

ANNUAL  
**SUSTAINABILITY REPORT**  
**2023**



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# 01



Manuel Santiago  
Escobedo Conover  
CEO of Grupo Peña verde



Enrique Julio Zorrilla  
Fullaondo  
Chairman of Peña Verde

## MESSAGE TO **SHAREHOLDERS**



Dear investors:

Despite the challenges presented by the insurance market, due to the effects of Hurricane Otis, at Peña Verde we were able to end 2023 with profitable growth. This was the result of the implementation of efficient strategies to improve the performance of our investment portfolio, increasing premium issuance and reinforcing the control of claims costs, while also benefiting from a more stable economic context.

The improvement in the Group's data structure has been crucial to achieve more effective control of claims-related costs. This optimization has enabled a more precise resource management and a faster response to emergency situations, which has strengthened our ability to mitigate the adverse impacts of natural events such as hurricanes and other disasters.

In 2023, we achieved a significant milestone in premium issuance, reaching a total of Ps. 16,147.4 million, representing an increase of 10.5% compared to the Ps. 14,607.0 million recorded in 2022. This remarkable increase was the result of the successful deployment of our commercial strategy, reflected in double-digit growth in both business divisions. In this regard, the Reinsurance division reported a 12% increase in written premiums, while in General de Seguros it was 10.4%, driven by greater market penetration and the expansion of our product offering.

Full year 2023 ended with a profit of Ps. 242.1 million, a significant improvement compared to the net loss of Ps. 736.4 million recorded in 2022. This result drives us towards achieving our objectives set out in our 2022-2027 Business Plan. These objectives focus on key aspects such as profitability, growth, greater operating efficiency, excellence in customer service, investment liquidity, and compliance with sustainability best practices.

Regarding our investment strategy, we maintain an increase in the duration of our portfolio, taking advantage of high interest rates. We also have a predictive model that enables us to make projections for our portfolio in various highly complex scenarios.

In our sustainability approach, called Peña Verde Consciente, we continue to carry out actions in the three pillars of Environmental, Social and Governance (ESG). Some of the most outstanding actions in the Environmental axis include the planting of 860 "patula" and "oyamel" pines on

the slopes of Iztapopo in collaboration with A.C. Reforestamos México, we sent for responsible electronic recycling more than 900 electronic devices collected through our annual internal "Reciclación electrónica" (Electronic Recycleathon) campaign. In the Social axis, we participated for the third consecutive year in the 16 days of activism to end violence against girls and women, a United Nations campaign, and continued to collaborate with different associations in the promotion and awareness of their causes, such as Banco de Tapitas, Adolescencia Feliz Evitando la Callejerización Infantil (AFEECI), Fundación Aquí Nadie Se Rinde (ANSIR), and Omeyocan, among others. In the Governance axis, we renewed our commitment to the implementation of the ten principles of the corporate sustainability initiative, Global Compact, and we developed and published our internal Environmental and Sustainability policies.

In line with our commitment to innovation, growth and continuous improvement in all areas of our operations, we will continue to move forward in the coming year with our Group-wide portfolio of strategic projects, comprising 15 initiatives. These projects cover a wide variety of focus and development areas. It is important to highlight that these initiatives have strong financial backing, with a strong initial investment of 180 million pesos.

Furthermore, within the framework of the CONECTA project in the Insurance Division, we were able to put 5 Casualty products into production on our new policy administration platform; we also successfully completed the development of a Minimum Viable Product (MVP) for the Auto line segment. This solution will allow us to quote, underwrite and issue policies for individual vehicle insurance. The implementation of this MVP is scheduled to be launched in the second half of 2024.

The Integral Health Program for Minor Medical Expenses has begun to operate in all 9 target cities; as a result, 68% of medical consultations are now transacted through the new "wee" system, 34% of pharmacy prescriptions and 17% of laboratory and cabinet orders are also transacted through this new system; in addition, the claims rate has been contained, achieving a 3% reduction in the annual rate, which is equivalent to a savings of 1.3 million pesos.

In the Reinsurance unit, several successful initiatives were carried out. First, the CORE "SIREC" system was updated. Subsequently, Reaseguradora Patria successfully implemented the automation of the Technical Administration operating process through the use of 12 bots based



on RPA technology, which led to a significant improvement in the efficiency of the process. In addition, a comprehensive review of Patria's business model and all its key processes was completed.

In relation to Grupo Peña Verde's financial position, the rating agency Fitch Ratings confirmed the rating of Peña Verde and its subsidiaries Reaseguradora Patria, General de Seguros and General de Salud. The ratings for 2023 were "BBB+" for Peña Verde, "BBB+" and "AAA (mex)" for Reaseguradora Patria, and "AA+ (mex)" for General de Seguros and General de Salud.

Meanwhile, A.M. Best, the largest global credit rating agency specialized in the insurance sector, has assigned ratings of "bbb" for Peña Verde; "A", "a" and "aaa.MX" for Reaseguradora Patria; and "A-", "a-" and "aaa.MX" for General de Seguros and General de Salud.

Without a doubt, 2023 has been a turning point for the recovery of profitability and the expansion of our business, driven by a number of projects underway in all our subsidiaries. Looking ahead to 2024, we will maintain a constant focus on technological innovation, comprehensive risk management and operational sustainability, with the aim of securing profitable growth and strengthening our market position. At the same time, we will leverage our enhanced data analytics capabilities to efficiently identify and address key risks, as well as capitalize on new opportunities to drive our performance.

In this regard, we carried out a structural reorganization within the Group, which will contribute to improve cultural integration, economies of scale and synergies among the companies, particularly in the areas of Finance and Administration, as well as Insurance and Reinsurance, achieving better financial and operational control. This implies that Asset Management and Financial Strategy (GAEF), as well as Business Support and Transformation (SET), will be under the supervision of the Corporate Management, adopting the name of Business Transformation and Financial Strategy Unit (UTEFF). The Insurance and Reinsurance general management will report to the Business Management.

Finally, we would like to express our sincere appreciation to our distinguished stakeholders for the trust they continue to place in us. Their collaboration and support are fundamental to our continued growth and success. In addition, we extend our appreciation to our valuable team of collaborators, whose talent, dedication, and tireless effort are the driving force behind every achievement and advancement at Grupo Peña Verde. Together, we are committed to continue building strong relationships, driving innovation and delivering exceptional results, because **together we deliver results!**

**Enrique Julio Zorrilla Fullaondo**

Chairman of Peña Verde

**Manuel Santiago Escobedo Conover**

CEO of Peña Verde

**Andrés Hernando Millán Drews**

Business Transformation and Financial Strategy Unit Director

**Francisco Fernando Martínez Cillero**

Reinsurance and Insurance Business Unit Director



# 02



**Diana Tobias Macias**  
*Value Offering and Innovation  
Director*

## PROFILE

# WHO WE ARE

From its beginning to its final settlement, Grupo Peña Verde has stood out as the only Mexican conglomerate specialized in comprehensive risk management. In this sense, the companies through which most of the Group's activities are carried out are **General de Seguros, General de Salud and Reaseguradora Patria.**

With the goal of stimulating business growth, consolidating a robust Corporate Governance and taking advantage of the synergies and efficiencies inherent to our set of businesses, the entire operation is backed by a corporate entity, which operates under the trade name of Peña Verde and has the legal name of Peña Verde S.A.B. (being a Mexican stock corporation with an unlimited duration). In addition, it has been listed on the Mexican Stock Exchange since 2012, identified with the ticker symbol PV.

The corporate offices of Reaseguradora Patria and Peña Verde are located at Periférico Sur 2771, Col. San Jerónimo Lidice, Alcaldía La Magdalena Contreras, C.P. 10200, Mexico City, with telephone number 5683-4900. As for the main offices of General de Seguros, they are located at Avenida Patriotismo #266, Col. San Pedro de los Pinos, C.P. 03800, Mexico City. In addition, we have more than 22 commercial branches to provide top quality service to our customers, always guided by our cultural motto: the customer, my priority.



## OUR PURPOSE.

**TO BE PRESENT** for people and organizations in every moment where risk wants to win over security by being the sustainable reference in whom to trust in order to find the peace of mind they need, and thus be able to continue developing, evolving and manifesting each of their projects with awareness, freedom and responsibility.



## OUR MISSION.

We lead a portfolio of businesses and projects in the field of integrated risk management.



## OUR VISION.

We maximize the value of our Group, growing more than twice as fast in a profitable, diversified and sustainable way by responding to our customers with personalized and flexible experiences, being relevant in the market.

## OUR VALUES

The values presented below constitute the fundamental framework within which Grupo Peña Verde's strategy is built and implemented:

**INTEGRITY.**  
We act in accordance with the **ethical principles of Grupo Peña Verde**, fulfilling our commitments to all our stakeholders.

**INITIATIVE.**  
We believe in what we do and look to the future with **optimism and confidence.**

**ENTHUSIASM.**  
We understand our work as a series of challenges that allow us to **measure our performance and grow.**

**PROFESSIONALISM.**  
We know that talent is the result of a constant effort to **keep ourselves updated and competitive**, and that knowledge is the result of tenacity, discipline in execution and the ability to form a team through good communication.

**RESPECT.**  
We foster relationships based on trust, **openness and consideration of people's dignity**, which leads us to recognize and accept diversity.





## Cultural Principles



### THE CUSTOMER IS MY PRIORITY

I satisfy customer needs through **value-added services**.



### TOGETHER WE DELIVER RESULTS!

My work, as part of Peña Verde, is **important to achieve our key results**.



### WE CHANGE WITH DETERMINATION

I understand, promote and **am part of the change**.



### CLEAR AND CONSISTENT COMMUNICATION

I make **consistent and informed** decisions and communicate them in an **effective and timely** manner.

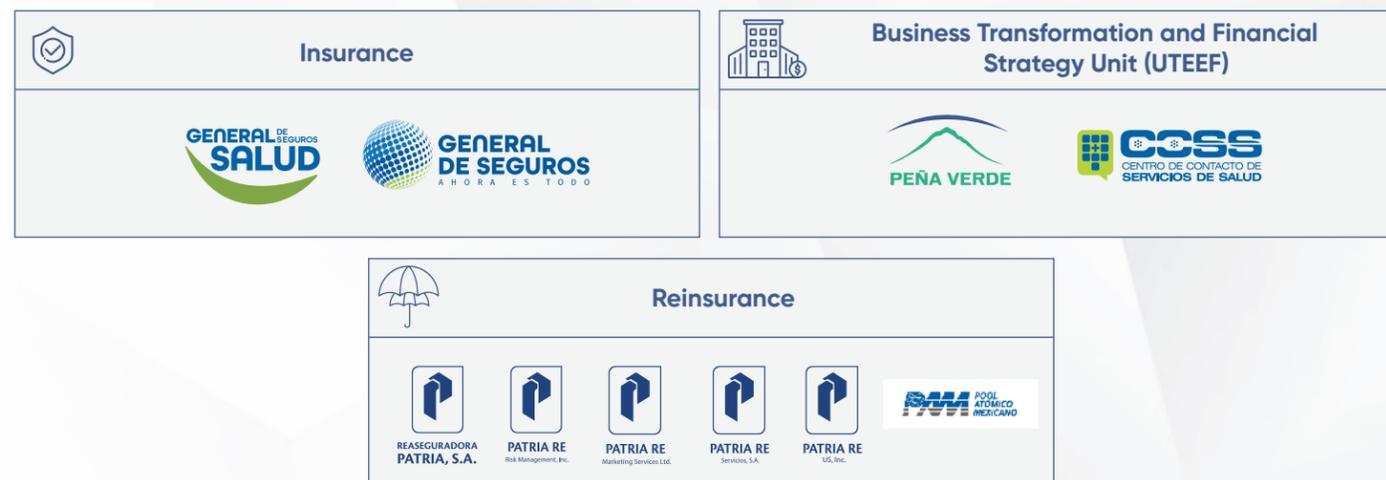


### WE ALL BUILD PEÑA VERDE

I create an **inclusive environment** where we all participate responsibly in developing solutions.

# BUSINESS UNITS

The following are the three business units that make up Grupo Peña Verde:



Risk management activities are consolidated through the Insurance and Reinsurance Units. The Servicios Administrativos Peña Verde subsidiary, where the Business Transformation and Financial Strategy Unit (UTEFF) is located, has the goal of establishing an organizational culture that stimulates participation and innovation in Grupo Peña Verde. Thus, contributing to the strengthening of competitiveness in all of the group's business units.

In summary, the Group employs two strategies to create value. On the one hand, the income generated by our operations is used for investments and generates an operating margin. On the other hand, our investment portfolios not only increase profit margins, but also play a crucial role in diversifying risk.

## INSURANCE

### General de Seguros



With more than 50 years of experience in the Mexican insurance market, our company has provided its clients with a wide variety of products for the protection of life, vehicles, casualty, and in particular, in the agricultural field, being one of the few insurance companies that offers this coverage. Through General de Salud, we also provide services in the areas of medical expenses and health. In addition, it is important to mention that General de Seguros is authorized to operate in credit insurance and reinsurance.

Throughout its outstanding trajectory in the Mexican insurance and surety (non-pension) market, General de Seguros has revalidated its commitment to timely and efficient service. As a result, by the end of 2023, it has reached the #32 position in the Mexican insurance and surety (non-pension) market).

**In 2023, we are proud to have more than 50 years of history protecting our customers.**

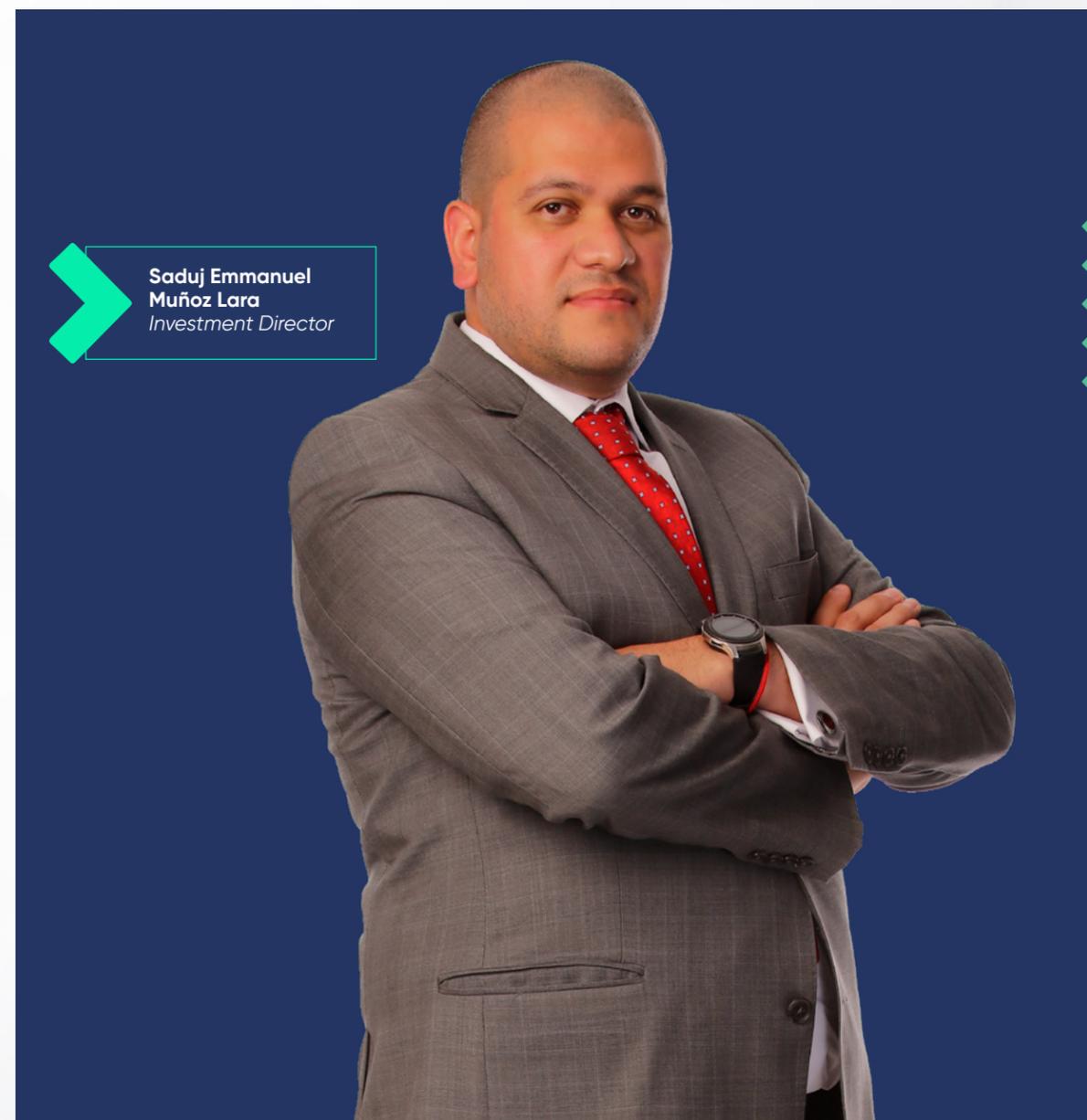


### General de Salud



With an outstanding experience that exceeds 15 years, this insurance company is of Mexican origin and operates as a subsidiary of General de Seguros. Its main focus is on providing insurance in the health insurance field.

To meet both personal needs and those of small and medium-sized companies (SMEs), General de Salud offers group plans ranging from primary coverage, such as consultations and prevention, to comprehensive coverage that includes ancillary services, hospitalization, maternity, dentistry, among others.



Saduj Emmanuel  
Muñoz Lara  
Investment Director





## Unidad de Transformación Empresarial y Estrategia Financiera (UTEEF)

The “Business Transformation and Financial Strategy Unit” (UTEEF) acts as a service provider to the business with the possibility of using its expertise to attract external business, focusing on the following points:

- Vision of services instead of processes.
- Place the client as the number 1 priority (provide transparency on services, resources, costs, deliverables, etc.). This approach has generated the need for a brand concept for the “Business Transformation and Financial Strategy Unit” (UTEEF), which generates positioning within GPV and, in the medium term, has the potential to be used commercially with new clients.

## REINSURANCE

Reaseguradora Patria



As the oldest reinsurance company in Latin America, Reaseguradora Patria has consolidated its influence in the region and has steadily expanded its international reach. Since 1953, it has played an active role in the industry, offering comprehensive risk management services and providing personalized economic, technical and administrative guidance.

Reaseguradora Patria’s main business partners are insurance companies, surety companies and reinsurance brokers.

At the date of this Report, Lloyd’s approved the release of the PCM funds, totaling 21.5 million GBP. These funds are destined to be managed by the Peña Verde group, to promote its strategic projects.



The consolidation of this area provides several benefits, among which are:

- 

Cost reduction.
- 

Efficient financial and strategic communication.
- 

Standardization of processes without losing the knowledge and attention to the needs of each unit.



#### External Affiliations and Initiatives

Through General de Seguros and Reaseguradora Patria, we have interests in:

- Mexican Association of Insurance Institutions (AMIS for its Spanish acronym)
- Mexican Association of Guarantee Institutions (AMIG for its Spanish acronym)
- The Global Federation of Insurance Associations (GFIA)
- Federación Interamericana de Empresas de Seguros (FIDES)
- The Institute of International Finance
- Asociación Panamericana de Fianzas
- Insurtech Alliance

#### Centro de Contacto de Servicios de Salud (CCSS)



CCSS - Peña Verde, S.A. de C.V., specializes in offering telephone medical guidance services and its main objective is to promote improvements in both efficiency and quality of service in the health field. (OMT). Its function is to guide the more than 1.4 million policyholders of General de Seguros and General de Salud, coming from various institutions (public or private) to the appropriate level of medical care.

By 2023, the expansion of its service offering includes the monitoring of chronic degenerative diseases and remote care services.

During 2023, we attended

 <p>Approximately <b>186,444</b> Administrative Telephone Orientations.</p>	 <p><b>2,443 cases of Medical Reports</b> for Health policyholders, Personal Accidents and Automobile policyholders.</p>
<p><b>5,833 CCSS Medical Reports.</b></p> 	 <p>More than <b>2,364 Telephone Medical Orientations.</b></p>
<p><b>191,251 Calls</b> attended.</p> 	





Our regulatory agencies are:

- Mexican Central Bank (Banxico)
- Mexican Stock Exchange (BMV for its Spanish acronym)
- National Insurance and Surety Commission (Mexico)
- National Banking and Securities Commission (Mexico)

In the pursuit of best business practices and driving our efficiency, we have a relationship with:

- United Nations Global Compact
- Great Place to Work (certified since 2015)
- Mexican Business Coordinating Council (CCE for its Spanish acronym)
- Insurtech Alliance

We are also in the process of implementing the following standards:

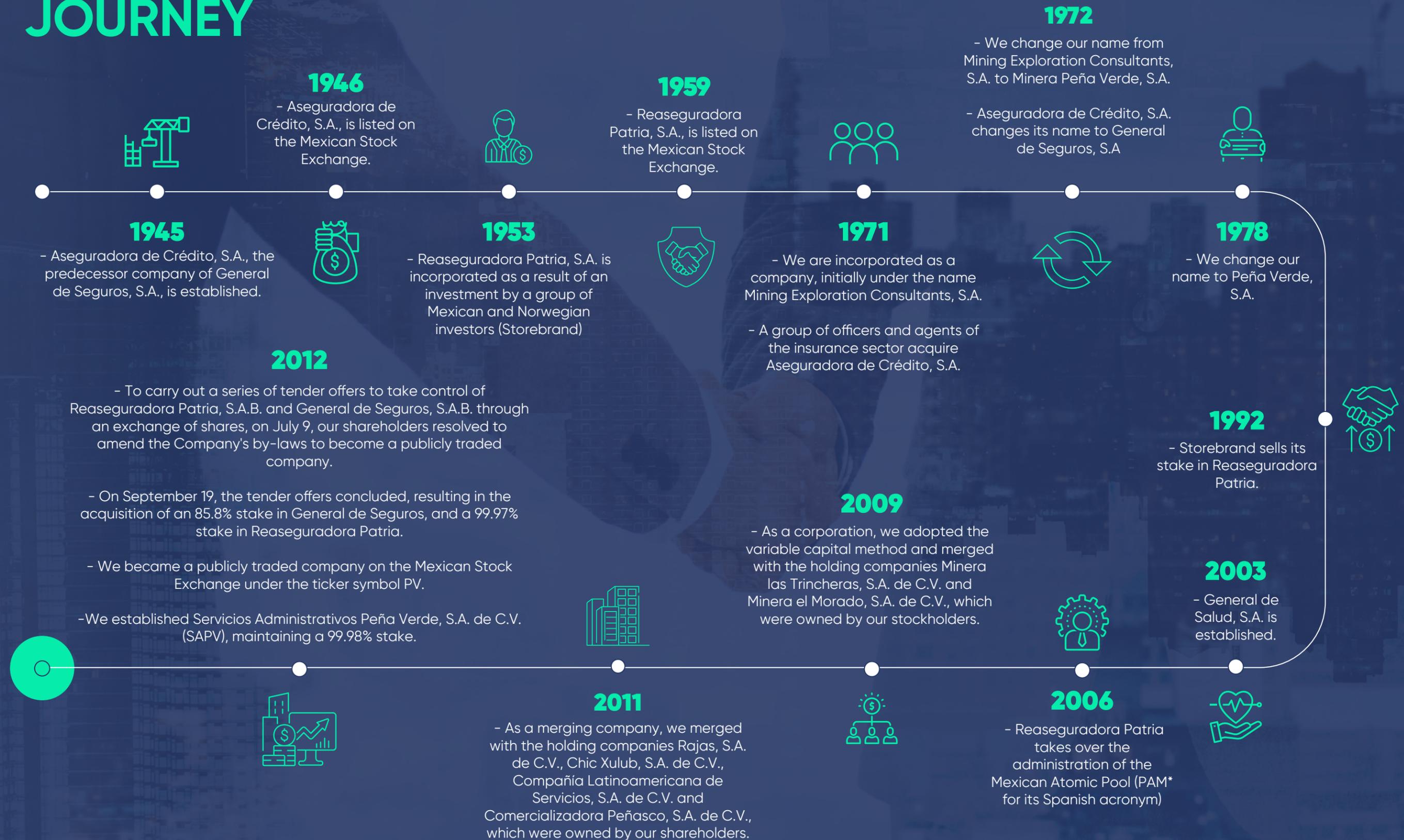
- **ISO 27001 Information Security Management Systems:** Grupo Peña Verde implemented security controls in alignment with the ISO/IEC 27001 standard and the NIST (National Institute of Standards and Technology) reference framework, which are in operation and under continuous improvement processes to maintain the safekeeping of the Group's information.

The ADKAR (Awareness, Desire, Knowledge, Ability and Reinforcement) change management model, which facilitates the transition and adoption of the security culture required by the Group in view of its risk context, is maintained as a means of support for the education and awareness of employees in security matters).

- **ISO 31000 Risk Management:** During 2022 Grupo Peña Verde implemented a new methodology for measuring and quantifying its operational risks based on this ISO; this is expected to strengthen the visibility and monitoring of indicators that help mitigate and manage the operational risks of the institutions that make up the Group.
- NOM 035\* (oriented to detect psychosocial risks within an organization, mandatory for all Mexican companies).

\*With the exception of NOM 035, all initiatives are voluntary and non-binding.

# OUR JOURNEY



## 2015

- We established Patria Re Servicios, S.A. (Santiago de Chile)

- In November, we incorporated Patria Corporate Member, Ltd. (PCM), in London, England, which is authorized exclusively to conduct reinsurance activities within the Lloyd's market and in December we received authorization to start operations.



## 2018

We established Patria Risk Management, Inc. (Miami)



## 2020

We surpassed for the first time the Ps. 10,000 million mark in premiums written.

## 2013

- We completed the delisting of Reaseguradora Patria, S.A.B..

- We established Patria Re Marketing Services Ltd. (London)



## 2016

- We established CCSS - Peña Verde, S.A. de C.V., better known as Centro de Contacto de Servicios de Salud, S.A. (a tele-health services center), maintaining a 99.99% stake.

- We acquired 4,232,181 shares of General de Seguros, S.A.B., raising our stake to 98.14%



## 2019

Our assets surpassed the Ps. 22 million mark for the first time.



## 2023

- Grupo Peña Verde announces the incorporation of Patria Re (US) Inc.

- A dividend payment was made equivalent to Ps.20 million, considering that the total outstanding shares of the Company is 476,678,213.

- Internal restructuring of Grupo Peña Verde, resulting in 3 business units.



## 2022

- On April 27, 2022, Grupo Peña Verde announces the completion and publication of the Sustainability Maturity Level Self-Assessment, reaffirming its commitment to ESG impact.

- We announced that, due to retirement, Juan Ignacio Gil Antón retired from his position as Vice President of the Insurance Division. However, as of February 1, 2022, he began to serve as Independent Executive Advisor of Grupo Peña Verde.

- Fitch Ratings affirmed the ratings of Peña Verde and its subsidiaries Reaseguradora Patria, General de Seguros and General de Salud. The ratings for 2022 are BBB+ for Peña Verde, BBB+ and AAA (mex) for Reaseguradora Patria, and AA+ (mex) for General de Seguros and General de Salud, all with a stable outlook.

- A dividend payment was made equivalent to Ps.40 million, considering that the total outstanding shares of the Company is 476,678,213.



## 2021

- Premium issuance reached a new all-time high, reaching Ps. 11,963 million.

- Launch of the virtual assistant "Tito", which, based on artificial intelligence, will solve basic doubts and help the IT and Security area with the opening of tickets.

- General de Salud was recognized with the Celent Model Insurer 2021 award, in the category of Digital and Emerging Technologies, for the development of the AMAE Health Insurance, the first 100% digital health insurance product in Mexico that we developed to meet the needs of people with type II diabetes mellitus.

- The delisting process of General de Seguros shares in the stock market was concluded.

# 03



**Gonzalo Galicia Díaz**  
*Chief Financial Officer*

## OUR **OPERATION**

# OUR OPERATION

GRI 2-2 and 2-6

## Insurance Unit

Through General de Seguros, we offer a wide range of coverages covering different areas, such as life, personal accident, liability, fire, earthquake, catastrophic risks, as well as agricultural, animal, marine, transportation, automobile, and more. These coverages are distributed through an extensive network of 2,550 insurance agents. These agents, being independent individuals, receive compensation based on commissions, rewards and incentives that are linked to the achievement of their sales objectives. Also, part of the sales process is carried out through brokers.

In line with effective risk management, General de Seguros transfers part of the risks it assumes to **first-rate and highly reputable reinsurers.**



Through General de Salud, a subsidiary of General de Seguros, we offer health and medical expense coverage. These coverages are complemented by the services of the CCSS (Centro de Contacto de Servicios de Salud), which provides telephonic medical guidance to policyholders. **This results in direct savings in health services, greater operational efficiency and high user satisfaction and confidence in the service.**



### TRADEMARKS OF GENERAL DE SEGUROS



During 2022, by virtue of its 50th anniversary and its transformation process, General Insurance evolved from a "detect and repair" to a "predict and prevent" stance, with the goal of being a close partner of customers from now on in the risk reduction process.

General de Seguros brand concept evolves to **AHORA ES TODO** and with it comes a new image.



## Reinsurance Division

Authorized by the National Insurance and Bonding Commission, Reaseguradora Patria carries out various reinsurance and reinsurance activities. These activities are negotiated both directly and through reinsurance intermediaries with domestic and foreign insurance and reinsurance institutions.



- Agricultural
- Financial lines, STP
- Miscellaneous
- Works of art
- Life
- Automobiles
- Energy
- Space
- Fire
- Catastrophic Risks of Nature
- Technical Branches
- Maritime and Transportation
- Personal accidents
- Terrorism
- Civil liability
- Aviation

**TRADEMARKS OF REASEGURADORA PATRIA**



**Our clients**

No single client of General de Seguros y Reaseguradora Patria accounts for more than 5% of total premiums written. This is due to the considerable variety in the sale of products in the insurance sector and the diversification strategies applied by Grupo Peña Verde in the reinsurance field.



**GEOGRAPHICAL FOOTPRINT**

By the end of 2023, Grupo Peña Verde's international presence includes Mexico, Chile, the United Kingdom and the United States



**Peña Verde**

Simultaneously with risk management, which is the primary focus of Peña Verde, S.A.B., the company is engaged in the acquisition of shares or participations in companies of all kinds, both domestic and foreign. In addition, it offers a wide variety of services, either on its own behalf or on behalf of third parties, including administrative, accounting, advisory, commercial, financial and operational activities.

# RISK MANAGEMENT

Within the framework of its Corporate Governance, Grupo Peña Verde has implemented a Comprehensive Risk Management System in order to maintain the necessary flexibility to anticipate emerging risks that could impact its operations, considering its participation in the Insurance and Reinsurance areas. This system encompasses the essential objectives, policies and procedures for comprehensive risk management, aligned with Grupo Peña Verde's business plans. It also includes the fundamental processes and procedures to supervise, manage, measure, control, mitigate and report on an ongoing basis on the risks, both external and internal, to which the Group may be exposed, both individually and in the aggregate.

## Comprehensive Risk Management



In order to carry out this crucial task, the Risk Committees of all the companies belonging to the Group meet on a monthly basis. During these meetings, they submit reports on the status of risks to the General Management and the Board of Directors, who are responsible for defining the actions to be taken in this regard. It is also imperative to maintain optimal communication with:

- Risk owners (underwriting, investments, operations, etc.);
- The areas in charge of event detection, mitigation or prevention (administration, reinsurance, systems, etc.) and;
- Authorities (regulatory, academic or expert) that may introduce new treatments for existing risks or even discover new risks

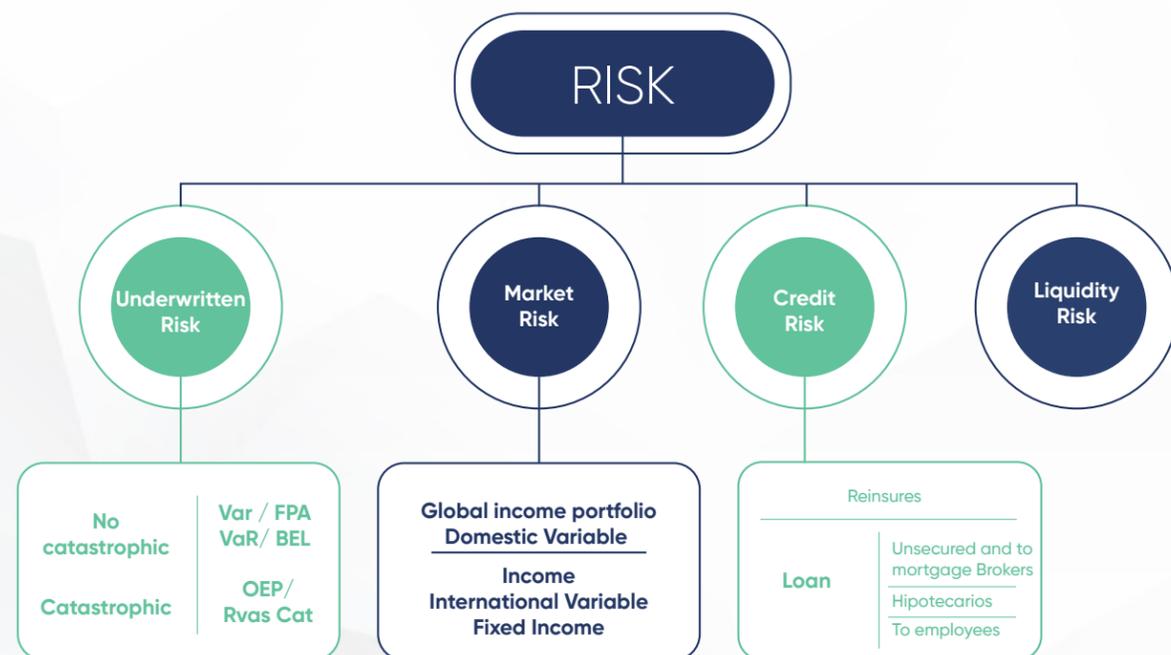
For this system to work properly, the participation of all employees is necessary. For this reason, as part of the onboarding process, training is provided to learn about the different ways in which employees participate in this system, and together we promote an effective risk culture.

Likewise, there are mechanisms for periodic communication of risks between the areas as well as collaboration in the qualitative and quantitative analysis of risks for new products, businesses, investments or strategies proposed in the Group.

Although we have identified the various risks to which both the Group as a whole and its subsidiaries are exposed, it is considered highly unlikely that all of them will occur simultaneously, due to the correlation between them. For this reason, Grupo Peña Verde classifies these risks according to their potential impact, as presented below:

Life	● Earthquake ● Pandemic (Latin America)	● Terrorism ● Aircraft accident (Accumulation of unknown lives)	● Exchange rate
Accidents and illnesses			● Earthquake ● Terrorism ● Aircraft accident ● Exchange rate
Liability	● Punitive damages		● Exchange rate
Automobiles		● Hydrometeorological risks ● Increase in vehicle theft ● Increased spare parts prices due to tariffs	● Earthquake ● Exchange rate
Maritime and transportation		● Terrorism ● Increase in theft of merchandise ● Hydrometeorological risks ● Aeronautical accidents	● Exchange rate
Fire		● Unknown accumulations ● Terrorism ● Hydrometeorological risks ● Earthquake	● Exchange rate
Finance		● Financial crisis (Latin America) ● Political risk	● Exchange rate
Various			● Exchange rate ● Inflation
Credit			● Political risk ● Nuclear event ● European economic crisis ● Exchange rate
Agriculture and animals		● Climate change ● Frost ● Hydrometeorological risks ● Droughts	● Exchange rate ● Mutation of animal diseases ● Animal epidemic
Financial	● Volatility of equity instruments	● Change in interest rates	● Exchange rate
Operations	● Technological	● Legal ● Strategic	● Operational processes ● Reputational
Counterpart		● Reinsurance default	● Bonded debt

In order to ensure sound risk management, each Company's Board of Directors has set exposure limits for the following risks:



Var: Value at Risk OEP: Occurrence Exceedance probability FPA: Allowable Shareholders' Equity BEL: Best Estimate Liabilities

It is crucial to highlight that there are emerging risks with a high degree of uncertainty, capable of causing losses that are difficult to quantify accurately. These eventualities could threaten the Company's solvency and/or compromise the achievement of its business plan, should they materialize. For this reason, Grupo Peña Verde takes all appropriate measures to mitigate as much as possible any potential impact.

In this context, by identifying emerging risks such as climate change, the Company has made considerable efforts to incorporate best practices in environmental and social terms, aspiring to stand out as a benchmark in aspects such as Human Rights, Labor Standards, Environment and the fight against corruption. For this reason, since October 2020, the Group has actively participated in the main corporate sustainability initiative worldwide: the United Nations Global Compact.

In addition, beginning in 2022 Grupo Peña implemented a new measurement methodology and quantification of its operational risks according to a standard risk taxonomy which complies

with risk management based on ISO 31000; with this the Company expects to strengthen the visibility and monitoring of indicators that help mitigate and manage the operational risks of the institutions that make up the Group.

On the other hand, quantitative regulatory analyses are proposed, such as the Dynamic Solvency Test, which identifies possible deviations in premiums, loss ratio, costs and financial product, caused by external phenomena such as an increase in catastrophic events, so that risks, opportunities and mitigation measures can be identified.

## INTERNAL COMPLIANCE

During 2023, as a result of the transformation that Grupo Peña Verde is undergoing, new ways of obtaining competitive advantages and making processes more efficient were sought. In addition, in response to the Audit Committee's request to strengthen the Internal Control area, contributing to the strengthening of Corporate Governance and the Internal Control System, the Corporate Internal Control Department was created to:



Improve the Company's processes through the establishment of controls and alignment with business risks; and,



Establish formal monitoring mechanisms for the resolution of deviations in the functioning of the Internal Control System, as well as the homologation of COSO&COBIT5 methodologies at Group level.



During 2023, we continued with the process of continuous improvement through the redesign of processes and the issuance of corporate policies and procedures applicable to all the companies of the Peña Verde Group, aimed at strengthening the control environment in them. Among the main activities carried out by the General Management as responsible for the Internal Control System, the Internal Control function was consolidated at the corporate level through the Internal Control Department, which was delegated the function of carrying out the Internal Control evaluations, as well as following up on the progress of the implementation of the Remediation Plans. Finally, we participated in the main strategic initiatives that Grupo Peña Verde executed during fiscal year 2023.

## GENERAL DE SEGUROS

As part of General de Seguros' strategy to establish a Corporate Governance framework and in compliance with the work plan, these are the important processes that were implemented during fiscal year 2023, to collaborate in strengthening internal control in the Issuer:

- a. The progress in the implementation of the Remediation Plans was followed up as a result of the evaluation of the Internal Control of the processes of: Claims, Collection, Payroll Deduction and Bonuses & Commissions.
- b. Design and implementation of a work plan to perform walkthroughs in the critical processes corresponding to General de Seguros for fiscal year 2024, carrying out the identification of risks and controls.
- c. Participation in the company's main initiatives during 2023, with the objective of carrying out the identification of controls, in addition to validating their regulatory compliance related to General de Seguros, such as the implementation of the new Core system.

In the case of Reaseguradora Patria, a redesign of administrative processes is being carried out in order to make the operation more efficient, seeking to strengthen the control environment. This redesign will also involve the establishment of operational efficiency and control indicators, which will make it possible to monitor deviations and take timely action. These are the important processes that were implemented during fiscal year 2023, to collaborate in strengthening internal control in the Issuer:

- a. The progress in the implementation of the Remediation Plans was followed up as a result of the Internal Control evaluation of the following processes: Technical Administration, Commissions and Finance.
- b. Design and implementation of a work plan for the implementation of walkthroughs in the core processes of Reaseguradora Patria for fiscal year 2024, carrying out the identification of risks and controls.

## INTERNAL CONTROL AT THE CORPORATE LEVEL

As part of Grupo Peña Verde's strategy to establish a Corporate Governance framework and in compliance with the work plan, these are the important processes that were implemented during fiscal year 2023, to collaborate in the strengthening of internal control in the Issuer:

- a. Evaluation of the Internal Control of the corporate processes supporting the subsidiaries of: Shared Center, Project Management, Information Technology and Human Resources. The reviews were carried out based on the COSO control framework (Risk Based Control Framework) & COBIT 5 (IT Governance), in addition to the compliance review based on the provisions established in the LISF, LFPDPPP, CUSF, etc., identifying risks and controls.
- b. The progress in the implementation of the Remediation Plans was monitored as a result of the evaluation of the Internal Control of the following processes: Shared Center and Project Management: Shared Center and Project Management.



# BUSINESS MODEL AND STRATEGY

## BUSINESS MODEL

The approach of our business model can be analyzed from two perspectives complementary to each other.

### HOLISTIC PERSPECTIVE

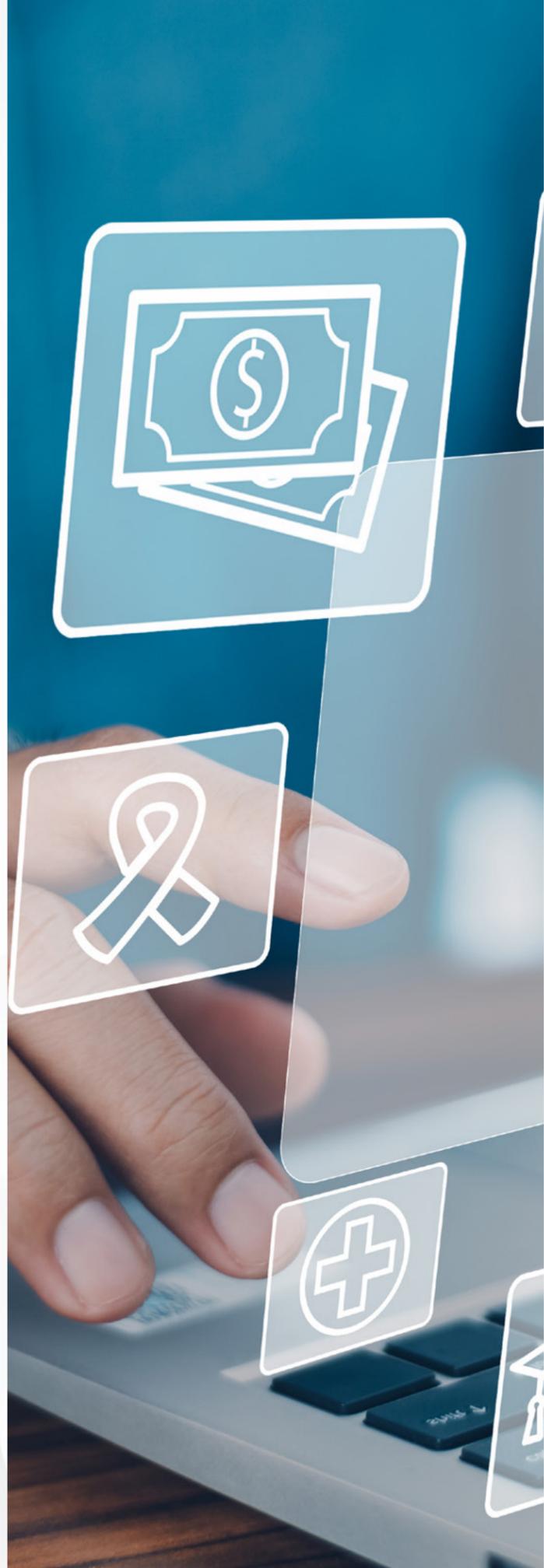


It consists of analyzing the Group as a single company, which is vertically integrated and dedicated to integral risk management, with sustainability as its strategic axis.

