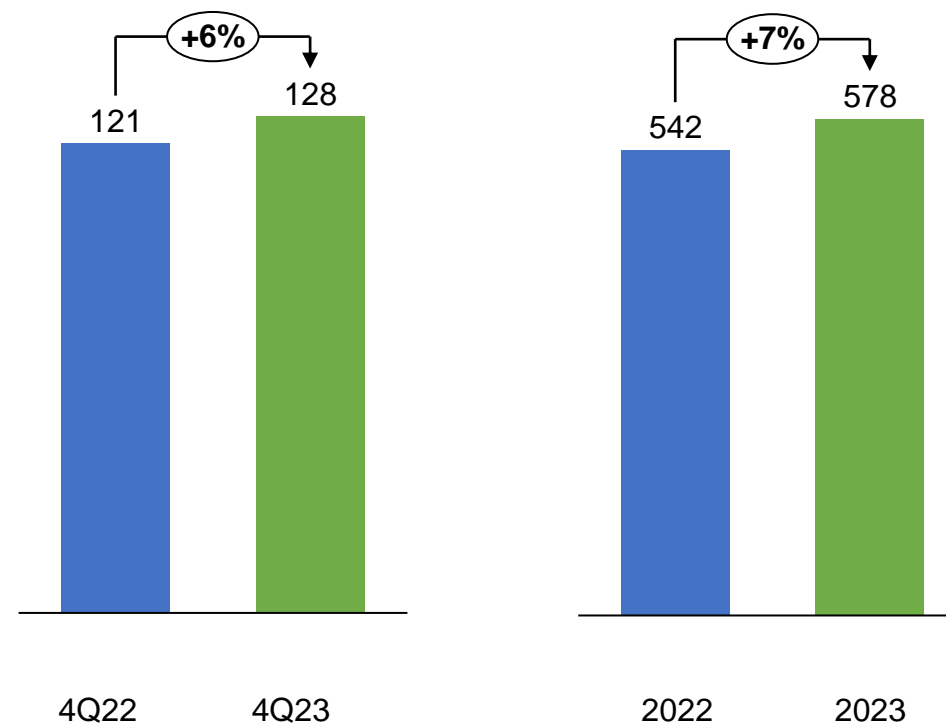


For the full year, Revenue and EBITDA were **7%** higher than in 2023

Revenue (US\$ B)



EBITDA (US\$ M)



Eq. Vol
M units

9.7 9.7

39.5 42.0

Unitary
EBITDA

12.5 13.1

13.7 13.7

Operating result was
US\$(13) M in 4Q23; and
US\$177 M in 2023

Net result was
US\$(26) M in 4Q23; and
US\$4 M in 2023



Net Debt was US\$1.56 B

- Investment needs
- Net Debt-to-EBITDA was **2.7 times**



Working capital
decreased ~US\$190 M
sequentially, following
seasonal dynamics



Capex to support newly awarded business in the EV/SC segment

4Q23	US\$155M
2023	US\$537M



We anticipate lower capital expenditure and net working capital improvement in the coming periods



Summary of regional results

Revenues	4Q23	4Q22	% Var.	2023	2022	% Var.
North America	572	623	(8)	2,714	2,589	5
Europe	424	366	16	1,702	1,515	12
Rest of World	144	130	11	578	563	3
Total	1,141	1,119	2	4,993	4,667	7
EBITDA	4Q23	4Q22	% Var.	2023	2022	% Var.
North America	56	69	(20)	290	312	(7)
Europe	57	44	31	218	192	14
Rest of World	15	8	97	70	39	80
Total	128	121	6	578	542	7

Our performance in 2023 stands as evidence to our
resilience and adaptability in an ever-evolving
automotive landscape



We focus on responding with agility to market demands while shaping a sustainable and profitable future for Nemak

