

GCC AT A GLANCE

INVESTOR FACT SHEET - FY 2019



COMPANY PROFILE

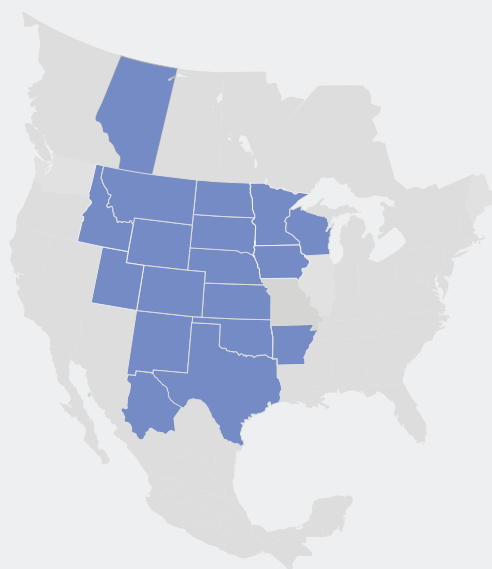
Founded in 1941, GCC is a leading supplier and producer of cement, concrete, aggregates and construction-related services in the United States, Mexico and Canada, with an annual cement production capacity of 5.8 million metric tons. Listed on Mexican Stock Exchange: GCC*

INVESTMENT HIGHLIGHTS

- Leading position in attractive U.S. regional markets and in Chihuahua, Mexico
- Mexico operations also provide a strong base and add operational flexibility with export capacity
- Vertically integrated, with state-of-the-art production facilities and logistics
- Healthy balance sheet and strong free cash flow drive value creation
- Increased share free float and liquidity

- 5.8 MMT¹ cement production capacity
 - 3.5 MMT in U.S. + 2.3 MMT in Mexico
- #1 or #2 share in core markets
 - Landlocked states, insulated from seaborne competition
- 8 cement plants, 23 terminals, 2 distribution centers and 99 ready-mix plants
- 78 years of operation – 25 in the U.S.
- Included in:
 - MSCI Indexes
 - S&P/BMV IPC Index
 - FTSE Indexes

CEMENT AND READY-MIX CONCRETE OPERATIONS ACROSS THE “CENTER CUT” OF NORTH AMERICA



NET SALES FY 2019

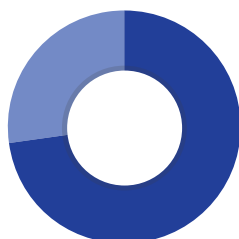
US\$ 934.1M



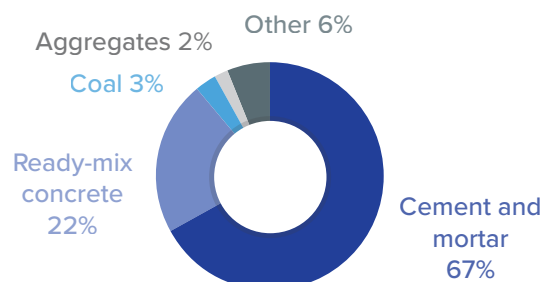
Mexico
27%



U.S.
73%



SALES MIX FY 2019



¹MMT = million metric

GCC AT A GLANCE

INVESTOR FACT SHEET - FY 2019



GCC STOCK

Ticker symbol	GCC*
Stock exchange listing	Mexico
# of shares	337,400,000
Free float	48%
52 week high/low ('19)	MX\$110 / MX\$97
Market cap (Dec'19)	US\$ 1.7B

OUTLOOK 2020

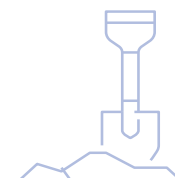
	U.S.	MEXICO
VOLUMES		
Cement	1% - 3%	1% - 3%
Concrete		
PRICES		
Cement	2% - 4%	2% - 4%
Concrete		3% - 4%

CONSOLIDATED

EBITDA growth	6% - 8%
FCF Conversion rate	> 50%
Total CAPEX	US\$ 70M
Net debt / EBITDA	~0.5x

STAKEHOLDER VALUE CREATION

- Strengthen profitability
- Broaden product offering through innovative solutions
- Offer customers exceptional technical and logistics services
- Foster sustainable development
- Develop human capital



KEY FIGURES (Million dollars)

	FY2019	FY2018	2019 vs. 2018
Net Sales	934.1	883.2	5.8%
Operating Income, before Other Expenses, net	183.6	169.8	8.1%
EBITDA	292.0	256.4	13.9%
EBITDA margin	31.3%	29.0%	
Free Cash Flow	137.0	106.4	28.8%
Net Income	117.0	65.0	79.9%
Earnings per Share (US\$)	0.3518	0.1956	79.9%

For further information about financial performance and calculations refer to the quarterly reports.

FOR MORE INFORMATION:

Ricardo Martinez, IRC
Head of Investor Relations
 rmartinezg@gcc.com
 +52 (614) 442 3176
 +1 (303) 739 594

Sahory Ogushi
Investor Relations Analyst
 soguship@gcc.com
 +52 (614) 442 3100 Ext. 3633



DISCLAIMER

This fact sheet may contain forward-looking statements. All statements that are not clearly historical in nature are forward-looking, and the words “anticipate,” “believe,” “expect,” “estimate,” “intend,” “project” and similar expressions are generally intended to identify forward-looking statements. These statements are subject to risks and uncertainties including, among others, changes macroeconomic, political, governmental or business conditions in the markets where GCC operates; changes in interest rates, inflation rates and currency exchange rates; performance of the construction industry; and pricing, business strategy, and other factors. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may differ materially from the beliefs, projections, and estimates described herein. GCC assumes no obligation to update the information contained in this fact sheet.