Grupo Peña Verde manages risks from their placement with the client (B2C - Multi-line Insurance Unit) to the transfer of the risk (B2B - Reinsurance Unit).

### INVESTMENT PORTFOLIO

From this perspective, Grupo Peña Verde is perceived as an investment portfolio whose capital is directed to the most profitable businesses, through the supervision of an optimal "risk-return" ratio in risk management (Insurance or Reinsurance Unit), compared with the return on investment or in complementary assets that are aligned with the applicable corporate governance and that seek to generate economies of scale. In this unit, the capture of the float is the key factor in the operations of the Insurance and Reinsurance Units.



## ANNUAL EVALUATION OF STRATEGY EXECUTION

In order to analyze the impact of the implementation of our strategy at the executive level, we have created the Strategy Achievement indicator. This indicator specifically quantifies the two main elements that make up its monitoring:

- Qualification of the portfolio of initiatives:**

In 2023 we automated the process of evaluating the portfolio of initiatives; we now have a management tool: KPTAL, which allows us to monitor online the status of each initiative in its basic components (progress on plan, main milestones and key actions, changes, budget execution, risks and their mitigation plans) and automatically generates the rating for each initiative and for the portfolio as a whole, the latter corresponding to the average of all the initiatives executed during the period.

- Fulfillment of strategic objectives:**

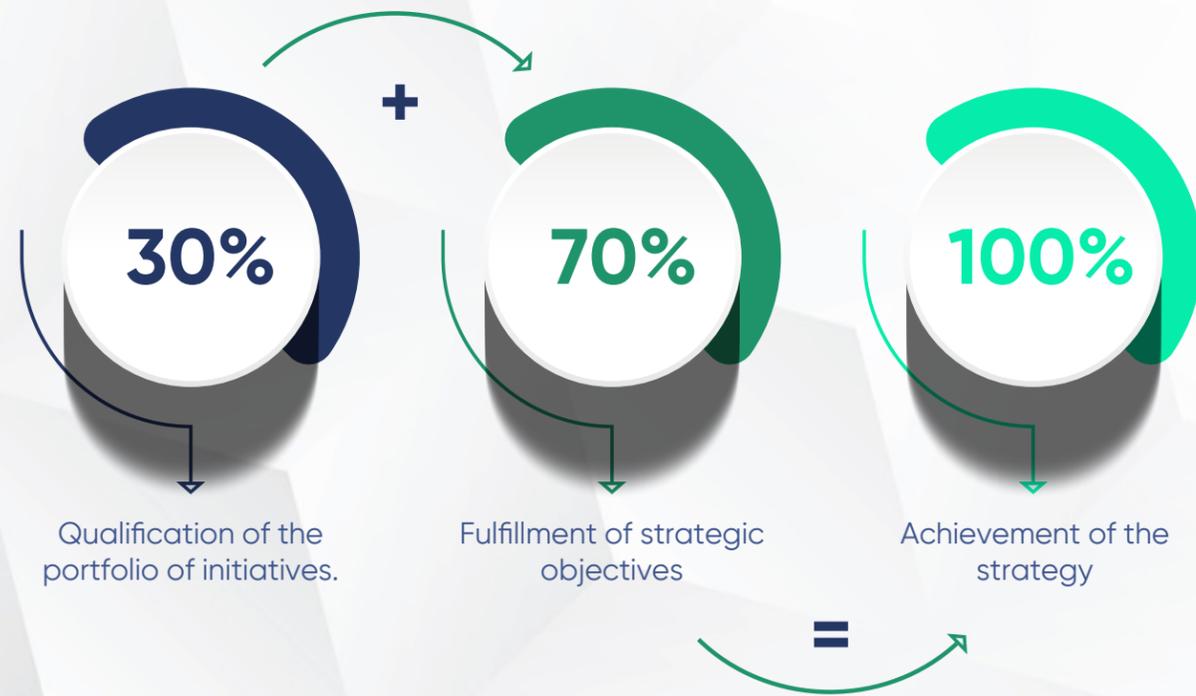
This involves the evaluation of the achievement of key indicators associated with the strategic objectives, using a scale that ranges from 0% to 150% and contemplates five performance levels:





The rating of the strategic objectives is determined by taking the average of the compliance achieved in the key indicators evaluated.

The metric, Strategy Achievement, is calculated as a weighted average that includes the evaluations of the previously mentioned components. A value is assigned on a scale from 0% to 100%, where "0%" reflects the minimum level of compliance and "100%" indicates the maximum degree of compliance.



### RESULTS OF THE 2023 EVALUATION

ACHIEVEMENT OF THE STRATEGY		GPV
Rating of portfolio of initiatives	30%	26.6%
Portfolio rating of the group	100%	88.7%
Fulfillment of strategic objectives	70%	63.4%
Integral result of the Group's compliance with the objectives Group's objectives obtained from the BSC.	100%	90.6%



**2027 SPECIFIC OBJECTIVES - INSURANCE DIVISION**

**OBJECTIVE >** Our objective is to establish an insurance company that is solid from both a technical and operational perspective. In this way, we will be able to support the objectives of the Peña Verde Group by managing risks effectively and generating value in the process.

Transformation of the service model

Our goal is to make General de Seguros and General de Salud a recognized leader in service and innovation. We seek to build trust by providing quality, cost-effective solutions while making a significant impact on the industry.

**SEGMENT TARGET >** SMEs and individual insurances with simple "retail" products Strategic lines - Customer experience and channels - New operational capabilities

**STRATEGIC INITIATIVES >** Strategy of growth AUTOS AND DAMAGE  
Growth Strategy LIFE & HEALTH  
AGRO growth strategy

**WHAT DO WE EXPECT FROM THIS UNIT?**

- Premiums Issued: Exceed Ps.9,112 million in 2027
- Index Combined: Reach levels of around 90%.
- Profit for the year: To achieve a profit of fiscal year > Ps.605 million in 2027



**REINSURANCE DIVISION STRATEGIC PLAN FOR 2027**



### STRATEGIC GUIDELINES TO 2027

We seek to effectively manage growth by expanding the reinsurance practice within the Group. This will be achieved through geographic diversification and the addition of new specialty lines. At the same time, we are committed to staying true to underwriting rules and values, while developing more efficient analytical and risk management tools.

### WHAT DO WE EXPECT FROM THIS UNIT?

- Premiums Issued: Exceed Ps.19,199 million in 2027
- Combined Index: To be below the barrier of the 90%
- Profit for the fiscal year: To achieve a profit for the fiscal year > Ps.1,241 million in 2027

#### Strategic levers

1. Revenue growth with profitability
2. Create a resilient company.
3. To guarantee a quality service both in sales and after-sales.
4. Exposure control and corporate governance.
5. Talent retention and attraction.

### In summary, for Grupo Peña Verde we expect:

- Premiums Issued: Exceed Ps.27,974 million in 2027
- Combined Index: To be below the 90% barrier.
- Profit for the Year: Achieve profit for the year > Ps.1,979 million in 2027



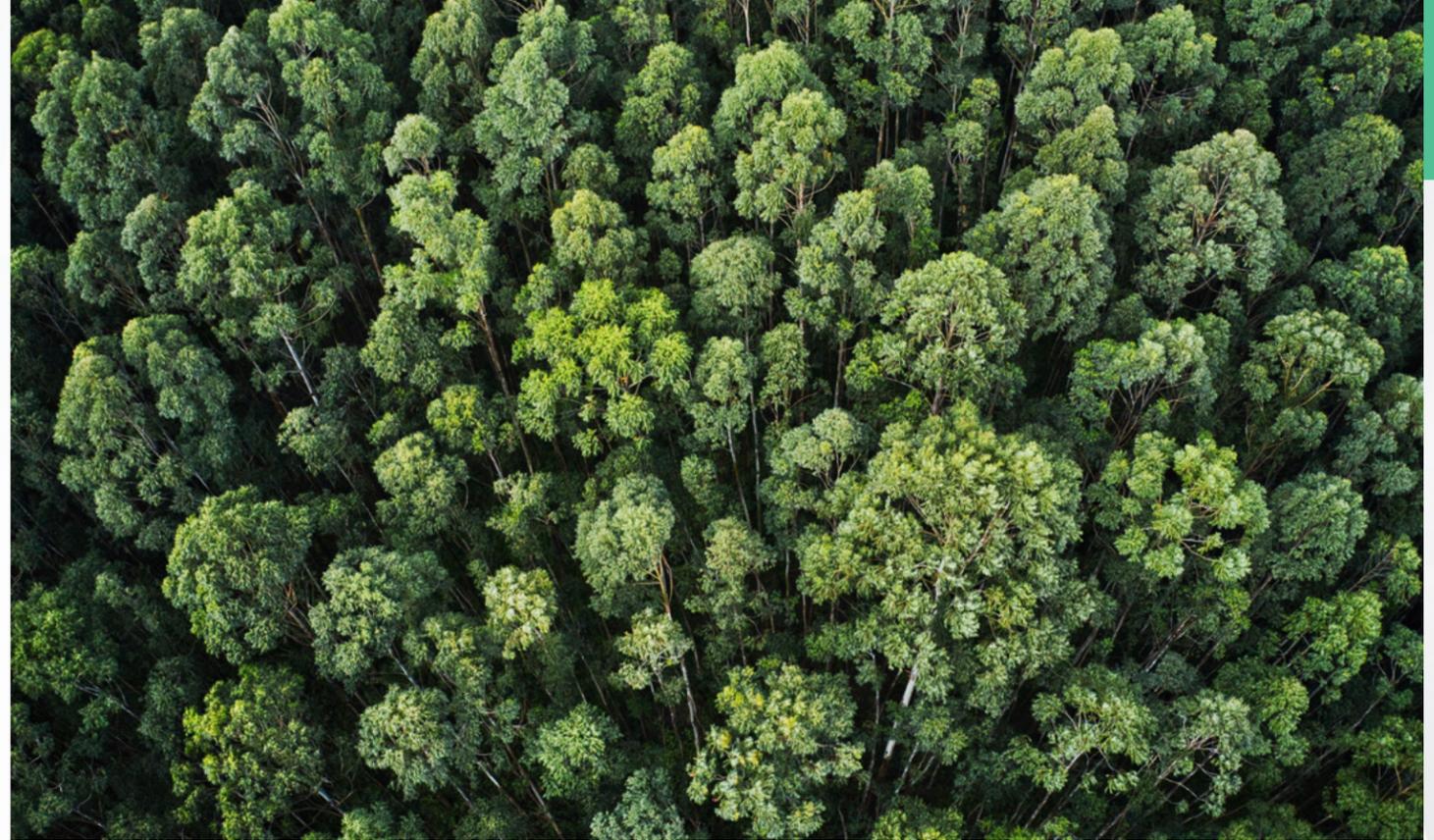
# 04



**Andrés Hernando Millán Drews**  
*Business Transformation and  
Financial Strategy Unit Director*

COMMITMENT  
**TO CORPORATE  
SUSTAINABILITY**

# SUSTAINABILITY APPROACH PEÑA VERDE



Sustainability is embedded in our strategy and is reflected in the services that we provide, the way we operate and the management of our investments.

At Peña Verde, we conceive sustainability as **“the awareness to develop and generate profitability within an ethical framework of respect for the natural, social, political, cultural and personal environment, through diversity, the spirit of service and the capacity to take care.”**



Based on the material topics, five commitments are formulated to guide Peña Verde’s ESG efforts. These commitments are aligned with the 17 Development Goals.

## MATERIAL TOPICS

Environmental	Social	Government
8 Efficient use of resources and assets	7 Financial inclusion (access and affordability)	1 Business ethics
9 Products and services with environmental impact	3 Transparent information and fair advice for clients	2 Design of policies to encourage responsible behavior
	10 Diversity and inclusion among employees	6 Incorporation of environmental factors in investment management and advisory services
		5 Exposure to environmental risk
		4 Systemic risk management

Continuously improve our impact on the environment. (Topics 8 and 9)

To conduct our business operations in a responsible and ethical manner. (Topics 1, 2, 3 and 6)

Manage exposure to climate and systemic risk. (Topics 4 and 5)

Increase access to risk management products and services. (Topic 7)

Promote an organizational culture that fosters the balanced development of people and communities. (Topic 10)



# STAKEHOLDERS

Key performance indicators (KPIs), both qualitative and quantitative, are proposed for each commitment, to serve as a guideline for monitoring progress. Under the Peña Verde Sustainability Approach Implementation Plan, 11 operational activities are contemplated, including the validation of around 50 KPIs. The sustainability approach is monitored on a quarterly basis through a Working Group, that meets quarterly, reporting the most relevant events to Peña Verde S.A.B.'s Board of Directors.

Grupo Peña Verde constantly promotes the strengthening of environmental, social and corporate governance practices, with the objective of generating a positive impact on all stakeholders, either directly or indirectly. To this end, the Company maintains continuous communication with these groups, as detailed below:

- Manuel Escobedo, CEO
- Andrés Millán, Business Transformation and Financial Strategy Unit Director
- Gabriela Hernández, Independent Director
- Romina Ortiz, Sustainability Manager

Stakeholder	Method of Engagement	Topics of Interest	Related Department
Shareholders	<ul style="list-style-type: none"> <li>Personal Attention</li> <li>General Meeting</li> <li>E-mail</li> <li>Annual Reports</li> <li>Regulatory Filings</li> <li>Quarterly Earnings Release</li> <li>Web Site</li> <li>Telephone</li> <li>Conference Calls</li> </ul>	<ul style="list-style-type: none"> <li>ESG Performance</li> <li>Financial Performance</li> <li>Desempeño Operativo</li> </ul>	<ul style="list-style-type: none"> <li>Administration and Finance</li> <li>General Management</li> <li>Corporate Governance and Regulations</li> <li>Investor Relations</li> </ul>
Government Authorities	<ul style="list-style-type: none"> <li>E-mail</li> <li>Face-to-Face Meeting</li> <li>Telephone</li> <li>Conference Calls</li> </ul>	<ul style="list-style-type: none"> <li>Authorizations</li> <li>Agreements</li> <li>Regulatory Compliance</li> </ul>	<ul style="list-style-type: none"> <li>Corporate Governance and Regulations</li> <li>Investor Relations</li> </ul>
Customers	<ul style="list-style-type: none"> <li>Personal Attention</li> <li>E-mail</li> <li>Satisfaction Surveys</li> <li>Advertising</li> <li>Social Media</li> <li>Web Site</li> <li>Telephone</li> </ul>	<ul style="list-style-type: none"> <li>Customer Service</li> <li>Coverage</li> <li>Additional Services</li> <li>Office Locations</li> </ul>	<ul style="list-style-type: none"> <li>Customer Service</li> <li>Insurance</li> <li>Security</li> <li>Reinsurance</li> <li>Information Technology</li> </ul>
Collaborators	<ul style="list-style-type: none"> <li>Personal Attention</li> <li>Training</li> <li>Work environment surveys</li> <li>Well-being line</li> <li>Workshops and campaigns</li> </ul>	<ul style="list-style-type: none"> <li>Working Conditions</li> <li>Organizational Culture</li> <li>Financial Performance</li> <li>Operational Performance</li> </ul>	<ul style="list-style-type: none"> <li>Human Capital</li> <li>Strategy and Sustainability</li> <li>Training and Development</li> <li>Corporate Governance and Regulations</li> <li>Security</li> <li>Business Support and Transformation</li> </ul>
Community	<ul style="list-style-type: none"> <li>Personal Attention</li> <li>E-mail</li> <li>Events</li> <li>Social Media</li> <li>Web site</li> <li>Telephone</li> </ul>	<ul style="list-style-type: none"> <li>Environmental Impact</li> <li>Social Integrity</li> <li>Office Locations</li> </ul>	<ul style="list-style-type: none"> <li>Strategy and Sustainability</li> <li>Business Support and Transformation</li> </ul>
Financial Institutions	<ul style="list-style-type: none"> <li>Personal Attention</li> <li>E-mail</li> <li>Annual reports</li> <li>Regulatory Filings</li> <li>Quarterly Earnings Release</li> <li>Web site</li> <li>Telephone</li> <li>Conference Calls</li> </ul>	<ul style="list-style-type: none"> <li>Financial Performance</li> <li>Operational Performance</li> </ul>	<ul style="list-style-type: none"> <li>Administration and Finance</li> <li>Investor Relations</li> </ul>
Suppliers	<ul style="list-style-type: none"> <li>Personal Attention</li> <li>E-mail</li> <li>Well-being Line</li> <li>Telephone</li> </ul>	<ul style="list-style-type: none"> <li>Contracts with Suppliers</li> <li>Supplier Training</li> <li>Ethics</li> </ul>	<ul style="list-style-type: none"> <li>Logistics</li> </ul>

Frequency: Constant Periodic Annual

## ENVIRONMENTAL COMMITMENT



Given that our activities are focused on the insurance sector, which is characterized, among other things, for having a considerably smaller environmental footprint compared to other industries, the environmental impact of our operations is not considered significant. However, at Grupo Peña Verde we recognize the importance of climate risks.

In order to reduce our environmental impact through the promotion of practices that minimize the generation of waste and encourage reuse and recycling, Grupo Peña Verde published its environmental policy, establishing Grupo Peña Verde's commitment to the protection and conservation of the environment, assuming the environmental responsibility derived from its operations and based on the promotion and application of the following environmental principles:

- Education and awareness on environmental protection and conservation and for the corresponding regulatory compliance.
- Compliance with environmental regulations.
- Incorporation of Service Providers with environmental values.
- Responsible Consumption
- Integral Waste Management
- Incorporation of environmental criteria in construction and remodeling
- Promotion of the Circular Economy

It is important to mention that the practice of some of these principles is still at an early stage, however, Peña Verde's objective is to bring it to an integrated level of maturity.

In addition, this policy is supported by:

- General Law for the Prevention and Integral Management of Waste.
- Mexico City Solid Waste Law.
- Environmental protection standard NOM087-ECOL-SSA-2002.



During 2023, 100% of Brochures and Posters for customers were delivered digitally and, for the third consecutive year, **100% of incentive promotional materials provided to the sales force were sent digitally.**





In terms of energy consumption, Grupo Peña Verde's offices use LED lighting to satisfy our illumination needs. In addition, all air conditioners are high-efficiency.

Regarding fuel consumption, the company uses only the amount necessary for transportation equipment and emergency power plants, which also require natural gas.

➡➡➡➡➡

**3,653,544 KWH** of non-renewable fuels used in 2023

With respect to water use, only the amount necessary for the operation of the buildings in operation is used, especially for toilets, cleaning and garden irrigation. It is important to note that rainwater collectors are used for garden irrigation, encouraging lower water consumption.

In 2023, **5.1 megaliters** of water were consumed

➡➡➡➡➡

Due to the open spaces and green areas that we have, we can capture rainwater, which is used for irrigation and care of our gardens.

	Rainwater collection	21.6 mega liters
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In 2023 we formally began the calculation of the carbon footprint, in Scope 1 and Scope 2, of our two main corporations in Mexico City, San Jeronimo and Patriotismo, buildings that concentrate 77% (32% in San Jeronimo and 45% in Patriotismo) of our workforce. This data will serve as a baseline to establish quantifiable objectives and targets for the reduction of our emissions.

	Carbon footprint Scope 1 and Scope 2	882.68 tons of CO <sub>2</sub> equivalent
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### COMPLIANCE

The Company's management of environmental issues is distributed in three areas, which are described below:

- i. Compliance:** in collaboration with the operational and service areas of our sites, it is responsible for verifying and ensuring that applicable legislation is fully complied with.
- ii. Human Capital:** responsible for promoting effective internal communication and contributing to the deployment of awareness and training campaigns.
- iii. Strategy and Sustainability:** is in charge of monitoring the above by considering it within Grupo Peña Verde's Strategy.

As of the date of preparation of this report, Grupo Peña Verde **has not incurred any violation of applicable environmental regulations.**

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# SOCIAL COMMITMENT

## PEÑA VERDE DAY

Peña Verde Day, an initiative celebrated for the eighth consecutive year, is an opportunity for employees to participate in activities to improve the well-being of the community and the environment.

The Peña Verde Consciente Day 2023 edition focused on the environment and included the reforestation of one hectare of forest in collaboration with Asociación Civil Reforestamos México. Reforestamos México is a Mexican organization with the mission of ensuring more and better forests to promote sustainable development, with the objectives of stopping deforestation, increasing sustainable forest management, restoring degraded lands and reforesting cities. Fifty-eight people from Grupo Peña Verde's work community participated in this reforestation day, planting 860 oyamel and patula pine trees on a hectare of land in San Pedro Nexapa, State of Mexico.

Through this action, we impact the following Sustainable Development Goals:



## ORANGE DAY

As it does every year, Grupo Peña Verde joined the UNITE campaign, which seeks to eradicate violence against girls and women by raising awareness of this important issue. Thus, from November 25 to December 10, messages in support of this campaign were disseminated in both internal and external media.

Through this action, we impact the following Sustainable Development Goal:



# OUR TEAM

Grupo Peña Verde believes that the talent, commitment, capacity, discipline and human qualities of its employees are essential to achieve the financial and technical strength that characterizes it in its more than 65 years of history. In this sense, the Company plans with the well-being of its workforce in consideration, promotes and supports a work culture based on values such as integrity, customer focus, teamwork, innovation and personal balance



During 2023, Grupo Peña Verde was again recognized as one of the best companies to work for in Mexico.

As of december 31, 2023, the Peña Verde community consisted of more than 974 employees, distributed in Mexico, London, the United States and Chile.

At the date of publication of this report, Grupo Peña Verde was ranked 44th in the Great Place To Work ranking of companies between 500 and 5,000 employees.

## Absenteeism rate for GPV.

2023 0.49 %\*

\*[Number of days absent during the accounting period / Total days scheduled to work during the accounting period] x 100

This rate represents the total number of days lost due to absenteeism of any kind, not just as a result of a work-related injury or illness. This includes individual sick days due to minor illnesses (e.g., common cold, fever, and influenza), as well as personal days taken for undisclosed reasons. It excludes scheduled or allowed absences such as vacation, study time, maternity or paternity leave, etc.

## BREAKDOWN OF EMPLOYEES BY COUNTRY



Subsidiary	No. of employees under contract		No. of employees		Total employees
	Permanent	Temporary	Full-time	Part-time	
<b>Employees in Mexico</b>					
General de Seguros S.A.	525	34	559	0	559
Servicios Administrativos Peña Verde S.A. de C.V.	113	12	125	0	125
Reaseguradora Patria S.A.	138	4	142	0	142
CCSS	33	0	33	0	33
General de Salud Compañía de Seguros,S.A.	97	6	103	0	103
<b>Total employees in Mexico</b>	<b>906</b>	<b>56</b>	<b>962</b>	<b>0</b>	<b>962</b>
<b>Employees in other countries</b>					
Chile	6	1	7	0	7
London	5	0	5	0	5
<b>Total employees in other countries</b>	<b>11</b>	<b>1</b>	<b>12</b>	<b>0</b>	<b>12</b>
<b>Total employees Grupo Peña Verde</b>	<b>917</b>	<b>57</b>	<b>974</b>	<b>0</b>	<b>974</b>

100% of our activities are carried out **by our employees.**

Our administrative employees are **hired by Servicios Administrativos Peña Verde**, except for Mr. Manuel Escobedo, our CEO, who is the only employee directly employed by Peña Verde S.A.B

All quantitative information on our team of employees was **downloaded directly from the DELSIP program** (payroll administration system).

**Janet Gallegos Junco**  
Human Capital Director



Working, developing, and growing within Grupo Peña Verde will be one of the **best experiences in your life and career!**

- Succession plans that ensure business continuity by **identifying and developing talent.**
- **Training plans to develop** in the current position.
- **Mobility and growth** among the Group's Companies, both nationally and internationally.
- Focus on constant challenges that allow **us to strengthen** talent in different business units.
- **Functional leadership** models.
- **High performance** equipment.
- Focus on **competencies and cultural pillars.**

PENA VERDE EXPERIENCE

**We live the best labor practices in Mexico, and in each of the countries where we have presence.**

- Social **responsibility and well-being projects** for our employees
- Strong work culture of **total respect and transparency.**
- Work groups with high human value and in plural communities.
- Competitive value proposition based on **equity**, seeking **professional development and life balance.**
- Continuous training and development in all areas of the human sphere, for an **integral growth.**





# HUMAN CAPITAL

At Grupo Peña Verde we have Human Capital processes that promote the development of the people who collaborate with us to promote the achievement of our key results and accelerate the processes of continuous transformation. The following is a summary of the initiatives and programs implemented in this area:



## CULTURAL MANAGEMENT PEÑA VERDE

Grupo Peña Verde's culture is based on our cultural pillars (see page 8), which are designed to guide our behavior to achieve our strategic plan.

In order to provide cultural training within Grupo Peña Verde and generate skills and behaviors aligned with our cultural pillars, we have a group of people who have been certified in the methodologies used to promote the Peña Verde culture. These people are known as Cultural Facilitators and during 2023 they were enabled to provide courses in hybrid format to new entrants and reduce cultural gaps in the areas of the Group.



## CHANGE MANAGEMENT OFFICE

In order to increase Grupo Peña Verde's organizational agility, based on our ability to adopt and use the new ways of working implemented, we have implemented an Internal Change Management Office to generate a predisposition to change among all the people in the Group.

The Change Management Office is responsible for driving the Group's organizational change management through the establishment of processes, policies, the development of change managers and the empowerment of leaders.

The capacity of this office is based on the certification of 25 people from the different Business Units as change managers and their enablement by mentoring and field accompaniment to apply Change Management tools in the strategic projects of the Group and its organization.

As a result of these efforts, in 2023 we obtained an organizational change management maturity level of 3.4 out of 5 certified by Prosci, a world leader in the area. This score certifies our ability to manage change in a standardized way across multiple projects, to integrate these capabilities with project management services, and to enable change initiative leaders to communicate effectively, build change coalitions and manage resistance.



PERFORMANCE EVALUATION

In 2023, we announced the transformation of our 360° assessment, moving from a traditional competency assessment model to a model focused on feedback, in which people receive feedback from their peers and internal clients on how the person demonstrates the culture and competencies relevant to their role in alignment with the achievement of the Group's key results. This information serves as input for a feedback session between leaders and their direct collaborators, in which they can analyze the information provided by the people who constantly collaborate with the person under evaluation and, based on this analysis, identify the person's strengths and areas of opportunity.

The focus of this new process moves away from the traditional view of assigning a score to the person under evaluation and instead focuses on providing constructive feedback to promote awareness of each person's areas of opportunity, allowing them to take accountability for actions that will help to improve their performance.

As a result of this process, during 2023 we ensured that at least 95% of the participants had a feedback session based on this methodology.

TRAINING AGENDAS

Based on the results obtained by each person in the 360° evaluation process, together with their direct leader, people establish development priorities to reduce the identified performance gaps. Based on the defined priorities, each person has the possibility of requesting training (courses, on-the-job actions, learning new processes, etc.) to improve their performance. In addition, for each learning resource requested, people must establish SMART objectives that demonstrate how they will put the learning obtained into practice.

The training agendas are a useful and practical way to concentrate and follow up the training and people and encourage the theory to be applied in the operation of the people, resulting in an average of 26.8 hours of training in full-time employees and an average investment amount of Ps.7,476,654 MXN per year.

MENTORING PROGRAM

With the purpose of having leaders with mentoring skills to accompany and guide other leaders of the organization through their experience, during 2023 we certified 18 internal people in the mentoring role, and during the year they provided formal mentoring sessions to 22 people, obtaining a total of 93 hours of mentoring per year through at least 6 mentoring sessions between each mentor and mind.

This program generated multiple benefits, such as the organizational recognition of mentors and mentees, the personal and professional development of both roles, the generation of interpersonal connections between people from different areas and the contribution to the achievement of key results due to the professional development of people.



WELLNESS PROGRAMS

At Grupo Peña Verde we are committed to the creation of psychologically safe workspaces that promote the wellbeing of the people who work with us. For this reason, we provide a wellbeing program for our community that consists of the following elements:

- 

**Support line:** telephone line that provides emotional, legal, financial, nutritional and leadership counseling. It is applicable to employees and direct family members.
- 

**Digital application:** contains wellness tips and media with support line. It is applicable to employees and direct family members.
- 

**Wellness portal:** offers information about family health, lifestyle, sleep and rest, stress management, healthy alignment, tools to identify habits to improve, among others. It is applicable to employees and direct family members.
- 

**Medical helpline:** offers a medical advice line, which provides guidance on personal health issues. It is applicable to employees and direct family members.
- 

**Conferences:** during the year we offer different conferences to promote healthy habits.
- 

**Communication campaign:** throughout the year we have a communication campaign that offers advice and useful information to maintain healthy habits.

All of the aforementioned resources are extensible to collaborators and direct family members.



## TURNOVER RATE

During 2023, 96 employees left the Company and 245 new employees joined, representing a net of 10 additional employees. Thus, the consolidated turnover rate during 2023 was 23.29% and the consolidated hiring rate was 24.49%.

The 2023 turnover rates for General de Seguros, General de Salud, Reaseguradora Patria, Servicios Administrativos Peña Verde and CCSS were 25.46%, 29.24%, 12.47%, 14.99% and 36.36%, respectively; while the hiring rates were 23.43% for General de Seguro, 22.86% for General de Salud, 22.86% for Reaseguradora Patria, 22.09% for Servicios Administrativos Peña Verde and 29.55% for CCSS.

It should be noted that the turnover and hiring rate in CCSS is related to the fact that, in general, medical collaborators are admitted for specialization studies. This generates a constant recruitment of personnel in the organization.

During the year, Grupo Peña Verde’s turnover and hiring rates by gender, age group and region were as follows:

Gender	Turnover Rate	Hiring Rate	Region	Turnover Rate	Hiring Rate
Female	50.97%	46.40%	Mexico	99.89%	99.78%
Male	49.03%	53.60%	Other Countries	0.11%	0.22%
Total	100.00%	100.00%			

Age Range	Turnover Rate	Hiring Rate
Under 30 years old	19.60%	15.18%
30-50 years old	64.80%	72.41%
Over 50 years old	15.60%	12.41%
Total	100.00%	100.00%

Grupo Peña Verde’s Diversity and Inclusion Policy establishes its firm commitment to providing equal employment opportunities for men and women.

At Grupo Peña Verde, we uphold the philosophy that professional advancement should derive from the individual effort and competence of each employee.

## BREAKDOWN OF EMPLOYEES BY GENDER

Subsidiary	No. of male employees under contract		Total male employees
	Permanent	Temporary	
Centro de Contacto por Servicios de Salud S.A de C.V.	12		12
Chile Reaseguradora Patria	5		5
General de Salud, Compañía de Seguros, S.A.	37	2	39
General de Seguros S.A.	266	17	283
London Patria Reinsurance	4		4
Reaseguradora Patria S.A.	68	1	69
Servicios Administrativos Peña Verde, S.A. de C.V.	61	4	65
<b>Grupo Peña Verde Total</b>	<b>453</b>	<b>24</b>	<b>477</b>

Subsidiary	No. of female employees under contract		Total female employees
	Permanent	Temporary	
Centro de Contacto por Servicios de Salud S.A de C.V.	21		21
Chile Reaseguradora Patria	1	1	2
General de Salud, Compañía de Seguros, S.A.	60	4	64
General de Seguros S.A.	259	17	276
London Patria Reinsurance	1		1
Reaseguradora Patria S.A.	70	3	73
Servicios Administrativos Peña Verde, S.A. de C.V.	52	8	60
<b>Grupo Peña Verde Total</b>	<b>464</b>	<b>33</b>	<b>497</b>





By the end of 2023, 51% of employees were men and 49% women.



## TRAINING

Grupo Peña Verde has implemented a Training Policy that establishes guidelines to promote employee training in all its subsidiaries. In this context, the policy emphasizes that each employee is primarily responsible for defining and complying with his or her own Training Agenda.

In the training chain, immediate supervisors and area managers are expected to provide the necessary support during the training process of the employees under their supervision. The Training and Organizational Development Area is responsible for monitoring and verifying the progress of training programs, ensuring compliance with guidelines and alignment with the objective of maintaining business continuity through succession and career plans.

During 2023, all Grupo Peña Verde employees underwent **periodic performance and personal development evaluations** or participated in training programs.

The various training opportunities available to Grupo Peña Verde's employees include:



- **Training Agenda:** Grupo Peña Verde and external entities organize courses, workshops, seminars, certifications and other training initiatives.



- **Company and Job Induction Program:** Provided to new employees as part of their integration, offering them a general orientation to the Group and initial training related to their position.



- **Regulatory and Corporate Governance Training:** This involves mandatory courses, scheduled at least once a year, on current compliance and corporate governance regulations. These courses cover topics such as prevention of money laundering and financing of terrorism, protection of personal data, code of ethics, contracts with third parties, regulatory reports, among others.



- **Additional Training:** Includes additional projects, such as language programs; Accountability, your best version in action (a system of culture oriented to responsibility and accountability), or any optional training offered by the company.



- **Transition Programs:** This type of training is provided in situations of personnel movements, either due to changes in functions, departures of collaborators or retirements.



AVERAGE HOURS OF TRAINING DURING 2023

Subsidiary	Training hours	Team	Training hours
GSAL	2,242 hrs.	Strategic	1,234 hrs.
GSE	11,115.56 hrs.	Operative	17,998.50 hrs.
RP	8,151.03 hrs.	Tactic	6,531 hrs.
SAPV	4,998.31 hrs.		
<b>Grupo Peña Verde</b>	<b>26,507 hrs</b>	<b>Grupo Peña Verde</b>	<b>25,763.50 hrs.</b>

By Gender	Male	Female
<b>Grupo Peña Verde</b>	<b>12,180 hrs.</b>	<b>13,583.50 hrs.</b>

ACCOUNTABILITY, YOUR BEST VERSION IN ACTION

Over the course of 2023, Grupo Peña Verde persisted in its drive towards cultural transformation, maintaining its support for the "Accountability" culture system, focused on responsibility and accountability.

PROTECTING THE HEALTH OF OUR EMPLOYEES

Recognizing the importance of an adequate balance between work, personal and social life for the physical and mental well-being of employees, and therefore for their performance, Grupo Peña Verde has devoted considerable efforts over the past seven years to safeguard and promote the various dimensions of health.

As a reflection of this, during 2023, 13 employees (7 men and 6 women) requested parental leave and returned to work at the end of their leave (return to work rate = 100%).

Parental leave, who fully returned to their activities upon the conclusion of said leave (return-to-work rate = 100%).

- Male employees on parental leave during 2023:

Company	♂ Male
Patria 2023	0
SAPV 2023	1 employee with 5 days
CCSS 2023	1 employee with 5 days
GSEG Matriz 2023	5 employees with 5 days

- Female employees on parental leave during 2023:

Company	♀ Female
Patria 2023	1 employee with 6 days
SAPV 2023	1 employee with 6 days
CCSS 2023	0
GSEG Matriz 2023	4 employee with 6 days

- Employees who returned to their activities at the end of their leave of absence:

Company	♂ Male	♀ Female
Patria 2023	0	1 employee
SAPV 2023	1 employee	1 employee
CCSS 2023	1 employee	0
GSEG Matriz 2023	5 employees	4 employees

In addition, of the total number of employees who returned to work after parental leave (as of December 2023), 12 continued to be part of the Peña Verde community during the 12 months following their return (retention rate = 71%).

Among the benefits provided to employees, the company facilitates access to various health institutions, such as:

- Access to the Social Security Institute
- Flexible payroll deduction scheme in the event that other health insurance policies are purchased.

Thus, Grupo Peña Verde offers its employees the option of accessing various health institutions, both for work and personal issues.

In addition, employees have at their disposal the "Wellness Line", a telephone counseling service that offers support in emotional, nutritional, administrative, legal and team management issues. Grupo Peña Verde also provides access to therapies as initial support in situations of emotional problems.

In addition, as part of the initiative to promote health prevention, various activities are carried out on a voluntary basis, among which the following stand out:



During June 2023, the NOM 035 survey was completed, with the results we will begin to define the action plans.





The Medical, Human Capital and Legal Management are responsible for **reviewing the monthly statistical report of the medical service** for the purpose of proposing and implementing improvements.

Health protocols

To safeguard the health and well-being of its employees, the Company has established various protocols that are detailed in an internal document distributed to all team members. This approach aims to ensure that all employees are familiar with the guidelines to follow and the procedures to adopt in case of eventualities, thus contributing to their well-being.

In addition, as part of their working day, all employees have access to the health services offered by the CCSS department. In order to encourage continuous improvement, the department also collects feedback from employees on the effectiveness of the service and prepares a corresponding report.

HOW ARE THE RISKS TO WHICH EMPLOYEES ARE EXPOSED IDENTIFIED?

- In the emergency of an accident, information on the probable causes is collected directly from the employee for recording and investigation.
- The basic causes of the risk are investigated in coordination with the personnel, their direct supervisor and the health and safety coordination, in order to prevent future accidents.
- In the event that the accident has been attended by the IMSS, the Payroll area will advise the employee to fill out the notice to qualify probable occupational risk using the form provided by the IMSS.



WHO IS RESPONSIBLE FOR PROVIDING MEDICAL CARE?

CCSS physicians will be responsible for evaluating the type of medical service needed by the employee, according to the CCSS Medical Care Traffic Light (used by the IMSS), as well as the degree of urgency. In addition, they will provide the required medical care, guide the employee on self-care actions and provide the necessary medications.

None of Grupo Peña Verde's activities **have a high level of risk.**

MEDICAL GUIDANCE TRAFFIC LIGHT

TELEPHONE MEDICAL GUIDANCE



**Non-critical condition.** Does not require immediate assessment. Can be managed with general measures and telephone recommendation.

**Non-serious condition.** Requires medical attention and treatment. Face-to-face evaluation in the doctor's office.

**Situation not serious.** Requires complementary medical attention. Face-to-face assessment in Family Medical Unit (UMF).

**Serious condition.** Requires complementary medical attention in the emergency area.

**Very serious condition.** Requires complementary medical attention in the emergency room. Requires immediate transfer.

## DESCRIPTION OF THE PROCESS

- i. As a first contact for Medical Telephone Counseling, employees should contact the CCSS through the telephone number established in the internal document. If, due to the seriousness of the injury, the employee is not able to make the call or requires immediate medical attention, this will be done at the place of the accident (aligned with the Medical Orientation Traffic Light).
- ii. The physician will determine if the employee needs to be transferred to the Family Medicine Unit (UMF) or to the IMSS emergency room. In this case, the physician will notify the contact that the employee has provided within the Integral Human Capital System (SICH) to come to our facilities to accompany and transfer the employee. If the employee wishes, the transfer will be made to a private hospital, but in this case the expenses will be at the employee's expense.



It is the employee's responsibility to keep his/her **contact information** updated in the Integral Human Capital System (SICH) for emergency situations.

- iii. The treating physician will make the record in the "Medical Consultation Report" as a closure of the medical attention and/or assessment provided, and will notify by e-mail to the Organizational Development Specialist the cases in which there has been an emotional or psychological affectation, in order to follow up with the employee.
- iv. The report is strictly confidential and will be kept in the control file of the CCSS (department that provides the medical service).



## EMPLOYEES' SAFETY

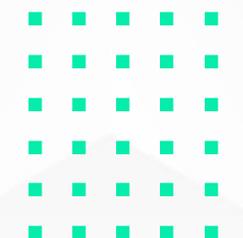
Grupo Peña Verde has implemented a security awareness program that addresses both cybersecurity and physical security.

With regard to physical security, the company uses various media, such as newsletters and webinars, to disseminate topics selected from the periodic analysis of open sources conducted by internal staff, with the collaboration of vendors specialized in the preparation of this type of reports.

In addition, the company provides human rights training to all Industrial Banking Police security personnel assigned to its facilities.

In 2023, several initiatives were implemented for Grupo Peña Verde employees, including the following:

- Educational Safety Moments – Platform
- 2nd Safety Week – Nov 2023
- Internal Phishing Exercises



## EXECUTIVES



In Grupo Peña Verde, the internal hierarchy is structured in levels 1 to 18. Within this classification, the Group's senior executives are considered to be those located in levels 16 to 18, which include area directors, subsidiary directors and corporate directors, respectively.

As of the date of publication of this report, the Group's senior executives are as follows:

### MANUEL SANTIAGO ESCOBEDO CONOVER

CEO of Grupo Peña Verde



**Career at Peña Verde:** Mr. Manuel Escobedo has been CEO of Peña Verde since 2013, after serving as CEO of Reaseguradora Patria for 10 years. Mr. Escobedo joined Peña Verde in 1997.

**Academic and Professional Background:** Mr. Escobedo holds a law degree from Mexico Autonomous Institute of Technology (ITAM, for its Spanish acronym), graduated with honors, and a Master in Business Administration from the Ecole des Hautes Etudes Commerciales (HEC) in Paris. After collaborating as a lawyer in the Noriega and Escobedo law firms, Mr. Escobedo has dedicated most of his career to work in the Reinsurance industry, highlighting his participation as President of the Mexican Association of Insurance Institutions (2017-2020), an organization of which he has been a member since 1998. Also, he has served as a Director of the Board and/or as member of certain committees in the following organizations: Institute of International Finance, Mexican Association of Guarantee Institutions, Mexican Business Coordinating Council (CCE, for its Spanish acronym), Alternative Insurance Company, among others.

### RENÉ GONZÁLEZ GONZÁLEZ

General Manager of Transformation and New Businesses



**Career at Peña Verde:** Mr. René González has been Corporate Director of Peña Verde's Business Support and Transformation Division since January 2020. Prior to his appointment, he performed as Head of Planning and Chief of Staff (2018 to 2020).

**Academic and Professional Background:** With a degree in Financial and Actuarial Economics from ITAM, Mr. González has experience in both private and public sectors. In the private sector, he worked at MetLife, where he was promoted from financial risk specialist to head of Strategic Planning and later became Director of Valuation, Planning and Strategic Projects at the Mexican Department of Labor and Social Welfare.

### ANDRÉS HERNANDO MILLÁN DREWS

Business Transformation and Financial Strategy Unit Director



**Career at Peña Verde:** Mr. Millán joined Peña Verde as Vice President of Peña Verde's Asset Management and Financial Strategy Division on November 1, 2019.

**Academic and Professional Background:** With a degree in Business Administration from the Universidad de los Andes (Colombia) and a Master in International Finance from the University of Amsterdam, Mr. Millán has a vast experience in the financial sector, including work in investment funds and development banking in Colombia; a number of positions in Rabobank International of the Netherlands where he served as Vice President for Southern Europe and Latin America. It is also worth mentioning his successful career at IFC, member of World Bank Group, where he climbed various positions in the Investment Department until becoming Chief Investment Officer.

### FRANCISCO FERNANDO MARTÍNEZ CILLERO

Reinsurance and Insurance Business Unit Director



**Career at Peña Verde:** Francisco Martínez has an ascending career at Reaseguradora Patria, where he joined in 2011 as an intern/actuarial analyst, served as a quality specialist (as a collaborator of Servicios Corporativos Peña Verde) and in 2013 assumed administrative functions as Director. In February 2019, he was appointed Deputy Chief Executive Officer and in April 2021 he assumed the position of Chief Executive Officer of Reaseguradora Patria.