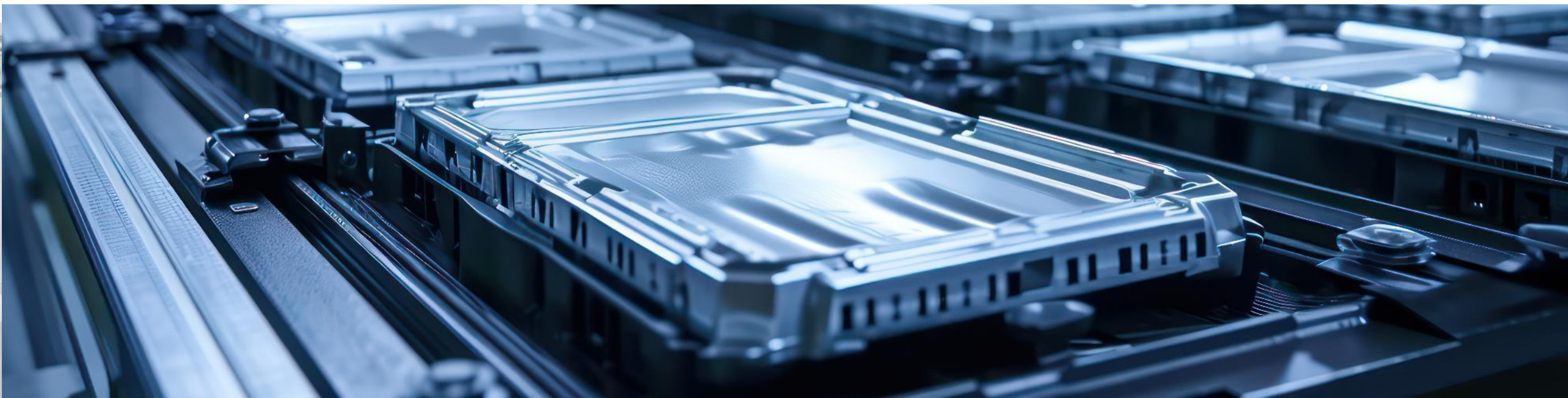




2024 Outlook

For 2024, light-vehicle production is expected to remain robust

- The outlook for electric vehicles adoption is uncertain and dynamic



Our 2024 outlook will be marked by stability

- Stable volume and results
- Continuous efforts to address labor inflation challenges



Investments directed to the new segment will normalize

- The construction of three new facilities marked a peak of capital expenditure during 2023





2024 Guidance

Volume: 42-43 M Eq. Units

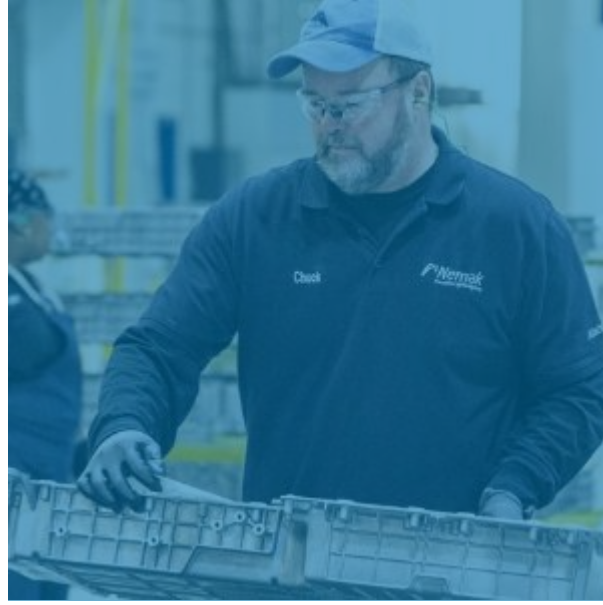
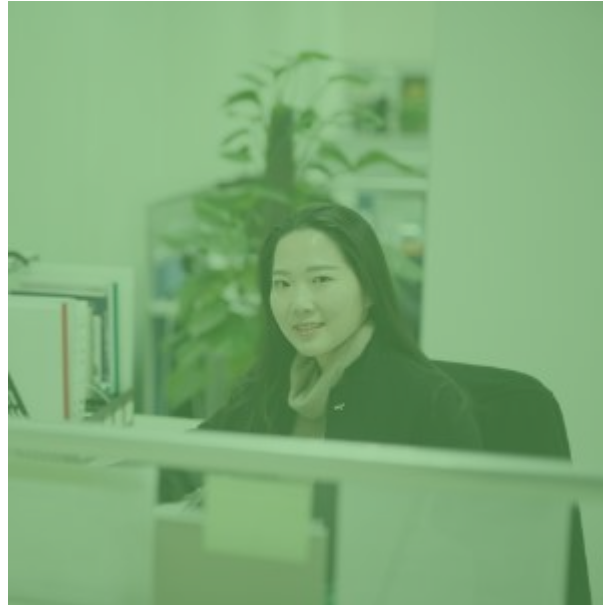
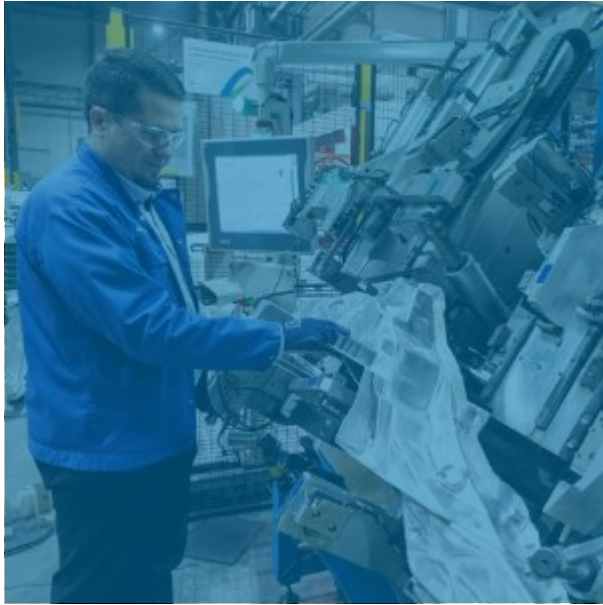
Revenue: US\$4.9-5.1 B

EBITDA: US\$570-600 M

CAPEX: US\$380-395 M



Q&A



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