

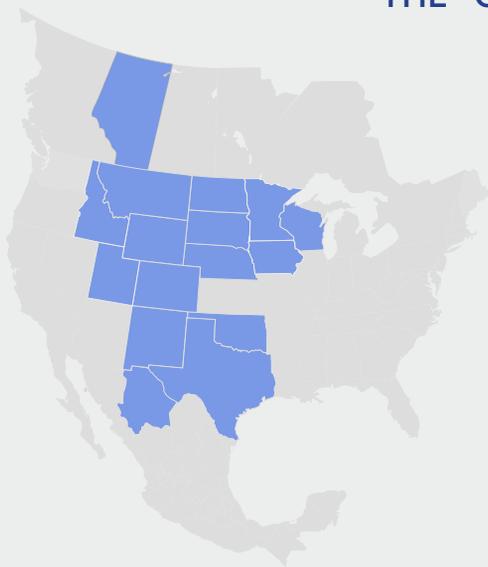
COMPANY PROFILE

Founded in 1941, GCC is a leading supplier and producer of cement, concrete, aggregates and construction-related services in the United States, Mexico and Canada, with an annual cement production capacity of 5.8 million metric tons. Listed on Mexican Stock Exchange: GCC*

INVESTMENT HIGHLIGHTS

- Leading position in attractive U.S. regional markets and in Chihuahua, Mexico
- Mexico operations also provide a strong base and add operational flexibility with export capacity
- Vertically integrated, with state-of-the-art production facilities and logistics
- Healthy balance sheet and strong free cash flow drive value creation
- Increased share free float and liquidity

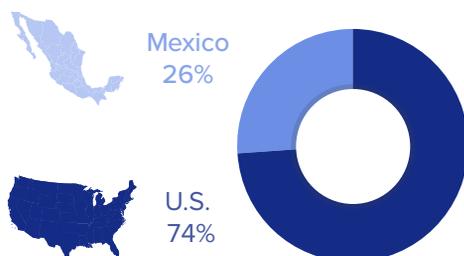
CEMENT AND READY-MIX CONCRETE OPERATIONS ACROSS THE “CENTER CUT” OF NORTH AMERICA



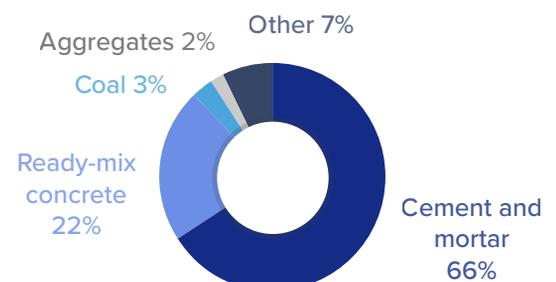
- 5.8 MMT¹ cement production capacity
3.5 MMT in U.S. + 2.3 MMT in Mexico
- #1 or #2 share in core markets
Landlocked states, insulated from seaborne competition
- 8 cement plants, 24 cement distribution terminals, 2 distribution centers and 95 ready-mix plants
- 79 years of operation – 26 in the U.S.

NET SALES FY 2020

US\$ 937.8M



SALES MIX FY 2020



¹MMT = million metric tons

GCC AT A GLANCE

INVESTOR FACT SHEET - FY2020



GCC STOCK

Ticker symbol	GCC*
Stock exchange listing	Mexico
# of shares	337,400,000
Free float	48%
52 week high/low	MX\$121 / MX\$62
Market cap (Dec'20)	US\$ 2B

STAKEHOLDER VALUE CREATION

- Strengthen profitability
- Broaden product offering through innovative solutions
- Offer customers exceptional technical and logistics services
- Foster sustainable development
- Develop human capital

KEY FIGURES (Million dollars)

	2020	2019	2020 vs. 2019
Net sales	937.8	934.1	0.4%
Operating income, before other expenses, net	211.3	183.6	15.1%
EBITDA	308.3	292.0	5.6%
EBITDA margin	32.9%	31.3%	1.6 ppt
Free cash flow	250.6	137.9	81.8%
Net income	129.7	116.7	11.1%
Earnings per share (US\$)	0.3913	0.3510	11.5%

For further information about financial performance and calculations refer to the quarterly reports.

2020 HIGHLIGHTS

- Net debt/EBITDA: 0.24x
- Cash and equivalents: US\$562M
- Cost-and-expense reduction plan amounted to US\$24M in savings
- Paid a dividend of Ps. 0.94 per share

OUTLOOK 2021

In light of uncertainty due to the COVID-19 pandemic and the lasting effects, GCC temporarily suspended its guidance.

FOR MORE INFORMATION

Ricardo Martinez, IRC
Head of Investor Relations
rmartinezg@gcc.com

Sahory Ogushi
Investor Relations Analyst
soguship@gcc.com

MX (614) 442 3176
US (303) 739 5943
investors@gcc.com

DISCLAIMER

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