**Academic and Professional Background:** Mr. Martínez holds a degree in Actuarial Science. He has spent most of his career at Peña Verde and is also a founding partner and Chairman of the Board of Directors of Fondo de Energía Ilimitada S.A.P.I. de C.V.; Fondo Revolvente 2MAZ S.A.P.I. de C.V.; and RIKAFRAN S.A. de C.V.

### FERNANDO FRANCISCO MIGUEL ÁLVAREZ DEL RÍO

CEO of the Insurance Unit



**Career at Peña Verde:** Mr. Álvarez joined Peña Verde as CEO of General de Salud in 2017 and as of 2021 he serves as CEO of the Insurance Division.

**Academic and Professional Background:** Mr. Álvarez holds a bachelor's degree in economics from Trent University and a master's degree from McMaster University. Fernando Álvarez has more than 10 years of experience in the insurance industry, having held strategic roles within Mexico's Secretariat of Health and the National Insurance and Bonding Commission. For 4 years he served as CEO of General de Salud at Grupo Peña Verde.



# REMUNERATION



Grupo Peña Verde has established three compensation policies (bonuses) with the purpose of recognizing and rewarding the effort, commitment and productivity of its employees. These policies have been designed according to the specific operations of its subsidiaries.

## PEÑA VERDE ADMINISTRATIVE SERVICES

### PERFORMANCE BONUS

The Human Capital Area is responsible for managing the process of applying the bonus policy, which is subject to the approval of the Evaluation and Compensation Committee.

This bonus is applicable only to employees with permanent contracts and with a minimum seniority of 6 months.

The bonus is calculated in February of the year following the period evaluated, and the payment is made no later than the second half of April of the same year. In this regard, the amount of the performance bonus is linked to the:

- The hierarchical level of the employee
- Result obtained in the performance evaluation.
- Salary recorded during the month of December of the evaluated period.

It's important to highlight that:

- The maximum amount is aligned to the practice of the sector, based on information provided by an external party, which must be specialized in competitiveness studies of remuneration;
- Penalties are applied in the event that the Ethics Committee or the Legal Department has issued an administrative report against the employee being evaluated.

### HIERARCHY

Position Level	Target Months to Pay
Vice President	6
General Manager / Chief Executive Officer	4.4
Director / Deputy Director	3
Manager	2.5
Deputy Manager	2
Supervisor / Team Leader / Specialist / Coordinator	1.5
Executive / Analysts	1



### COMPONENTS OF THE PERFORMANCE EVALUATION

Aspects to be evaluated	Weighting for employees with personnel in charge	Weighting for employees without personnel in charge
Contribution to Key Results	40%	40%
Strategy Achievement	30%	20%
Skills and Cultural Pillars	20%	25%
Training and Development	10%	15%



## EXTRA BONUS

Only 5% of the total workforce will be considered as candidates for a bonus. These employees, based on their Performance Result and Affinity Result, must be placed in quadrants 6 and 9 of the following Talent Matrix:



Performance is evaluated based on the following factors:

- Compliance with strategic and area management indicators aligned with key results.
- Performance evaluation by adherence to culture and/or competency pillars
- Rating of Strategic Area Initiatives

The determination of the Affinity Score is based on adherence to the job profile and cultural pillars.

## REASEGURADORA PATRIA

### UNDERWRITING BONUS

Grupo Peña Verde recognizes and rewards the effort and commitment of its employees through a signing bonus, which is calculated on the basis of two key indicators. Firstly, the budgetary compliance of bonuses to retention is evaluated, which demonstrates the capacity to effectively manage the assigned resources. Secondly, the budgetary compliance of the technical result to retention is analyzed, thus reflecting the performance in technical and operational aspects. Each underwriter is evaluated at the company level and also within his or her area of responsibility, encouraging interdepartmental collaboration and the joint growth of all areas.

This evaluation system ensures that each subscriber contributes both to the individual value of his or her area and to the overall value of the company. In an equitable approach, each level of compliance represents 50% of the subscriber's total bonus. In order to ensure a sustainable reward, the weighted performance is multiplied by the bonus months and distributed over a 3-year period, dividing the bonus into thirds that are paid annually.

By fostering excellence in performance and collaboration, Grupo Peña Verde rewards the efforts and dedication of its employees in a fair and sustainable manner. This practice not only motivates employees, but also contributes to creating an environment conducive to joint growth, strengthening the strength and overall success of the organization.

## GENERAL DE SEGUROS

The Human Capital Area is responsible for the administration of the commercial incentive process, while the Sales Department is in charge of reporting on the fulfillment of the commercial goals that serve as the basis for the allocation of such incentive.

In order to participate in this compensation scheme, the employee must be active at the time of payment.

For Branch Managers, Regional Directors and Zone Managers, the calculation is made considering the employee's last monthly salary in relation to the evaluated period, and the incentive is allocated on a monthly basis.

As for Office Managers and Commercial Executives, the incentive is calculated on the basis of the number of monthly policies and is assigned on a semi-annual basis.

The approval and authorization of the amount of the bonus for each employee will be made by the Human Capital Management and the Sales Management of the Insurance Division. The payment of such bonus will be made during the second fortnight of the month following the evaluated month.



It is important to mention that, on an annual basis, the Sales Management establishes the monthly sales budget, which is submitted to the approval of the General Management of the Insurance Division. The following metrics are applied to this budget, for each of the following employee segments:



### Office Managers and Sales Executives

The incentive is paid from 100 policies per month per collaborator (with no growth limit) and is subject to the fulfillment of the assigned sales budget; payment is made per policy, Ps.50 if it comes from a current agent and Ps.100 if it comes from a recruit.



### Branch Manager

The incentive is calculated each month when the sales budget of the assigned offices is met, as well as when the distribution channel is developed through the attraction of productive intermediaries. The maximum amount is 50% of the monthly salary and the criteria for its payment are as follows:

To comply with the monthly budget (original goal) with the following weighting:



Comply with the canal development budget for your region:



### Regional Directors and Zone Managers

In order for the Regional Director and the Zone Manager to receive their commercial incentive, 75% of the managers in their zone must have credited their quarterly incentive at least once with 60% of the target amount.

In addition, budget compliance must be exceeded in the following areas:

- **Half-yearly sales allocated by industry in their region**

Non-compliance per line of business will result in a penalty of 15% of the incentive for each line; for example, non-compliance in 2 lines of business will result in a penalty of 30% of the incentive, even if there is an overall surplus.

- **Channel development in their region**

Sales obtained through recruited agents, measured in net premiums earned.

The amount of the incentive to which the Regional Director and the Zone Manager may be entitled is 1.5 times the monthly salary.





# 05



**René González González**  
*General Manager of Transformation  
and New Businesses*

## CORPORATE GOVERNANCE

GRI: 2-9, 2-10, 2-11, 2-12, 2-15, 2-18, 2-20, 2-23, 2-24,  
2-25, 2-26, 2-27, 2-30, 205-2 y 406-1

# CORPORATE STRUCTURE

In 2012, we initiated the formation of this structure by conducting takeover bids through the exchange of shares, with the objective of establishing ourselves as the controlling company of General de Seguros, S.A. and Reaseguradora Patria, S.A.

In October 2012, with the objective of raising our different business areas to a higher level in terms of competitiveness, we created Servicios Administrativos Peña Verde, S.A. de C.V. This entity is oriented to establish a participative and innovative organizational culture, with the purpose of promoting an optimal organizational performance.

In 2013, we opened Patria Re Marketing Services Ltd. In London. In addition, in September 2015, we incorporated Patria Corporate Member Limited (PCM) under the laws of the United Kingdom, with the purpose of capitalizing on reinsurance opportunities in the Lloyd's Bank PLC market. In parallel, we established Patria Re Services, S.A. in Santiago, Chile.

In 2016, we founded CCSS – Peña Verde, S.A. de C.V. to get involved in the ancillary services market linked to insurance. In addition, we opened Patria Risk Management Inc. in Miami.

Also, during 2023, in line with our group strategy and in order to expand our reinsurance operations, Patria Re (US) Inc. was created in South Carolina.

In this sense, Grupo Peña Verde is constituted as a holding company covering four different business areas:



At the end of 2023, our interest in our subsidiaries is distributed as follows:

Company	Participación de Peña Verde
General de Seguros	99.5543%
Reaseguradora Patria	99.9822%
Peña Verde Administrative Services	99.9999% <sup>(1)</sup>
PCM	89.1618%
CCSS – Peña Verde	99.9999% <sup>(2)</sup>

<sup>(1)</sup> The remaining 0.0001% is owned by Reaseguradora Patria.

<sup>(2)</sup> 0.001% is owned by Servicios Administrativos Peña Verde

# SHAREHOLDER STRUCTURE

The capital stock of Peña Verde, S.A.B., as of December 31, 2023, amounted to a total of 642,431,282 shares of common stock, single series, common nominative and without stated par value. Of this total, 476,678,213 shares were outstanding, while 165,753,069 shares remained in treasury. It is important to note that of the 165,753,069 shares held in treasury, 9,380,700 are subscribed.

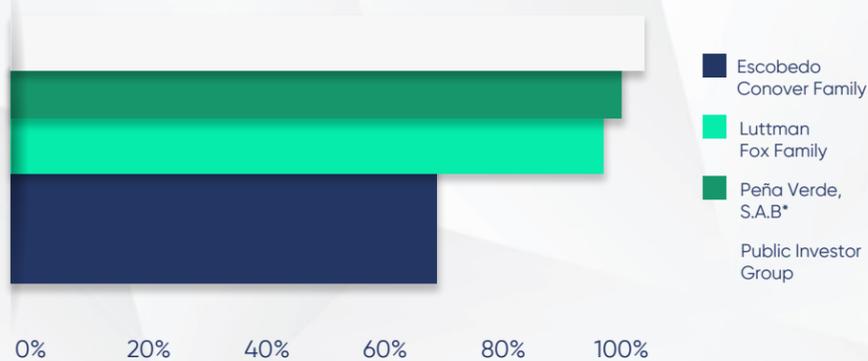
At year-end 2023, our market capitalization amounted to Ps.4,624 million, with a price of Ps.9.7 per share.

## Shareholders meetings

The Shareholders' Meeting constitutes the highest governance body of the company, establishing the philosophy and risk appetite that guide business operations. It is also responsible for decision making and provides the strategy to the Board of Directors to oversee its proper implementation along the value chain.

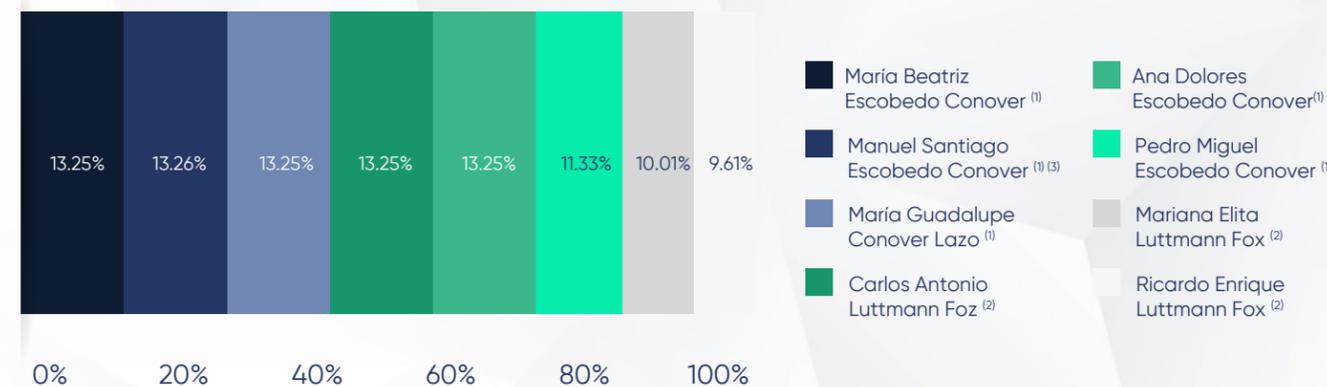
With 66.25% of the Company's shares, the Escobedo Conover family has a majority control in the Group. The Luttman Fox family owns an additional 30.95%, which gives them significant influence in corporate decisions. The remaining 0.84% is held by public investors, while the remaining 1.95% is held in Treasury.

## Integration of the Shareholders' Meeting

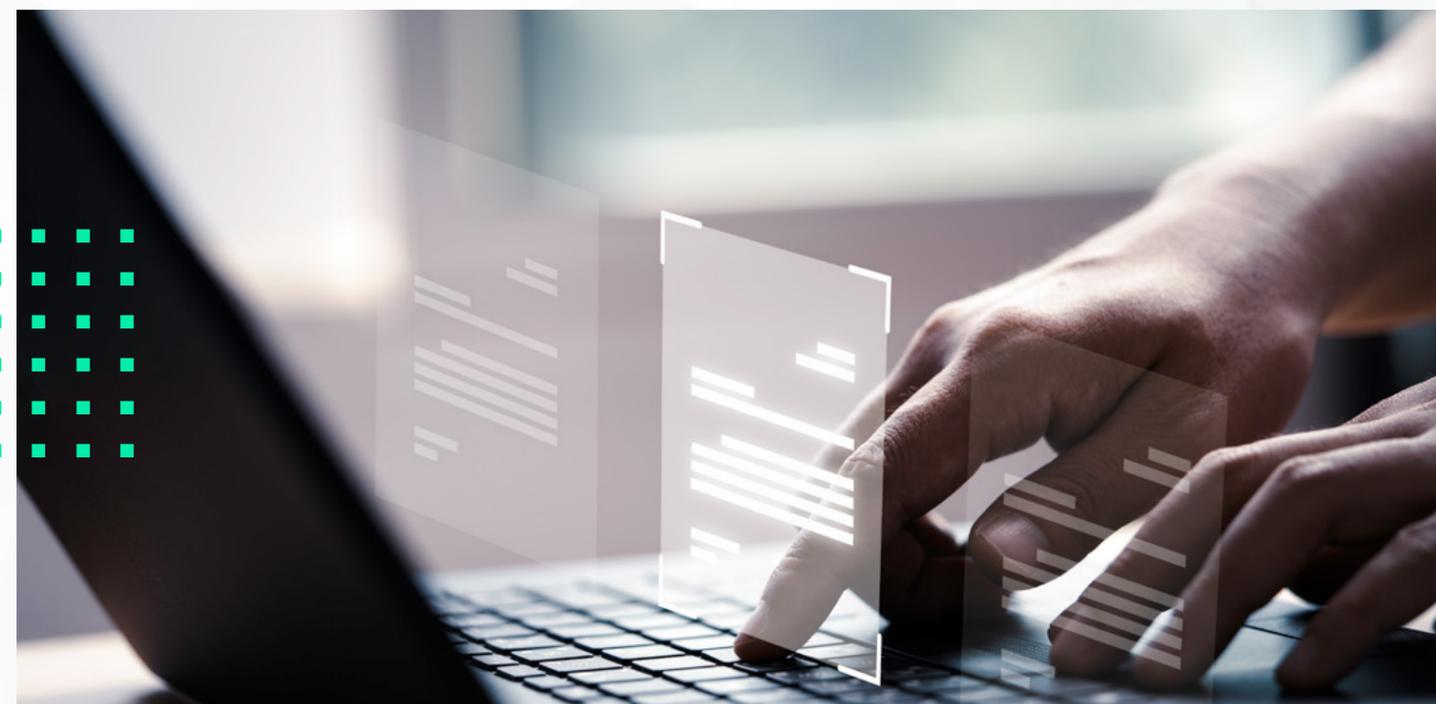


The following is the individual shareholding of the main stockholders of Peña Verde Group by the end of 2023:

## Integration of the Shareholders' Meeting



- (1) Controlling shareholders
- (2) Shareholders exercising significant influence
- (3) General Manager of Grupo Peña Verde





# BOARD OF ADMINISTRATION

This material refers to contents 2-11, 2-12, 2-18, 2-23: General Contents 2021

The main objective of the Board of Directors at Grupo Peña Verde is to ensure effective management and appropriate control of corporate governance. In this sense, it is composed of visionary, efficient, strategic and proactive directors, who oversee the management, direction and execution of all the company's operations.

To ensure the strength and effectiveness of corporate governance, directors receive annual training on economic and governance issues related to the insurance and reinsurance sector. In addition, they are provided with the necessary information on each of the subsidiaries.

At the end of each session, the Council conducts a self-evaluation of its performance by means of an operational survey. In this way, the necessary actions for improvement are identified, based on the results obtained.

In addition, with the purpose of guaranteeing an efficient operation, the Board of Directors has several Committees under its supervision. The nomination and selection of the members of both the Board and the Committees is carried out in accordance with guidelines covering various criteria, such as:



Technical Quality



Honorability



Satisfactory credit history



Knowledge and experience in financial, legal or administrative matter required.



## INTEGRATION OF THE BOARD OF DIRECTORS IN 2023

Member	Role	Alternates
Enrique Zorrilla Fullaondo	Chairman	
Álvaro Mancera Corcuera	Member	Luis Carlos Ferezin
Antonio Souza Saldívar	Member	Luz María Gabriela Hernández Cardoso
José Antonio Martí Cotarelo	Member	Xavier Marc Meric de Bellefon
Lorenzo Lazo Margain	Member	Juan Manuel Gironella García
Alejandro Alfonso Díaz	Member	

Grupo Peña Verde regrets the death of Juan Manuel Gironella, who accompanied us until October 2023.

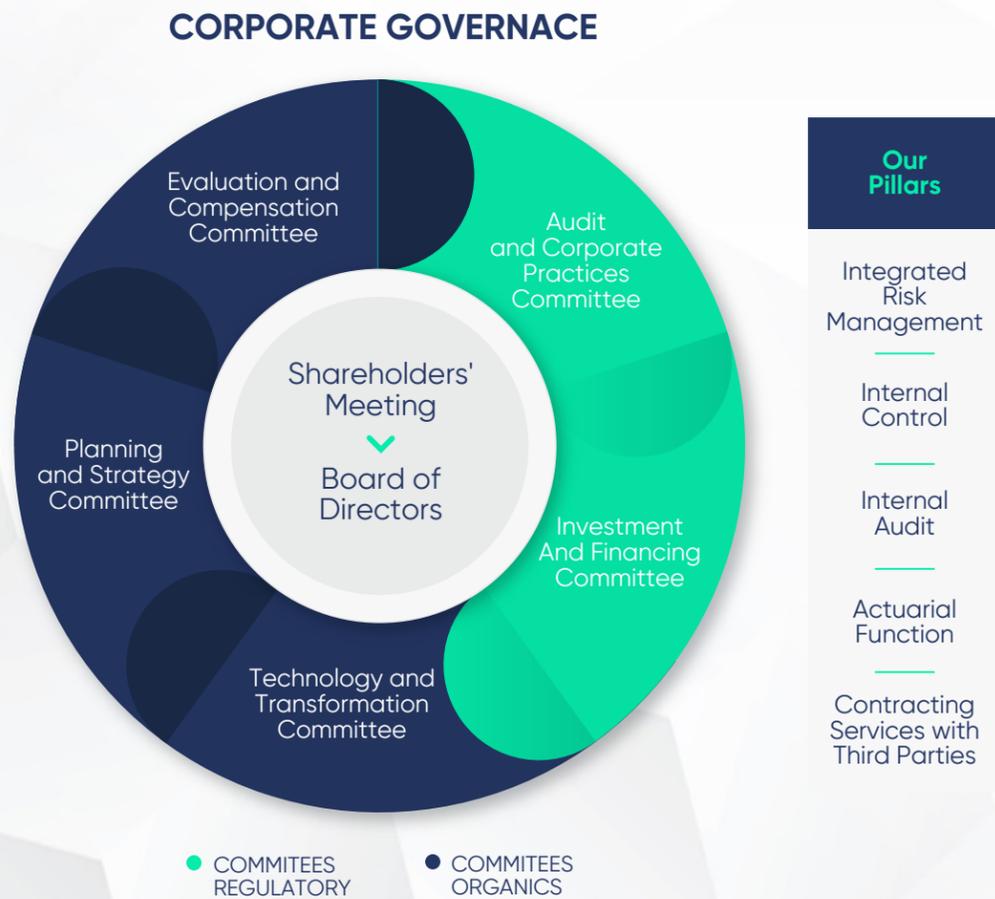
All members of the Board of Directors, including the Chairman, qualify as independent under the standards of the Mexican Securities Market Law.



# COMMITTEES

This material refers to contents 2-9, 2-20 and 2-27: General Contents 2021.

In order to ensure an inclusive, participatory and representative decision-making process, Grupo Peña Verde has implemented corporate governance supported by five organic committees, two of which have regulatory functions. These committees are responsible for providing support to the Board of Directors.



We effectively execute the decisions adopted throughout the operation, thanks to the structure that enables us to meet both the needs of the Group and those of our stakeholders.

## EVALUATION AND COMPENSATION COMMITTEE

### PURPOSE

The Evaluation and Compensation Committee is responsible for ensuring the presence of talent and adherence to the organizational culture in the Group, especially in crucial functions such as senior management. Its goal is to foster the Company's competitiveness through a sustainable growth approach.

## PLANNING AND STRATEGY COMMITTEE

### PURPOSE

It provides support to the Chairman's Office in the procurement and expansion of the business, as well as in the implementation of efficient corporate governance and internal control.

As a consequence of the adherence of the Planning and Strategy Committee to article 69° of the Law of Insurance and Bonding Institutions (LISF, for its Spanish acronym) to establish corporate governance and internal control, policies and procedures have been developed related to:



**TECHNOLOGY AND TRANSFORMATION COMMITTEE**

PURPOSE

Aiming to generate greater value for customers and shareholders, the Company implements new technologies and adopts market trends in its operating processes, carrying out a complete digitalization of the Group.

**AUDIT AND CORPORATE PRACTICES COMMITTEE**

PURPOSE

Will be in charge of supervising our compliance with the internal regulations established by the Board of Directors, as well as with the applicable legal and administrative provisions. In addition, he/she will ensure that financial and operating information is disclosed in a responsible and transparent manner.

The Audit and Corporate Practices Committee supports the Board of Directors.

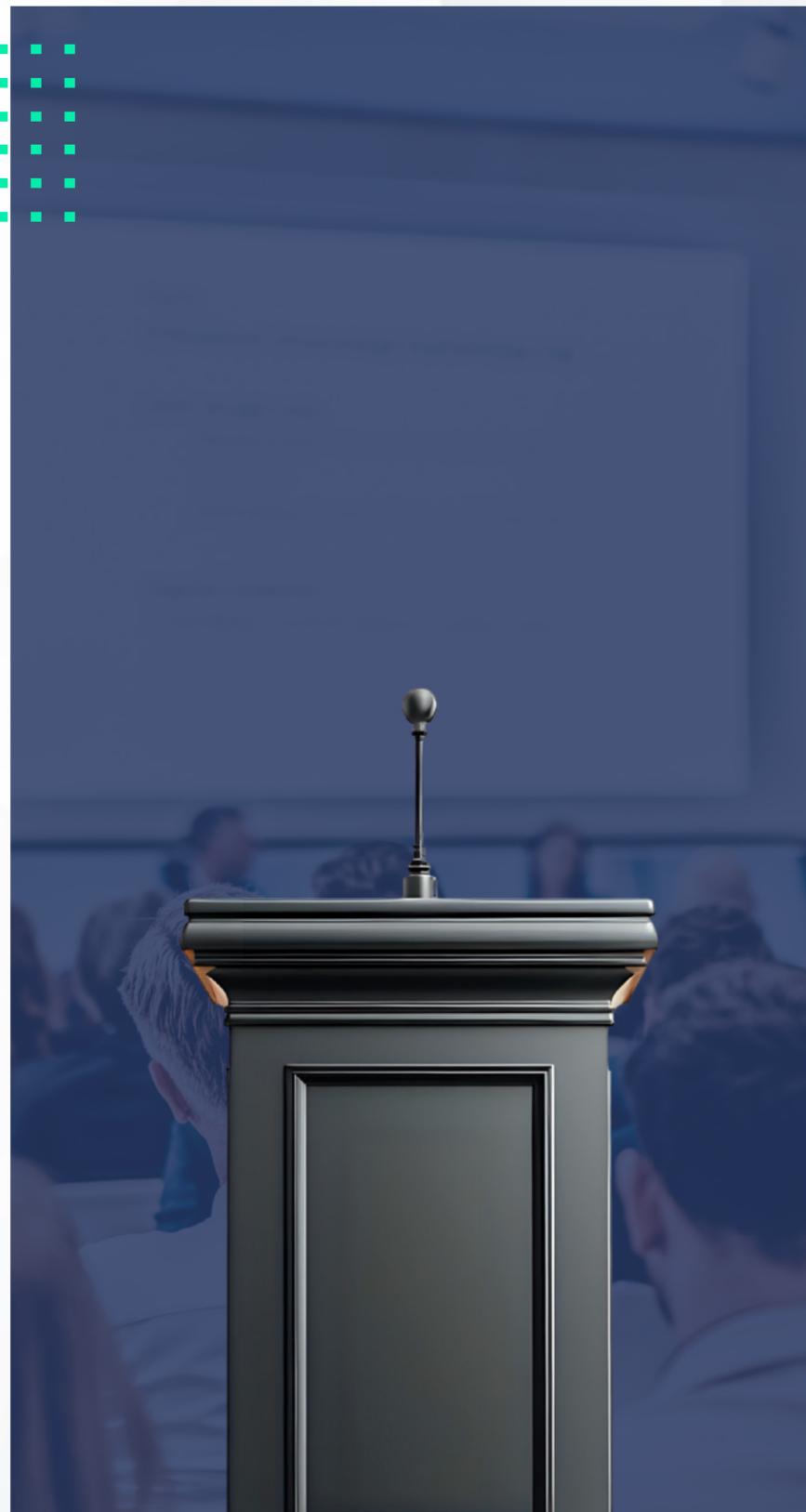
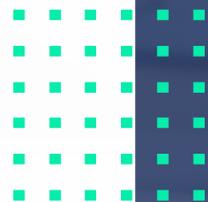
The Company's management team has been involved in the Internal Audit activity.

**INVESTMENT AND FINANCING COMMITTEE**

PURPOSE

Defines the Company's investment policy and strategy, in accordance with current regulations and respecting the limits established by the Risk Committee, which must have the prior approval of the Board of Directors.

In addition to these five committees, Grupo Peña Verde has created two other committees for specific operational purposes, considering that their importance merits it:



**FISCAL COMMITTEE**

PURPOSE

The committee is responsible for ensuring full compliance of the subsidiaries with current tax laws and for analyzing initiatives and their consequences on the operation. For this reason, it is responsible for evaluating the risks associated with this area, establishing and approving all of Peña Verde S.A.B.'s tax criteria, which are standardized among the subsidiaries.

In this regard, the Tax Committee examines individually the tax risks identified in each subsidiary and prepares a group-wide criterion, establishing a supervision and follow-up framework for each subsidiary.



The Fiscal Committee meets at least every two months, as it has the power to meet extraordinarily to analyze an urgent matter for approval.

- Two external professionals provide advice to the Tax Committee, both of whom are members of well-known firms specializing in tax matters.

**SUSTAINABILITY TASK GROUP**

In order to ensure Peña Verde's environmental, social and governance commitment, a Sustainability Working Group has been created. Its main function is to oversee that a sustainable approach is maintained in the strategy and its execution, as well as to report directly to the Planning and Strategy Committee.



# ETHICS.



At Grupo Peña Verde, we have principles that are essential to the success of our business. Therefore, we adhere to our Code of Ethics and Business Conduct (the "Code"), approved by the Audit Committees and Boards of Directors of our subsidiaries. This orientation allows us to offer mainly intangible products, build, transmit and maintain trust among customers.

In this way, Grupo Peña Verde guides our daily actions according to the ethical principles aligned with our mission, vision and values of each of our subsidiaries.

This, in turn, promotes solid relationships based on respect, integrity and legality. In this regard, all contractual documentation is structured to fully ensure the human and fundamental rights of policyholders, customers, employees and all persons related to the Group and its Companies. This approach is in line with the 2011 human rights reform.

**Grupo Peña Verde adheres to the 12 principles of integrity and business ethics** defined in the Code of Integrity and Business Ethics of the Business Coordinating Council.

In order for Group members to comply with the Code guidelines, all new employees are provided with a physical copy for mandatory reading. In addition, the Company conducts annual training workshops to familiarize employees with the Code, which are evaluated at the end of the activities to detect areas for improvement and address them, with the aim of achieving a complete understanding of the Code.

In this context, the Compliance Area supervises the proper adherence of employees to the principles outlined in the Code of Ethics and the training activities related to the Code. Any violation will lead to disciplinary measures, which may result in the termination of the contract and even in civil and/or criminal actions in particular cases.

In this way, all employees have the opportunity to seek advice from the Human Capital and Legal Areas to obtain guidance on how to address a possible infraction or violation of the Code.

**The Legal Area oversees the Group's ethical line**, with the support of an Ethics Committee in charge of analyzing and determining the course of action for any cases that may arise.



Grupo Peña Verde is firmly committed to SDG 16 through strong and transparent corporate governance that ensures accountability and responsible decision making at all levels of the organization. In addition, through a comprehensive code of ethics, which encompasses all aspects of its operations, from employee relations to business practices. In this way, clear standards of conduct are established within the company and with all our stakeholders.





## CONDUCT IN THE WORKPLACE

We do not accept physical or verbal violence, nor any threat in the workplace, whether made by employees or directed at them or their belongings.

## LABOR RELATIONS AND WORKING CONDITIONS

We recognize and respect the right of our employees to associate in ways that enable collective bargaining, always observing the terms established in Grupo Peña Verde's collective bargaining agreements.

## KEY PRINCIPLES OF THE CODE

### RESPECT FOR OTHERS

We base our hiring, compensation, promotion and employment decisions on factors such as talent, ability, qualifications and performance. We exclude considerations related to race, sex, color, religion, age, national origin, sexual orientation, gender identity, disability or any other reason that is not linked to the factors mentioned above.

In this sense, the Company seeks to ensure a work environment free of discrimination, retaliation and harassment of any kind, which stands out for:



During 2023 we had **48 complaints**. All complaints were attended to and ruled on.

The Company is always open to dialogue to **promote the well-being of its employees.**

## IDEA ASSETS

Due to the nature of our operations, it is crucial to implement rules and controls that regulate aspects such as access, management and authorization of use of our tangible and intangible assets. These regulations include:



### THIRD PARTY SERVICES POLICY

Only third parties with integrity and good reputation, and who are familiar with and comply with Grupo Peña Verde's Code of Conduct and Ethics for suppliers will be considered as potential service providers of the Group.

Since all contracts with third parties specify that the third party does not have an employment relationship with Grupo Peña Verde, suppliers undertake to comply with all labor and employer obligations in accordance with current legislation.



### POLICIES RELATED TO REGULATORY COMPLIANCE

#### ANTI-CORRUPTION POLICY

Grupo Peña Verde is not allowed, directly or through intermediaries, to carry out, cover up or promote bribery, corruption, collusion, bribery and any activity that involves offering or providing any person with rewards in cash or in kind, benefits, privileges, services, assumption of debts or obligations, or excessive attention.

Based on the above, the corresponding actions are implemented to prevent and avoid acts of corruption, both at the Group level and in each of the subsidiaries, taking into account the following principles:

 <p><b>PROPORTIONALITY</b></p> <p>Establishment of controls according to risks.</p>	 <p><b>TOP-LEVEL COMMITMENT</b></p> <p>Employees must be involved and committed to complying with the established measures.</p>	 <p><b>RISKS ASSESSMENT</b></p> <p>Risks must be properly identified and managed</p>
 <p><b>DUE DILIGENCE</b></p> <p>Procedures are in place to select, manage and evaluate anyone who acts on behalf of Peña Verde.</p>	 <p><b>COMMUNICATION</b></p> <p>All Code measures must be communicated to those involved.</p>	 <p><b>MONITORING AND REVIEW</b></p> <p>We monitor the dissemination, understanding and application of the measures established in accordance with these principles.</p>

## GIFTS AND ATTENTIONS

Receiving bribes, kickbacks, rewards, compensation or other extraordinary payments from any organization or individual that competes with, intends to do business with, or is doing business with Peña Verde is strictly prohibited.

## DONATIONS

Donations will not be made in the following cases: i) when requested by a government official, or ii) when a government official is involved in the management of these organizations. All donations are reviewed and approved by the head of the Corporate Legal Department.

## POLITICAL CONTRIBUTIONS

In no case shall contributions, whether direct or indirect, be made to political parties, movements, committees, political and union organizations, as well as their representatives and candidates, unless required by applicable laws that may exist.

## MONEY LAUNDERING PREVENTION

Grupo Peña Verde guarantees to collaborate only with clients and suppliers of solid reputation, whose activities and resources are in compliance with the applicable legal framework. In this way, the Company strives not to favor or facilitate operations with resources of illicit origin, financing of terrorism or any other financial crime.



Specific measures to prevent money laundering are detailed in our "Money Laundering and Terrorist Financing Prevention Manual". **The obligation to inform the relevant authorities of any relevant, unusual or internally worrisome transactions is highlighted.**

## OTHER RELEVANT POLICIES

### HUMAN RIGHTS POLICY

The Group's Human Rights Policy provides clear and precise guidance for ensuring the dignified treatment of all persons linked to the Company.

## DIVERSITY AND INCLUSION POLICY

The Company's Diversity and Inclusion Policy establishes the necessary guidelines for continue to promote equal opportunities and more effective decision making.

### MAIN MEASURES TO PREVENT CONFLICTS OF INTEREST



Any relationship, activity or interest that may give rise to an actual or potential conflict of interest must be reported immediately to the head of the Corporate Legal Department. In addition, directors, officers and certain designated employees must complete a conflict of interest questionnaire on an annual basis. In the event of interests held by employees in businesses that buy, sell or provide services, such interests must be disclosed in writing to the Audit Committee of the relevant subsidiary.

Each employee has the responsibility to avoid relationships, activities or interests that may conflict, appear to conflict or interfere with the interests of Grupo Peña Verde. Both a real and an apparent conflict of interest can have detrimental consequences for the company.



Employees should avoid having interests or investments that give them substantial influence in the business of companies identified as competitors.



Transactions involving the purchase and sale of goods and services with companies owned by first and second degree relatives by blood or marriage of Peña Verde employees must always be carried out under market conditions.



In the event that an employee must perform surveillance, supervision, auditing or control tasks in an area under the responsibility of a relative or family member, he/she must notify his/her immediate superior of this situation in order to be relieved of this responsibility.



The person in charge of the Corporate Legal Department will receive in writing and resolve all notices related to possible conflicts of interest. Those that cannot be resolved by him will be referred to the Audit Committee.



## RELATED PARTY TRANSACTIONS

Any transaction between related parties must be carried out at market value and strictly adhere to the Policies for Transactions with Related Parties and Entities, which must be in effect and approved by our Board of Directors.

We consider as related parties:



Individuals or legal entities that own directly or indirectly. Indirectly controlling 2% or more of the shares representing the capital of Peña Verde S.A.B. or any of the Group's companies, according to the most recent shareholders' registry.



The members of Peña Verde's management or of the any of its subsidiaries.



Spouses and persons related by blood or marriage with the persons mentioned in the two previous points.



The Chief Executive Officer or his equivalent and the persons who occupy positions with the two hierarchical levels lower than those of the Director General, as well as their spouses, ascendants and descendants in the first degree.



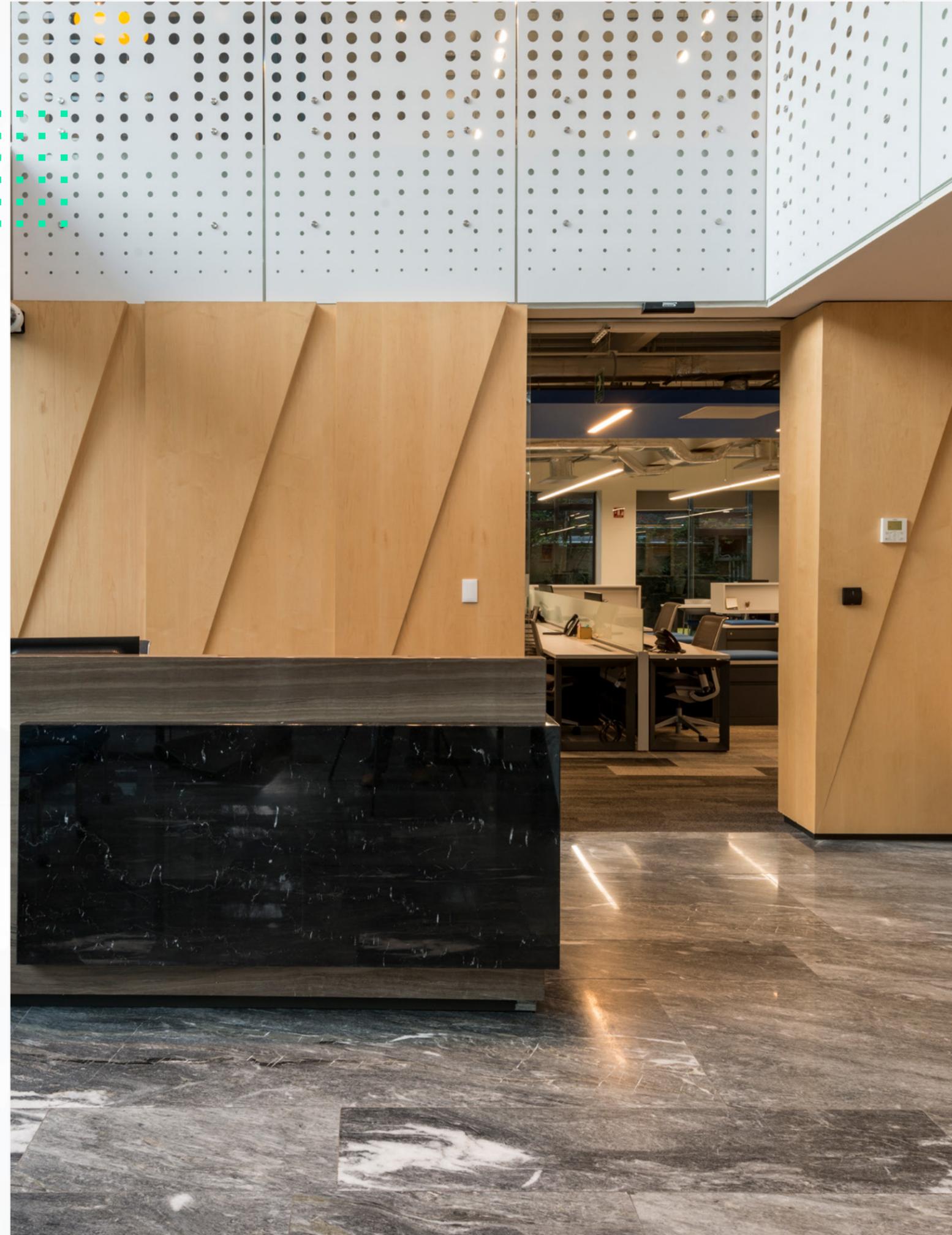
The legal entities, as well as the board members and The Company's officers, officers of Peña Verde or its subsidiaries, who directly or indirectly control 10% or more of the shares representing the Group's capital stock, are also officers of Peña Verde or its subsidiaries, who directly or indirectly control 10% or more of the Group's capital stock.



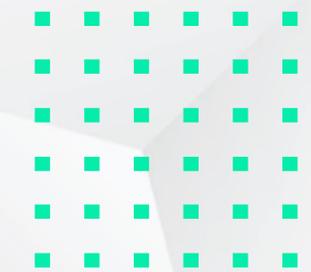
The legal persons in which the officers of the companies are institutions are directors or administrators or occupy any of the first three hierarchical levels in such legal entities.



The legal entities in which any of the following are involved persons indicated in the preceding points, directly or indirectly own 10% or more of the shares representing the Group's capital stock, or in which they have Controlling Power.



06



Fernando Álvarez del Río  
CEO of the Insurance Unit

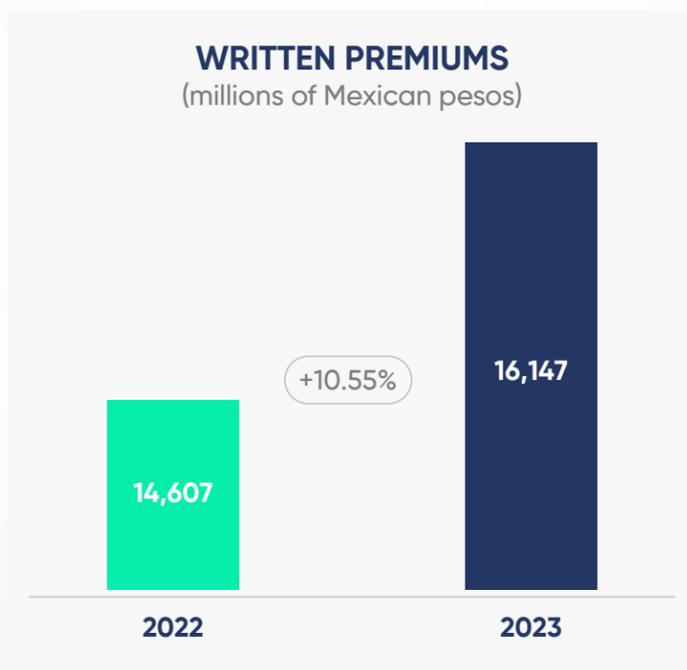
# FINANCIAL SUMMARY 2023

GRI 201-1

# INCOME STATEMENT SUMMARY

## WRITTEN PREMIUMS

Written premiums during 2023 totaled Ps.16,147million, representing a 10.55% rise vs. Ps. 14,607 million in 2022; due to the growth registered by Reaseguradora Patria (+12.0%), as well as General de Seguros (10.4%). Reaseguradora Patria continues to follow its expansion strategy in the markets where it operates with the objective of increasing its market share, while the commercial area of General de Seguros continues to aim at closing new business deals.



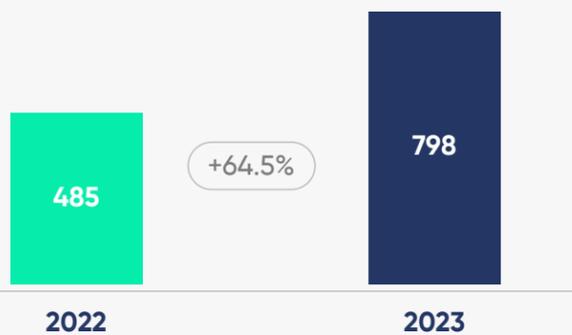
## NET ACQUISITION COST

Net acquisition cost grew 18.69% from Ps.3,615 million in 2022 to Ps.4,290 million in 2023. This as a result of the increase that Reaseguradora Patria presented due to the growth in commissions for reinsurance taken out paid to ceding companies



## NET INCREASE OF UNEARNED PREMIUMS RESERVE

(millions of Mexican pesos)

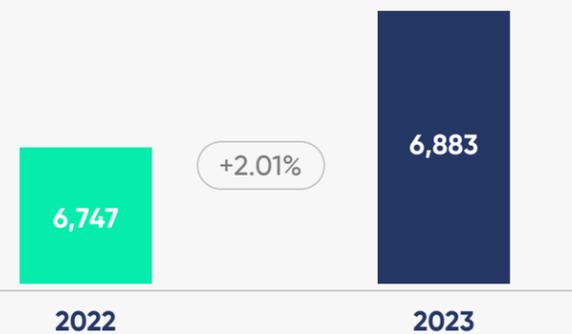


## NET INCREASE OF UNEARNED PREMIUMS RESERVE

Due to an increase in written premiums, unearned premiums reserve presents a 64.5% increase, reaching a Ps.798 million in comparison to Ps. 485 million.

