

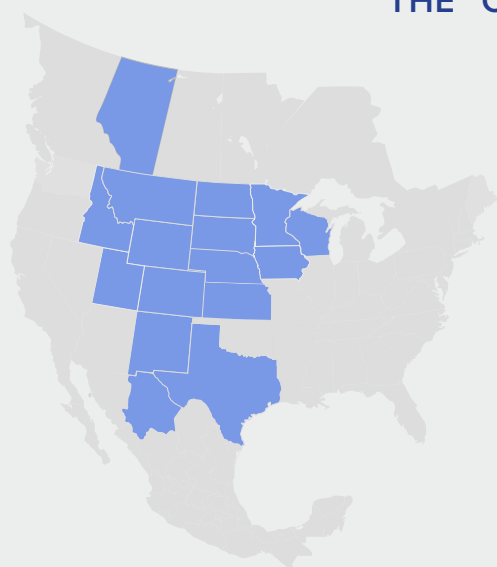
COMPANY PROFILE

Founded in 1941, GCC is a leading supplier and producer of cement, concrete, aggregates, coal and construction-related services in the United States and Mexico, with an annual cement production capacity of 6 million metric tons. Listed on Mexican Stock Exchange: GCC*

INVESTMENT HIGHLIGHTS

- Leading position in attractive U.S. regional markets and in Chihuahua, Mexico
- Mexico operations also provide a strong base and add operational flexibility with export capacity
- Vertically integrated, with state-of-the-art production facilities and logistics
- Healthy balance sheet and strong free cash flow drive value creation
- Increased share free float and liquidity

CEMENT AND READY-MIX CONCRETE OPERATIONS ACROSS THE “CENTER CUT” OF NORTH AMERICA



- 6 MMT¹ cement production capacity
3.5 MMT in U.S. + 2.5 MMT in Mexico
- #1 or #2 share in core markets
Landlocked states, insulated from seaborne competition
- 8 cement plants, 23 cement distribution terminals, 2 distribution centers and 95 ready-mix plants
- 82 years of operation – 29 in the U.S.

NET SALES FY 2023

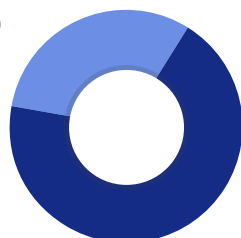
US\$1,364M



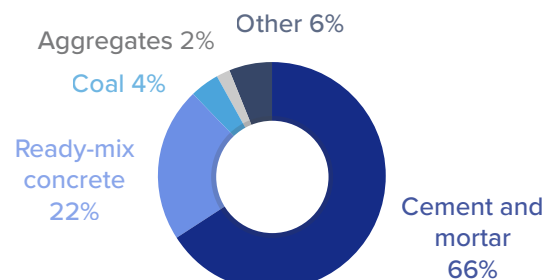
Mexico
31%



U.S.
69%



SALES MIX FY 2023



¹MMT = million metric tons

GCC AT A GLANCE

INVESTOR FACT SHEET - FY 2023



GCC STOCK

Ticker symbol	GCC*
Stock exchange listing	Mexico
# of shares	337,400,000
Free float	49%
52 week high/low	MX\$209 / MX\$127
Market cap (Dec'23)	US\$ 4B

KEY FIGURES (Million dollars)

	2023	2022	Var
Net sales	1,363.9	1,168.3	16.7%
Operating income, before other expenses, net	383.1	268.3	42.8%
EBITDA	472.4	361.6	30.6%
EBITDA margin	34.6%	30.9%	+3.7 ppt
Free cash flow	233.7	278.9	-16.2%
Net income	295.3	140.3	110.5%
Earnings per share (US\$)	0.9029	0.4251	112.4%

For further information about financial performance and calculations refer to the quarterly reports.

STAKEHOLDER VALUE CREATION

- Strengthen profitability
- Broaden product offering through innovative solutions
- Offer customers exceptional technical and logistics services
- Foster sustainable development
- Develop human capital

OUTLOOK FOR 2024

	U.S.	Mexico
Volumes		
Cement	Low -single digit	Low -single digit
Concrete		
Prices		
Cement	Mid-single digit	Mid-single digit
Concrete		
Consolidated		
EBITDA growth	Mid-single digit	
FCF conversion rate	> 60%	
Total CapEx	US\$470 million	
	\$400 growth + \$70M maintenance	
Net Debt / EBITDA	Negative	

FOR MORE INFORMATION

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