

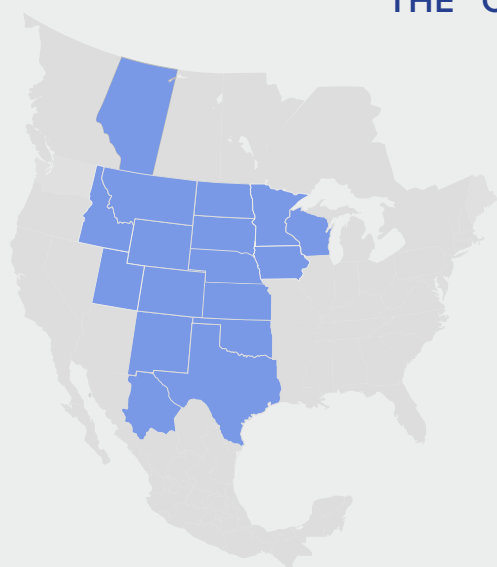
COMPANY PROFILE

Founded in 1941, GCC is a leading supplier and producer of cement, concrete, aggregates and construction-related services in the United States and Mexico, with an annual cement production capacity of 5.8 million metric tons. Listed on Mexican Stock Exchange: GCC*

INVESTMENT HIGHLIGHTS

- Leading position in attractive U.S. regional markets and in Chihuahua, Mexico
- Mexico operations also provide a strong base and add operational flexibility with export capacity
- Vertically integrated, with state-of-the-art production facilities and logistics
- Healthy balance sheet and strong free cash flow drive value creation
- Increased share free float and liquidity

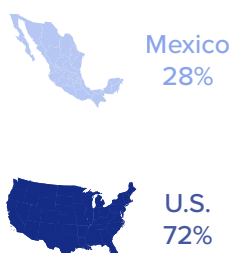
CEMENT AND READY-MIX CONCRETE OPERATIONS ACROSS THE “CENTER CUT” OF NORTH AMERICA



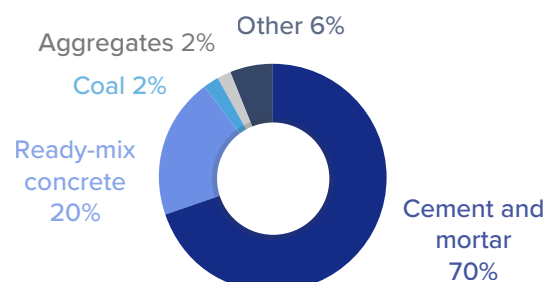
- 5.8 MMT¹ cement production capacity
3.5 MMT in U.S. + 2.3 MMT in Mexico
- #1 or #2 share in core markets
Landlocked states, insulated from seaborne competition
- 8 cement plants, 23 cement distribution terminals, 2 distribution centers and 95 ready-mix plants
- 81 years of operation – 28 in the U.S.

NET SALES FY 2022

US\$1,169M



SALES MIX FY 2022



¹MMT = million metric tons

GCC AT A GLANCE

INVESTOR FACT SHEET - FY 2022



GCC STOCK

Ticker symbol	GCC*
Stock exchange listing	Mexico
# of shares	337,400,000
Free float	49%
52 week high/low	MX\$159 / MX\$112
Market cap (Dec'22)	US\$ 2.3B

KEY FIGURES (Million dollars)

	2022	2021	Var
Net sales	1,169.5	1,038.8	12.6%
Operating income, before other expenses, net	269.5	241.1	11.8%
EBITDA	362.7	337.7	7.4%
EBITDA margin	31.0%	32.5%	-1.5 ppt
Free cash flow	284.7	243.7	16.8%
Net income	187.1	151.9	23.2%
Earnings per share (US\$)	0.5670	0.4583	23.7%

For further information about financial performance and calculations refer to the quarterly reports.

STAKEHOLDER VALUE CREATION

- Strengthen profitability
- Broaden product offering through innovative solutions
- Offer customers exceptional technical and logistics services
- Foster sustainable development
- Develop human capital

OUTLOOK FOR 2023

	U.S.	Mexico
Volumes		
Cement		Mid-single digit
Concrete	Low -single digit	Low- to mid-single digit
Prices		
Cement	Mid- to high-single digit	Mid- to high-single digit
Concrete		
Consolidated		
EBITDA growth	High-single to low-double digit	
FCF conversion rate	> 60%	
Total CapEx	US\$290 million	
	\$220 growth + \$70M maintenance	
Net Debt / EBITDA	Negative	

FOR MORE INFORMATION

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