## NET CLAIMS COST

(millions of Mexican pesos)



## NET CLAIMS COST

Net claims cost pass from Ps.6,747 million in 2022 to Ps.6,883 million in 2023. Representing a 2.01% increase. Likewise, during 2023, the net claims cost on earned premiums to retention was 55.7%, down from 59.5% at the end of 2022.

### TECHNICAL RESULT

As a result of the recovery observed in the insurance unit, which was affected in 2022 by increases in the cost of claims, from a technical loss of Ps. 404 million to a profit of Ps. 67,640 million. Technical result stood at Ps. 1,182 million in 2023, 1.73% higher than in 2022.



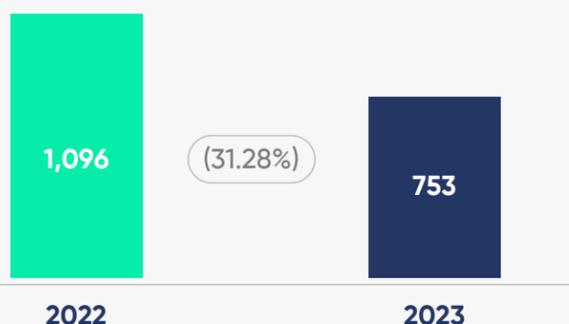
### COMPREHENSIVE FINANCING RESULT

During 2023, Comprehensive Financing Result register an increase of Ps.1,266 million, reaching Ps.1,324 million for full year. This variation was comprised of approximately 72% of Reaseguradora Patria result and a 27% from General de Seguros.



### OTHER TECHNICAL RESERVES

(millions of Mexican pesos)



### OTHER TECHNICAL RESERVES

Other Technical Reserves (mainly comprised of catastrophic reserves) was Ps.753 million, a contraction of 31.28% against Ps.1,096 million of 2022. This behavior is mainly due to the joint effect of the release of catastrophe reserves by both units, showing a reduction of 11.1% in Reaseguradora Patria and of more than 200% in General de Seguros.

### NET RESULT

(millions of Mexican pesos)



### NET RESULT

During full year 2023, the Company experienced a significant improvement in its financial results compared to the same period of the previous year. While in the previous year we recorded a net loss of Ps. 736,356 million, in 2023 we reported a net income of Ps. 242,146 million. This improvement was largely driven by the positive contribution of Reaseguradora Patria, which reported a net income of Ps. 232 million, mainly due to the Comprehensive Financing Result.

### OPERATING EXPENSES

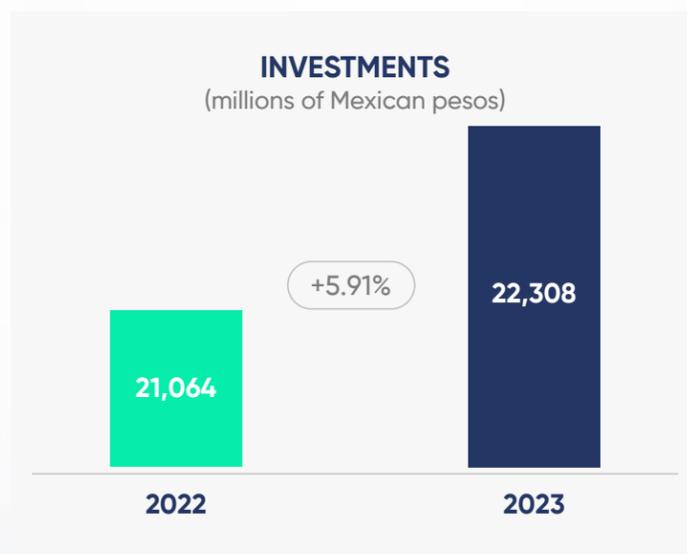
During 2023, the operating expenses present an increase from Ps.976 million in 2022 to Ps.1,410 million at the end of the year. This was mainly due to the personnel compensation and benefits account, which presented a significant increase of Ps. 284.5 million.



# BALANCE SHEET SUMMARY

## INVESTMENTS

The Company's investments consisted mainly of Ps. 15,303 million in government securities and Ps. 2,820 million in equity instruments. The balance of investments increased 5.91% to Ps. 22,308 million in 2023. In addition, throughout 2023, Grupo Peña Verde continued to implement a methodology that simplifies the selection of investments based on social and environmental criteria, leading to the construction of a more sustainable portfolio.



## CASH

Cash liquidity at the end of 2023 increased by 11.4% to Ps. 157 million, compared to Ps. 141 million in the same period of 2022. This variation is in line with the Company's strategy of directing resources toward areas that maximize their value, specifically toward investment accounts to obtain short-term returns. It is relevant to highlight that, considering the nature of Grupo Peña Verde activities, this change does not significantly influence the evaluation, unlike what could occur in companies in other sectors.



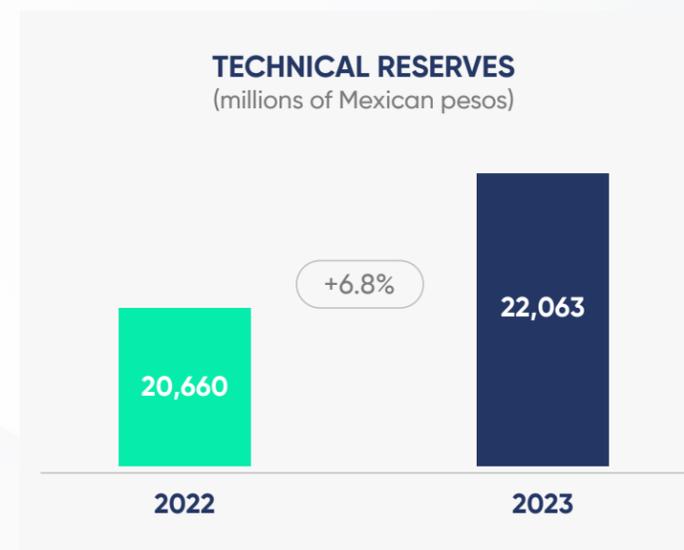
## TOTAL ASSETS

The Group's assets increased 5.6% to Ps. 31,928 million at the end of 2023, compared to Ps. 30,240 million in 2022. This increase was mainly driven by an increase in reinsurers and rebonders, as well as a higher yield on the investment portfolio.



## TECHNICAL RESERVES

(millions of Mexican pesos)



## TECHNICAL RESERVES

At December 31, 2023, technical reserves amounted to Ps. 22,063 million, an increase of 6.8% compared to Ps. 20,660 million at the end of 2022. This growth is attributable to an increase in outstanding obligations and risks in progress

## REINSURANCES AND REBONDERS

Due to reduction in insurance and bonds institutions account, reinsurance and rebonds accounted for Ps.3,465 million at the end of 2023, 8.8% less against the results presented in 2022.



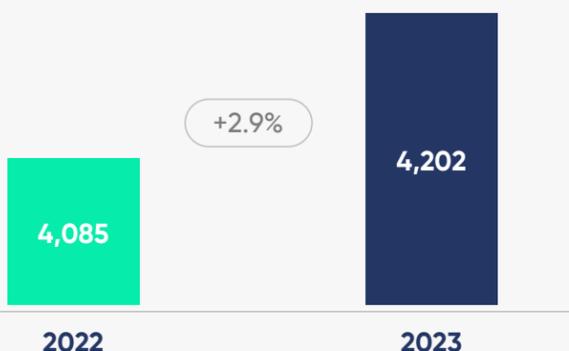
### TOTAL LIABILITIES

As of December 31, 2023, company liabilities amounted Ps.27,726 million in comparison to Ps.26,162 million in 2022, representing an increase of 6.0%



### SHAREHOLDER'S EQUITY

(millions of Mexican pesos)



### SHAREHOLDER'S EQUITY

As of December 31, 2023, Shareholder's equity amounted Ps.4,202 million, experiencing an increase of 2.9% in comparison with Ps.4,085 million registered in the same period of the previous year.



# KEY PERFORMANCE RATIOS

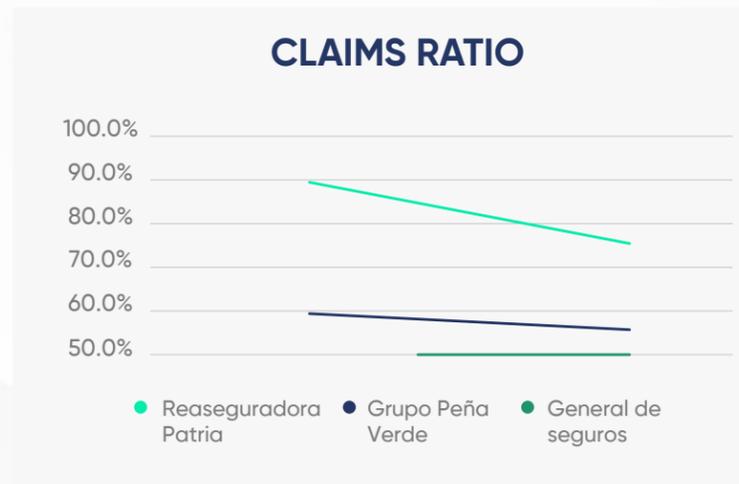
### ACQUISITION RATIO

Acquisition ratio of Grupo Peña Verde (measured as net acquisition cost over retained premiums) experienced a growth of 267 bps. In comparison with 2022, standing at 32.6%



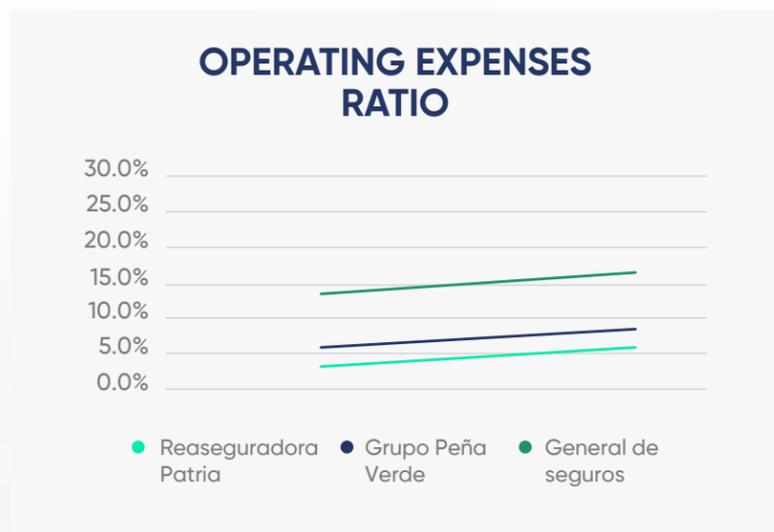
### CLAIMS RATIO

Claims ratio (measured as net claims cost divided by retained earned premiums) experienced a decrease of 379 bps in comparison to the previous year, amounting a 55.7%



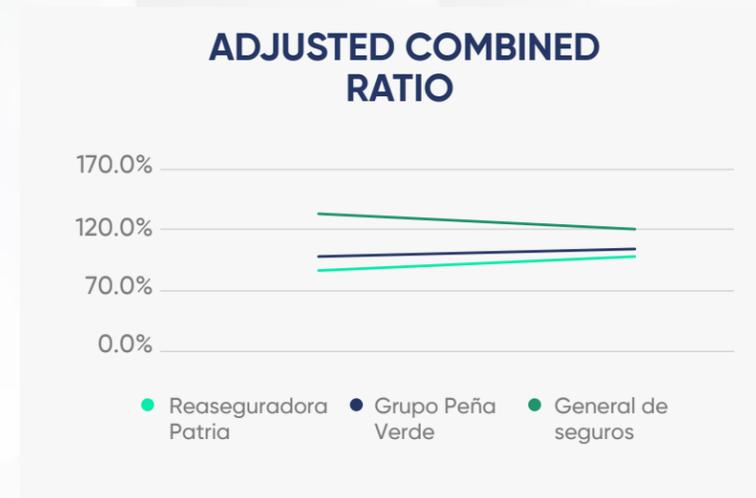
### OPERATING EXPENSES RATIO

During 2023, the operating expenses ratio of Grupo Peña Verde experienced an increase of 251 bps, in comparison with the previous year, standing at 8.4%



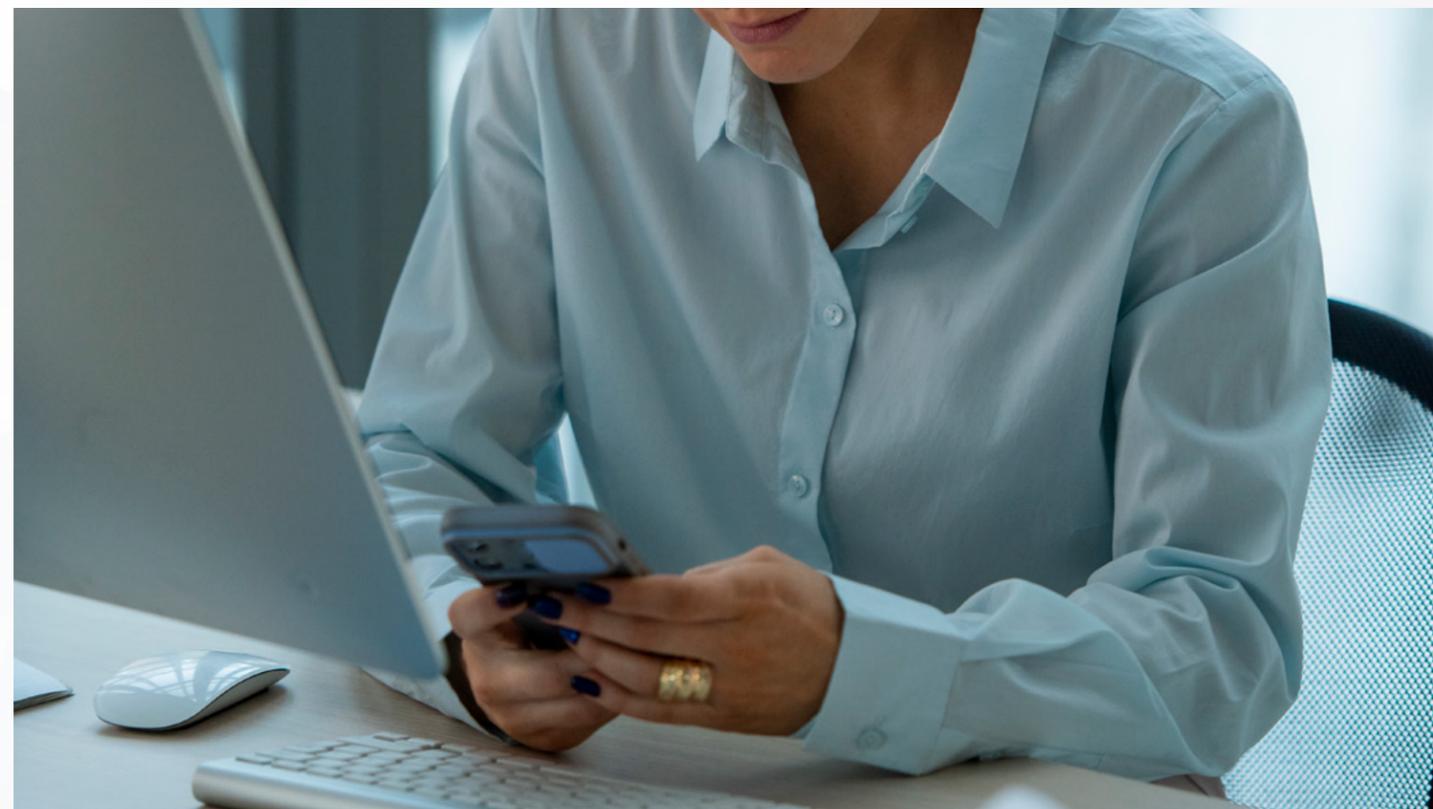
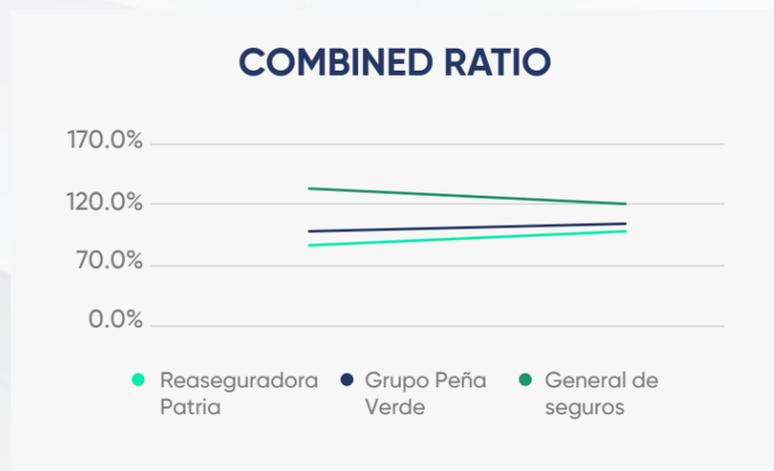
### ADJUSTED COMBINED RATIO

For comparison purpose with international standards, adjusted combined ratio is presented, which is the combined ratio divided by retained earned premiums. In 2023, combined ratio of Grupo Peña Verde experienced an increase, passing from 98.3% in 2022 to 101.5%, reflecting a variation of 316 bps

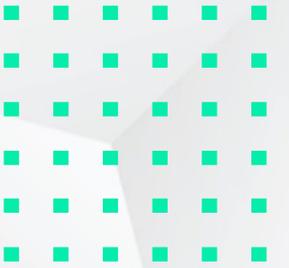


### COMBINED RATIO

As of December 31, 2023, combined ratio of Grupo Peña Verde, which is the sum of the above three ratios, amounted to 96.8%, registering an increase of 139 bps. In comparison with the previous year.



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 **Erika Leticia Chavez Díaz**  
*Internal Control and Processes  
Director*

ABOUT  
**THIS REPORT**

# MATERIALITY AND PREPARATION

GRI 201-1

Grupo Peña Verde's Annual Sustainability Report has been published for the fourth consecutive time. It covers the period from January 1 to December 31, 2023, and was published on June 28, 2024.

The content of this report has been developed in accordance with the 2021 GRI (Global Reporting Initiative) standards and the reporting principles established to ensure quality in reporting:



**Accuracy:** The information provided describes Grupo Peña Verde's performance in economic, social and sustainability aspects, with data specifically identified by subtopic and supported by visual elements to enhance the understanding of its shareholders.



**Clarity:** The content of this document was written with a clear and accessible approach, providing two indices: one to facilitate the location of relevant information for stakeholders and the other to indicate compliance with GRI standards.



**Balance:** Based on the information provided, Grupo Peña Verde affirms that the operating performance achieved has been presented in a fair manner, without neglecting to mention those areas of opportunity or that have had a negative impact in 2023.



**Comparability:** The historical information necessary to clearly delineate the evolution of Grupo Peña Verde in the relevant topics identified has been incorporated into the reports and will be maintained in future editions.



**Completeness:** The information necessary to assess the effects of Grupo Peña Verde during the reporting period is provided.



**Timeless:** Grupo Peña Verde began the preparation of this report in advance, with the objective of providing its stakeholders with the information for the year 2023 in a timely and appropriate manner, following common practices in the publication of this type of documents.



**Sustainability context:** Data about the company's effects on the global sustainability scope, considering the three pillars of the ESG approach (Environmental, Social and Corporate Governance).



**Verifiability:** Collect, record, consolidate and review information so that it can be assessed for quality and follow-up.



The subsidiaries comprising the Group are listed below:

- General de Seguros S.A. (General de Seguros)
- Reaseguradora Patria, S.A. (Reaseguradora Patria)
- General de Salud, Compañía de Seguros, S.A. (General de Salud)
- Servicios Administrativos Peña Verde, S.A. de C.V. (Servicios Peña Verde)
- Patria Corporate Member Limited (PCM o Patria Corporate)
- CCSS Peña Verde, S.A. de C.V. (CCSS)

The **Sustainable Annual Report 2023** was presented to the **Board of Directors** for approval.

To enhance the credibility of the information presented in this report, the letter of external verification against the GRI Standards, as well as the External Auditors' report on the Group's financial information, are attached.

If you have any questions or need further clarification, please do not hesitate to contact us at: [kzhurtador@sapv.com.mx](mailto:kzhurtador@sapv.com.mx)





GRI Standard	Disclosure	Section	Pages
<b>GRI 2: General Disclosures</b>			
2-1	Organizational details	Profile, Contact	07
2-2	Entities included in the organization's sustainability reporting	Our Operation	16
		Consolidated Financial Statements	72-74
2-5	External assurance	About this Report & Consolidated Financial Statements	69 and 72
2-6	Activities, value chain and other business relationships	Profile	07
		Our operation	17
2-7	Employees	Commitment To Corporate Sustainability	32
2-8	Workers who are not employees	Commitment To Corporate Sustainability	32
2-9	Governance structure and composition	Corporate Governance	48
2-10	Nomination and selection of the highest governance body	Corporate Governance	50
2-11	Chair of the highest governance body	Corporate Governance	50
2-12	Role of the highest governance body in overseeing the management of impacts	Corporate Governance	50
2-15	Conflicts of interest	Corporate Governance	56
2-16	Communication of critical concerns	Commitment To Corporate Sustainability	29
2-17	Collective knowledge of the highest governance body	Commitment To Corporate Sustainability	43
2-18	Evaluation of the performance of the highest governance body	Commitment To Corporate Sustainability	43
2-19	Remuneration policies	Commitment To Corporate Sustainability	44
2-20	Process to determine remuneration	Commitment To Corporate Sustainability	44
2-22	Statement on sustainable development strategy	Message to shareholders	04
2-23	Policy commitments	Corporate Governance	54 - 56
2-24	Embedding policy commitments	Corporate Governance	54
2-25	Processes to remediate negative impacts	Corporate Governance	54 - 57
2-26	Mechanisms for seeking advice and raising concerns	Corporate Governance	54
2-27	Compliance with laws and regulations	Corporate Governance	54
2-29	Approach to stakeholder engagement	Commitment To Corporate Sustainability	28
2-30	Collective bargaining agreements	Profile	11 and 12
<b>GRI 3: Material topics</b>			
3-1	Process to determine material topics	Commitment To Corporate Sustainability	28
3-2	List of material topics	Commitment To Corporate Sustainability	28



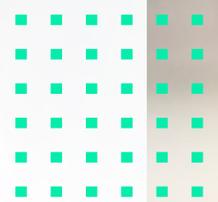
GRI Standard	Disclosure	Section	Pages
GRI 201: Economic performance			
201-1	Direct economic value generated and distributed	Financial Summary 2023	59
GRI 205: Anti-corruption			
205-2	Communication and training about anti-corruption policies and procedures	Corporate Governance	56
GRI 301: Materials			
301-1	Materials used by weight or volume	Commitment To Corporate Sustainability	29
GRI 302: Energy			
302-1	Energy consumption within the organization	Commitment To Corporate Sustainability	30
GRI 303: Water and Effluents			
303-1	Interactions with water as a shared resource	Commitment To Corporate Sustainability	30
303-5	Water consumption	Commitment To Corporate Sustainability	30
GRI 305: Emissions			
305-1	Direct (Scope 1) GHG emissions	Commitment To Corporate Sustainability	30
305-1	Energy indirect (Scope 2) GHG emissions	Commitment To Corporate Sustainability	30
305-4	GHG emissions intensity	Commitment To Corporate Sustainability	30
GRI 306: Waste			
306-2	Management of Significant Waste-related Impacts	Commitment To Corporate Sustainability	30
GRI 401: Employment			
401-1	New employee hires and employee turnover	Commitment To Corporate Sustainability	37
401-3	Parental leave	Commitment To Corporate Sustainability	38



GRI Standard	Disclosure	Section	Pages
<b>GRI 403: Occupational health and safety</b>			
403-1	Occupational health and safety management system	Commitment To Corporate Sustainability	41
403-2	Hazard identification, risk assessment, and incident investigation	Commitment To Corporate Sustainability	41
403-3	Occupational health services	Commitment To Corporate Sustainability	41
403-4	Worker participation, consultation, and communication on occupational health and safety	Commitment To Corporate Sustainability	41
403-6	Promotion of worker health	Commitment To Corporate Sustainability	41
403-7	Prevention and mitigation of occupational health and safety impacts directly linked by business relationships	Commitment To Corporate Sustainability	41
403-8	Workers covered by an occupational health and safety management system	Commitment To Corporate Sustainability	41
<b>GRI 404: Training and education</b>			
404-1	Average hours of training per year per employee	Commitment To Corporate Sustainability	38
404-2	Programs for upgrading employee skills and transition assistance programs	Commitment To Corporate Sustainability	38
404-3	Percentage of employees receiving regular performance and career development reviews	Commitment To Corporate Sustainability	38
<b>GRI 410: Security practices</b>			
410-1	Security personnel trained in human rights policies or procedures	Commitment To Corporate Sustainability	38 - 39



# VERIFICATION LETTER



**PEÑA VERDE's Annual Sustainability Report, 2023  
External and Independent Verification Letter**

To the stakeholders of PEÑA VERDE, S.A.B., the following is issued as an opinion of Vert, Desarrollo Sustentable (Vert), regarding PEÑA VERDE's 2023 Annual Sustainability Report.

Vert's objective is to issue an independent verification of the contents of this report, based on the Global Reporting Initiative standards.

**Verification Methodology:**

In order to have a full understanding of the structure of the reports, Vert held meetings with PEÑA VERDE's Investor Relations team (responsible for the preparation of the report in question), who in turn provided a communication link with the other departments of the Company, so that Vert could request the information required for its verification from various PEÑA VERDE collaborators.

Likewise, the coherence of the qualitative and quantitative information included in this report was reviewed.

At last, the correct application of the topics was validated based on the GRI 2021 Standard Elaboration Guidelines, verifying their veracity, traceability and materiality, based on the information provided by PEÑA VERDE and its team, establishing the basis for compliance with the principles of accuracy, poise, clarity, completeness, comparability, timeliness, the context of sustainability and reliability, in these and subsequent reports.

**Conclusions:**

As a result of the verification process, it was concluded that the Annual Sustainability Report 2023 of Peña Verde S.A.B. was prepared with reference to the GRI 2021 Standards. No evidence was found that would lead us to believe that compliance and adherence to the GRI methodology has not been adequately carried out, or that there are inaccuracies in the information presented or that any material issue has been intentionally omitted.

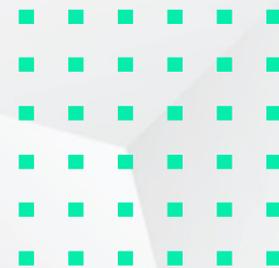
Miguel Gonzalo Bermejo Rocher (Socio)  
GRI Certified Sustainability Professional - (based on the GRI Universal Standards 2021)  
Expedición: nov. 2023  
ID de la certificación: 88330479

**About this verification**

The associates of Vert possess the fundamental preparation to examine and validate the correct compliance with the necessary guidelines for the preparation and publication of Sustainability Reports, which allows them to express a professional opinion regarding the adherence of all non-financial content of the report to the GRI 2021 and SASB standards, based at all times on the principles of independence, objectivity, and confidentiality. Vert does not assume any commitment regarding the information collection processes implemented in this report. This verification is issued on June 28, 2024, and will remain valid as long as no modifications or subsequent publications are made after this date.



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**Francisco Fernando Martínez Cillero**  
*Reinsurance and Insurance Business  
Unit Director*

# CONSOLIDATED **FINANCIAL STATEMENTS**

Peña Verde, S.A.B. and subsidiaries  
**AUDITED CONSOLIDATED  
FINANCIAL STATEMENTS**  
December 31, 2023



## INDEPENDENT AUDITOR'S REPORT

To the Audit Committee, the Board of Directors and the Shareholders of Peña Verde, S.A.B. and subsidiaries

### Opinion

We have audited the consolidated financial statements of Peña Verde, S.A.B. and subsidiaries (the Institution), which include the consolidated balance sheet as of December 31, 2023, and the consolidated statements of income, changes in stockholders' equity and cash flows for the year then ended, as well as the notes to the consolidated financial statements, which include significant accounting policy information and other explanatory information.

In our opinion, the accompanying consolidated financial statements of Peña Verde, S.A.B. and subsidiaries as of December 31, 2023 and for the year then ended have been prepared, in all material respects, in accordance with the accounting standards applicable to insurance institutions in Mexico, issued by the National Insurance and Bonding Commission (the Commission).

### Basis of the Opinion

We have conducted our audit in accordance with International Standards on Auditing (ISA). Our responsibilities under these standards are further described in the "Responsibilities of the Auditors for the Audit of the Consolidated

Financial Statements" section of our report. We are independent of the Institution in accordance with the "International Code of Ethics for Professional Accountants (including International Standards of Independence)" ("IESBA Code"), and the ethical requirements of the Code of Professional Ethics of the Mexican Institute of Public Accountants, A.C. that are relevant to our audits of consolidated financial statements in Mexico, and we have complied with other ethical responsibilities in accordance with the Code of Accounting, IESBA and the ethical requirements of the Code of Professional Ethics of the Mexican Institute of Public Accountants, A.C. We consider that the audit evidence we have obtained provides a sufficient and adequate basis to support our opinion.

### Key Audit Matters

Key audit matters are issues that, in our professional judgment, have been of the greatest importance in our audit of the current year's consolidated financial statements. These matters have been considered in the context of our audit of the consolidated financial statements as a whole and in forming our opinion on the consolidated financial statements, therefore, we do not express a separate opinion on these matters.

Key Audit Matter	How Our Audit Addressed the Matter
<p><b>Technical Reserves</b></p> <p>As described in Note 17 on the consolidated financial statements, the Institution recognizes technical reserves based on the current Single Insurance and Bonding Circular (CUSF by its Spanish acronym).</p> <p>During our audit, we focused on the technical reserves for current risks, for outstanding obligations for incurred but not reported claims and adjustment expenses assigned to claims, as well as on the technical reserves of bonds in force, catastrophic risks and contingencies associated with reinsurance contracts, due to the significance of their value as of December 31, 2023, and because management has used its judgment in determining the internal methodologies used.</p> <p>Particularly, we focus our audit efforts on: (i) the methodologies used and (ii) the completeness and accuracy of the key data used, such as: the amount of premiums issued; coverage amounts; economic assumptions; the general data of the bond contracts of the reinsurance operation such as: type of contract, in force date and premium; the general data of the policies such as: issuance, in force and term dates; and the general data of the claims such as: date of occurrence, declaration, amount claimed and coverage claimed.</p>	<p>As part of our audit and with the support of our specialists, we performed the following procedures:</p> <ul style="list-style-type: none"> <li>- We compared the methodologies used by the Institution with those approved by the National Insurance and Bonding Commission (CNSF by its Spanish acronym).</li> <li>- For short-term insurance contracts, we independently determined the current risk reserves and the reserves for outstanding obligations for incurred but not reported claims and adjustment expenses assigned to claims (including long-term) using other commonly accepted valuation models in the market.</li> <li>- For a sample of long-term insurance contracts, we recalculated the current risk reserve based on methodologies approved by the CNSF.</li> <li>- We recalculated the in-force and contingency reserves of the reinsurance contracts, based on approved methodologies.</li> <li>- Using selective testing, we verified the key data used in the determination of reserves, as follows:             <ol style="list-style-type: none"> <li>1. The amount of written premiums was checked against the customer/reinsurer's policy/contract.</li> <li>2. The coverage amount and the general data of the policies were checked against the policies issued.</li> <li>3. The economic assumptions were compared with information from the sources established in the approved methodologies.</li> <li>4. The general data of the claims were compared with the documentation that covers them, including notice of loss, settlement, appraisal, among others.</li> <li>5. The general data of the bond contracts of the reinsurance operation were compared with the reinsurance contracts.</li> </ol> </li> </ul>



### Additional information

The Management of the Institution is responsible for the additional information submitted. This additional information includes the Annual Report submitted to the National Banking and Securities Commission (CNBV by its Spanish acronym), which will be issued after the date of this report.

This additional information is not covered by this opinion on the consolidated financial statements, and we will not express any audit opinion on it.

However, in connection with our audit of the Institution's consolidated financial statements, it is our responsibility to read this additional information when it becomes available and to assess whether such information is materially inconsistent with the consolidated financial statements or our knowledge acquired through our audit or appears to contain a material misstatement under other circumstances.

When we read the additional information that we have not yet received, we must issue the declaration on the Annual Report required by the CNBV and if we detect that there is a material error in it, we must communicate it to those in charge of the governance of the Institution and in said report, if applicable.

### Responsibilities of Management and Governance Officers in Relation to the Consolidated Financial Statements

The Management of the Institution and subsidiaries is responsible for the preparation of the consolidated financial statements, in accordance with the accounting criteria

applicable to insurance institutions in Mexico, issued by the Commission, and such internal control as it considered necessary to allow the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

When preparing the consolidated financial statements, Management is responsible for assessing the Institution's ability to continue as a going concern; disclosing, where applicable, issues related to going concern and using the going concern accounting basis, unless the Management intends to liquidate the Institution or cease operations, or there is no more realistic alternative to doing so.

Those charged with the governance of the Institution are responsible for overseeing the Institution's financial reporting process.

### Other matter

This version of our report is a translation from the original report, which was prepared in Spanish. In all matters of interpretation of information, views or opinions, the original Spanish language version of our report takes precedence over this translation.

### Responsibilities of the Auditors for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement, whether due to fraud or error, and to issue an audit report containing our opinion. Reasonable assurance is a high level of assurance, but it does not guarantee that an audit conducted in accordance with ISAs

will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions that users make on the basis of the consolidated financial statements.

As part of conducting an audit in accordance with ISA, we exercise our professional judgment and maintain professional skepticism. We also:

- Identify and evaluate the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and implement audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from an unintentional error, as fraud may involve collusion, forgery, deliberate omissions, intentional misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate under the circumstances, and not for the purpose of expressing an opinion on the effectiveness of the Institution's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

- Evaluate on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Institution's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Institution to cease to continue as a going concern.

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Institution and subsidiaries to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit of the Institution and subsidiary audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance of the Institution, among other things, the planned scope and timing of the audit and the significant findings of the audit, as well as any significant internal control deficiencies that we identify during of our audit.



We also provide those in charge of the governance of the Institution with a statement stating that we have complied with the applicable ethical requirements on independence and we communicate to them all relationships and other issues that could reasonably influence our independence, and where appropriate, the corresponding actions taken to eliminate the threats or safeguards applied.

Among the issues communicated to those charged with the governance of the Institution, we identified those that have been of greatest importance in the audit of the consolidated financial statements for the current financial year and that are, therefore, the key issues of the audit. We describe such matters in our audit report unless they are prohibited by law or regulation from being publicly disclosed or, in extremely rare circumstances, we determine that an issue should not be disclosed in our report because it can reasonably be expected that the adverse consequences of doing so would outweigh the public interest benefits.

The name of the partner in charge of the audit is reported below.

PricewaterhouseCoopers, S. C.

**C. P. C. Rafael Gutiérrez Lara<sup>44</sup>**  
Audit Partner

Mexico City, April 26, 2024



Peña Verde, S.A.B. and subsidiaries  
**CONSOLIDATED  
 BALANCE SHEETS**

December 31, 2023 and 2022

Figures in thousands of Mexican pesos (Note 4)

Assets	Balances as of 31 December 2023	Balance as of 31 December 2022
Investments - Note 7		
Securities and derivative trading instruments		
Securities		
Government	\$ 15,302,665	\$ 13,995,930
Private companies, Known Rate	873,044	1,202,869
Private companies, Equities	2,819,762	2,902,078
Foreign	2,055,104	1,573,295
	<u>21,050,575</u>	<u>19,674,172</u>
Dividend receivable on equity securities	-	-
(-) Impairment of securities	(14,735)	-
Investments in securities given in loans		
Restricted securities	<u>445,223</u>	<u>586,365</u>
Derivative transactions	-	-
	<u>21,481,063</u>	<u>20,260,537</u>
Debtor under repurchase agreement	<u>21,183</u>	<u>39,824</u>
Loan portfolio - Net Note 9		
Current loan portfolio	13,767	10,306
Non-performing loan portfolio	-	-
(-) Preventive credit risk estimates	(260)	(257)
	<u>13,507</u>	<u>10,049</u>
Real estate - Net Note 10	<u>792,263</u>	<u>753,401</u>
<b>Total of investments</b>	<b><u>22,308,016</u></b>	<b><u>21,063,811</u></b>
Investments for employee benefits - Note 16	<u>185,485</u>	<u>186,253</u>
Cash and cash equivalents		
Cash and banks	<u>156,690</u>	<u>140,689</u>
Debtors		
Premiums - Note 11	2,187,756	2,426,987
Premium debtor for subsidy property and casualty	4,936	4,939
Federal public administration	-	-
Premiums receivable from bonds issued	-	-
Agents and adjusters	14,542	17,452
Notes receivables	(9)	632
Debtor for liabilities	-	-
Other	335,181	292,187
(-) Estimate for write-offs	(202,991)	(97,659)
	<u>2,339,415</u>	<u>2,644,538</u>

Assets	Balances as of 31 December 2023	Balance as of 31 December 2022
Reinsurance and rebonding companies		
Insurance and bonding institutions - Note 12	2,071,027	2,625,392
Held deposits - Note 12	376,728	275,408
Recoverable amounts from reinsurers - Note 12	3,168,754	\$ 2,463,392
(-) Allowance for loan losses from foreign reinsurers	14,086	3,986
Reinsurance and rebonding intermediaries	1,368	1,540
(-) Estimate for write-offs	(40,528)	(100,318)
	<u>5,644,318</u>	<u>5,462,064</u>
Permanent Investments		
Subsidiaries	-	-
Associates	6,000	-
Other permanent investments	<u>57,294</u>	<u>48,734</u>
	<u>63,294</u>	<u>48,734</u>
Other Assets		
Furniture and equipment, net Note 13	108,549	26,532
Foreclosed assets - Net	608	608
Sundry - Note 13	982,865	525,771
Amortizable assets, net	-	-
Long-lived intangible assets - Note 15	138,979	147,763
	<u>1,231,001</u>	<u>700,674</u>
<b>Total Assets</b>	<b>\$ <u>31,928,219</u></b>	<b>\$ <u>30,246,763</u></b>



Liabilities	Balances as of 31 December 2023	Balances as of 31 December 2022
Technical reserves – Note 17		
Current Risks		
Life Insurance	\$ 888,441	\$ 828,947
Accidents and health insurance	344,298	456,215
Property and casualty Insurance	4,171,804	3,796,508
Rebonding taken	8,833	-
Bonds in force	634,638	591,229
	<u>6,048,014</u>	<u>5,672,899</u>
Obligations pending to be fulfilled		
Due to expired policies and pending payment claims incurred	4,991,520	4,196,517
For claims incurred and not reported and adjustment expenses allocated to claims	2,275,233	1,983,889
For funds under management	12,755	12,739
For premiums on deposit	54,535	72,335
	<u>7,334,043</u>	<u>6,265,480</u>
Contingency	508,068	412,695
For specialized insurance	-	-
Catastrophic risks	8,172,436	8,309,190
<b>Total of technical reserves</b>	<b><u>22,062,561</u></b>	<b><u>20,660,264</u></b>
Reserve for employee benefits – Note 16	228,794	228,055
Creditors – Note 18		
Agents and adjusters	326,541	310,524
Loss management funds	1,862	1,854
Creditors for bond liabilities for liabilities constituted	-	-
Sundry	507,124	273,344
	<u>835,527</u>	<u>585,722</u>
Reinsurers and rebonding companies		
Insurance and bonding Institutions – Note 12	2,963,016	3,538,954
Retained deposits	-	-
Other participations	501,620	259,725
Reinsurance and rebonding intermediaries	822	878
	<u>3,465,458</u>	<u>3,799,557</u>
Trading in derivative products . Fair value at the time of acquisition	-	-
Financing obtained		
Debt Issuance		
For subordinated debentures not convertible into shares	-	-
Other credits titles	-	-
Financial reinsurance agreements	-	-
Other liabilities		
Provision for employees' statutory profit sharing – Note 23	19,806	12,914
Provision for the payment of taxes – Note 23	25,910	37,347
Other liabilities – Note 19	412,427	389,165
Deferred credit	675,500	448,580
	<u>1,133,643</u>	<u>888,006</u>
<b>Total liabilities</b>	<b><u>27,725,981</u></b>	<b><u>26,161,604</u></b>

Liabilities	Balances as of 31 December 2023	Balances as of 31 December 2022
Stockholders' equity – Note 20		
Contributed capital		
Capital stock paid		
Capital stock	422,608	422,608
(-)Unsubscribed capital or fund	-	-
(-)Undisclosed capital or fund	-	-
(-)Treasury stock repurchased	-	-
	<u>422,608</u>	<u>422,608</u>
Subordinated debentures mandatorily convertible into equity	-	-
Contributions for future capital increases	-	-
Earned Capital		
Reserves		
Legal	2,592	2,592
For the acquisition of treasury shares	151	151
Share subscription premium	959,576	959,576
	<u>962,319</u>	<u>962,319</u>
Valuation surplus	242,366	177,455
Conversion Effect	(109,346)	50,890
Profit or loss from prior years	2,438,143	3,194,480
Profit for the year	242,146	(736,356)
Profit from holding non-cash assets	-	-
Employee defined benefit remeasurements	-	-
Controlling participation	4,198,236	4,071,396
Non-controlling participation	4,002	13,763
<b>Total stockholders' equity</b>	<b><u>4,202,238</u></b>	<b><u>4,085,159</u></b>
Commitment and contingencies		
Subsequent events (Note 29)		
<b>Total liabilities and stockholders' equity</b>	<b>\$ <u>31,928,219</u></b>	<b>\$ <u>30,246,763</u></b>

Order Accounts	2023	2022
Funds under administration	\$ 11,294	\$ 12,146
Liabilities for bonds in force	34,124,801	26,594,317
Reserve to be constituted for labor obligations	86,477	81,568
Tax loss to be amortized	344,967	412,956
Registration Accounts	5,328,393	5,070,801
Guarantees received by repo	37,181	36,763

The 30 notes attached are an integral part of these financial statements.

These consolidated balance sheets were prepared in accordance with the accounting provisions issued by the National Insurance and Bonding Commission, applied consistently, and correctly reflected, as a whole, the operations carried out by the Institution and its subsidiaries as of the above-mentioned dates, such transactions were performed and valued in accordance with best institutional practices, including legal and administrative practices.

These consolidated balance sheets were approved by the Board of Directors under the responsibility of the undersigned officers.

