

# GCC AT A GLANCE

## INVESTOR FACT SHEET - H1 2020



### COMPANY PROFILE

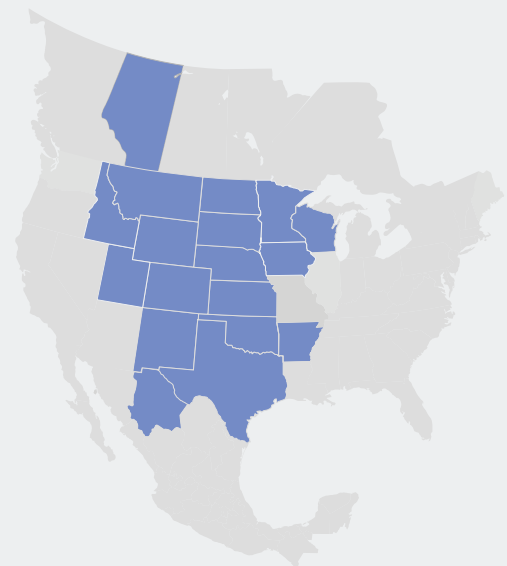
Founded in 1941, GCC is a leading supplier and producer of cement, concrete, aggregates and construction-related services in the United States, Mexico and Canada, with an annual cement production capacity of 5.8 million metric tons. Listed on Mexican Stock Exchange: GCC\*

### INVESTMENT HIGHLIGHTS

- Leading position in attractive U.S. regional markets and in Chihuahua, Mexico
- Mexico operations also provide a strong base and add operational flexibility with export capacity
- Vertically integrated, with state-of-the-art production facilities and logistics
- Healthy balance sheet and strong free cash flow drive value creation
- Increased share free float and liquidity

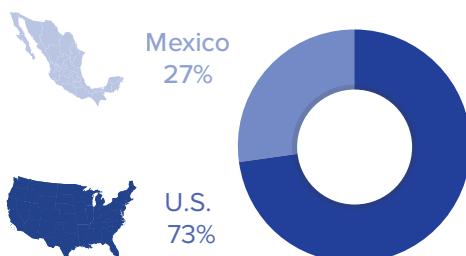
- 5.8 MMT<sup>1</sup> cement production capacity
  - 3.5 MMT in U.S. + 2.3 MMT in Mexico
- #1 or #2 share in core markets
  - Landlocked states, insulated from seaborne competition
- 8 cement plants, 24 terminals, 2 distribution centers and 95 ready-mix plants
- 78 years of operation – 25 in the U.S.
- Included in:
  - MSCI Indexes
  - FTSE Indexes
  - FTSE BIVA

### CEMENT AND READY-MIX CONCRETE OPERATIONS ACROSS THE “CENTER CUT” OF NORTH AMERICA

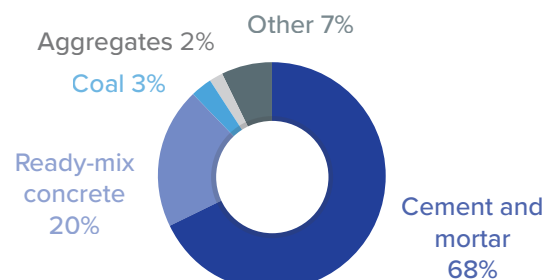


### NET SALES H1 2020

US\$ 424.2M



### SALES MIX H1 2020



<sup>1</sup>MMT = million metric

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### GCC STOCK

Ticker symbol	GCC*
Stock exchange listing	Mexico
# of shares	337,400,000
Free float	48%
52 week high/low	MX\$108 / MX\$62
Market cap (Jun'20)	US\$ 1.6B

### BALANCE SHEET

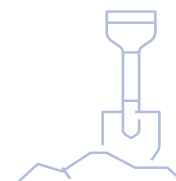
- Net debt/EBITDA: 0.96x
- Cash and equivalents: US\$422M
- No significant short-term maturities
- Dividend of Ps. 0.94 per share was declared in the Shareholders' Meeting

### OUTLOOK 2020

Temporarily suspended until there is improved visibility on the duration and economic impact of the pandemic

### STAKEHOLDER VALUE CREATION

- Strengthen profitability
- Broaden product offering through innovative solutions
- Offer customers exceptional technical and logistics services
- Foster sustainable development
- Develop human capital



### KEY FIGURES (Million dollars)

	H1 2020	H1 2019	H1 2020 vs. H1 2019
Net Sales	424.2	403.9	5.0%
Operating Income, before Other Expenses, net	78.9	53.5	47.6%
EBITDA	127.1	109.2	16.4%
EBITDA margin	30.0%	27.0%	
Free Cash Flow	47.0	(36.4)	n.m.
Net Income	49.6	29.0	71.1%

*For further information about financial performance and calculations refer to the quarterly reports.*

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