**Manuel Santiago Escobedo**  
Conover  
Chief Executive Officer

**Andrés Hernando Millán Drews**  
Vice President, Asset Management and  
Financial Strategy

**Marco Antonio Campos Escalona**  
Deputy Director of Administration and  
Finance



# CONSOLIDATED INCOME STATEMENTS

December 31, 2023 and 2022

Figures in thousands of Mexican pesos (Note 4)

Premiums	2023	2022
Written (Note 22)	\$ 16,147,428	\$ 14,606,938
(-) Ceded	<u>2,994,120</u>	<u>2,597,677</u>
<b>Retained premiums</b>	12,152,308	12,009,261
(-) Net Increase in the current risk reserve and bonds in force	<u>798,298</u>	<u>485,344</u>
Accrued retention premiums	<u>12,355,100</u>	<u>11,523,917</u>
<b>(-) Net Acquisition Cost</b>		
Commissions to agents	473,543	439,778
Additional Agent Compensation	207,573	227,846
Reinsurance and rebanding commissions taken	2,544,713	2,271,483
(-) Ceded reinsurance commissions	<u>(729,615)</u>	<u>(646,141)</u>
Excess of loss coverage	1,134,322	715,590
Other	<u>659,724</u>	<u>606,208</u>
	<u>4,290,260</u>	<u>3,614,764</u>
<b>(-) Net cost claims, bond claims and other obligations pending to comply (Note 25)</b>		
Claims and other obligations pending to comply	7,344,337	6,864,400
Claims recovered from non-proportional reinsurance	<u>(734,285)</u>	<u>(292,073)</u>
Bond claims	<u>272,832</u>	<u>175,007</u>
	<u>6,882,884</u>	<u>6,747,334</u>
<b>Technical Result</b>	1,181,956	1,161,819
<b>(-) Net increase of other technical reserves</b>		
Catastrophic risk reserve	625,750	992,088
Contingency reserve	127,254	103,613
Other reserves	<u>137</u>	<u>191</u>
	<u>753,141</u>	<u>1,095,892</u>
<b>Gross Profit</b>	<u>428,814</u>	<u>65,927</u>
<b>(-) Net Operating Expenses</b>		
Administrative and operational expenses (Note 26)	662,491	512,316
Employees compensation and benefits	691,854	416,317
Depreciation and amortization (Note 13)	<u>56,011</u>	<u>47,476</u>
	<u>1,410,356</u>	<u>976,109</u>
<b>Operating profit (loss)</b>	<u>(981,542)</u>	<u>(910,182)</u>
<b>Comprehensive Financing Result</b>		
Investments	1,011,480	604,674
For sale of investments	244,818	378,848
For valuation of investments	503,410	(908,341)
Premium surcharges	30,737	29,357
(-) Preventive write-offs for reinsurance recoverable amounts	<u>(9,061)</u>	<u>(345)</u>
Preventive write-offs for credit risks	-	238
Other	36,018	35,250
Exchange rate income	<u>(493,583)</u>	<u>(82,130)</u>
	<u>1,323,820</u>	<u>57,551</u>
Participation in the profit or loss from permanent investments	<u>(16,279)</u>	-
<b>Profit (loss) before income taxes</b>	325,999	(852,631)
(-) Provision for the payment of income taxes (Note 23)	<u>72,466</u>	<u>(105,989)</u>
<b>Profit (loss) for the consolidated year</b>	\$ <u>253,533</u>	\$ <u>(746,642)</u>
Non-controlling participation	\$ <u>(11,387)</u>	\$ <u>10,286</u>
<b>Profit (loss) for the year</b>	\$ <u>242,146</u>	\$ <u>(736,356)</u>

The 30 notes attached are an integral part of the financial statements.

These consolidated income statements were prepared in accordance with the accounting provisions issued by the National Insurance and Bonding Commission, applied consistently, and all income and expenses derived from the from the operations carried out by the institution and its subsidiaries for the periods mentioned above, which were carried and valued in accordance with sound institutional practices and the applicable legal and administrative practices.

These consolidated income statements were approved by the Board of Directors under the responsibility of the undersigned officers.

**Manuel Santiago Escobedo Conover**  
Chief Executive Officer

**Andrés Hernando Millán Drews**  
Vice President, Asset Management and  
Financial Strategy

**Marco Antonio Campos Escalona**  
Deputy Director of Administration and  
Finance



# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

December 31, 2023 and 2022

Figures in thousands of Mexican pesos (Note 4)

Contributed  
Capital

Earned Capital

Concept	Capital or Paid-in capital stock	Reserves			Results				Non-Controlling Participation	Total shareholders' equity
		Legal	Acquisition of own shares	Premium for share subscription	Results of prior years	Results of the year	Valuation surplus or deficit	Currency Translation Adjustment		
Balances as of December 31, 2021	\$ 422,608	\$ 2,592	\$ 151	\$ 959,576	\$ 2,804,863	\$ 429,527	\$ 149,539	\$ 59,622	\$ 24,279	\$ 4,828,478
MOVEMENTS INHERENT TO STOCKHOLDER'S DECISIONS										
Share subscription	-	-	-	-	-	-	-	-	-	-
Capitalization of profits	-	-	-	-	-	-	-	-	-	-
Creation of reserves	-	-	-	-	-	-	-	-	-	-
Declared Dividends	-	-	-	-	(39,910)	-	-	-	-	(39,910)
Transfer of prior years' results	-	-	-	-	429,527	(429,527)	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	(389,617)	(429,527)	-	-	-	(39,910)
MOVEMENTS INHERENT THE RECOGNITION OF										
Comprehensive result	-	-	-	-	-	-	-	-	-	-
Result for the year	-	-	-	-	-	(736,356)	-	-	(10,286)	(746,642)
Result on valuation of available-for-sale securities	-	-	-	-	-	-	(24,948)	-	(4)	(24,952)
Result from property valuation	-	-	-	-	-	-	35,630	-	213	35,843
Result from valuation of long-term current risks reserves	-	-	-	-	-	-	48,281	-	761	49,042
Effect of deferred taxes	-	-	-	-	-	-	(31,048)	-	(377)	(31,424)
Currency translation adjustment	-	-	-	-	-	-	-	(8,731)	-	(8,731)
Other	-	-	-	-	-	-	-	-	(823)	(823)
Total	-	-	-	-	-	-	27,916	(8,731)	(10,516)	(76,598)
Balances as of December 31, 2022	422,608	2,592	151	959,576	3,194,576	(736,356)	177,454	50,891	13,763	4,085,159
MOVEMENTS INHERENT IN STOCKHOLDER'S DECISIONS										
Share subscription	-	-	-	-	-	-	-	-	-	-
Capitalization of profits	-	-	-	-	-	-	-	-	-	-
Creation of reserves	-	-	-	-	-	-	-	-	-	-
Declared dividends	-	-	-	-	(20,123)	-	-	-	-	(20,123)
Transfer of prior years' results	-	-	-	-	(736,356)	736,356	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	(756,479)	736,356	-	-	-	(20,123)
MOVEMENTS INHERENT TO THE COMPREHENSIVE INCOME										
Comprehensive result	-	-	-	-	-	242,146	-	-	11,387	253,533
Result for the year	-	-	-	-	-	-	24,662	-	(5)	24,657
Result on valuation of available-for-sale securities	-	-	-	-	-	-	26,757	-	41	26,798
Result from valuation of long-term current risks reserves	-	-	-	-	-	-	13,493	-	60	13,553
Employee benefits remeasurements	-	-	-	-	-	-	-	-	-	-
Currency translation adjustment	-	-	-	-	-	-	-	(160,237)	(9,550)	(169,787)
Other	-	-	-	-	142	-	-	-	(11,694)	(11,552)
Total	-	-	-	-	142	242,146	64,912	(160,237)	(9,761)	(137,202)
Balances as of December 31, 2023	\$ 422,608	\$ 2,592	\$ 151	\$ 959,576	\$ 2,438,146	\$ 242,146	\$ 242,366	\$ 109,346	\$ 4,002	\$ 4,202,238



The 30 notes attached are an integral part of these financial statements.

These consolidated statements of changes in stockholders' equity were prepared in accordance with the accounting provisions issued by the National Insurance and Bonding Commission, , applied consistently, and all movements in the stockholders' equity accounts derived from the operations carried out by the Institution and its subsidiaries for the periods mentioned above are reflected. These were carried out and evaluated in accordance with sound institutional practices and applicable legal and administrative provisions.

These consolidated statements of changes in stockholders' equity were approved by the Board of Directors under the responsibility of the officers who signed them.

**Manuel Santiago Escobedo Conover**  
Chief Executive Officer

**Andrés Hernando Millán Drews**  
Vice President, Asset Management and  
Financial Strategy

**Marco Antonio Campos Escalona**  
Deputy Director of Administration and  
Finance



Peña Verde, S.A.B. and subsidiaries

# CONSOLIDATED STATEMENTS OF CASH FLOWS

December 31, 2023, and 2022

Figures in thousands of Mexican pesos (Note 4)

	2023	2022
<b>Net income</b>	\$ 242,146	\$ (736,356)
Adjustments for items that do not involve cash flow:		
Profit or loss valuation associated with investing and financing activities	(503,410)	908,341
Estimate for write-offs or difficult to collect	175,225	(22,849)
Depreciation and amortization	56,011	47,476
Adjustment or increase to technical reserves	(358,135)	1,091,933
Current and deferred income taxes	72,466	105,989
Non-controlling participation	11,387	(10,286)
Participation in profit or loss from non-consolidated subsidiaries and associates	16,279	-
	<u>(288,031)</u>	<u>1,384,248</u>
<b>Operating Activities</b>		
Change in:		
Securities investments	(692,453)	(1,811,280)
Debtors from repurchase agreements	18,641	466,560
Securities lending (asset)	(3,461)	(3,123)
Premiums receivable	239,234	560,113
Debtors	(39,443)	(33,448)
Reinsurance and bonding companies	118,946	(455,072)
Other operating assets	(543,011)	62,075
Contractual obligations and claims related costs	1,068,563	446,249
Other operating liabilities	357,248	(593,554)
Operating activities net cash flows	<u>524,264</u>	<u>22,768</u>
<b>Investment activities</b>		
Payments for the acquisition of:		
Real estate, furniture, and equipment	(15,550)	(9,617)
Other permanent investments	(24,321)	-
Net cash flows from investment activities	<u>(39,871)</u>	<u>(9,617)</u>
<b>Financing activities</b>		
Payments:		
Cash dividends	(20,123)	(39,910)
Associated to subordinated obligations with capital characteristics	-	(230)
Net cash flows from financing activities	<u>(20,123)</u>	<u>(40,140)</u>
<b>Net Cash Increase or Decrease:</b>	<u>176,238</u>	<u>(26,989)</u>
<b>Effect of changes in the value of cash</b>	(160,238)	(26,989)
<b>Cash and cash equivalents at the beginning of the period</b>	140,689	176,409
<b>Cash and cash equivalents at the end of the period</b>	\$ <u>156,690</u>	\$ <u>140,689</u>

The 30 notes attached are an integral part of these financial statements.

These consolidated cash flow statements were prepared in accordance with the accounting provisions issued by the National Insurance and Bonding Commission, applied consistently, reflecting all cash inflows and outflows that occurred in the Institution and its subsidiaries for the periods mentioned above, such transactions were performed and valued in accordance with best institutional practices, including legal and administrative practices.

These consolidated statements of cash flows were approved by the Board of Directors under the responsibility of the officers who sign them.

**Manuel Santiago Escobedo Conover**  
Chief Executive Officer

**Andrés Hernando Millán Drews**  
Vice President, Asset Management and  
Financial Strategy

**Marco Antonio Campos Escalona**  
Deputy Director of Administration and  
Finance



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2023, and 2022

Figures expressed in thousands of Mexican pesos, excluding exchange rates, foreign currency, investment units and nominal value of shares.

## Note 1 - History, nature, and activity of the Institution:

### Nature and Corporate Purpose

Peña Verde, S.A.B. (Peña Verde and jointly with its subsidiaries, the Institution or the Group), was established and started operations under the laws of the Mexican Republic, on April 16, 1971, with an indefinite duration, with address at Periférico Sur No. 2771, San Jerónimo Lídice, Magdalena Contreras City Hall, Zip Code 10200, Mexico City. Currently, Peña Verde participates mainly in the capital share of companies operating in the insurance and reinsurance industry, as well as companies providing professional services related to the same activity. For regulatory and practical purposes, the Institution defined its normal cycle of operations as running from January 1 to December 31 of each year.

Its main activity is to practice, under the terms of the Insurance and Bonding Institutions Law (the Law or the LISF by its Spanish acronym), insurance and reinsurance in the operations of:

- a. Life.
- b. Accidents and health in the areas of personal accidents, medical expenses and health.

c. Property and casualty, professional liability and professional risks, marine and transportation, fire, agricultural and animal, credit, automobile, sundries, as well as earthquake and other catastrophic risks.

d. Reinsurance and rebonding operations.

The Institution carries out its operations mainly in the area of: Mexico, Latin America, Caribbean Zone and Overseas.

The consolidated financial statements for the years ended December 31, 2023, and 2022 include those of Peña Verde and its subsidiaries. The activities of Peña Verde's subsidiaries are described below:

- General de Seguros, S. A. (General de Seguros) - Its main purpose is to act as an insurance institution in the operations and branches of life, accidents and health and property and casualty, under the terms of the Law.
- Reaseguradora Patria, S. A. (Reaseguradora Patria) - Its main purpose is to provide reinsurance services in life, accident and health, property and casualty and reinsurance operations, under the terms of the Law.

- General de Salud, Compañía de Seguros, S. A. (General de Salud) - Its main purpose is to act as an insurance institution specialized in the practice of health insurance and medical expenses, under the terms of the Law.

- Servicios Administrativo Peña Verde, S. A. de C. V. (Servicios Peña Verde) - Its purpose is to provide all kinds of services related to the operation and administration of companies, it is part of the Registry of Providers of Specialized Services or Specialized Works (REPSE by its Spanish acronym).

- Patria Corporate Member Limited (PCM or Patria Corporate) - It is a company incorporated under the laws of the United Kingdom, its main purpose was to perform reinsurance activities within the Lloyd's insurance and reinsurance market in the form of a corporate member, underwriting reinsurance policies of different branches, managed by Hamilton Insurance Group, Ltd (formerly Pembroke Managing Agency Limited) within the Special Purpose Syndicate 6125, which was created exclusively for this operation. As part of our process to end the operations of the Lloyd's syndicate in London, which had been on the runoff since November 2020. It is made known that on August 30, 2023, we reported that the "Reinsurance to close" process was satisfactorily concluded, where we have transferred all remaining risk from syndicate 6125, which was our syndicate, to syndicate 3500 managed by Riverstone.

- CCSS Peña Verde, S. A. de C. V. (CCSS) - Its main purpose is to provide Call Center services to customers, suppliers, policyholders and beneficiaries of the Group's subsidiaries.

- Patria Re Inc. US (PRUS) - It is a company incorporated under the laws of the United States of America, its main purpose is to carry out reinsurance activities within the insurance and reinsurance market incorporated during 2023.

### Main Operational Guidelines

With respect of investments in "financial instruments", institutions must follow the accounting and valuation criteria established by the National Insurance and Bonding Commission. Investments supporting technical reserves must comply with specific limits and legal proportions applicable to each type of instrument- and, together with other assets qualified to cover technical reserves, must be enough to cover the net investment base.

The constituted amount for technical reserves is intended to cover all insurance and reinsurance obligations that the Institution has assumed with respect to its policyholders and beneficiaries through the insurance and reinsurance contracts it has underwritten, as well as the administrative and acquisition expenses related to them.

The amounts of current risk reserves and obligations pending compliance for incurred but not reported claims reserve are valued as the total Best Estimate Liability (BEL), plus

a risk margin. This best estimate is equal to the expected value of future flows, that is, the weighted average for the probability of such flows, considering the time value of money based on free of market risk interest rate curves.

The risk margin, on the other hand, is calculated by establishing the net cost of capital corresponding to Admissible Own Funds required to support the Solvency Capital Requirement (RCS, by its Spanish acronym), during the effective period of signed contracts.

The risk margin is determined for each line of business and type of reinsurance, according to the term and currency considered in the calculation of the best estimate of the obligation of the corresponding reinsurance taken contracts.

The net cost of capital rate used for the calculation of the risk margin is 10%, which is equivalent to the additional interest rate, related to the market risk-free interest rate, that an insurance institution would require to cover the cost of capital required to maintain the amount of Admissible Own Funds backing the respective RCS.

The technical reserves are audited by independent actuaries, who on February 22 and 23, 2024, expressed an unqualified opinion on the balances as of December 31, 2023, of the technical reserves shown in the balance sheet. The balances of the technical reserves as of December 31, 2022, were also assessed by independent actuaries, issuing their unqualified opinion on February 20, 2023.

The Commission can order, through general rules, the constitution of additional technical reserves when, in its opinion, it considers them to be necessary to face possible losses or represent future obligations payable by the Institution.

The Institution limits the amount of its liability by distributing risks assumed to reinsurance companies through automatic and facultative contracts, ceding a portion of the premium to the reinsurer. The Institution has a limited retention capacity in all lines of business, for which it contracts non-proportional coverage. Technical reserves are determined and recorded in the balance sheet by the total of risks retained and ceded to reinsurance companies.

The RCS comprises sufficient equity resources in relation to the risks and responsibilities that the Institution has assumed based on its transactions and risks to which it is exposed. The calculation of the RCS considers the assumption of ongoing in the subscription of insurance risks, the institution's profile of its exposure to the risks and responsibilities assumed during the time horizon corresponding to those risks and responsibilities, as well as the unexpected losses arising from those risks and responsibilities assumed.

The RCS is determined by using the general formula for its calculation, contained in the most recent system denominated "System for the Calculation of the Solvency Capital Requirement", revealed by the Commission on its Website, in accordance with article 236 of the Law.

As of December 31, 2023, and 2022, the main subsidiaries have the following credit ratings on the following scales:

**National Qualifications**

Qualification	Fitch Rating	AM Best
Outstanding High Good	AAA,AA A+,A, A- BB+,BBB,BBB-	mxAAA mxAA+, mxAA, mxAA-

Subsidiary 2023	Scale	Qualification	Qualifier values
General de Seguros, S.A. General de Salud, S.A. Reaseguradora Patria, S.A.	National National National	AA AA AAA	Fitch Rating Fitch Rating Fitch Rating

Subsidiary 2023	Scale	Qualification	Qualifier values
General de Seguros, S.A. General de Salud, S.A. Reaseguradora Patria, S.A.	National National National	mxAAA mxAAA mxAAA	A.M. Best A.M. Best A.M. Best

**International Qualifications**

Qualification	Fitch Rating	AM Best
Superior Excellent Very Good/Good Adequate	AAA AA+,AA, AA- A+,A,A- BBB+,BBB,BBB-	A++,A+ A,A- B++,B+

Subsidiary 2023	Scale	Qualification	Qualifier values
Reaseguradora Patria, S.A.	International	BBB+	Fitch Rating

Subsidiary 2023	Scale	Qualification	Qualifier values
Reaseguradora Patria, S.A.	International	A	AM Best



## Reform of dignified vacations

On December 27, 2022, the decree reforming articles 76 and 78 of the Federal Labor Law was issued in order to increase the minimum annual vacation period for workers who have more than one year of service. Derived from the assessment made by Management, the implications are not considered significant.

## Note 2 - Basis of preparation:

### Preparation of financial statements

The accompanying consolidated financial statements have been specifically prepared for presentation to the General Shareholders' Meeting and to comply with the legal and regulatory provisions to which the Group is subject.

### Financial information framework and supplementary

The accompanying consolidated financial statements on December 31, 2023, and 2022, fully comply with the provisions established by the framework of general financial information applicable to insurance institutions, established by the Commission, in Chapter 22.1 "The accounting criteria for the estimation of assets and liabilities of institutions and mutual societies", which, in general terms, is comprised as follows:

- The accounting will conform to the basic structure, for the application of the Financial Reporting Standards (NIF), defined by the Mexican Financial Reporting Standards Boards, A.C. (CINIF by its Spanish acronym), in MFRS Series A "Conceptual framework".

- The accounting guidelines of the MFRS will be observed, except when, in the opinion of the Commission, it is necessary to apply a specific accounting standard or criterion, taking into consideration that the institutions carry out specialized operations.

In the case that the Institution considers that there is no accounting criterion applicable to any of the operations it performs, issued by the CINIF or the Commission, it applies the bases for supplementary application outlined in MFRS A-8, considering that:

- In no case, its application should contravene the accounting criteria established by the Commission.
- The standards applied in the supplementary application shall be replaced when a specific accounting criterion is issued by the Commission, or an MFRS, on the subject in which the supplementary application was applied.
- The application of supplementary accounting standards shall not apply to transactions that are not permitted or prohibited or are not expressly authorized.

### New Accounting Pronouncements

As of January 1, 2023, and 2022, the Institution prospectively adopted the following improvement to the MFRS, issued by CINIF, became effective as of the aforementioned date. It is considered that no relevant effects on the financial information presented by the Institution. The application of this MFRS did not arise changes in the financial information:

### New MFRS 2023

MFRS B-14 "Earnings per share" establishes the basis for the calculation of and the standards for the disclosure of earnings per share (EPS), highlighting the following, among others: a) for the determination of the basic EPS specifications related to dividends and other preferred share rights are made, specifically about the timing and amount that must be considered in the calculation of the attributable profit in various situations; b) for the calculation of the diluted EPS, clarifications are made to better identify whether the effect of the instruments that gives rise to the potential ordinary shares is dilutive or antidilutive and, consequently, whether or not it should be considered in the calculation of diluted EPS; and c) it is specified that those shares that will be issued for the conversion of a mandatory conversion debt financial instrument classified as an equity instrument, in terms of MFRS C-12, must be included in the calculation of the basic EPS from the date in which the financial debt instrument was issued.

Conceptual Framework. The structure of the Conceptual Framework is modified to include in a single MFRS the eight MFRSs previously issued in connection with the Conceptual Framework. Likewise, adjustments/specifications were made related to the restructuring of the hierarchy and description of the qualitative features of the financial statements, the definition of assets and liabilities with matters related to valuation issues, related requirements to ensure that the financial statements are useful to users and with presentation bases regarding the compensation and grouping of items in the financial statements.

### Improvement to MFRS 2023

MFRS B-11 "Disposal of non-current assets and discontinued operations" and MFRS C-11 "Stockholders' equity" Incorporates the accounting treatment in the event that, within a distribution of dividends or equity reimbursement through non-current assets, a difference existed between the carrying amount of the non-current assets held for distribution to owners, which will be used to settle such transaction, and the liability recognized on the date the dividends or equity reimbursements are settled. Also, the required disclosures derivative of this transaction are specified.

MFRS B-15 "Foreign currency translation" Modifies the practical expedient to no translate the financial statements from the recording currency into de functional currency, with the purpose of making a clarification about the assumption that if they do not have subsidiaries or parent companies, they must also meet the requirement of not having users who would require financial statements, considering the effects of the conversion to the functional currency.

Likewise, the following MFRS were amended not giving rise to accounting changes; consequently, no effective date is set and those amendment only imply adjustments to the wording and the incorporation of particular concepts

- B-10 "Effects of Inflation".
- C-2 "Investment in financial instruments".
- C-3 "Accounts receivable".
- C-4 "Inventory".
- D-6 "Capitalization of comprehensive gain or loss on financing".



Arising from the promulgation of the new Conceptual Framework, effective as of January 1, 2023, a series of conforming amendments were made throughout the particular standards as well as the Glossary, including indexes, paragraphs and references.

#### New 2022 MFRS

- MFRS C-15 "Impairment in the value of long-lived assets" Establishes the valuation, presentation and disclosure standards, highlighting the following, among others: a) new examples of evidence are added to assess whether there is impairment, b) the requirement to use a net selling price is changed to fair value less costs of disposal to carry out impairment tests; c) establishes the option of using estimates of future cash flows and a discount rate, in real terms and d) the calculation of impairment through the perpetuity value of intangible assets with indefinite useful lives is removed, modifying the impairment test.

#### Improvements to MFRS 2022

- MFRS B-7 "Business acquisitions". Incorporates the accounting treatment of business acquisitions among entities under common control, establishing the "book value" method as the appropriate method for the recognition of these transactions, except when a) the acquirer has non-controlling shareholders whose interests are affected by the acquisition, and/of b) the acquirer is listed on a stock exchange.
- MFRS B-15 "Foreign currency translation". Confirms the practical expedient for not converting financial statements from the

recording currency to the functional currency, provided they are financial statements exclusively for the Company's legal and tax purposes which a) are individual entities with no subsidiaries or parent company, or users that require complete financial statements prepared considering the effects of the conversion to functional currency, or b) are subsidiaries, associates or joint ventures with no users that require complete financial statements prepared considering the effects of the conversion to functional currency.

- MFRS D-3 "Employee benefits". Incorporates the procedure for the determination of the deferred ESPS and the incurred ESPS rate, when the entity considers the payment of ESPS will be at a rate lower than the current legal rate.

Modifications were also made to the following MFRS, which do not generate accounting changes, consequently, no effective date is established. Those modifications imply only adjustments to the drafting and incorporation of certain concepts:

- MFRS B-1 "Accounting Changes and Correction of Errors"
- MFRS B-10 "Inflation Effects"
- MFRS B-15 "Foreign currency translation" (\*\*)
- MFRS B-17 "Determination of fair value"
- MFRS C-6 "Property, plant and equipment"
- MFRS C-3 "Accounts Receivable"
- CIRCULAR 44 - Accounting treatment for Investment Units is abrogated.

*Accounting criteria issued by the CNSF*

As of January 1, 2022, the Institution adopted prospectively, the following MFRS, together with the specifications for the adoption of certain MFRS, issued by the Commission. It is considered that such MFRS and specifications to the MFRS did not have a material impact on the financial information presented by the Institution, considering the following:

- MFRS B-17 "Determination of fair value". Establishes the standards for the determination of fair value and its disclosure. It mentions that the fair value must use assumptions that market participants would use when setting the price of an asset or liability under current market conditions at a given date, including assumptions about risk. It states that consideration should be given to the particular asset or liability being valued, whether it is monetary and whether it is used in combination with other assets or on a stand-alone basis, the market in which it would take place for the asset or liability; the appropriate valuation technique or techniques for determining fair value; and maximizing the use of relevant observable inputs and minimizing unobservable inputs.
- MFRS C-3 "Accounts receivable". Establishes the valuation, presentation and disclosure standards for the initial and subsequent recognition of trade and other accounts receivable and specifies that accounts receivable that are based on a contract represents a financial instrument.
- MFRS C-9 "Provisions, contingencies and commitments". Reduces its scope to relocate the topic related to financial liabilities in MFRS C-19; it also modifies the definition of

liabilities, eliminating the concept of "virtually unavoidable" and including the term "likely".

- MFRS C-16 "Impairment of financial instruments receivable". Establishes the standards for valuation, accounting recognition, presentation, and disclosure of impairment losses on financial instruments receivable.
- MFRS C-20 "Financing instruments receivable". Establishes valuation, presentation, and disclosure standards for the initial and subsequent recognition of financial instruments receivable when financing activities are performed. It eliminates the concept of intention to acquire and hold financial instruments as assets to determine their classification. It adopts the concept of management's business model.
- MFRS D-5 "Leases". Establishes the valuation, presentation, and disclosure standards for leases through a single accounting model by the lessee. Eliminates the classification of operating and finance leases (capital leases) for a lessee and requires the lessee to recognize, from the inception of the lease: a) a lease liability (rentals payable at present value), and b) for the same amount, an asset called a right-of-use asset, which represents its right to use the underlying leased asset. Likewise, modifies the recognition of leaseback by requiring the seller-lessee to recognize as a sale the rights transferred to the buyer-lessor which are not returned.

*Series I – Criteria for the General Accounting Scheme:*

Series I – Criteria for the General Accounting Scheme:



### Application of General Standards (A-3)

- Valuation of the Measurement and Updating Unit (UMA for its Spanish acronym): Establishes that the value to be used will be that of the corresponding measurement and updating unit approved by the National Institute of Statistics and Geography and published in the Official Gazette of the Federation (DOF for its Spanish acronym), applicable on the date of the valuation.
- Financial information disclosure: It establishes that in the disclosure of financial information, the provisions of MFRS A-7 "Presentation and disclosure" must be considered regarding the fact that the responsibility to provide information on the economic entity rests with its Management and must gather said information, determined qualitative characteristics such as reliability, relevance, understandability, and comparability.

### Application of Financial Reporting Standards (A-2)

The name of this section, which was previously called "Application of particular standards", has been changed and the following annotations are included:

- Abrogates criterion B-2, "Investments in securities", to establish the application of MFRS C-2 "Investment in financial instruments", issued by the CINIF, for the recording, valuation, and presentation in the financial statements, regarding the investment portfolio and its returns, as well as for the identification and recognition of adjustments for impairment. Based on the foregoing, the term "Business

Model" is incorporated, referring to the way in which an Institution manages its risks based on its investment policy to generate cash flows, whose objective is to cover the Technical Reserves, Admissible Own Funds, and Other Related Liabilities.

- MFRSB-15 "Foreign currency translation". Establishes that in the application of this MFRS, the exchange rate to be used to set the equivalence of the national currency with the US dollar will be the exchange rate at the closing of the day on the date of the transaction or the preparation of the financial statements, as appropriate, issued by Banco de México, instead of using the FIX exchange rate.
- MFRS B-17 "Determination of fair value". It states that the institutions must apply this MFRS except for the criteria defined in the CUSF.
- MFRS C-13 "Related parties". Establishes that in addition to the disclosure rules contained in this MFRS and those provided for in Article 71 of the LISF, legal entities that have control or significant influence must be considered as transactions with related parties, these being understood as with the ability to decisively influence the agreements adopted at the shareholders' meetings or sessions of the board of directors or in the management, conduct and execution of the business of the entity in question or of the legal entities that it controls. Specifies additional disclosures for transactions between related parties, among which the generic description of loans granted, transactions with financial instruments in which the issuer and the holder are related parties, repurchase agreements,

securities loans, loan portfolio assignments, those carried out through any person, trust, entity, or other legal figure, when the counterparty and source of payment of said transactions depend on a related party; as well as the total amount of employee benefits granted to key management personnel or relevant directors of the entity. Disclosure is only required for transactions with related parties that represent more than 1% of the regulatory stockholders' equity of the previous month.

- MFRS C-16 "Impairment of financial instruments receivable". For the determination of the expected credit loss referred to in paragraph 45.1.1 of MFRS C-16, the effective interest rate used to determine the present value of the cash flows to be recovered must be adjusted when it is decided to modify such rate, as established in number 12 (MFRS C-20), second paragraph of this criterion. It also establishes that the expected credit losses due to impairment of investments in financial instruments as indicated in paragraph 45 of MFRS C-2 should be determined in accordance with the provisions of MFRS C-16.
- NIF C-20 "Financial instruments to collect principal and interest". It clarifies that assets arising from the transactions referred to in criterion B-5 "Loans" are not included as part of this MFRS. It establishes that for the purposes of the initial recognition of a financial instrument to charge principal and interest, the market rate should not be used as the effective interest rate in the valuation of the financial instrument when both rates are substantially different. For the recognition of effective interest, the effective interest rate on receivables may be adjusted periodically

to recognize changes in estimated cash flows receivable. It clarifies some exceptions to the irrevocable designation to be subsequently valued at fair value.

### *Series II – Criteria relating to specific concepts of insurance and bond transactions*

As part of the Criteria relating to the specific concepts of insurance and bond transactions (Series II), the following comments were established, among others:

- Cash and cash equivalents (B-1). It establishes that cash should be valued at nominal value and cash equivalents at fair value. In the case of precious metals that by their nature have no observable market value, they should be recorded at acquisition cost.
- Loans (B-5). It establishes that interest recorded in memorandum accounts that is written off or written off must be cancelled from memorandum accounts without affecting the estimate for loan losses.
- Accounts receivable (B-8) Establishes that Institutions must adhere in the first instance to what is established in this criterion, as well as follow the criteria indicated in MFRS C-3 "Accounts Receivable" and MFRS C-16 "Impairment of receivable financial instruments", always and when it is not contrary to what is established in the LISF and in the administrative provisions that arise from it. This criterion does not apply to the following:
  1. B-3 "Securities loan", B-4 "Repurchase agreements" and B-5 "Loans".



2. To the collection rights as defined in criteria B-7 "Debtors", B-9 "Reinsurers and Rebonding Companies", and B-25 "Bond Insurance", and

3. Paragraph 4 of criterion B-23 "Leases", related to accounts receivable from operating leases transactions.

Based on the foregoing, it clarifies that, where appropriate, an estimate must be created that reflects the degree of irrecoverability, applying the provisions of section 42 of MFRS C-16. When the practical expedients referred to in paragraph 42.6 of MFRS C-16 are used, the constitution of estimates must be for the total amount of the debt and must not exceed the terms established by the Commission.

- Inflation effects (B-17). Establishes that in the case of an inflationary environment based on what is provided in MFRS B-10, the initial balance of the main monetary assets and liabilities that were used to determine the monetary position of the period must be disclosed, differentiating, where appropriate, those that affect or not, the financial margin; having to use the value of the Investment Unit (UDI by its Spanish acronym) as a price index.
- Leases (B-23). Establishes the specifications for the application of MFRS D-5 "Leases", regarding the valuation, presentation and disclosure of said transactions, highlighting the following among other aspects:

### Finance Leases

- The lease term is considered to cover most of the economic life of the underlying asset if the lease covers at least 75% of its useful life. Likewise, the present value of the lease payments is substantially the entire fair value of the underlying asset, if said present value constitutes at least 90% of said fair value.
- In the case of property lease contracts, they can only be considered as finance when they meet all the requirements identified in MFRS D-5 "Leases".
- Property acquired under finance leases must be valued in accordance with the procedures established in Criterion B-6 "Property" issued by the Commission.
- When the lessee chooses to participate in the sale price of the assets to a third party, the Institution must recognize the corresponding income at the time of sale, as miscellaneous income (expense) from the transaction.

### Operating Leases

#### Accounting to the lessor

- For the amount of amortizations that have not been settled within 30 calendar days following the payment due date, the lessor must create the corresponding estimate, suspending the accrual of rent, keeping its control in memorandum accounts under the caption "Other memorandum accounts".
- The lessor must present the account receivable in the balance sheet under sundry accounts receivable, and the rental income

under sundry operating income (expense) in the statement of income.

#### Accounting for the Tenant

- When the Institution acts as a lessee and, upon the effective date of this criterion, has leases classified as operating leases, it may apply the provisions as provided in numeral (ii), subsection b) of paragraph 81.4 of MFRS D-5 .

### Effects of the adoption of the new MFRS and accounting criteria on the financial statements

MFRS C-2 "Investment in financial instruments". Derived from the adoption of this MFRS, management defined that its main business model to generate its cash flows is "Financial instruments to collect or sell" (IFCV by its Spanish acronym) with the objective of maximizing returns through the collection of contractual flows of principal and interest, and negotiable financial instruments (IFN by its Spanish acronym) with the objective of maximizing returns through the management of market risks of some instruments within the portfolio; its main objective is to maintain the currency and duration of assets and liabilities, liquidity requirements, as well as a strict follow up of the authorized investment policy, which allows it to generate cash flows to cover the corresponding Technical Reserves, Admissible Own Funds and Other Liabilities. As a result of the adoption of this standard, there were no significant effects on the recognition of the valuation of the investment portfolio.

MFRSC-16 "Impairment of financial instruments receivable". For the determination of the

expected credit loss referred to in paragraph 45.1.1 of MFRS C-16, the effective interest rate used to determine the present value of the cash flows to be recovered must be adjusted, when it is decided to modify the said rate, in accordance with the provisions of numeral 12 (MFRSC-20), second paragraph of this criterion. It also provides that credit losses expected from the impairment of investments in financial instruments as referred to in paragraph 45 of MFRS C-2 shall be determined in accordance with the provisions of MFRS C-16.

The institution determined the effects as of December 31, 2022, and 2021, concluding that the amounts do not represent amounts that materially affect the financial information presented during those years.

MFRS C-13 "Related Parties".

Regarding MFRS C-13, the corresponding changes were analyzed, and they do not cause any effect in the 2022 financial year.

MFRS D-5 "Leases", the corresponding changes were analyzed, and the effects were not relevant in the context of the 2023 consolidated financial statements.

### Authorization of Consolidated Financial Statements

The accompanying consolidated financial statements and their notes as of December 31, 2023 and 2022 were authorized for issuance on April 26, 2024 and April 13, 2023, respectively, under the responsibility of the following officers: Manuel Escobedo Conover, Chief Executive Officer, Mr. Andrés Hernando Millán Drews, Vice President of Asset Management



and Financial Strategy and Marco Antonio Campos Escalona, Deputy Director of Administration and Finance.

In accordance with the General Law of Commercial Companies (LGSM) and the bylaws of Peña Verde, S.A.B., the General Assembly of Shareholders, the Board of Directors and the National Banking and Securities Commission (CNBV), have the power to amend the consolidated financial statements after their issuance. The consolidated financial statements will be submitted for approval at the next Shareholders' Meeting.

**Retrospective adjustment for correction of errors of subsidiary: Reaseguradora Patria, S.A**

During the year ended December 31, 2023, Reaseguradora Patria, restated its financial statements for the year ended December 31, 2022 due to significant errors observed, due to the incorrect recognition of the estimate for write-offs of the items "Premium debtor" and "Insurance and Bond Institutions" in the balance sheet, and the Comprehensive Financing Result from Valuation in the income statement along with other immaterial audit differences, for which the financial statements, as of December 31, 2022, show a decrease in total assets and liabilities of \$ 94,743 and \$ 32,415 thousand pesos, respectively (0.40% and 0.20% of total assets and liabilities, respectively, previously reported) and a decrease in stockholders' equity of \$ 62,328 thousand pesos (2.9% of total capital previously reported). In terms of results, net income increased by 9.7%, previously reported. The correction of financial figures as of January 1, 2022, had the following impacts: decrease

in total assets and liabilities of \$ 72,808 and \$29,122 thousand pesos, respectively (representing 0.4% and 0.2%, respectively, over previously reported figures) and a decrease in stockholders' equity of \$ 43,686 thousand (representing 2.9% over previously reported figures).

This restatement had neither quantitative nor qualitative effect on the consolidated financial statements of Peña Verde, as its impacts are not material considering the financial statements as a whole, therefore, its recognition is made in the consolidated financial statements as of December 31, 2023, increasing the estimate for write-offs of the items "Premium debtors" and "Insurance and bond institutions" in the Consolidated Balance Sheet, and an increase in the item "Administrative expenses" in the consolidated income statement. Additionally, the change in the classification of the business model classification from Negotiable Financial Instruments to Financial Instruments to Collect or Sell had no effect as Peña Verde had recognized this impact in the consolidated results for the 2022 financial year, which amounted to \$61,452.

**Note 3 - Summary of Significant Accounting Criteria:**

Following is a summary of the most significant accounting policies, which have been consistently applied in the years presented, unless otherwise specified.

The accounting standards applicable, require the use of certain critical accounting estimates in preparing of the consolidated financial statements. They also require that Management exercises its judgment

in determining the Institution's accounting policies. The areas involving a higher degree of judgment or complexity and that the assumptions and estimates are significant to the consolidated financial statements are described in Note 4.

**a. Consolidation Subsidiaries**

Subsidiaries are all entities over which the Institution has control to manage their relevant activities, has the right (and is exposed) to variable returns from its share and has the ability to affect those returns through its power. In assessing whether the Institution controls an entity, the existence and effect of potential voting rights that are currently exercisable or convertible were considered. The existence of control in cases is also assessed where the Institution has no more than 50% of voting rights but it may manage its relevant activities.

Subsidiaries are consolidated as of the date they are controlled by the Institution and are no longer consolidated when that control is lost.

The Institution uses the acquisition method to recognize business acquisitions. The consideration of the acquisition of a subsidiary is determined based on the fair value of net transferred assets, assumed liabilities and share capital issued by the Institution. The acquisition consideration also includes the fair value of such contingent

amounts receivable or payable as part of the agreement. Acquisition-related costs are recognized as expenses when incurred. Identifiable acquired assets and liabilities and contingent liabilities assumed in a business combination are initially measured at their fair values at acquisition date. The non-controlling interest in the acquiree is recognized at fair value at acquisition date.

The consolidation was carried out by including the financial statements of all its subsidiaries.



**b.** Functional and Reporting Currency

As of December 31, 2023 and 2022, in accordance with the accounting criteria for insurance institutions in Mexico, established by the Commission, the Institution has identified the following currencies:

Entity	Currency Type					
	Registration		Functional		Report	
	2023	2022	2023	2022	2023	2022
Patria Corporate	GBP	GBP	USD	USD	MXN	MXN
PRUS	USD	USD	USD	USD	MXN	MXN
Servicios Peña Verde	MXN	MXN	MXN	MXN	MXN	MXN
CCSS	MXN	MXN	MXN	MXN	MXN	MXN
Reaseguradora Patria	MXN	MXN	MXN	MXN	MXN	MXN
General de Seguros	MXN	MXN	MXN	MXN	MXN	MXN
General de Salud	MXN	MXN	MXN	MXN	MXN	MXN

**c.** Inflation effects in financial information

According to the guidelines of MFRS B-10 "Effects of inflation", as of January 1, 2008, Mexican economy is not an inflationary environment, since the last three years there has been a cumulative inflation below 26% (threshold to define that an economy should be considered as inflationary); therefore, as of that date, it has been required to discontinue the recognition of inflation effects in the financial information. Accordingly, figures of the accompanying financial statements on December 31, 2023, and 2022 are stated in historical Mexican pesos modified by the inflation effects on the financial information recognized up to December 31, 2007. The economy of each country linked to one of the functional currencies previously indicated is assessed in order to identify whether any of those is in an inflationary environment.

Inflation rates are shown as follows:

	December 31	
	2023	2022
Annual inflation rate	4.66%	7.82%
Cumulative in the last three years (not considering base year)	19.39%	13.34%
Cumulative in the last three years (considering base year)	21.14%	18.33%

**d.** Fair value

Assets and liabilities valued at fair value are classified as levels based on the availability of the relevant input and the subjectivity of the valuation techniques used.

The Institution classifies its assets and liabilities valued at fair value at Level 1 when the evidence of the input is available in the main market of the asset and/or liability, and when the Institution can carry out a transaction for that asset and/or liability at market price at the valuation date.

Assets and liabilities at fair value presented in Level 1 must be transferred to a lower Level when: i) similar assets and liabilities valued at fair value have a price quoted in an active market, but this is not observable; ii) a price in an active market does not represent the fair value at valuation date, or iii) the fair value of a liability or equity instruments is determined using a price quoted in an active market and that price requires adjustment by specific factors.

The Institution classifies its investments in financial instruments measured at fair value at Level 2 when: (a) inputs are different from those available in the market, but are substantially observable the whole term of the life of the asset; (b) quoted prices are identical or similar in markets with infrequent transactions and of sufficient volumes; (c) inputs other than quoted prices are used but they are observable, and (d) the inputs can be corroborated by the market. For this classification, the institution considers financial instruments such as: certificates of deposit of development banking institutions and in foreign currency, low-market stocks, and low-market government securities.

Assets and liabilities at fair value presented in Level 2 should be transferred to a lower hierarchy when the adjustments made to unobservable inputs are relevant and significant for the full valuation.

The Institution classifies its assets and liabilities valued at fair value at Level 3 when there is a minimum market activity at the valuation date of the asset and/or liability and, therefore, inputs are not observable for the valuation.

**e.** Investments in financial instruments

Investments in securities are classified according to the business model used by the Institution, based on the way in which risks are administered and/or managed based on the investment policy approved by the Board of Directors to generate cash flows in order



to cover Technical Reserves, Admissible Own Funds and Other Liabilities when administering financial instruments to generate cash flows. The business model determined by the Institution for the management of its investments in financial instruments, as well as the judgments used in the designation of investments in securities when defining accounting policies, are as follows:

The business model of the Institution's investment portfolios will be to generate a return higher than the market through the collection of contractual cash flows and the management of market risk of some instruments that comprise the portfolio, maintaining as main objective the matching by currency and duration of assets and liabilities, liquidity requirements, as well as a strict adherence to the authorized investment policy, which allows it to generate cash flows to cover the corresponding Technical Reserves, Admissible Own Funds and Other corresponding Liabilities.

Classification is as follows:

- i. Financial instruments held for trading (IFN by its Spanish acronym), whose objective is to invest with the purpose of obtaining a profit between de purchase price and the sale price, that is, depending on the Management of the market risks of said instrument.
- ii. Financial instruments held to collect or sell (IFCV by its Spanish acronym), whose objective is to collect

contractual cash flows for collection of principal and interest, or to obtain a profit from its sale, when it is convenient.

The market valuation of these instruments based on their notional value will be reflected in the equity accounts surplus-deficit and the valuation already known between the notional value and the market value will be reflected in Profit- Loss from valuation in the statement of income.

In this way, stability is provided to the income statement, reflecting the valuation of debt instruments in the accounting accounts equity surplus-deficit.

Interest flows will always be reflected in the income statement in the Interest account.

Both IFN and IFCV are initially and subsequently recognized at fair value as determined by the price providers. The price provider is a specialist in the calculation and provision of prices to value portfolios of securities, authorized by the National Banking and Securities Commission.

The difference between the previous carrying amount and the current fair value affects the net profit (loss) for the period for IFN, except in those investments in equity instruments that are not traded in the short term for which the Institution exercised the irrevocable option to recognize changes in fair value through the comprehensive income (RI by its Spanish acronym). Changes in the fair value of these instruments are recognized in RI since the beginning. In the case of the financial instruments held to collect or sell,

items mentioned below affect the net profit or loss and the value of the instrument before affecting other comprehensive income:

- a. Accrued Interest based on its effective interest rate;
- b. Currency fluctuations at the time they occur, and
- c. The decreases in value that are attributable to an impairment due to expected credit losses in the IFCV.

When making an investment in IFN, any transaction cost is immediately recognized in the net profit or loss. In the case of transaction costs in the acquisition of IFCV, they are recognized as an implicit part of the amortized cost of those instruments and is applied to the net profit or loss in the expected life of the IFCV, based on its effective interest rate.

In transactions involving two or more accounting periods, the amount reflected as a valuation result is the difference between the last book value and the new value determined based on market (or equivalent) prices at the time of valuation. Valuation results that are recognized before the investment is redeemed or sold are considered unrealized and, consequently, are not eligible for capitalization or distribution of dividends to stockholders until they are realized in cash.

Transactions with financial instruments are recorded on the date on which they are arranged, regardless of the date on which they are settled; therefore, in such cases, the corresponding account receivable or payable is recorded.

In the case of transactions involving investments in securities, when they reach maturity and the corresponding settlement is not received, as agreed in the respective contract, the number of overdue operations receivable or payables are recorded in settlement accounts (debtors or creditors by the settlement of operations).

Securities acquired that are agreed to be settled on a date after the conclusion of the purchase and sale transaction and that have been allocated, i.e., that have been identified, are recognized as restricted securities (to be received) at the time of conclusion of the transaction, while securities sold are recognized as an outflow of investment securities (to be delivered). The offsetting entry is recognized in a credit or debit clearing account, as appropriate.

Valuation gains and losses recognized before investments in securities are redeemed or sold will be considered unrealized and, consequently, will not be eligible for capitalization or distribution of dividends to stockholders until they are realized in cash.

IFCV denominated in foreign currency or in another exchange unit (such as UDI) are initially recognized at their fair value in the corresponding currency or exchange unit and translated at the historical exchange rate. Subsequently, they are translated at the closing exchange rate. Changes in the amount derived from variations in exchange rates are recognized in the comprehensive income (RI by its Spanish acronym) for the period in which they occur.



*Transfer of investments*

The transfer between the categories indicated in the preceding paragraphs is recognized when there is a change in the business model, and they must have authorization by the Board of Directors and in written by the Commission.

At the date of the financial statements, there have been no changes or modifications in the business model of the financial instruments.

During fiscal years 2023 and 2022, the institution did not transfer investments between the different categories.

*Impairment*

The Institution carries out an impairment analysis of its investments, based on objective evidence of one or more events that occurred subsequent to the initial recognition of each security and that could have had an impact on its estimated future cash flows.

For debt financial instruments, expected credit losses (PCE By its Spanish acronym) are assessed from their initial recognition, which must be determined by considering the level of exposure at the moment of default by the issuer.

The percentage determined to constitute the reserve of each issuer will be the result of multiplying the Probability of Default (Pi by its Spanish acronym) by the Severity of Loss (SE by its Spanish acronym)), by the exposure to default:

The values of these variables are obtained through an internal methodology.

In the case that there are favorable changes in the credit quality of the instruments, the PCE already recognized must be reversed in the period in which such changes occur.

*Securities Loans*

Securities loans are recognized at the original value of the security and are considered restricted securities. The amount of the accrued premium is recognized in the results of the year, through the effective interest method during the term of the loan, affecting the debtor by corresponding interest.

Securities loans are recorded on the date of their agreement, regardless of the date on which they are settled, in such cases the corresponding account receivable or payable is registered and once they reach maturity and until the corresponding settlement is received, as agreed in the respective contract.

In cases where the amount receivable is not made within 30 calendar days from the date on which it was registered in settlement accounts, it will be reclassified as Past Due Portfolio and an estimate for doubtful accounts or difficult to collect is constituted simultaneously for the total amount thereof.

Financial assets received as guarantees are recognized in memorandum accounts. In case of breach of the conditions established in the contract by the debtor, the Institution recognizes the entry of the guarantees, according to the type of asset in question, derecognizing the value of the previously restricted loan.

**f.** Repurchase agreements

Initially, they are recorded at the agreed price, which represents the right to recover the cash delivered and subsequently they are valued at amortized cost, by recognizing the award in the results of the year as it accrues, according to the effective interest method, affecting the balance account during the term of the operation. Financial assets received as a guarantee or collateral are recorded in memorandum accounts.

The repurchase agreements are recorded on the date of their agreement, regardless of the date on which they are settled, the corresponding account receivable or payable is recorded. Likewise, when repurchase mature, regardless of the date on which they are settled, the expired transaction is recorded in the corresponding receivable or payable account.

In the case of noncompliance with the conditions established in the contract by the reported party, the Institution recognizes the entry of the guarantees, according to the type of asset in question.

**g.** Credit portfolio

The Institution grants the following loans: unsecured loans and loans with mortgage guarantee. The balance recorded as loan or loans represents the amount effectively granted to the borrower, the insurance that has been financed and the interest that,

in accordance with the loan payment schedule, is accrued.

*Unsecured loans*

Unsecured loans represent amounts actually delivered to borrowers plus accrued interest, in accordance with the contractually agreed payment schedule.

*Mortgage-backed loans*

Mortgage loans represent amounts actually delivered to borrowers plus accrued interest, in accordance with the contractually agreed payment schedule.

*Interest collected in advance*

Interest collected in advance is recognized as a prepayment under the caption Deferred credits and prepayments and is amortized over the life of the loan on a straight-line basis against income for the year, under the caption Interest on loans.

*Fees charged for the initial granting of credit*

Fees charged for the initial granting of the loan are recorded as a deferred credit and are amortized on a straight-line basis over the life of the loan, against income for the year as interest income.

Fees recognized after the initial granting of the loan, as part of the maintenance of such loans, or any other type of fees not included in the preceding paragraph, are recognized on the date they are generated in the results of the year as part of the item Commissions and fees charged.



### Associated Costs and Expenses

Costs and expenses associated with the initial granting of credit are recognized as a deferred charge and amortized against income for the year as an interest expense, during the same accounting period in which income from commissions collected is recognized.

Any other costs or expenses, such as those related to promotion, advertising, potential customers, administration of existing loans (follow-up, control, recoveries, etc.) and other ancillary activities related to the establishment and monitoring of credit policies are recognized directly in the results of operations as they are accrued, under the appropriate caption according to the nature of the cost or expense.

### Reclassification of past due portfolio

The outstanding balance in accordance with the conditions established in the loan agreements is recorded as past due portfolio when:

1. The borrower is declared in bankruptcy, in accordance with the Bankruptcy Law (Ley de Concursos Mercantiles), law, or
2. Its amortization has not been liquidated totally in original committed terms, considering the following:
  - a. If is related with credits with only one payment of interest and principal on term and have over 30 days of past due;
  - b. If is related to credits with one-

time payment at term for capital and periodical interest payments and has 90 or more days of past due for the interest payments, or over 30 days of past due in the capital;

- c. If is related with credits of periodical partial payments of capital and interests and has 90 or more days of past due.

Past due portfolio restructured is considered as past due portfolio until sustained payment is evidenced.

Credits over one year with a single payment of principal and interest at maturity that are restructured during the term of the credit are considered past due.

Renewals in which the borrower does not pay in time the full accrued interest in accordance with the terms and conditions originally agreed and 25% of the original amount -of the credit, are considered as overdue as long as there is no evidence of sustained payment.

In those renewals in which the extension of the term is made during the term of the credit, 25% of the overdue and collected interest is calculated on the original amount of the credit that should have been covered at that date.

### Suspension of interest accrual

The accrual of accrued interest is suspended when the unpaid balance of the credit is considered to be overdue. Likewise, the amortization of accrued financial income in profit or loss for the year is suspended.

As long as the credit remains in the past due portfolio, the control of accrued interest or financial income is recognized in memorandum accounts. In the event that such overdue interest or financial income is collected, it is recognized directly in the results for the year under interest income.

Interests recorded in memorandum accounts and written off from memorandum accounts are removed from memorandum accounts without affecting the estimate for credit risks.

### Accrued interests uncollected

The uncollected accrued interest or financial income corresponding to the past due portfolios estimated in its entirety at the time the loan is transferred as a non-performing loan. In the case of overdue receivables in which the restructuring of the capitalization of the accrued interest not previously recorded in suspense accounts is agreed, an estimate is created for all of these. Such estimate is cancelled when there is evidence of sustained payment.

### Preventive Estimate for Credit Risks

The unsecured and mortgage loan portfolios are rated on a monthly basis, applying a methodology that considers the probability of default, loss severity and exposure to default, and the effect on the estimate is recognized in the results of operations under "Comprehensive financing income" the effect on the reserve.

The Commission may order the constitution of preventive reserves for credit risk, in addition to those referred to in the preceding paragraph,

for the total balance of the debt in the following cases:

- i. When the corresponding files do not contain or do not contain the documentation considered necessary in accordance with the regulations in force, in order to exercise the collection action. This reservation may only be released when the Institution corrects the deficiencies observed.
- ii. When a report issued by a credit information company on the borrower's history has not been obtained, this reserve is only cancelled three months after obtaining the required report.

### Write-offs, deletions and recoveries of loan portfolios

The Institution periodically evaluates whether an overdue loan should remain on the balance sheet or be written off. The write-off is performed by canceling the unpaid balance of the loan against the estimate for loan losses. When the loan to be written off exceeds the balance of its associated estimate, before the write-off, the estimate is increased by up to the amount of the difference.

Any recovery derived from previously written off or eliminated credits is recognized in the results of the year under the heading of other income (expenses).

### Take

Write-offs, condemnations, rebates and discounts, i.e., the amount forgiven of the credit payment, partially or totally, are recorded against the Estimate for credit risks.



**h. Real estate**

Real Estate for own use is initially recorded at their acquisition cost, which is updated based on annual appraisals. The real estate was updated based on appraisals carried out on December 29, 2023, and December 30, 2022.

The increase or decrease due to the valuation of real estate is recorded in the account of "Real estate valuation surplus" in the stockholders' equity and at the time of realization of the property, this effect is recycled into the income statement.

Depreciation of the real estate is calculated on the construction value, based on both its historical cost and its corresponding valuation, in function with real state probable life indicated in the appraisals.

Depreciation is calculated by the straight-line method based on the useful life of the property, applied to property values.

**i. Cash and cash equivalents**

Include mainly bank deposits in checking accounts in local currency and sterling pounds with immediate availability and subject to insignificant risks of changes in value. They are presented at nominal value.

Checks that have not been effectively cashed more than two business days after having been deposited, and those that have been deposited and returned, should be recorded against the balance of sundry accounts receivable. Forty-five days after the checks have been recorded in sundry accounts receivable and if they have not been recovered

or cashed, they should be charged directly to income. In the case of checks issued prior to the date of the financial statements that are pending delivery to the beneficiaries, they must be reincorporated to the cash and cash equivalents line item without giving accounting effect to the issuance of the check.

**j. Premium Debtor**

For Insurance Operations

The premium debtor represents accounts receivable from customers, based on the insurance premiums established in the contracts entered into, and is recognized as an account receivable when the related insurance policy is issued.

The premium or the correspondent fraction thereof that has not been paid within 30 calendar days after its due date, or where appropriate, within the agreed period for collection in the insurance contract, it is cancelled for accounting purposes within a maximum of 15 calendar days after the incomes of the year, including, where appropriate, technical reserves and relative ceded reinsurance.

Premium debt generated by liability insurance contracts that by law has the character of binding, cannot cease to be effective nor be terminated prior to the termination date. Management determines and records an estimate by debtors whose aging is 90 days or more.

For reinsurance operations

This item presents the receivable balances

arising from non-proportional reinsurance contracts, corresponding to the minimum and deposit premium, which establish different collection periods that can be quarterly, semi-annual or annual.

The minimum and deposit premium are recognized at the time of signing the contracts.

The Institution creates an estimate on the balances that are more than 36 months old for the totality of the accounting balances from those periods, additionally the Institution generates an estimate for the balances on the ages between 1 month and 36 months through estimates of last collection in accordance with the standards of professional actuarial practice.

**k. Other debtors**

The other accounts receivable that make up the heading of "Debtors", represent amounts owed by employees and insurance agents, originated by sales of goods or services provided in the normal course of the operations of the Institution.

The accounts considered uncollectible are written off when all means of collection have been legally exhausted and/or when there is a practical impossibility of collection.

Losses generated by other accounts receivable, as well as reversals thereof, are presented under the heading to which such receivables relate.

The Institution defined a practical solution to determine the estimate for expected credit losses, which consists of the probability

of default and the severity of the loss of accounts receivable based on historical experience, current conditions and reasonable forecasts observed in the behavior of the receivables, taking into account the following characteristics: :

- I. 60 calendar days following their initial registration, where they correspond to unidentified debtors, and
- II. 90 calendar days following their initial registration, when they correspond to identified debtors.

The existing expected credit losses, as well as the differences arising from the cancellation of such credit losses, are presented in the statement of income under the caption "Administrative and operating expenses".

**l. Reinsurers**

Operations carried out with reinsurers are recorded based on the conditions established in the reinsurance contracts previously entered into and following the guidelines and principles established by the Commission. Reinsurers' accounts receivable and payable (current account) result from the reconciliation of the operations carried out quarterly by the Institution, which includes:

- i. Ceded premiums and commissions: these refer to accounts payable from the premiums written by the Institution and ceded to reinsurance companies and commissions.
- ii. Claims: these correspond to benefits and claims that the Institution is entitled to recover from the reinsurers. The account receivable is recorded at the moment of the



claim, considering that the contingencies materialized, and its origin was validated.

Debtor balances from reinsurers balances (current account) that are older than one year and do not have the supporting documentation specified by the Commission, are cancelled.

Additionally, the Institution performs a quarterly analysis of the estimate of doubtful recovery items of reinsurance debit balances.

This analysis consists of carrying out an actuarial study on the historical behavior of the current asset account versus its application to results and collections, in accordance with the standards of actuarial professional practice.

*Deposits withheld*

Withheld deposits represent the amounts of premium and claims reserves held by the reinsurers under the terms of the respective contracts.

*Recoverable amounts from reinsurers*

Recoverable balances are determinate based on the celebrated contracts that include insurance risk reclassification, in accordance with Article 230 of the Law.

It is considered that there is a "certain risk transfer", when in the reinsurance contract it is agreed that the reinsurer will pay, obligatorily and indiscriminately, a proportion of each future claim arising from the risks transferred, the claim that exceeds a certain amount, or risk by risk (working cover); provided that certain conditions defined by law are met.

For reinsurance operations, non-proportional contracts, the expected value is determined according to the best estimate of future loss obligations, in accordance with the principles established for the constitution and valuation of technical reserves provided for in the Law and in the CUSF.

The recoverable amounts of reinsurance are adjusted according to their probability of recovery based on the rating of the reinsurer published by the corresponding rating agency and the default factor established by the Commission.

Therefore, this caption recognizes the participation of the reinsurers, in accordance with the transfer percentages established in the reinsurance contracts, in:

- Current risk reserve.
- The reserve for claims pending adjustment and settlement reserve.
- The reserve for obligations pending fulfillment for claims incurred and not reported.

Reinsurance transactions taken are accounted for in the month in which the information is received from the ceding institution.

**m.** Furniture & equipment

Furniture and equipment are expressed as follows: (i) acquisitions made on or after 1 January 2008, at their historical cost, and (ii) acquisitions made up to 31 December 2007, at their restated values, determined by applying to their acquisition cost factors derived from the National Consumer Price Index (INPC by its Spanish acronym) up to 31 December 2007. Consequently, these are expressed at their

modified historical cost, minus accumulated depreciation.

The depreciation of furniture and equipment is calculated by the straight-line method, based on the useful lives, estimated by the administration of the Institution. The total useful lives and annual depreciation rates of the major asset groups are mentioned below:

	Tasas
Transportation Equipment	25%
Office furniture and equipment	10%
Computer equipment	30%
Sundry	10%

Improvements to leased premises are amortized over the useful period of the improvement or the term of the contract, whichever is shorter

Maintenance expenses and minor repairs are recorded in profit or loss when incurred.

**n.** Leasing

The Institution, in its capacity as lessee, has leases with the following characteristics:

The Institution generally leases offices for a period of 5 years, with external lessors and a period of 10 years with related parties, with an option to renew the lease after that date. Lease payments are negotiated each year to reflect the rental market. Some leases provide for additional rent payments that are based on changes in local price indexes. For certain leases, the Institution is restricted from entering into sublease agreements.

The Institution leases IT equipment with

contract terms of one to three years. These leases are short-term leases and/or leases of low-value items. The Institution has decided not to recognize the right-of-use assets and lease liabilities of these leases because the amount is not material.

**o.** Long-Lived Assets

Long-term assets, such as furniture and equipment and amortizable expenses are considered to have a definite and indefinite useful life. Definite useful life assets are subject to impairment, only when there are signs thereof; in the case of indefinite useful life assets, they are subject to annual impairment testing.

As of December 31, 2023, and 2022, there were no signs of impairment of definite life long-lived assets, and therefore, the required annual tests were not performed.

**p.** Other Assets - Salvage

The asset or assets that the Institution recovers or acquires as salvage, including those pending reinsurance taken out, are recognized at the value determined by an appraiser in the matter in question, or if applicable, at the price agreed between the Institution and the insured or beneficiary, as an asset (inventory of salvage to be realized) under the caption Other assets against income for the year as part of the net cost of claims, as a recovery of claims.

These are recognized at the time when the Institution becomes aware of the existence of the salvage, has the corresponding contractual evidence or, where appropriate,



when it recovers the salvage, subsequent the settlement.

The portion of salvage pending sale in favor of reinsurers is recognized as a liability for salvage pending sale against income for the year, as part of net claim cost

**q.** Accruals

Liability accruals represent current obligations for past events for where it is probable (it is more likely than not) the outflow of economic resources in the future. These provisions have been recorded based on Management's best estimation.

**r.** Technical Reserves

The Institution establishes and assesses the technical reserves established in the Law, in accordance with the general provisions issued by the Commission in Title 5 of the Single Circular.

Technical reserves are established and valued in relation to all insurance and reinsurance obligations assumed by the Institution with respect to policyholders and beneficiaries of insurance and reinsurance contracts, administration expenses, as well as acquisition expenses, if any, incurred in connection with them.

Actuarial methods will be used for the constitution and valuation of technical reserves based on the application of the standards of actuarial practice established by the Commission through the general provisions and taking into account the information available in the financial markets, as well as the information available on

technical risks of insurance and reinsurance. The valuation of these reserves is determined by an independent actuary registered with the Commission itself.

In the case of technical reserves relating to catastrophic risk insurance and other reserves determined by the Commission in accordance with the law, the actuarial methods of constitution and valuation used by the Institution were validated by the Commission and in accordance with the general provisions.

Technical reserves are determined and recorded on the balance sheet by the total risks retained and those ceded to reinsurers. The technical reserves determined based on actuarial methodologies are valued on a monthly basis and the corresponding liabilities are adjusted to the last determined value, affecting the result of the year.

The following are the most important aspects of its determination and accounting:

**Current risks reserve**

For insurance operations

The Institution filed with the Commission the technical notes and the actuarial methods by which it establishes and values the reserve for current risks, in accordance with Chapter 5.5. of the Single Circular.

The purpose of this reserve is to cover the expected value of future obligations (best estimate), arising from the payment of claims, profits, guaranteed securities, dividends, acquisition and administration expenses, as well as any other future obligations arising

from insurance contracts, plus a risk margin.

The best estimate will be equal to the expected value of future flows, considering income and expenses, of obligations, understood as the probability-weighted average of such flows, considering the time value of money based on the market risk-free interest rate curves for each currency or monetary unit provided by the independent price vendor, at the valuation date. The assumptions and procedures used to determine the future flows of obligations, based on which the best estimate will be obtained, were defined by the Institution in its own method for calculating the best estimate.

For the purposes of calculating future income flows, premiums that at the time of valuation are past due and pending payment are not considered, nor are installment payments that are recorded under the "Premium receivable" caption in the unconsolidated balance sheet.

Long-term life insurance

For long-term life insurance, the variations generated in the valuation due to differences between the interest rates used for the original calculation (Agreed Technical Rate) and the market interest rates used for the monthly valuation, are recorded under the caption "Result in the Valuation of the Long-Term Current Risk Reserve due to Variations in the Interest Rate". The corresponding effects on the reinsurance recoverable amounts are recorded under the asset "Due to Participation of Foreign Institutions or Reinsurers for risks in progress (Variation at Agreed Technical Rate)".

The amount of the valuation generated between using the market risk-free rate and the technical interest rate is recognized

in stockholders' equity, as part of the Comprehensive Income, as well as the corresponding deferred tax.

Multi-year policies

For multi-year policies, the current risk reserve represents the best estimate of future liabilities of the current year, plus premiums corresponding to future cumulative annuities with the corresponding yield, during the valid policy period, plus risk margin. Premiums corresponding to future annuities are reduced by the acquisition cost, which in its case, for accounting effects, must be recorded at the moment of issue separately from the reserve.

Multi-year policies are considered to be insurance contracts whose valid period is over a year, where the future premiums are contingent and are not expected to be refunded when the risk is extinguished.

For reinsurance operations

Reaseguradora Patria registered with the Commission the technical notes and actuarial methods by which it constitutes and values the current risks reserve.

The purpose of this reserve is to cover the expected value of future obligations (best estimate), arising from the payment of claims, profits, acquisition and administration expenses, as well as any other future obligations arising from reinsurance contracts, plus a risk margin.

The best estimate will be equal to the expected value of future flows, considering income and expenses, of obligations, understood as the probability-weighted average of such flows,



considering the time value of money based on the market risk-free interest rate curves for each currency or monetary unit provided by the independent price vendor, at the valuation date. The assumptions and procedures used to determine the future flows of obligations, based on which the best estimate will be obtained, were defined by the Institution in its own method for calculating the best estimate.

#### *Catastrophic Risk Insurance*

Reaseguradora Patria determines the balance of the current risk reserve for earthquake, hurricane and other hydrometeorological risks, with the unearned part of the annual risk premium, considering the technical bases described in the methodology for calculating reserves for catastrophic risks, earthquake and hydrometeorological risks and the calculation of the Maximum Probable Loss (PML by its acronym) for the Institution based on the catastrophic risk assessment model Risk Management Solutions (RMS by its Spanish acronym).

#### *Risk Margin*

It is calculated by determining the net cost of capital corresponding to the Admissible Own Funds required to support the RCS, necessary to meet the reinsurance obligations taken from the Institution, during its term of validity. For the purposes of valuing the current risk reserve, the corresponding RCS at the end of the month immediately preceding the valuation date is used.

The risk margin is determined for each line of business and type of reinsurance, according to the term and currency considered in the calculation of the best estimate of the

obligation of the corresponding reinsurance taken out contracts.

The net cost of capital rate used for the calculation of the risk margin is 10%, which is equivalent to the additional interest rate, in relation to the market risk-free interest rate, that an insurance institution would require to cover the cost of equity required to maintain the amount of Admissible Own Funds backing the respective RCS.

#### **Reserve for obligations pending compliance**

##### For insurance operations

Reserves for obligations pending compliance cover the expected value of claims, benefits-, guaranteed securities, or dividends, once the eventualities foreseen in the insurance contracts have occurred and have not yet been settled or paid.

In the case of occurred claims and expired policies, the increase to the reserve is made upon becoming aware of the occurred claims or acquired benefits based on the insured amounts in the case of the life operation and with the estimates of the amounts claimed in the accident and health and property and casualty operations.

When the claim arises, the Institution sets up the provisional reserve corresponding to the claim, until the respective adjustment is made, jointly recording the participation of reinsurers for outstanding claims for the proportion ceded and charging the differential to results within the net cost of claims.

By its nature, this reserve is made up of the balances estimated by the adjusters and the

expenses related to it, such as adjustment expenses, interest on arrears, premium refunds and penalties.

The Institution is obliged to set up specific technical reserves ordered by the Commission and/or by CONDUSEF. As of December 31, 2023 and 2022, the Institution has recognized specific technical reserves of \$ 8,703 and \$7,692, respectively.

##### For reinsurance operations

The constitution, increase, valuation and recording of the reserve for pending fulfillment obligations is carried out through the estimation of obligations, which is performed using the actuarial methods that the Institution has registered for this purpose with the Commission.

The purpose of this reserve is to cover the expected value of claims, benefits, once the eventuality foreseen in the insurance contract has occurred, plus a risk margin.

The amount of the reserve for pending fulfillment obligations will be equal to the sum of the best estimate and a risk margin, which are calculated separately and in terms of the provisions of Title 5 of the Single Circular.

Reserve for obligations pending compliance due to claims and other obligations of known amount.

##### For reinsurance operations

These are the obligations at the end of the fiscal year that are pending payment for the reported claims, whose amount to be paid is determined at the time of valuation and is

not susceptible to adjustments in the future, the best estimate, for the purposes of the constitution of this reserve, is the amount that corresponds to each of the obligations known at the time of the valuation.

In the case of retroceded reinsurance operations, the corresponding recovery is recorded simultaneously.

#### **Reserve for obligations pending compliance for claims incurred but not yet reported and adjustment expenses assigned to the claim.**

##### For insurance operations

The purpose of this reserve is to recognize the estimated amount of claims and adjustment expenses that have already occurred, but have not yet been reported by policyholders. The estimation of this reserve is made based on the experience of market claims and in accordance with the actuarial method established by the Commission, jointly constituting the participation of the reinsurers, through the recoverable amounts of reinsurance and charging the differential to profit or loss within the net cost of claims.

This reserve corresponds to the liability that arises when claims occur at a certain time and for several reasons are claimed by policyholders at a later date, with the consequent obligation to recognize them in the financial statements in the period in which they occur, regardless of when they become known.

##### For reinsurance operations

These are the obligations arising from claims that, having occurred at the valuation date,



have not yet been reported or have not been fully reported, as well as their adjustment expenses, salvage and recoveries. The reserve at the time of valuation is determined as the best estimate of future obligations, brought to present value using discount rates corresponding to the market risk-free interest rate curve, plus the risk margin calculated in accordance with the technical notes recorded in force. In the case of retroceded reinsurance operations, the corresponding recovery is recorded simultaneously.

For the purposes of calculating the reserve, it is defined that a claim has not been fully reported, when having occurred on dates prior to the valuation, such loss may result in future complementary claims or adjustments to the estimates initially made.

Risk Margin

It is calculated by determining the net cost of capital corresponding to the Admissible Own Funds required to support the Solvency Capital Requirement (RCS by its Spanish acronym), necessary to meet the reinsurance obligations taken from the Institution, during its term of validity. For purposes of valuation of the reserve for obligations pending fulfillment, the corresponding RCS at the close of the month immediately prior to the valuation date is used.

The risk margin is determined for each line of business and type of reinsurance, according to the term and currency considered in the calculation of the best estimate of the corresponding insurance obligation.

The net cost of capital rate used for the calculation of the risk margin is 10%, which is

equivalent to the additional interest rate, in relation to the market risk-free interest rate, that an insurance institution would require to cover the cost of capital required to maintain the amount of Admissible Own Funds backing the respective RCS.

**Catastrophic Risk Reserve**

For insurance operations

This estimate is intended to cover the value of the maximum probable loss derived from the occurrence of catastrophic losses and is constituted for those risks that are characterized by the fact that their occurrence can simultaneously affect several assets and may bring with them economic losses of great importance for the Institution, since the premium collected would not be sufficient to cover the cost of the claims. The most common risks that may have catastrophic effects are: earthquake, hurricane, hail, fire, flood, among others.

This reserve is cumulative until the claim occurs or until it reaches the probable maximum loss expected in the event of a catastrophic event.

For reinsurance operations

Earthquake and/or volcanic eruption coverage

The purpose of this reserve is to cover the value of the maximum probable loss derived from the occurrence of catastrophic claims of the obligations contracted by the Institution for earthquake insurance of the risks retained, it is cumulative and may only be affected in the event of claims and under certain situations contemplated in the regulations

in force with the prior authorization of the Commission. The increase to this reserve is made with the release of the current risk reserve of retention of the earthquake line of business and by the capitalization of financial products. The balance of this reserve will have a maximum limit, determined by the technical procedure established in the rules issued by the Commission.

Coverage for hurricanes and other hydrometeorological risks

This reserve is intended to cover the value of the maximum probable loss derived from the occurrence of catastrophic claims of the obligations contracted by the Institution for hurricane insurance and other hydrometeorological risks, it is cumulative and may only be affected in the event of claims and under certain situations contemplated in the regulations in force, with the prior authorization of the Commission. The increase to this reserve is made with the release of the retained current risk reserve for hurricane and other hydrometeorological risks line of business and by the capitalization of financial products. The balance of this reserve will have a maximum limit, determined by the technical procedure established in the rules issued by the Commission.

*Catastrophic risk reserve for agricultural and animal insurance*

The purpose of this reserve is to cover the value of the maximum probable loss derived from the occurrence of catastrophic claims of the obligations contracted by the Institution of the risks retained by agricultural and animal insurance, it is cumulative and may only be affected in the event of claims and

under certain situations contemplated in the regulations in force with the prior authorization of the Commission. The increase to this reserve is made on a monthly basis as 35% of the accrued portion of the retained rate premium plus the financial product. The balance of this reserve will have a maximum limit, determined by the technical procedure established in the rules issued by the Commission.

*Catastrophic risk reserve of credit insurance*

This reserve is intended to cover the value of the maximum probable loss derived from the occurrence of catastrophic losses of the obligations contracted by the Institution of the risks retained by the credit insurance, it is cumulative and may only be affected in the event of losses and under certain situations contemplated in the regulations in force, with the prior authorization of the Commission. The increase to this reserve is constituted with an annual contribution which is calculated as 75% of the difference between the retained portion of the risk premium earned and the retained portion of the claims recorded during the year. The balance of this reserve will have a maximum limit, determined by the procedure registered with the Commission.

*Bonds in force and contingency reserves*

In accordance with the rules established for the constitution, increase and valuation of the technical reserves of bonds in force and contingency, certain components must be considered in the valuation, such as: the rate of claims paid by the bonding company at the line of business level and the amount of liabilities for each line of business. On the basis of the information provided by the bonding institutions, the Institution determines the



reserves of bonds in force and contingency with the procedure disclosed to the authority.

In accordance with the Institution's methodology, the bond in force reserve was calculated by applying the factor of 0.87 to the reinsurance premiums taken minus the basic reinsurance fees, net of reinsurance.

The reserve of bonds in force is released by the eighths method, except for the reserve that is constituted on premiums taken in Mexico. This reserve can only be released when the liability covered in the respective bond policy has been extinguished.

#### *Contingency Reserve*

In fiscal years 2023 and 2022, the Institution determined this reserve by applying the factor of 0.13 to the retained premium of the reinsurance taken minus the basic reinsurance fees. This reserve is cumulative.

#### *Insurance Fund in Administration*

They represent the contractual obligations arising from the life insurance plans operated by the Institution on behalf of third parties. The investment and related yields are managed in accordance with the policy conditions and maturities previously stipulated.

#### *Premiums on deposit*

They represent cash inflows from insurance premium payments (premium debtors) received in advance or pending application. It includes all those deposits recognized in bank accounts that correspond to the collection of premiums, but whose origin has not been identified.

#### *Reserve for dividends on policies*

It represents the estimated distributable profit to policyholders and/or contractors resulting from the positive difference between premiums earned and claims incurred at the valuation date, when such distributable profit has been agreed in the insurance contracts, and based on factors determined with the experience of the contracts or portfolios involved.

#### **s.** *Employees' benefits*

The benefits granted by the Institution to its employees, including defined benefit plans, are described below:

##### *Direct short-term benefits*

Short-term direct employee benefits are recognized in profit or loss in the period in which the services rendered are accrued. A liability is recognized for the amount expected to be paid, if the Institution has a legal or constructive obligation to pay this amount as a result of past services provided and the obligation can be reasonably estimated.

##### *Direct long-term benefits*

The net obligation of the Institution in relation to long-term direct benefits (except for deferred ESPS see subsection v) and income tax and employee profit sharing see subsection u), which the Institution is expected to pay after twelve months from the most recent balance sheet date presented, is the amount of future benefits that the single employee has obtained in exchange for his or her service in the current and prior periods. This benefit is discounted to determine its present value. Remeasurements are recognized in income in

the period in which they are accrued.

#### *Termination Benefits*

A liability for termination benefits and a cost or expense is recognized when the Institution has no realistic alternative other than to make the payments or is unable to withdraw the offer of those benefits, or when it meets the conditions to recognize the costs of a restructuring, whichever occurs first. If they are not expected to be settled within 12 months after the end of the annual period, then they are discounted.

#### *Post-Employment Benefits*

##### *Defined Contribution Plans*

Obligations for contributions to defined contribution plans are recognized in profit or loss as related services are provided by the employee. Prepaid contributions are recognized as an asset to the extent that the advance payment results in a reduction in future payments or a cash refund.

##### *Defined Benefit Plans*

The Institution's net obligation corresponding to defined benefit plans for pension plans, seniority premiums and statutory severance benefits is calculated separately for each plan, estimating the amount of future benefits that the employee has earned in the current and prior periods, discounting such amount and deducting the fair value of plan assets.

Defined benefit plan liabilities are calculated annually by certified actuaries in labor liabilities, using the projected unit credit method. When the calculation results in a potential asset for

the Institution, the recognized asset is limited to the present value of the economic benefits available in the form of future plan repayments or reductions in future plan contributions. To calculate the present value of economic benefits, any minimum funding requirements must be considered.

The labor cost of the current service, which represents the cost of the employee's benefit period for an additional year of employment under the benefit plans, is recognized in operating expenses.

The Institution determines the net interest expense (income) on the net defined benefit liability (asset) for the period by multiplying the discount rate used to measure the defined benefit liability by the defined net liability (asset) at the beginning of the annual reporting period, taking into account changes in the net defined benefit liability (asset) during the period as a result of estimates of contributions and benefit payments. The net interest is recognized in consolidated results.

Modifications to the plans that affect the cost of past services are recognized in the results immediately in the year in which the modification occurs, without the possibility of deferral in subsequent years. Likewise, the effects of settlement events or reduction of obligations in the period, which significantly reduce the cost of future services and/or significantly reduce the population subject to benefits, respectively, are recognized in the results of the period.

Remeasurements (formerly actuarial gains and losses), resulting from differences between projected and actual actuarial assumptions at the end of the period, are recognized in



the period in which they are incurred as part of comprehensive income within stockholders' equity.

**t.** Sundry creditors

This item includes obligations to third parties for the purchase of goods or services acquired in the normal course of the Institution's operations. They are initially recognized at the transaction price for the goods and services received, plus taxes and any other amounts that the third party has transferred to the Institution. This item includes the transitional obligation for the coverage of the Laguna Verde Nuclear Power Plant.

**u.** Caused and deferred Income Tax (ISR, by its Spanish acronym)

Current and deferred income tax is recognized as an expense in the income statement, except when arising from a transaction or event that is recognized outside of the result of the period as other comprehensive income, or an item directly recognized in the stockholders' equity.

Interest, penalties, and surcharges related to the income tax incurred are recognized in the income tax line item.

Deferred income tax is recorded based on the assets-and-liabilities method with a comprehensive focus, which consists of recognizing the calculated deferred tax for all temporary differences between the accounting and tax values of assets and liabilities that are expected to be materialized in the future (e.g., tax losses, provisions, etc.), at rates enacted in the tax regulations in effect at the date of the consolidated financial statements.

The deferred income tax identified with other comprehensive items that have not been identified as realized, continues to be presented in stockholder's equity and it is re-allocated to the fiscal year results as they are accomplished. See Note 23.

The Institution recognizes in the caused and deferred income tax the effect of the uncertainties of its uncertain tax positions when they affect the determination of tax profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, low the following assumptions:

**a.** If the Institution concludes that it is not probable that an uncertain tax position would be accepted by the tax authority, the Institution reflects the effect of the uncertainty when determining taxable profit (tax loss), tax bases, unused tax losses, unused tax credits, and tax rates.

Under this assumption, the Institution reflects the uncertainty effect for each uncertain tax position using one of the following methods, the method that provides better predictions of the resolution of the uncertainty: i) the most likely amount, corresponding to the single most probable amount in a range of possible outcomes; ii) the expected value, which corresponds to the sum of the amounts weighted by their probability in a range of results.

**b.** Under this assumption, the Institution reflects the uncertainty effect for each uncertain tax position using one of the following methods, the method that provides better predictions of the resolution of the uncertainty: i) the most likely amount, corresponding to the single most probable

amount in a range of possible outcomes; ii) the expected value, which corresponds to the sum of the amounts weighted by their probability in a range of results.

At the date of the financial statements the Institution did not identify any uncertain tax positions in determining taxable income (tax loss), tax bases, unused tax losses, unused tax credits and tax rates.

**v.** Deferred Employees' Statutory Profit Sharing (ESPS or PTU by its Spanish acronym)

Deferred ESPS is recognized under the comprehensive asset-and-liability method, which consists in recognizing a deferred ESPS for all temporary differences between accounting and tax values of the assets and liabilities in which their payment or recovery is likely.

When the ESPS payment is at a rate lower than the legal rate in effect, because the payment is subject to the limits established in the applicable legislation, the ESPS rate for the current year is applied to the temporary differences resulting from dividing the ESPS determined in accordance with current tax legislation by the taxable income for ESPS for the year to determine the deferred ESPS.

The deferred ESPS identified with other integral balances that have not been identified as realized, is presented in the stockholder's equity, and reclassified to the result of the period as it is performed. See Note 23.

At the date of the financial statements, the Institution did not identify any uncertain position when determining the ESPS tax base.

**w.** Shareholders' equity

Capital stock, legal reserves, contributions for future equity increases, net premium in placement of shares, retained earnings deficit are expressed as follows: i) movements done as of January 1, 2008, at historical cost, and ii) movements done before January 1, 2008, at restated values determined through the application of factors derive from the NCPI up to December 31, 2007, to their originally determined values. Accordingly, the different stockholders' equity concepts are expressed at modified historical cost.

Contributions for future capital increases are recognized in a separate item of contributed capital when: a) there is a commitment through a Shareholders' Meeting; b) the fixed number of shares is specified for the exchange of the fixed amount contributed; c) they do not have a fixed return as long as they are capitalized, and d) they are non-refundable.

**x.** Comprehensive income

Comprehensive income (CI) is comprised of changes in the fair value of IFCVs, the valuation of real estate, the valuation of the current risk reserve at risk-free interest rate, the result from translation of foreign operations, as well as deferred income taxes related to comprehensive items.

The CI represents incomes, costs, and expenses that, although they are already accrued, are pending realization, which is expected in the medium and long term and their value may vary due to changes in the fair value of the assets or liabilities that gave rise to them, and thereof it is possible that they will not come to be realized in part or in full. The items



comprising the CI are recycled when they are carried out and are no longer recognized as a separate element within stockholders' equity to be recognized in the consolidated net profit or loss for the period in which the assets or liabilities that gave rise to them are realized. The items comprising the CI are presented in the statement of changes in stockholders' equity, as part of the Comprehensive Income balance.

**y.** Revenue

**For insurance operations**

- Risk premium income is recorded based on the issuance of policies contracted on an annualized basis, regardless of the form of payment.
- Premium income with a savings component, related to flexible products, represents the contributions that policyholders make to their policies at the time the policy is issued. The financial yields generated by such investments are recognized in income as they are accrued as part of the Comprehensive Financial Income (RIF by its Spanish acronym).
- Income from short-term endowment insurance premiums is recognized in income at the time the policy is issued, or the collection receipt is issued, provided that it comes from a contribution by the insured; if at maturity of the policy the insured decides that such investment remains in the Institution, the corresponding amount is transferred to an administration fund for the management of dividends and maturities. The financial yields generated by such investments are recognized in income as they accrue, as part of the RIF.

- Policy rights income derived from policy issuance expenses is recorded in income as part of operating cost at the time the related premiums are recorded.
- Income from surcharges on premiums for payment in instalments is initially recorded as a liability and is allocated to income as made monthly as the premium is accrued, under the caption "Premium surcharges", as part of the RIF.
- Advance premiums correspond to insurance policies that are issued for commercial reasons in the fiscal year, but their validity begins in the following fiscal year.
- The profit share of ceded reinsurance is recorded in income for the year as accrued.
- The income generated by reinsurance operations taken through automatic contracts is recorded in the accounting records in the following month in which they were effected.

**For reinsurance operations**

*Reinsurance taken and retroceded*

The main revenues and costs of the Institution are derived from various automatic contracts and facultative acceptances of reinsurance taken and retrocession, which are concluded with ceding companies and reinsurers, both domestic and foreign.

The operations derived from the reinsurance taken are accounted for, in the case of facultative business, based on the acceptance of the business or when the guarantee of payment of the premium is received; regarding automatic contracts, through the account statements

received from the ceding companies, which have a quarterly and semiannual reporting date, aspects that cause a deferral of at least one quarter in the recording of premiums, claims, commissions, etc., additionally, in accordance with the regulations in force, the Institution determines an estimate in the recording of premiums, claims, commissions, etc., based on its own experience of the above-mentioned concepts, in accordance with the methodology and accounting records proposed by specialists of the Institution and disclosed to the Commission.

*Non-proportional reinsurance*

Income for this concept is recognized at the time of signing the corresponding contracts (minimum and deposit premium), and the adjustment to such premium at the time of determining the technical result of the contract; on the other hand, reinstatement premiums are recognized at the time of any claim from the ceding companies.

*Salvage revenue from reinsurance taken*

Salvage revenues are recognized for accounting purposes as an asset and a decrease in the cost of loss on the date they are known and recorded at their estimated realized value.

*Profit sharing in reinsurance operations*

The profit sharing corresponding to reinsurance taken and retroceded is determined and recorded as income or cost until the technical result of the contracts is known, which generally occurs in the year in which the contracts expire.

*Recoverable reinsurance amounts*

The Institution records the reinsurers' participation in the reserves for current risks and for obligations pending fulfillment for unreported claims incurred and adjustment expenses allocated to claims, as well as the expected amount of future obligations arising from reported claims.

The Institution's management determines the estimate of the recoverable amounts for the reinsurers' participation in the reserves mentioned in the preceding paragraph, considering the temporary difference between reinsurance recoveries and direct payments and the probability of recovery, as well as the expected losses due to noncompliance by the counterparty. The methodologies for the calculation of this estimate are filed with the Commission, and the effect is recognized in the statement of income for the year under the caption "Claims and other obligations pending fulfillment".

In accordance with the provisions of the Commission, recoverable amounts from reinsurance contracts with counterparties that do not have an authorized registration are not eligible to cover the Investment Base, nor may they form part of the Admissible Own Funds.

**z.** Net Acquisition Cost

**For insurance operations**

Acquisition costs consist mainly of commissions and bonuses to agents, fees for the use of facilities, other acquisition expenses and excess loss coverage, among others, reduced by recoveries of expenses from reinsurance



operations (commissions for ceded reinsurance).

Acquisition costs of contracted policies are recognized in income on the date of issuance of the policies. Costs related to excess of loss coverage contracts are recorded as accrued. The cost of non-proportional reinsurance coverage is recognized in income on a monthly basis as of the effective date of the reinsurance contract giving rise to it in accordance with the cost of the coverage contract, regardless of the agreed minimum premium and deposit payments.

Commissions recovered on premiums ceded in reinsurance are recorded in income at the time of recording the insurance contracts that gave rise to them.

**For reinsurance operations**

Acquisition costs (commissions paid and brokerages) are accounted for at the time the premiums taken reported by the ceding companies are recognized. Likewise, the allocation of the fees earned in the profit for the year is made together with the corresponding retroceded premium.

Costs related to excess loss hedging contracts are recorded on an accrual basis.

Acquisition costs of contracted policies are recorded in the income statement at the date of issuance of the policies. Costs related to an excess of loss coverage contracts are recorded as they accrue.

The cost of nonproportional reinsurance coverages is recognized in the income on a monthly basis as of the date of validity of

the origin reinsurance contract, according to the coverage contract cost, with the independence of the agreed minimum premium and deposit payments.

Commissions recovered on reinsurance premiums ceded are recorded in income at the time the insurance contracts giving rise to them are recorded. Commissions on reinsurance premiums retroceded are recorded in income in the month in which the information is received.

**aa.** Net cost of claims

Net cost of claims represents the amount of realized expenses related to occurred eventualities covered by insurance contracts (claims, maturity, redemptions, and adjustment expenses), decreased from the recoverable from reinsurance operations and salvages.

**bb.** Net Cost of Operation

Operating costs are comprised of fees for professional services, personnel salaries and benefits, sundry taxes paid by the Institution, among others, reduced by rights or policy proceeds, sundry income, income from the sale of furniture and equipment and recoveries of loss management expenses.

**cc.** Analogous and related services

They represent services provided by the administration of medical services, administration of payments to service providers, management of discount cards or memberships, legal assistance, automobile services, among others.

The income obtained and expenses incurred

for the provision of these services are recognized in the income statement as they are received or provided.

**dd.** Foreign exchange

Transactions and assets and liabilities in foreign currencies are initially recorded in the recording currency, applying the closing exchange rate published by the Bank of Mexico on the date of the transaction or the date of preparation of the financial statements, as applicable.

Foreign exchange arising from fluctuations in the exchange rates between transaction and settlement dates, or valuation at the year-end are recognized in the comprehensive income statement as they accrue, as a component of RIF, with exception of those exchange differences that are capitalized with other RIF components in the cost of qualifying assets

**ee.** Contingent commissions

Contingent commissions represent payments or compensation to individuals or legal entities that participate in the intermediation or contracting of insurance products, both for membership and non-membership, in addition to the straight commissions or compensation considered in the design of the products.

**ff.** Comprehensive Financial Income (RIF by its Spanish acronym)

Financial income and expenses are summarized as follows:

- Interest income;
- Dividend income;
- Net gain or loss on financial assets at fair value through profit or loss;

- Gain or loss on the sale of investments in financial instruments;
- Losses (and reversals) for impairment in the fair value of financial instruments;
- Foreign currency gain or loss on financial assets and financial liabilities;
- Allowance estimates for credit risk for loans granted and recoverable reinsurance amounts.

Interest income or expense is recognized using the effective rate method. Dividend income is recognized in income on the date on which the Institution's right to receive the payment is established.

The "effective interest rate" is the rate that exactly discounts estimated future cash payments or receipts over the expected life of the financial instrument to:

The gross carrying amount of a financial asset; or

The amortized cost of a financial liability.

When calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortized cost of the liability. However, for financial assets with credit impairment after initial recognition, interest income is calculated by applying the effective interest rate to the amortized cost of the financial asset. If the asset is no longer impaired, the interest income calculation reverts to the gross basis.

Transactions in foreign currencies are recorded at the exchange rate in effect at the dates of execution or settlement. Monetary assets and liabilities denominated in foreign currencies



are translated at the exchange rate in effect at the date of the statement of financial position. Exchange differences incurred in connection with assets or liabilities contracted in foreign currencies are taken to income for the year.

**Note 4 - Accounting estimates and critical judgments**

The Institution and its subsidiaries perform estimates and projections about future events to recognize and measure certain financial statement items, therefore, the resulting recognized accounting estimates may differ from actual results or events. Estimates and projections that have a significant risk of material adjustments on assets and liabilities recognized during next year are detailed below.

*Actuarially estimated technical reserves*

Management uses various methods, models, and assumptions for the valuation of the obligations assumed, which represent the balances of the actuarially determined technical reserves. These balances are material to the financial statements, are highly detailed and require Management’s judgment in the establishment of certain assumptions, for the application of the valuation methodology authorized by the regulator and in the establishment of assumptions.

The annual review and evaluation of assumptions includes a detailed evaluation of the assumptions to confirm that it is justifiable whether there is any change in the current assumptions and models.

**For insurance operations**

Management also conducts back-testing to verify the efficiency of the models and assumptions used to determine actuarial technical reserves, based on a previously established confidence interval.

The significant assumptions for the determination of actuarially determined technical reserves are as follows:

Significant assumptions <sup>1</sup>	Long Term Life		Accidents and health	
	RRC	SONR	RRC	SONR
Morbidity	X			
Caducity	X			
Claim factor	X	X	X	X
Accrual factor		X		X

<sup>1</sup> An assumption is considered significant if the actuarially determined balances are highly sensitive to changes in such assumptions determined based on management’s judgment.

**For reinsurance operations**

The assumptions used by the Institution to determine reserves comply with the Commission’s requirements, such as the presentation of technical notes and backtesting, and are based on the Institution’s procedures and controls, including reviews by certain management support committees, as well as internal audits and external actuarial reviews.

The significant assumptions for the determination of actuarially determined technical reserves are derived from the

incurred claims data of the Institution. This claim experience is valued at the line of business level.

*Deferred Income Tax*

The Institution is subject to the payment of income taxes. Significant judgments are required to recognize the accrued and deferred income tax. There are operations -and calculations for which the exact determination of the tax is uncertain.

The Institution recognizes a deferred tax asset based on its financial and tax projections that allow it to consider that it will probably result in the realization of the deferred tax asset gradually over an estimated period of 5 years. The main assumptions used by the Institution to estimate the realization of the deferred tax asset are the projection of future profits, based on:

- a. An estimated annual growth rate of 15.55%.
- b. A claim rate based on its experience and future interest rates of 54.96%.

If the final result of these projections were significantly favorable to the Institution, the deferred tax asset could be realized in a shorter period than expected. On the contrary, if the final result of these projections is significantly unfavorable to the Institution, the deferred tax may not be fully realized.

*Estimate for Write-offs of Accounts Receivable from Premium Debtors and Insurance and Bonding Institutions*

The Institution developed an internal methodology to calculate the write-off estimate for premium debtors that considers the year of issuance, outstanding balances, age and collection date through the historical behavior of the account. This methodology was developed in accordance with actuarial professional practice standards.

Regarding the balances of Insurance and Bond Institutions older than one year, the Institution developed an internal methodology to calculate the estimate for write-offs of this account, which considers the historical behavior of the balances of the current asset account against its application to results and collection in accordance with the standards of practice.

*Legal Contingencies*

**For insurance operations**

As of December 31, 2023 and 2022, the Institution has \$476,057 and \$448,615 of legal contingencies, respectively, of which 5% are reserved, based on different percentages of loss established according to the possibility that the Management and the Institution’s attorneys estimate will be won or lost, depending on the procedural stage of each lawsuit; however, this may be subject to change according to the progress in the procedural stages of each case:

- c. 28% is considered likely to be lost, of which 10% is reserved. In the event that the appeals filed are not successful, this reserve should be increased by 22%.



d. 2% are considered to have some possibility of loss. In the case that 100% of these contingencies were rated with a high probability of loss, the increase to the reserve would amount to \$1,500 in the results of the year would be slightly significant over the financial statements.

*Employee Benefits*

The present value of the pension obligations depends on the number of assumptions that are determined on an actuarial basis using a number of assumptions. Any changes to these assumptions would affect the liability recognized. At year-end, the Institution estimates the discount rate for determining the present value of estimated future cash flows to settle the pension obligations, based on interest rates of government bonds, denominated in the same currency as pension benefits and that have similar terms to maturity.

Other assumptions used to estimate pension obligations are based on current market conditions.

The main premises used were:

	Nominal discount*** rate used to reflect present value of obligations		Nominal increase rate in future salary levels		Nominal expected rate of yield on plan Assets		Inflation rate	
	2023	2022	2023	2022	2023	2022	2023	2022
Peña Verde	9.18%	9.27%	9.50%	5.00%	9.50%	5.00%	8.00%	5.00%
Reaseguradora Patria	9.42%	9.46%	10.50%	5.00%	9.46%	9.46%	8.50%	5.00%
General de Seguros	9.43%	9.43%	5.00%	5.00%	8.20%	8.20%	4.00%	4.00%
General de Salud	9.44%	9.44%	5.00%	5.00%	8.29%	8.29%	4.00%	4.00%
CCSS Peña Verde	9.74%	7.75%	5.00%	5.00%	7.75%	9.74%	4.00%	4.00%
Servicios Peña Verde	9.41%	9.43%	5.00%	5.00%	8.13%	9.43%	4.00%	4.00%

Assumptions regarding future mortality are based on public statistics and past experience of each country. The average expected life in years of an employee retired at the age of 65 is 11.5 years.

**Note 5 - Financial risk management**

As part of the corporate governance system, the Group has established a comprehensive risk management system, which includes the definition and categorization of the risks to which the Group may be exposed, considering, at least, those that represent the greatest impact:

i. Market risk - reflects the potential loss from changes in risk factors that influence the value of assets and liabilities, such as interest rates, exchange rates, price indexes, among others. The Group does not have derivative financial instruments.

ii. Liquidity risk - reflects the potential loss from the early or forced sale of assets at unusual discounts to meet obligations, or the fact that a position cannot be timely disposed of or acquired.

iii. Credit risk - reflects the potential loss arising from non-payment, or impairment in the solvency of counterparties and debtors in the transactions carried out by the Group, including the guarantees they provide. This risk considers the potential loss arising from non-compliance with contracts intended to reduce risk, such as reinsurance/retrocession and reinsurance contracts, as well as accounts receivable and other credit risks that cannot be estimated with respect to the level of the risk-free interest rate.

iv. Concentration risk - reflects the potential losses associated with an inadequate diversification of assets and liabilities, arising from exposures caused by credit risk, market risk, underwriting risk, liquidity risk, or by the combination or interaction of several of them, by counterparty, type of asset, area of economic activity or geographic area.

*Risk Management Policies*

The Group's Board of Directors has overall responsibility for the establishment and supervision of comprehensive risk management policies. The Board of Directors has implemented a comprehensive risk management system that is part of the organizational structure of its subsidiaries, which is integrated into the decision-making processes and is supported by the internal control system, for which purpose it has designated a specific area that is responsible for designing, implementing and monitoring the comprehensive risk management system (Risk Management Area), in addition, Risk Management Committees have been implemented, which are responsible for overseeing the risk management policies of the subsidiaries, and regularly report to the Board of Directors on their activities.

Risk management policies are established to identify and analyze the risks faced by subsidiaries, establish appropriate risk limits and controls, and monitor risks and compliance with limits. Risk management policies and



systems are reviewed periodically to reflect changes in market conditions and subsidiary activities.

The purpose of the Risk Management Area is to:

I. Monitor, manage, measure, control, mitigate and report on the risks to which the Institution are exposed, including those that are not perfectly quantifiable.

II. To ensure that the operations of the Institutions are carried out in accordance with the limits, objectives, policies, and procedures for comprehensive risk management approved by the Board of Directors.

*Risk exposure and sensitivity*

The following sensitivities are made based on the Solvency Ratio, which must be equal to or greater than 100%, indicating that the Group has sufficient resources to support its operation. A higher Solvency Ratio, greater than 100%, indicates greater financial strength and a better capacity to cover unexpected deviations related to the Group's risks.

At the year-end of 2023 and 2022, Reaseguradora Patria had a solvency ratio of 125% and 137%, respectively.

At the year-end of 2023 and 2022, General de Seguros had a solvency ratio of 162% and 168%, respectively.

At the year-end of 2023 and 2022, General de Salud had a solvency ratio of 148% and 115%, respectively.

**Market Risks**

**i. Exchange rate risk**

*Exposure*

The Group's exposure to foreign exchange risk of assets and liabilities due to having operations in foreign currencies is as follows:

	2023	SONR
Assets	\$ 19,279,215	\$ 17,228,339
Liabilities	(16,201,033)	(13,894,781)
Net active position	\$ 3,078,182	\$ 3,333,558

During fiscal years 2023 and 2022, \$493,583 and \$82,130 of foreign exchange loss were recorded, respectively.

As of December 31, 2023, and 2022, the reserves of each of the Group's subsidiaries in foreign currency are in line with respect to its assets.

*Sensitivity*

The sensitivity of the solvency index, in percentage points (pp), to a variation, appreciation or depreciation of the dollar-peso exchange rate is shown below.

	Impact on Solvency Ratio	
	2023	2022
5% increase in the dollar exchange rate	-0.03 pp	+0.46 pp
5% decrease in the dollar exchange rate	-0.51 pp	-0.64 pp

**ii. Interest Rate Risk**

*Exposure*

The Group's main interest rate risk arises from investments in financial instruments, which exposes the Institution to cash flow interest rate risk. In general, the Group acquires investments in financial instruments to cover its liabilities and working equity at fixed and variable rates.

*Sensitivity*

Below is the sensitivity to changes, increases, or decreases in interest rates.

	Impact on Solvency Ratio	
	2023	2022
Increase by 25 basis points	-1.28 pp	-1.31 pp
Decrease by 25 basis points	+1.54 pp	+1.31 pp

\* Basis Points with Respect to UMS (United Mexican States Bonds) Bond Rate

**iii. Risk of a fall in the stock market**

*Exposure*

The Group's exposure to the risk of falling in the stock market from investments in shares is as follows:

	Impacto en Índice de Solvencia	
	2023	2022
Amount of shares	\$ 3,222,363	\$ 2,973,054
% share of total investment portfolio	15%	15%

*Sensitivity*

The sensitivity to changes in the stock market, taking as a reference the IPC (by its Spanish acronym) of the Mexican Stock Exchange, is as follows:

	Impact in Solvency Ratio	
	2023	2022
10% increase	+4.49 pp	+3.74 pp
10% decrease	-4.54 pp	-3.50 pp

**Credit Risk**

*Exposure*

Credit risk represents the potential loss that an issuer of financial instruments may cause to the counterparty by not meeting its obligations, and arises mainly from accounts receivable, premium debtor and investments in debt instruments.

	2023	2022
Fixed income	\$ 18,294,616	\$ 16,701,118
Premium debtor	\$ 2,192,692	\$ 2,426,987
Other debtors	\$ 136,349	\$ 217,551

*Counterparty Credit Impairment Loss*

The estimated credit impairment losses of the counterparty in the asset portfolio are shown below:

	2023	2022
Impairment of values	\$ 14,735	\$ -
Allowance for write-offs for premiums debtors	\$ 202,991	\$ 97,659



## Concentration risk

### Exposure

As of December 31, 2023, and 2022, the Group shows the following levels of concentration in its investment portfolio:

	2023	%	2022	%
Fixed income	\$ 18,294,616	85	\$ 16,701,118	85
Variable Income	\$ 3,222,363	15	\$ 2,973,054	15

According to the Herfindahl and Hirschman concentration index, the investment portfolio is concentrated in the following issuers:

- Nacional Financiera S.N.C. and the Federal Government

### Sensitivity

The sensitivity of the solvency ratio when carrying out a rebalancing of the portfolio, considering a de-concentration of assets of Nacional Financiera and the federal government and the acquisition of corporate instruments for \$2,000,000 would be -6 pp.

## Note 6 - Assets and liabilities in foreign currency and investment units.

### Foreign currency

As of December 31, 2023, and 2022, the Institution had monetary assets and liabilities in thousands of dollars (Dls.), as shown below:

	2023	2022
Assets	Dls. 1,136,304	Dls. 884,798
Liabilities	(954, 878)	(713,596)
Net long position	<u>Dls. 181, 426</u>	<u>Dls. 171, 202</u>

As of December 31, 2023, and 2022, the day-end exchange rate published by Banxico and used by the Institution to value its assets and liabilities in foreign currency was \$16.9666 and \$19.4715, per dollar, respectively.

As of the date of issuance of the financial statements, the closing exchange rate published by Banxico was \$17.1098 per dollar.

As of December 31, 2023, and 2022, the Institution has not contracted any hedge over foreign exchange risks.

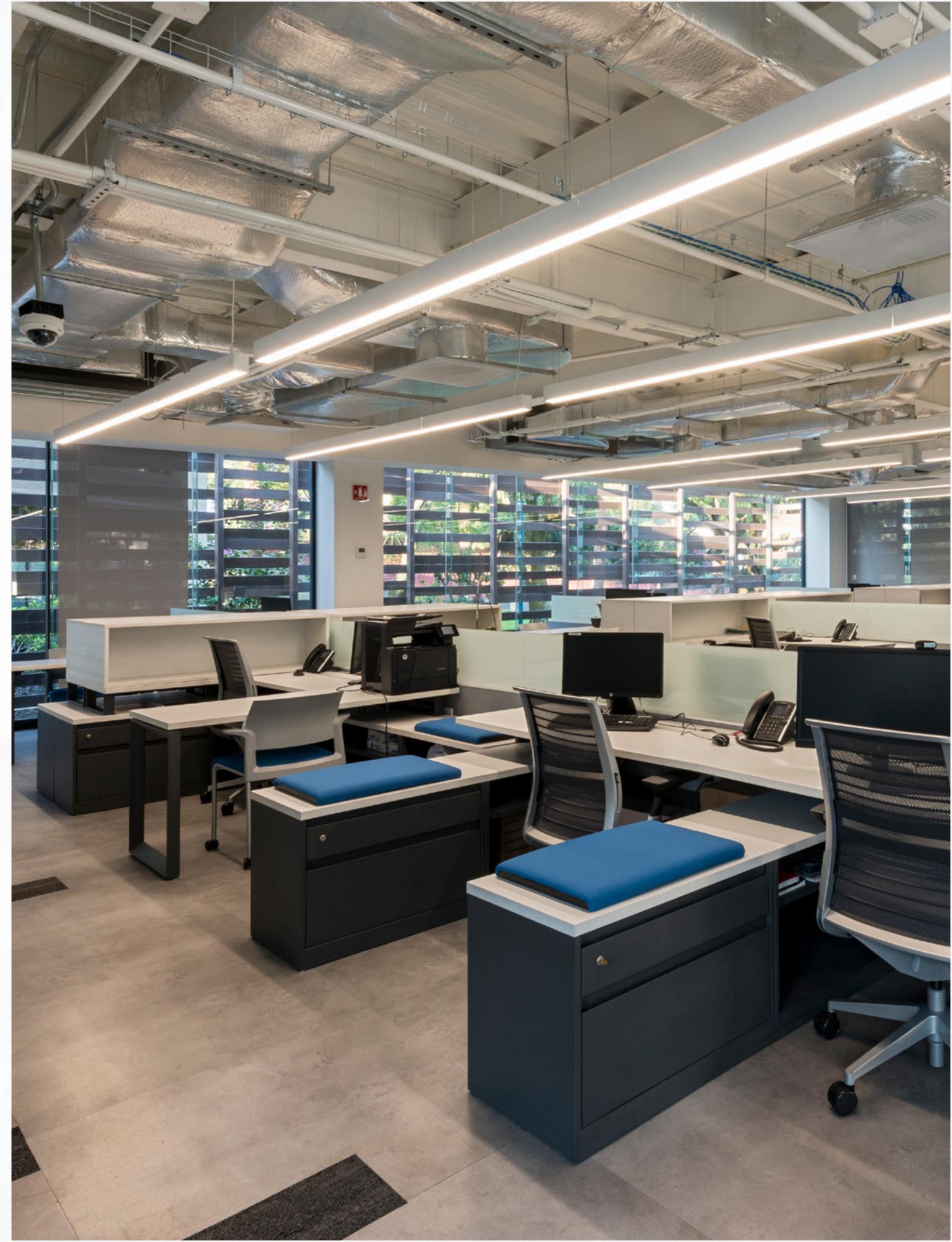
### UDIS Investment Units

As of December 31, 2023, and 2022, the Institution had monetary assets and liabilities in UDIS, as shown below:

	2023	2022
Assets	UDIS 69,879	UDIS 59,398
Liabilities	(9,693)	1,387
Net Long Position	<u>UDIS 0,186</u>	<u>UDIS 0,785</u>

The value of the UDI is associated with the value of the INPC (by its Spanish acronym). On December 31, 2023, and 2022, the value of the UDI published by Banco de México and used by the Institution to value its assets and liabilities was \$7.981602 and \$7.646804.

As of the date of issuance of the financial statements, the value of the UDI was 8.134415.



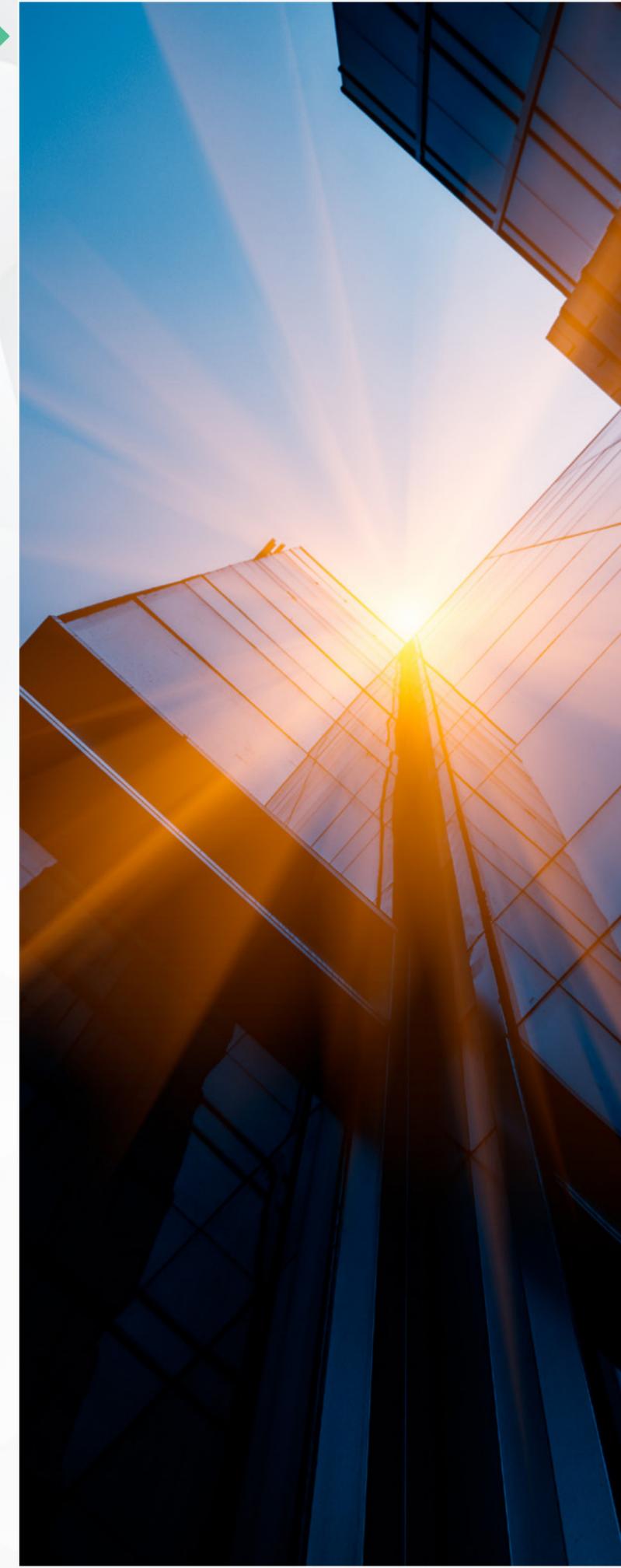


**Note 7 - Investments in securities:**

As of December 31, 2023, and 2022, the position in securities investments in each category is integrated as follows:

	December 31, 2023				December 31, 2022			
	Amount	Increase (decrease) due to valuation of securities	Interest debtors	Total	Amount	Increase (decrease) due to valuation of securities	Interest debtors	Total
<b>GOVERNMENT VALUES:</b>								
Negotiable	\$ 4,597,000	\$ 37,250	\$ 63,121	\$ 4,697,371	\$ 3,348,497	\$ (69,599)	\$ 30,328	\$ 3,309,226
To collect or sell	10,407,052	(9,075)	207,317	10,605,294	10,634,968	(22,371)	74,107	10,686,704
	<u>\$ 15,004,052</u>	<u>\$ 28,175</u>	<u>\$ 270,438</u>	<u>\$ 15,302,665</u>	<u>\$ 13,983,465</u>	<u>\$ (91,970)</u>	<u>\$ 104,435</u>	<u>\$ 13,995,930</u>
<b>PRIVATE COMPANIES VARIABLE RATE</b>								
Negotiable	\$ 102,296	\$ 3,418	\$ 2,106	\$ 107,820	\$ 1,179,144	\$ (99,773)	\$ 4,577	\$ 1,083,948
To collect or sell	810,776	(51,034)	5,482	765,224	118,674	182	65	118,921
	<u>\$ 913,072</u>	<u>\$ (47,616)</u>	<u>\$ 7,588</u>	<u>\$ 873,044</u>	<u>\$ 1,297,818</u>	<u>\$ (99,591)</u>	<u>\$ 4,642</u>	<u>\$ 1,202,869</u>
<b>PRIVATE COMPANIES VARIABLE RATE</b>								
Negotiable	\$ 1,013,111	\$ 1,806,651	\$ -	\$ 2,819,762	\$ 1,381,407	\$ 1,520,671	\$ -	\$ 2,902,078
To collect or sell	-	-	-	-	-	-	-	-
	<u>\$ 1,013,111</u>	<u>\$ 1,806,651</u>	<u>\$ -</u>	<u>\$ 2,819,762</u>	<u>\$ 1,381,407</u>	<u>\$ 1,520,671</u>	<u>\$ -</u>	<u>\$ 2,902,078</u>
<b>FOREIGN SECURITIES</b>								
<b>Debt securities:</b>								
Negotiable	\$ -	\$ -	\$ -	\$ -	\$ 1,343,640	\$ (46,909)	\$ 9,012	\$ 1,305,743
To collect or sell	1,783,243	(3,418)	10,874	1,790,699	201,600	(5,379)	355	196,576
	<u>1,783,243</u>	<u>(3,418)</u>	<u>10,874</u>	<u>1,790,699</u>	<u>1,545,240</u>	<u>(52,288)</u>	<u>9,367</u>	<u>1,502,319</u>
<b>Capital securities:</b>								
Negotiable	266,349	(1,944)	-	264,405	97,564	(26,588)	-	70,976
To collect or sell	-	-	-	-	-	-	-	-
	<u>266,349</u>	<u>(1,944)</u>	<u>-</u>	<u>264,405</u>	<u>97,564</u>	<u>(26,588)</u>	<u>-</u>	<u>70,976</u>
	<u>\$ 2,049,592</u>	<u>\$ (5,632)</u>	<u>\$ 10,874</u>	<u>\$ 2,055,104</u>	<u>\$ 1,642,804</u>	<u>\$ (78,876)</u>	<u>\$ 9,367</u>	<u>\$ 1,573,295</u>
<b>RESTRICTED VALUES</b>								
Negotiable	\$ -	\$ -	\$ -	\$ -	\$ 225,091	\$ (8,019)	\$ 1,040	\$ 218,112
To collect or sell	295,425	9,272	2,328	307,025	207,042	15,675	1,185	223,902
	<u>\$ 295,425</u>	<u>\$ 9,272</u>	<u>\$ 2,328</u>	<u>\$ 307,025</u>	<u>\$ 432,133</u>	<u>\$ 7,656</u>	<u>\$ 2,225</u>	<u>\$ 442,014</u>
<b>Capital securities:</b>								
Negotiable	127,670	10,528	-	138,198	163,224	(18,873)	-	144,351
	<u>\$ 423,095</u>	<u>\$ 19,800</u>	<u>\$ 2,328</u>	<u>\$ 445,233</u>	<u>\$ 595,357</u>	<u>\$ (11,217)</u>	<u>\$ 2,225</u>	<u>\$ 586,365</u>
<b>DEBTORS UNDER REPURCHASE AGREEMENTS</b>								
	<u>\$ 21,170</u>	<u>\$ -</u>	<u>\$ 13</u>	<u>\$ 21,183</u>	<u>\$ 39,812</u>	<u>\$ -</u>	<u>\$ 12</u>	<u>\$ 39,824</u>

As of December 31, 2023, PCM has \$445,223 in restricted securities, it cannot be used freely due to limitations imposed by external regulations.



Investments in securities are subject to different types of risks, the main ones that may be associated- with them are related to the market in which they operate, the interest rates associated with the term, exchange rates and the inherent risks of credit and market liquidity.

The average maturity of investments in debt financial instruments in their various classifications is as follows:

December 31		
	2023	2022
IFN	2 days - 28 years	2 days and 36 years
IFCV	1 - 2 days - 35 years	2 days and 9 years

The rates of investments in debt financial instruments in their various classifications are as follows:

December 31		
	2023	2022
IFN	-0.1% - 11.4%	-0.3 - 12.1%
IFCV	0.1% - 12.6%	.06% - 12.7%

As of December 31, 2023, the Institution recognized an impairment loss of \$14,735. As of December 31, 2022, the Institution did not recognize any impairment losses. As of April 24, 2024, the Institution's Management is not aware of any events after year-end that should be disclosed.

Investments in securities representing 3% or more of the Institution's total portfolio are shown below:

As of December 31, 2023					As of December 31, 2022				
Issuer	Series	Cost	Market value	%	Issuer	Series	Cost	Market value	%
MEXG29	260121	1,201,930	1,235,234	5.8		GCC*	126,807	723,868	3.6
GCC	*	104,163	975,493	4.5					
NAFI567	240308	920,229	923,770	4.3					
MEXJ98	250427	634,537	642,307	3.0					
MEXCC46	270328	625,239	639,449	3.0					
		\$ 3,486,098	\$ 4,416,253				\$ 126,807	\$ 723,868	

Note 8 - Fair value

Fair value at period-end and hierarchy level of assets and liabilities are shown below:

2023

Instrument Type	Level 1	Level 2	Level 3	Level 4
Government Values:				
To negotiate	\$ 4,515,575	\$ 181,796	\$ -	\$ 4,697,371
To collect or sell	2,033,213	8,572,081	-	10,605,294
	\$ 6,548,788	\$ 8,753,877	\$ -	\$ 15,302,665
Private Securities, Known Rate:				
To negotiate	\$ 81,551	\$ 26,269	\$ -	\$ 107,820
To collect or sell	708,013	56,459	752	765,224
	\$ 789,564	\$ 82,728	\$ 752	\$ 873,044
Private Securities, Variable Rate:				
To negotiate	\$ 2,381,482	\$ 438,278	\$ -	\$ 2,819,760
To collect or sell	-	-	-	-
	\$ 2,381,482	\$ 438,278	\$ -	\$ 2,819,760
Foreign Debt and Equity Securities:				
To negotiate	\$ 262,706	\$ 1,702	\$ -	\$ 264,408
To collect or sell	1,626,143	164,553	-	1,790,696
	\$ 1,888,849	\$ 166,255	\$ -	\$ 2,055,104
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Level 4</b>
Restricted values:				
To negotiate	\$ 138,198	\$ -	\$ -	\$ 138,198
To collect or sell	297,749	9,276	-	307,025
	\$ 435,947	\$ 9,276	\$ -	\$ 445,223
Repurchase agreement	\$ 19,875	\$ 1,308	\$ -	\$ 21,183
Total	\$ 12,064,503	\$ 9,451,720	\$ 752	\$ 21,516,981



Instrument Type	Level 1	Level 2	Level 3	Level 4
Government Values:				
To negotiate	\$ 2,053,685	\$ 1,255,542	\$ -	\$ 3,309,227
To collect or sell	601,173	10,085,530	-	10,686,703
	<u>\$ 2,654,858</u>	<u>\$ 11,341,072</u>	<u>\$ -</u>	<u>\$ 13,995,930</u>
Private Securities, Known Rate:				
To negotiate	\$ 1,083,948	\$ -	\$ -	\$ 1,083,948
To collect or sell	-	100,227	18,644	118,921
	<u>\$ 1,083,948</u>	<u>\$ 100,227</u>	<u>\$ 18,644</u>	<u>\$ 1,202,869</u>
Private Securities, Variable Rate:				
To negotiate	\$ 2,417,546	\$ 484,532	\$ -	\$ 2,902,078
To collect or sell	-	-	-	-
	<u>\$ 2,417,546</u>	<u>\$ 484,532</u>	<u>\$ -</u>	<u>\$ 2,902,078</u>
Foreign Debt and Equity Securities:				
To negotiate	\$ 1,371,924	\$ 4,795	\$ -	\$ 1,376,719
To collect or sell	196,577	(1)	-	196,576
	<u>\$ 1,568,501</u>	<u>\$ 4,794</u>	<u>\$ -</u>	<u>\$ 1,573,295</u>
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Level 4</b>
Restricted values:				
To negotiate	\$ 362,463	\$ -	\$ -	\$ 362,463
To collect or sell	207,725	16,177	-	223,902
	<u>\$ 570,188</u>	<u>\$ 16,177</u>	<u>\$ -</u>	<u>\$ 586,365</u>
Repurchase agreement	\$ 2,735	\$ 37,089	\$ -	\$ 39,824
Total	<u>\$ 8,297,776</u>	<u>\$ 11,983,644</u>	<u>\$ 18,644</u>	<u>\$ 20,300,369</u>

**Note 9 - Loan portfolio**

The classification of the current and past due loan portfolio as of December 31, 2023, and 2022 is as follows:-

	Credit Portfolio					
	Current		Expired		Total	
	2023	2022	2023	2022	2023	2022
Credits:						
Loans policies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Unsecured credit	13,767	10,306	-	-	13,767	10,306
Mortgage loans	-	-	-	-	-	-
Accrued Interest	-	-	-	-	-	-
Total current loan portfolio	<u>\$ 13,767</u>	<u>\$ 10,306</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 13,767</u>	<u>\$ 10,306</u>
Precautionary estimation	-	-	-	-	260	(257)
Net loan portfolio	<u>\$ 13,767</u>	<u>\$ 10,306</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 13,507</u>	<u>\$ 10,049</u>

Preventive estimation of credit risks

The movements in the precautionary estimate for credit risks carried out in 2023 and 2022 are presented below:

	December 31	
	2023	2022
Balance at the beginning of the year	\$ (257)	\$ (161)
Increase to the estimate	(3)	(96)
Balance at the end of the year	<u>\$ (260)</u>	<u>\$ (257)</u>

**Note 10 - Real Estate**

Real estate investment is comprised as follows:

	December 31	
	2023	2022
Land	\$ 101,592	\$ 101,592
Construction	123,549	123,549
Special facilities	1,293	1,293
	226,434	226,434
Net valuation	630,700	587,522
Minus-accumulated depreciation	(64,871)	(60,555)
Total	<u>\$ 792,263</u>	<u>\$ 753,401</u>

During fiscal years 2023 and 2022, the Institution carried out appraisals on its real estate, resulting in an increase of \$43,178 and \$35,844, respectively. The calculation of depreciation is performed based on the remaining useful life on the updated value of the buildings, determined with the latest appraisals performed, the applicable depreciation rates for the year 2023 were 2.08% and 1.20%, respectively and for the year 2022 it were 2.04% and 1.11% respectively. During the 2023 and 2022 fiscal years, an amount of \$4,315 and \$4,045, respectively, was recorded for depreciation, in the income statement under the heading of "Depreciation and amortization".



**Note 11 - Premium debtor**

Following is the integration of the Premium debtor:

As of December 31,		
Line of business	2023	2022
Life:		
Individual	\$ 42,610	\$ 53,658
Group and collective	99,075	131,091
	<u>141,685</u>	<u>184,749</u>
Accidents and health	606,941	688,785
Property and casualty		
	21,739	9,345
Civil Liability	49,868	308,894
Transport	180,833	147,151
Fire	436,634	401,008
Earthquake	60,441	82,837
Agricultural	542,882	485,610
Motor	1,945	1,411
CreditSundry	95,089	79,846
	<u>1,389,431</u>	<u>1,516,102</u>
Bonds	49,699	37,352
	<u>\$ 2,187,756</u>	<u>\$ 2,426,987</u>

As of December 31, 2023, and 2022, the Premium Debtors item represents 6.86% and 9.36% of total assets, respectively.

As of December 31, 2023, and 2022, there are no Premium Debtors whose balance represents 5% of the total assets of the Institution.

During fiscal year 2023, an increase of \$105,332 was made to the write-offs estimate, so the final balance as of December 31, 2023, amounts to \$202,991. During fiscal year 2022, an increase of \$4,742 was made, so the balance as of December 31, 2022, amounts to \$97,659.

**Note 12 - Reinsurers and rebonding - Net**

Below is an integration of the main balances with reinsurers:

As of December 31, 2023							
Institución	Current account		Deposits Retained		Recoverable Amounts		
	Deudor	Acredor	Primas retenidas	Siniestros retenidos	Riesgos en curso	Siniestros pendientes	Otros conceptos
Country	\$ 191,856	\$ 175,017	\$ 8,504	\$ 257	\$ 49,440	\$ 149,401	\$ 466,229
From abroad	<u>1,879,171</u>	<u>2,787,999</u>	<u>166,926</u>	<u>201,041</u>	<u>172,024</u>	<u>1,240,197</u>	<u>1,091,463</u>
	<u>\$ 2,071,027</u>	<u>\$ 2,963,016</u>	<u>\$ 175,430</u>	<u>\$ 201,298</u>	<u>\$ 221,464</u>	<u>\$ 1,389,598</u>	<u>\$ 1,557,692</u>

As of December 31, 2022							
Institución	Current account		Deposits Retained		Recoverable Amounts		
	Deudor	Acredor	Primas retenidas	Siniestros retenidos	Riesgos en curso	Siniestros pendientes	Otros conceptos
Country	\$ (131,324)	\$ 265,572	\$ 6,620	\$ 296	\$ 102,245	\$ 147,078	\$ 400,937
From abroad	<u>2,756,716</u>	<u>3,273,382</u>	<u>204,777</u>	<u>63,715</u>	<u>541,617</u>	<u>571,769</u>	<u>699,746</u>
	<u>\$ 2,625,392</u>	<u>\$ 3,538,954</u>	<u>\$ 211,397</u>	<u>\$ 64,011</u>	<u>\$ 643,862</u>	<u>\$ 718,847</u>	<u>\$ 1,100,683</u>

As of December 31, 2023, and 2022, the institution has a preventive credit risk estimate of foreign reinsurance of \$14,086 and \$3,986 respectively.

In accordance with the requirements of the Commission, premiums ceded to reinsurers that do not have an authorized registration will be considered as retained for the calculation of the minimum guarantee capital and certain reserves.

Reinsurers have the obligation to reimburse the Institution for claims reported based on their participation.

As a result of the above, in fiscal years 2023 and 2022, the Institution determined in the balance sheet under the caption "Estimate for write-offs" an amount of \$40,528 and \$100,318, respectively, having as a debit (credit) effect, the item of "Administrative and operating expenses" for an amount of \$59,790 and (\$10,532), respectively, in the income statement.



**Note 13 - Other assets**

a) Furniture & equipment:

Furniture and equipment, as of December 31, 2023, and 2022, is analyzed as shown below:

Furniture & equipment	As of December 31,	
	2023	2022
Office furniture and equipment	\$ 49,058	\$ 49,666
Computer equipment	81,173	85,039
Transportation equipment	44,766	45,647
Leased assets	100,466	-
Sundry	2,707	2,707
Artwork	1,104	1,104
Total furniture & equipment	279,274	184,163
Accumulated depreciation	(170,725)	(157,631)
Total Net furniture and equipment	\$ 108,549	\$ 26,532

During the 2023 and 2022 fiscal years, an amount of \$16,226 and \$16,499, respectively, was recorded for depreciation in the income statement under the caption of "Depreciation and amortization".

b) Sundry:

	As of December 31,	
	2023	2022
Salvage Inventory	\$ 26,949	\$ 21,527
Insurance premiums and bonds	496	148,954
Licenses and software and development	7,607	46,864
Advance payments	201,648	-
Right-of-use assets	-	51,520
Taxes to be recovered	244,793	134,831
Payments made on account of annual income tax	85,131	71,386
Deferred income tax	95,110	46,836
Deferred ESPS	22,220	12,355
Reinsurance payments	252,412	-
Others	46,499	(8,502)
	\$ 982,865	\$ 525,771

**Note 14 - Leases:**

The following relevant information regarding the contracts of leases in effect as of December 31, 2023, and 2022 is shown below:

The depreciation/amortization charge for right-of-use assets, by asset class is shown below:

	Year Ending December 31	
	2023	2022
Sundry assets	\$ 1,862	\$ 3,779
	\$ 1,862	\$ 3,779

**Note 15 - Intangible assets:**

The integration of amortizable intangible assets is presented below:

Description	Amount		Annual amortization rate	
	2023	2022	2023	2022
With defined life:				
Installation expenses	\$ 5,561	\$ 5,561	%5	5%
Software	161,575	156,715		
Other items to be amortized	40,474	27,770		
	207,610	190,046		
Accumulated amortization	(68,631)	(42,283)		
Total intangible assets with defined lives	\$ 138,979	\$ 147,763		

Amortization recorded in the results of 2023 and 2022 amounts to \$28,379, respectively, which is part of net operating expenses.



**Note 16 - Employee Benefits:**

- a. The value of OBDs as of December 31, 2023, and 2022 amounted to \$228,794 and \$228,055, respectively.
- b. The value of APs as of December 31, 2023, and 2022 amounted to \$185,485 and \$186,253, respectively.
- c. Due to the above, the entity presents a Net Liability for Defined Benefits in the balance sheet as of December 31, 2023, and 2022 of \$64,192 and \$59,628, respectively.

The financial position between the OBD present value and the AP fair value, and the Net Asset/Liability for Defined Benefits (PNBD, by its Spanish acronym) recognized in the statement of the financial position is presented as follows:

PNBD	Severance December 31,		Pension December 31,		Other benefits Post- employment December 31,	
	2023	2022	2023	2022	2023	2022
Defined Benefits:						
OBD	\$ 74,233	\$ 61,802	\$ 140,531	\$ 149,178	\$ 19,794	\$ 17,080
AP	-	-	(136,866)	(141,158)	(32,969)	(27,273)
Balance of PNBD	\$ 74,233	\$ 61,802	\$ 3,665	\$ 8,020	\$ (13,175)	\$ (10,193)

- d. Reconciliation of the OBD, AP and PNBD.

Reconciliation of the opening and closing balances of the PNBD:

PNBD	Severance December 31,		Pension December 31,		Other benefits Post- employment December 31,	
	2023	2022	2023	2022	2023	2022
OBD at the beginning of the period	\$ 61,802	\$ 37,220	\$ 149,178	\$ 174,923	\$ 17,080	\$ 12,268
Current service cost	\$ 5,751	\$ 3,384	\$ 4,498	\$ 3,491	\$ 2,361	\$ 1,633
Cost for past services	627	444	744	158	582	130
OBD Interest cost	5,270	2,763	13,337	13,683	1,504	945
Benefit payments	(1,395)	(43)	(16,468)	(17,242)	(239)	(2,589)
Experience effect of the plan	(7,920)	(3,053)	(11,136)	(12,206)	(2,522)	1,531
Experience effect on demographic hypotheses	10,038	19,986	-	(6,584)	997	545
Effect of experience on Financial hypotheses	50	1,101	378	(7,045)	30	2,617
OBD at the end of the period	\$ 74,233	\$ 61,802	\$ 140,531	\$ 149,178	\$ 19,794	\$ 17,080

Contributions to the plan for the year ended December 31, 2022, amounted to \$7,338. In fiscal year 2023, no contributions were made.

- e. AP

PNBD	Severance December 31,		Pension December 31,		Other benefits Post- employment December 31,	
	2023	2022	2023	2022	2023	2022
Assets at the beginning of the period:	\$ -	\$ -	\$ 141,158	\$ 161,015	\$ 27,273	\$ 9,474
Expected yield	-	-	12,687	12,603	2,474	725
Contributions	-	-	-	5,759	-	1,579
Benefit payments	-	-	(16,468)	(16,868)	-	(2,906)
Profit (or loss) on Plan assets	-	-	3,881	(17,265)	3,222	18,401
Transfer for Increase in Maximum obligation	-	-	(4,392)	(4,086)	-	-
Fund at the end of the period	\$ -	\$ -	\$ 136,866	\$ 141,158	\$ 32,969	\$ 27,273

- f. Net Cost for the Period (CNP By its Spanish acronym)

Below is an analysis of the CNP by plan type:

CNP	Severance December 31,		Pension December 31,		Other benefits Post- Employment December 31,	
	2023	2022	2023	2022	2023	2022
Cost of present service	\$ 5,751	\$ 3,384	\$ 3,649	\$ 3,149	\$ 2,899	\$ 1,790
Cost per past service	627	444	608	95	718	176
Net interest on PNBD	5,270	2,763	1,048	1,315	(1,369)	16
Recognized remediation	784	17,990	(11,993)	(7,466)	(7,288)	(14,667)
CNP recognized in net profit or loss	\$ 12,432	\$ 24,581	\$ (6,688)	\$ (2,907)	\$ (5,040)	\$ (12,717)



**Note 17 - Analysis of technical reserves:**

The following is the analysis of movements in technical reserves:

	Balance As of January 1, 2022	Movements	Balance As of December 31, 2022	Movements	Balance As of December 31, 2023
Ongoing Risk					
Life	\$ 852,737	\$ (23,790)	\$ 828,947	\$ 59,494	\$ 888,441
Accidents and health	347,530	108,685	456,215	(111,917)	344,298
Property and casualty	3,468,059	328,685	3,796,508	375,296	4,171,804
Reinsurance taken	-	-	-	8,833	8,833
Bond and force	575,192	16,037	5,672,899	43,409	634,638
	<u>5,243,518</u>	<u>429,381</u>		<u>375,115</u>	<u>6,048,014</u>
For obligations to be fulfilled by:					
Past-due policies and claims incurred pending payment	\$ 3,519,109	\$ 677,408	\$ 4,196,517	\$ 795,003	\$ 4,991,520
Claims occurred and not reported	2,006,899	(23,010)	1,983,889	291,344	2,275,233
Insurance funds under management	13,098	(359)	12,739	16	12,755
Premiums on deposit	69,910	2,425	72,335	(17,800)	54,535
	<u>5,609,016</u>	<u>656,464</u>	<u>6,265,480</u>	<u>1,068,564</u>	<u>7,334,043</u>
Contingency	335,387	77,307	412,695	95,373	508,068
Catastrophic Risks	7,580,638	728,552	8,309,190	(136,754)	8,172,436
	<u>7,916,025</u>	<u>805,859</u>	<u>8,721,885</u>	<u>(41,381)</u>	<u>8,680,504</u>
Total	<u>\$ 18,768,559</u>	<u>\$ 1,891,709</u>	<u>\$ 20,660,264</u>	<u>\$ 1,402,298</u>	<u>\$ 22,062,561</u>

**Note 18 - Creditors:**

The integration of the Creditors line item is presented below:

	As of December 31,	
Concept	2023	2022
Agents:		
Commissions to accrue	\$ 141,882	\$ 145,243
Compensation and bonuses payable	109,660	105,494
Current account	74,999	59,787
	<u>326,541</u>	<u>310,524</u>
Loss Management Funds	1,8862	1,854
Sundry:		
Checks issued but not cashed	7,251	12,631
Provisions	63,253	66,519
Accounts payable to suppliers	86,166	144,029
Dividends payable on shares	9,600	11,497
Creditors Pool Atómico Mexicano	115,846	122,161
Creditors under lease agreements	77,725	-
Other	147,283	(83,493)
	<u>507,124</u>	<u>273,344</u>
	<u>\$ 835,527</u>	<u>\$ 585,722</u>

**Note 19 - Other obligations:**

The following is the integration of Other Obligations:

	As of December 31,	
Concept	2023	2022
Value Added Tax Payable	\$ 249,956	\$ 235,180
Taxes withheld from third parties (VAT and ISR)	27,584	28,577
Rent guarantee deposits	922	922
Other taxes and benefits	133,965	124,486
	<u>\$ 412,427</u>	<u>\$ 389,165</u>

**Note 20 - Stockholders' equity:**

As of December 31, 2023, and 2022, capital stock amounts to \$422,608, represented by 476,678,213 common, nominative, single series shares, without nominal value.

**Restrictions on stockholders' equity**

In accordance with the provisions of the Law, applicable to Reaseguradora Patria, General de Seguros and General de Salud, at least 10% of net income must be set aside to constitute a reserve fund, up to an amount equal to the amount of paid-in capital. As of December 31, 2023, this fund has not reached the required amount.

In accordance with the requirements of the Commission, the results of valuation of investments in securities that are recognized before the investment is redeemed or sold will be considered as unrealized and, consequently, will not be subject to capitalization or distribution of dividends among their shareholders, until they are realized in cash.

The updated amount, on a tax basis, of the contributions made by the shareholders may be reimbursed to them without any tax, to the extent that such amount is equal to or greater than the stockholders' equity.

**Dividends**

In accordance with the Law, the Institution may pay dividends, when the financial statements have been approved, audited and published in accordance with Articles 304 and 305 of the Law. Dividends to be paid will be free from income tax if they come from Net Tax Profit Account (CUFIN, by its Spanish acronym). The current tax is payable by the Institution and may be credited against its current income tax of the year or the year on which it is paid. The remaining amount may be credited in the following two fiscal years against the tax of the year or against the provisional payments. Dividends paid that come from profits that were previously taxed by



ISR up to December 31, 2013, will not be subject to any withholding or additional tax payment. Dividends from profits generated on or after January 1, 2014, will be subject to a 10% withholding without any deduction. Therefore, the Income Tax Law establishes the obligation to maintain the CUFIN with the profits generated up to December 31, 2013, and to initiate another CUFIN with the profits generated as of January 1, 2014.

On April 29, 2023, the General Ordinary Stockholders' Meeting decreed dividends from profits from previous years in the amount of \$20,123.

On September 21, 2022, the General Ordinary Stockholders' Meeting decreed dividends from profits from previous years in the amount of \$39,910.

### Statutory requirements Coverage

In no case should the paid-in capital of Reaseguradora Patria, General de Seguros and General de Salud be less than the minimum amount determined by SHCP (by its Spanish acronym) otherwise, it must be recovered or proceed in accordance with the provisions of the Law.

During the first quarter of each year, SHCP establishes the minimum paid-in capital that insurance companies must have based on the operations and lines of business authorized to operate.

As of December 31, 2023, General de Seguros, General de Salud and Reaseguradora Patria have covered the minimum required capital requirement of \$176,904, \$13,032 and \$111,744, respectively.

As of December 31, 2022, General de Seguros, General de Salud and Reaseguradora Patria have covered the minimum required capital amounting to \$164,444, \$12,114 and \$103,873, respectively.

Insurance Institutions must maintain Admissible Own Funds necessary to support the solvency capital requirement, without prejudice to maintaining sufficient assets and investments to cover the investment base, as well as the minimum paid-in capital provided by the Law, in order to have sufficient equity resources in relation to the risks and liabilities assumed and to reduce possible economic and financial imbalances arising from their operation.

As of December 31, 2023, and 2022, the coverage of statutory requirements is as follows:

	Surplus		Index of Coverage	
	2023	2022	2023	2022
<b>General de Seguros</b>				
Statutory requirement:				
Technical reserves <sup>1</sup>	\$ 275,760	\$ 508,297	1.08	1.1
Solvency capital requirement <sup>2</sup>	463,300	303,677	1.49	1.6
Minimum paid-in capital <sup>3</sup>	389,619	1,131,800	2.37	7.9
<b>General de Salud</b>				
Statutory requirement:				
Technical reserves <sup>1</sup>	57,430	82,875	1.11	1.2
Solvency capital requirement <sup>2</sup>	41,234	16,396	1.48	1.1
Minimum paid-in capital <sup>3</sup>	148,223	125,162	11.37	11.3
<b>Reaseguradora Patria</b>				
Statutory requirement:				
Technical reserves <sup>1</sup>	1,396,960	1,236,676	1.08	1.07
Solvency capital requirement <sup>2</sup>	462,802	559,170	1.25	1.37
Minimum paid-in capital <sup>3</sup>	\$ 1,781,481	\$ 1,807,245	16.94	18.40

- 1 Investments that support technical reserves among the investment base
- 2 Admissible own funds between the solvency capital requirements.
- 3 Eligible capital resources in accordance with the regulation divided by the minimum paid-in capital requirement for each authorized operation or line of business.

### Note 21 - Comprehensive income

The following are the effects of deferred income tax derived from the items that comprise the Comprehensive Income (CI) for the year:

	2023			
	CI before taxes	Income tax rate 30%	ESPS	Net CI
Valuation of technical reserves risk-free rate	\$ (22,588)	\$ 6,776	\$ 2,259	\$ (13,553)
Valuation of instruments to collect and sell	(44,188)	18,261	1,270	(24,657)
Real estate valuation	(44,579)	13,373	4,408	(26,798)
	\$ (111,355)	\$ 38,410	\$ 7,937	\$ (65,008)

	2022			
	CI before taxes	Income tax rate 30%	ESPS	Net CI
Valuation of technical reserves risk-free rate	\$ 59,739	\$ 17,922	\$ 5,974	\$ 35,843
Valuation of instruments to collect and sell	41,783	19,290	4,875	17,618
Real estate valuation	(41,587)	(12,476)	(4,159)	(24,952)
	\$ 59,935	\$ 24,736	\$ 6,690	\$ 28,509



**Note 22 – Premiums issued and ceded:**

The following is an analysis of the nature of the premiums issued and ceded:

Concept	Year ended December 31,			
	2023		2022	
	Issued	Ceded	Issued	Ceded
From direct insurance:				
Individual life	\$ 201,703	\$ 16,215	\$ 219,098	\$ 22,284
Group Life	1,373,300	34,951	1,243,606	70,705
	<u>1,575,003</u>	<u>51,166</u>	<u>1,462,704</u>	<u>92,989</u>
Personal accidents	1,666,581	475,543	1,244,410	264,858
	<u>1,666,581</u>	<u>475,543</u>	<u>1,244,410</u>	<u>264,858</u>
Civil liability and professional risk	\$ 435,398	\$ 118,834	\$ 429,412	\$ 177,610
Maritime and transport	1,010,891	133,933	948,021	221,961
Fire	3,859,753	944,634	3,143,294	780,983
Earthquake and other catastrophic risks	3,073,406	855,557	2,560,240	388,875
Agriculture and animals	377,108	17,454	1,117,689	270,450
Motor	1,697,122	27,689	1,526,118	20,903
Credit	82,417	30,822	68,304	19,953
Sundry	1,237,917	188,598	1,041,176	204,122
	<u>11,774,011</u>	<u>2,317,521</u>	<u>10,834,254</u>	<u>2,084,857</u>
Bonds	1,131,833	149,891	1,065,570	154,973
Premium paid back	-	-	-	-
Total reinsurance taken	-	-	-	-
Total premiums issued	<u>\$ 16,147,428</u>	<u>\$ 2,994,120</u>	<u>\$ 14,606,938</u>	<u>\$ 2,597,677</u>

*Premiums issued in advance*

Included in premiums issued are premiums issued in advance of \$88,676 and \$138,970, respectively, the effect of which on the balance sheet and income statement are shown below:

Balance sheet:

Account Name	December 31, 2023				December 31, 2022			
	Life	A & E	Property and casualty	Total	Life	A & E	Property and casualty	Total
Premium Debtor	\$ 18,804	\$ 17,211	\$ 66,860	\$ 102,875	\$ 8,755	\$ 67,363	\$ 88,523	\$ 164,641
Current risk reserve	\$ 20,621	\$ 12,302	\$ 49,945	\$ 82,868	\$ 9,664	\$ 53,664	\$ 53,124	\$ 116,491

Account Name	December 31, 2023				December 31, 2022			
	Life	A & E	Property and casualty	Total	Life	A & E	Property and casualty	Total
Issued premium	\$ 18,804	\$ 14,943	\$ 54,929	\$ 88,676	\$ 19,662	\$ 57,449	\$ 61,859	\$ 164,641
Ceded premiums	-	12,302	3,223	7,235	-	-	3,692	3,692
Current risk reserve	\$ 20,621	\$ 12,302	\$ 49,945	\$ 82,868	\$ 9,664	\$ 53,703	\$ 53,124	\$ 116,491
Commissions to insurance agents	\$ 3,450	\$ 2,382	\$ 5,513	\$ 11,345	\$ 3,539	(3,746)	\$ 5,947	\$ 5,740

**Note 23 – Income taxes (Income tax (ISR by its Spanish acronym)) and Employee Statutory Profit-Sharing (ESPS or PTU by its Spanish acronym)):**

**a. Income tax**

i. Income tax of the year is calculated by applying a 30% rate on the taxable profit. In 2023, the Institution and its subsidiaries determined their tax result individually, for the purposes of complying with their tax obligations as legal entities, the sum of the tax results of the subsidiaries shows a tax profit of \$208,862 and in 2022 of \$336,731. The tax income differs from the accounting income, mainly in such items cumulative by the time and deducted differently for accounting and tax purposes, by the recognition of inflation effects for tax purposes, as well as such items only affecting either the accounting or tax income.



- ii. The current income tax law establishes an income tax rate of 30%.
- iii. Income tax provision is analyzed as shown below:

Year ended December 31,		
	2023	2022
Current income tax	\$ 47,572	\$ 149,485
Deferred income tax	24,894	(255,474)
Total income tax under the income statement	\$ 72,466	\$ (105,989)
Total deferred income taxes in stockholders' equity	\$ 38,410	\$ 24,736

- iv. Reconciliation between current and effective income tax rate is as follows:

The tax effects of temporary differences that give rise to significant portions of deferred income tax assets and liabilities, as of December 31, 2023, and 2022, are detailed in the following sheet.

Year ended December 31,		
	2023	2022
Profit (loss) before income taxes	\$ 325,999	\$ (852,631)
Caused income tax rate	30%	30%
Income tax at the legal rate	97,800	(255,789)
Plus (less) effect on income tax of the following items:		
Non-deductible expenses	23,500	26,921
Annual inflation adjustment	15,283	32,921
Other items	(64,117)	90,206
	(25,334)	149,800
Income tax recognized in results	\$ 72,466	\$ (105,989)
Effective income tax rate	22.23%	12.43%

**b.** Current and deferred ESPS:

The Institution is subject to the payment of ESPS, which is calculated by applying the procedures established in article 9 of the Income tax law (LISR by its Spanish acronym), in which taxable income for income tax purposes is considered as a tax base, without reducing the ESPS paid of the fiscal year, nor the tax losses applied. Additionally, the non-deductible part of the exempt social security provision referred to in section XXX of article 28 of the Income tax law must be deducted from cumulative income. The ESPS was determined by each subsidiary to meet its tax obligations as a legal entity.

As of December 31, 2023, and 2022, the ESPS caused amounts to \$20,219 and \$11,585, respectively, which was determined in accordance with the process established in the decree published in the Official Gazette of the Federation (DOF by its Spanish acronym) on April 23, 2021, and by which various labor and tax provisions related to personal subcontracting are reformed, added, and abrogated.

The ESPS benefit (expense) is integrated as shown below:

	2023	2022
In the results of the period:		
Current	\$ 20,219	\$ 11,585
Deferred	80,624	(137,363)
	\$ 100,843	\$ (125,778)
In stockholders' equity:		
Deferred	\$ 7,937	\$ 6,690

The net income tax effects of temporary differences that give rise to significant portions of deferred income tax assets and liabilities, as of December 31, 2023, and 2022, are detailed below:

	2023		2022	
	ISR	ESPS	ISR	ESPS
Deferred assets (liabilities):				
Investments	\$ (516,499)	\$ (162,699)	\$ (366,207)	\$ (75,718)
Real estate	(157,991)	(50,235)	(144,202)	(30,805)
Furniture & Equipment	(330)	(230)	(897)	(326)
Provisions	125,150	59,984	122,503	38,235
Premiums on deposit	16,176	5,260	20,953	5,102
Long-lived intangible assets	3,502	224	3,061	56
Estimate for write-offs	37,750	16,892	29,247	9,478
Estimated mortgage loans and unsecured loans	1,026	310	690	51
Estimate for monthly reinsurance recognition	14,266	-	(3,675)	(2,127)
Current risk reserve	(22,452)	(7,484)	(15,676)	(5,225)
Current and deferred ESPS	49,027	-	21,437	-
Tax losses	106,413	-	122,482	-
Other	50,820	(10,273)	(4,092)	(5,635)
Deferred liabilities, net	(293,143)	(148,251)	(217,376)	(64,787)
Adjustment (excess) shortage in provision	(5,370)	209	(17,794)	5,318
Deferred liabilities, recorded	\$ (298,513)	\$ (148,042)	\$ (235,170)	\$ (59,469)

To assess the recovery of deferred assets, Management considers the likelihood that some or all of the assets will not be recovered. The final realization of deferred assets depends on the generation of taxable profit in the periods in which temporary differences are deductible. In carrying out this assessment, management considers the expected reversal of deferred liabilities, projected taxable profits, and planning strategies.



As of December 31, 2023, tax losses to be amortized expire as shown below:

Subsidiary	Year	Tax Losses to be amortized
CCSS - Peña Verde	2026	\$ 15,629
CCSS - Peña Verde	2027	19,094
CCSS - Peña Verde	2028	2,070
CCSS - Peña Verde	2029	3,343
CCSS - Peña Verde	2030	1,548
CCSS - Peña Verde	2031	1,366
Peña Verde S. A. B.	2030	10,681
Peña Verde S. A. B.	2031	14,151
Peña Verde S. A. B.	2032	28,710
General de Seguros	2031	35,020
General de Seguros	2032	178,866
General de Salud	2031	41,046
General de Salud	2032	3,191
		<u>\$ 354,712</u>

#### Note 24 - Segment financial information

##### Insurance Operations

Operating segments are defined as the components of a company, aimed at the production and sale of goods and services that are subject to risks and benefits that are different from those associated with other business segments.

As mentioned in note 1, the main objective of General de Seguros and General de Salud is to carry out insurance and reinsurance operations in various lines of business within the national territory, consequently, the management of General de Seguros and General de Salud internally evaluate their results and performance for line of business for financial decision-making.

The main indicator used by the management of General de Seguros and General de Salud to evaluate performance is the technical result by line of business. This indicator presents selected financial information by operating line, which is consistent with that analyzed by management for decision-making.

The accounting policies applied for the determination of financial information by operating line are consistent with those described in note 3.

The information by operating segments is presented based on the management approach in accordance with MFRS B-5 "Financial Information by Segments", such management approach is delimited by each line of business in which General de Seguros and General de Salud operates.

The selected information from the consolidated income statement by line of business for the years ended December 31, 2023, and 2022, is shown as follows:

2023 Concept	Life	Accidents and health	Auto	Agricultural	Property and casualty	Total
Premiums issued	\$ 728,265	\$ 1,118,174	\$ 1,418,425	\$ 228,989	\$ 638,539	\$ 4,132,392
Premiums ceded	(42,131)	(448,903)	2	(186,913)	(430,897)	(1,108,842)
Premiums Withheld	<b>686,134</b>	<b>669,271</b>	<b>1,418,427</b>	<b>42,076</b>	<b>207,642</b>	<b>3,023,550</b>
Decrease (increase) RRC	(135,780)	70,712	(13,556)	4,825	(21,519)	95,318
Premium accrued	550,354	739,983	1,404,871	46,901	186,123	2,928,232
Net acquisition cost	(173,579)	2,022	(371,323)	(6,024)	(99,473)	(648,376)
Net cost of claims	(310,193)	(679,639)	(1,115,699)	(30,500)	(76,184)	(2,212,215)
<b>Technical Result</b>	<b>\$ 66,582</b>	<b>\$ 62,366</b>	<b>\$ (82,151)</b>	<b>\$ 10,377</b>	<b>\$ 10,466</b>	<b>\$ 67,640</b>

2022 Concept	Life	Accidents and health	Auto	Agricultural	Property and casualty	Total
Premiums issued	\$ 593,550	\$ 1,110,711	\$ 1,283,022	\$ 278,138	\$ 462,592	\$ 3,728,013
Premiums ceded	(47,482)	(649)	(120)	(242,680)	(129,973)	(420,904)
Premiums Withheld	546,068	1,110,062	1,282,902	35,458	332,619	3,307,109
Decrease (increase) RRC	8,724	(122,466)	(90,352)	(15,011)	4,475	(214,630)
Premium accrued	554,792	987,596	1,192,550	20,447	337,094	3,092,479
Net acquisition cost						
Net cost of claims	(636,791)	(719,589)	(1,542,348)	(25,787)	(107,227)	(3,094,742)
<b>Technical Result</b>	<b>\$ (81,999)</b>	<b>\$ 268,007</b>	<b>\$ (349,798)</b>	<b>\$ (5,340)</b>	<b>\$ 166,867</b>	<b>\$ (2,263)</b>

##### Reinsurance operations

Operating segments are defined as the components of Reaseguradora Patria, aimed at the sale of reinsurance coverages that are subject to risks and benefits that are different from those associated with other business segments.

Reaseguradora Patria is mainly involved in the reinsurance operation, which operates geographically on a regional basis. Each geographic administration supervises and is responsible for all business activities in the countries comprising that region, which refer to the placement of reinsurance contracts in their different modalities (proportional, non-proportional and facultative).

Consequently, Reaseguradora Patria's management internally evaluates the results and performance of each geographical area for decision-making, following a vertical integration approach.



Following this same approach, in day-to-day operations, economic resources are allocated on a country basis and not on an operational component or line of business.

The main indicator used by Reaseguradora Patria’s management to evaluate the region’s performance is its technical result. This indicator is presented in the selected financial information by geographic operating segment, which is consistent with that analyzed by management for decision-making.

The accounting policies applied for the determination of financial information by geographic operating segment are consistent with those described in note 3.

The information by operating segments is presented based on the managerial approach in accordance with MFRS B-5 “Information by segments”, such management approach is delimited by geographical areas.

Selected information of the consolidated statement of income by geographic operating segment for the years ended December 31, 2023, and 2022 of Reaseguradora Patria and PCM is shown below:

December 31, 2023	Mexico and Caribbean	Americas	Overseas	Overseas PCM	PRUS	Total
Premiums taken	\$ 3,172,767	\$ 4,381,058	\$ 4,358,418	\$ -	\$ (102,792)	\$ 12,015,035
Premiums retroceded	209,024	(895,362)	(1,198,940)	-	-	(1,885,278)
Premiums retained	3,381,791	3,485,696	3,159,478	-	102,792	10,129,278
(Increase) decrease in the reserve for current risks and of bonds in force	(304,122)	(160,500)	(198,826)	(4,677)	(44,120)	(702,891)
Accrued retention premiums	3,077,669	3,325,196	2,960,652	4,677	58,672	9,426,866
Net Acquisition Cost	(1,130,985)	(1,651,469)	(857,374)	-	(2,056)	(3,641,884)
Net cost of claims, complaints and other contractual obligations	(1,298,634)	(1,590,068)	(1,823,101)	(72,264)	(31,130)	(4,670,669)
<b>Technical Result</b>	<b>\$ 648,050</b>	<b>\$ 83,659</b>	<b>\$ 280,177</b>	<b>\$ 76,941</b>	<b>\$ 25,486</b>	<b>\$ 1,114,313</b>

December 31, 2022	Mexico and Caribbean	Americas	Overseas	Overseas PCM	Total
Premiums taken	\$ 2,904,158	\$ 4,489,22	\$ 3,681,389	\$ (195,850)	\$ 10,878,925
Premiums retroceded	(783,154)	(438,381)	(951,786)	(3,452)	(2,176,773)
Premiums retained	2,121,004	4,050,847	2,729,603	(199,302)	8,702,152
(Increase) decrease in the reserve for current risks and of bonds in force	97,370	(149,238)	(213,748)	(5,098)	(270,714)
Accrued retention premiums	2,218,374	3,901,609	2,515,855	(204,400)	8,431,438
Net Acquisition Cost	(936,844)	(1,344,367)	(643,254)	275	(2,924,190)
Net cost of claims, complaints and other contractual obligations	(1,260,027)	(1,807,721)	(1,267,987)	(7,431)	(4,343,166)
<b>Technical Result</b>	<b>\$ 21,503</b>	<b>\$ 749,521</b>	<b>\$ 604,614</b>	<b>\$ (211,556)</b>	<b>\$ 1,164,082</b>

**Note 25 - Net cost of claims**

Below is an analysis of the cost of claims:

	For the year that ended December 31,			
	2023		2022	
	Amount	%	Amount	%
Direct Insurance Claims	\$ 6,061,926	88	\$ 4,829,993	72
Claims for additional benefits	2,528,643	37	2,480,480	37
Reinsurance claims and rebonding claims	-	-	1,248	-
Maturities	29,290	-	38,091	1
Direct insurance recoveries	6,291	-	6,859	-
Adjustment Costs	375,274	5	346,523	5
Reserve for pending obligations due to claims incurred but not reported	428,106	6	476,493	7
Increase to the reserve for dividends and bonuses on policies	9,101	-	16,906	-
Salvage participation from ceded reinsurance	6,412	-	7,681	-
Claims for additional benefits of the reinsurance taken..	27,755	-	23,495	-
Claims recovered from reinsurance for retroceded reinsurance	(687,434)	(10)	(315,112)	(5)
Salvages of reinsurance taken	(34,624)	(1)	(39,577)	(1)
	<u>8,750,740</u>		<u>7,873,079</u>	
Claims recovered from non-proportional reinsurance.	(1,587,417)	(23)	(867,421)	(13)
Claims from the re-bonding taken	(46,851)	(1)	(22,495)	(1)
Rebonding claims share	(100,073)	(1)	(121,541)	(1)
Recoveries	(133,515)	(2)	(114,288)	(2)
	<u>280,439</u>		<u>(258,324)</u>	
Net cost of claims	<u>\$ 6,882,884</u>		<u>\$ 6,747,334</u>	



**Note 26 - Administrative and operating expenses**

Below is an analysis of administrative and operating expenses:

Expenses	For the year that ended December 31,	
	2023 Amount	2022 Amount
Fees	\$ 730,756	\$ 744,469
Other operating expenses	258,061	214,832
Rents	16,105	12,794
Sundry taxes	61,576	66,500
Write-offs	152,634	46,107
Non-deductible items	19,649	18,181
Loss on sale of furniture and equipment	415	1,224
Special funds	3,197	-
Expenses incurred for loss management	61	79
Sundry expenses	10,654	7,047
	<u>1,253,108</u>	<u>1,141,233</u>

Revenue	For the year that ended December 31,	
	2023 Amount	2022 Amount
Policy rights or products	\$ (137,833)	\$ (132,072)
Profit on sale of furniture and equipment	(1,082)	(23)
Sundry debts	(412,374)	-
Sundry income	(39,192)	(496,820)
Recovery of loss management expenses	(136)	-
	<u>(590,617)</u>	<u>(628,915)</u>
	<u>\$ 662,491</u>	<u>\$ 512,316</u>

**Note 27 - OTIS effect**

**For insurance operations**

On October 24, 2023, Hurricane Otis made landfall near Acapulco, the fifteenth tropical cyclone of the 2023 Pacific hurricane season. It was a cyclone of small dimensions but of extraordinary power and powerful destructive capacity. It is considered the strongest tropical cyclone ever to make landfall on the Mexican Pacific coast and the first to do so as a category 5 hurricane on the Saffir-Simpson scale.

Otis presented a rapid intensification and reached maximum wind speeds of 270 km/h and made its landfall with such power. Upon entering slightly to the west of Acapulco, Otis' winds compromised the integrity of numerous urban infrastructures. Landslides and flooding were recorded as a result of the intense and sustained rainfall.

On November 2, 2023, the Commission authorized the registration of endorsements that allow insurers to agree with extensions in premium payment terms with their clients. This measure seeks to benefit contractors, policyholders, and beneficiaries who face economic difficulties due to the contingency generated by Hurricane Otis. This measure seeks to benefit contracting parties, policyholders, and beneficiaries who face economic difficulties due to the contingency generated by Hurricane Otis.

To policies that are in force with address agreed upon in the State of Guerrero; or that the insured thing is located in the State of Guerrero; or that the insured person is a resident in said state; or that due to the nature of the guaranteed risks have been affected by Hurricane Otis, applicable in the following cases and conditions:

- That the premium or any fraction of the premium in the case of payment in installments has not been paid.
- The extension may be for a maximum period of up to 90 calendar days.
- The Institution must send the document to the contracting party or the insured party stating the extension granted.
- The expiration of the extended terms must occur within the term of the policy.
- The benefit of the extension of the term will be granted to those clients who define the institutions according to their history.
- The Institution did not grant term extensions to policies that were in force with an agreed address in the State of Guerrero; or that the insured item is located in the State of Guerrero; or that the insured person is a resident of that entity; or that due to the nature of the guaranteed risks they had been affected by Hurricane Otis.

Additionally, on December 21, 2023, the Commission issued the following facilities to contribute to the immediate compensation of the damages caused by Hurricane Otis:

1. Those institutions that request it will be authorized in an expeditious manner to release portions of the catastrophic risk reserve for hurricane and other hydrometeorological phenomena insurance established in Provision 5.6.5, section VI of the Single Insurance and Bonding Circular. Notwithstanding the foregoing, the Commission may request, at any time, the elements it deems pertinent for the institutions to prove that the requested regulation has been made in compliance with the requirements outlined in the mentioned regulations.



The Institution did not request the release of the catastrophic reserve for hurricane insurance and other hydrometeorological phenomena, a release was made for having reached the Maximum Accumulation Limit.

The Institution has not made advances to the beneficiaries of the policies affected by Hurricane Otis, which have not been used to support the solvency capital requirement.

A summary of claims incurred, and recoveries is presented below:

Line of business	Number of policy	Initial provision	Increase (decrease)	Payments	Balance as of 31 December 2023
Property and casualty	81	\$ 88,224	\$	\$	\$ 88,224
Automobiles	84	6,445	(1,673)	670	4,102
Total Non-persons	165	\$ 94,669	\$ (1,673)	\$ 670	\$ 92,326
Reinsurance participations	80	\$ 49,129	\$	\$	\$ 49,128

**For reinsurance operations**

The Institution did not request the release of the catastrophe reserve for hurricane insurance and other hydrometeorological events.

The Institution has made advances to the beneficiaries of the reinsurance contracts damaged by Hurricane Otis in the amount of \$251,068, which have not been used to support the solvency capital requirement.

The following is a summary of the reinsurance contracts that have been claimed:

Type of Reinsurance	Line of business	No. Contracts	Paid	Reserve	Total MXN
Proportional	Property and casualty	50	\$ 151,512	\$ 413,567	\$ 565,079
Non-proportional	Property and casualty	21	92,609	457,793	550,402
Facultative	Property and casualty	8	6,948	88,185	95,133
<b>Total Taken</b>		<b>79</b>	<b>\$ 251,069</b>	<b>\$ 959,545</b>	<b>\$ 1,210,614</b>
<b>Total Retroceded</b>			<b>\$ 132,097</b>	<b>\$ 873,080</b>	<b>\$ 1,005,177</b>
<b>Total Retained</b>			<b>\$ 118,972</b>	<b>\$ 86,465</b>	<b>\$ 205,437</b>

**Note 28 - Profit (loss) per share**

As of December 31, 2023, and 2022, the Institution has 476,678,213 common shares.

The formula applied by the Institution to determine the profit (loss) per share consists of determining the factor of the period for which the issued shares were outstanding, which corresponds to the division between the number of days in which the shares were outstanding and the total number of days of the period.

The determined factor is applied to the total number of shares issued by determining the equivalence to the period in which they were outstanding, the result is added to the number of shares outstanding at the beginning of the period, calculating the weighted average of shares outstanding.

Finally, profit (loss) per share is the result of dividing the profit (loss) attributable to shares by the weighted average of shares outstanding.

**Determination of Basic Profit (Loss) Per Common Share**

Year	Profit (loss) Net for the year	Weighted average of Shares Outstanding	Profit (loss) per share (pesos)
2023	\$ 242,146	\$ 476,678,213	0.51
2022	\$ (736,356)	\$ 476,678,213	(1.54)

As of December 31, 2023, and 2022, the Institution has no commitments made with any entity to issue, sell or exchange its own equity instruments as of those dates.

**Note 29 - Subsequent events**

On March 22, 2023, the funds of PCM were released, amounting £21.5 million sterling pounds, which were received by wire transfer. These funds are intended to be managed by Peña Verde group, to promote its strategic projects.

The participation of the companies was as follows:

General de Seguros	10.61%
Reaseguradora Patria	0.23%
Peña Verde	89.16%



**Note 30 – New accounting pronouncements:**

The following describes a series of MFRS and improvements to the MFRS issued by the CINIF are described, as well as certain accounting criteria issued by the CNSF through Amending Circular 15/21 of the Single Insurance and Bonding, which will become effective in the year specified. It is considered that these MFRS, improvements to the MFRS s and accounting criteria will have a significant impact on the financial information presented by the Institution: on the financial information presented, as explained below:

**Improvements to 2024 MFRS**

MFRS A-1 Conceptual framework for financial reporting. The definition for “Public Interest Entities” and “Non-Public Interest Entities” are included to establish the disclosure bases that apply to each type of entities. This produces important changes in different paragraphs of each of the MFRS.

The modifications caused by the Improvements to 2024 MFRS are effective for the years beginning on or after January 1, 2025. Its early application is permitted for fiscal year 2023.

MFRS C-6, “Property, plant and equipment”. Establishes that this MFRS should not be applied to biological assets related to agricultural activities, unless expressly required by MFRS E-1, Agricultural activities, as in the case of productive biological assets.

Likewise, modifications were made to the following MFRS, which do not generate accounting changes, consequently, no effective date is established. Those modifications imply only adjustments to the drafting and incorporation of certain concepts:

- MFRS A-1 Conceptual framework for financial reporting.
- MFRS B-7 Business acquisitions
- MFRS B-11 Disposal of long-lived assets and discontinued operations
- MFRS C-2 Investments in financial instruments
- Financial guarantees
- MFRS C- 6 Property, plant, and equipment
- Review of depreciation or amortization elements
- MFRS C-7 Investment in associates, joint ventures, and other permanent investments
- MFRS C-8 Intangible assets
- MFRS C-19 Financial instruments to be paid

**Reviewed disclosures.**

The disclosures to be made by the entities were adjusted, considering the changes made to the Conceptual Framework and depending on the following:

- a. Disclosures applicable to all entities (Public Interest Entities (PIEs) and Non-Public Interest Entities (Non-PIEs); these disclosures represent a basic package of disclosures for all types of entities; and
- b. Mandatory additional disclosures only for PIEs

The new disclosure requirements will be mandatory for fiscal years beginning on or after January 1, 2025; however, its early application is permitted from January 1, 2024. The separation of disclosure requirements will be incorporated into Chapter 60, Disclosure Standards, in each of the MFRSs, which will be reordered as follows:

- a. Sections numbered 61 to 65 will show the mandatory disclosure requirements for all entities (PIEs and Non-PIEs).
- b. Sections numbered 66 to 69 will show the disclosure requirements mandatory only for PIEs and optional for Non-PIEs.

**Amending Circular 17/23**



The adoption of the following MFRS is deferred for fiscal year 2025:

- MFRS D-1 "Revenue from contracts with customers". Establishes standards for the valuation, presentation and disclosure of revenues incurred to obtain or fulfill contracts with customers. It establishes the most significant aspects for the recognition of revenue through the transfer of control, identification of the obligations to be fulfilled from a contract, allocation of the amount of the transaction and the recognition of collection rights.

#### Improvements to 2023 MFRS

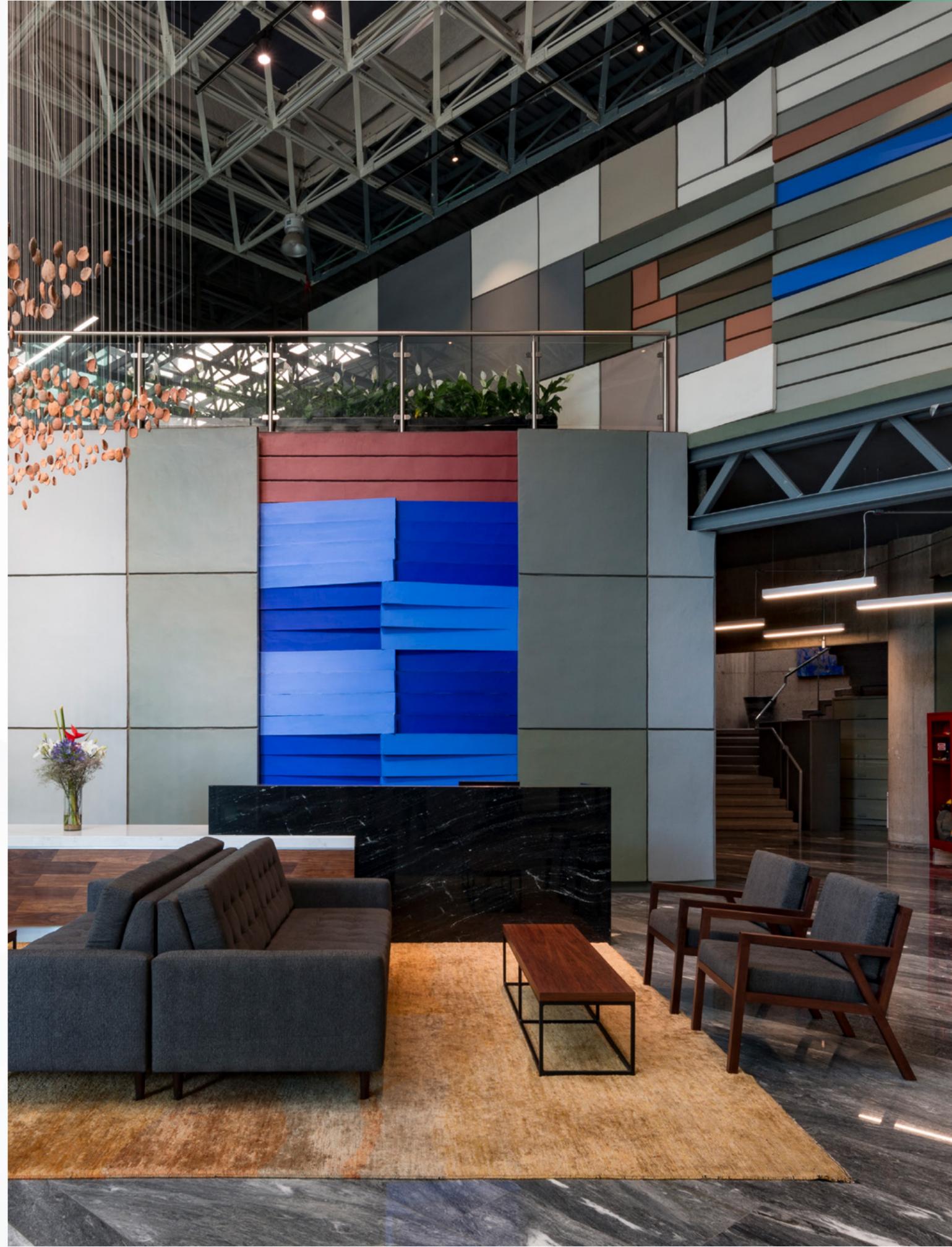
MFRS B-11 "Disposal of Long-lived Assets and Discontinued Operations" and MFRS C-11 "Stockholders' equity". Incorporate the accounting treatment in the event that in a dividend distribution or equity reimbursement through long-lived assets there is a difference between the carrying amount of long-lived assets held to distribute to owners that will be used to settle such transaction and the liability recognized as of the date on which dividends or equity reimbursements are settle. Likewise, required disclosures derived from this transaction are specified.

MFRS B-15 "Foreign currency translation". Modifies the practical expedient to no convert financial statements from the recording currency into the functional currency, in order to make a precision and make it clearer that in the event that they do not have subsidiaries or parent companies they must also meet the requirement of not having users who require the financial statements considering the effects of the conversion to the functional currency.

Likewise, modifications were also made to the following MFRS, which do not generate accounting changes, consequently, no effective date is established. Those modifications imply only adjustments to the drafting and incorporation of certain concepts:

- B-10 "Inflation Effects".
- C-2 "Investments in financial instruments".
- C-3 "Accounts receivable".
- D-6 "Capitalization of the comprehensive financing income".

As a result of the enactment of the New Conceptual Framework effective January 1, 2023, a series of consequential changes were made throughout the specific standards and the Glossary, both in indexes, paragraphs and references.





ANNUAL  
**SUSTAINABILITY  
REPORT  
2023**



## CONTACT

This material refers to the contents GRI 2-1: General Disclosures 2021

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